

STATE BAR OF MICHIGAN

2020

Economics of Law Practice in Michigan  
The 2020 Desktop Reference on the Economics of Law Practice in Michigan



**SBM**  
STATE BAR OF MICHIGAN

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# Economics of Law Practice in Michigan

The 2020 Desktop Reference of the Economics of Law Practice in Michigan

Please note the survey was conducted in late 2020 with respondents noting 2019 income and 2020 billing rates.

## Introduction

This State Bar of Michigan Economics of Law Practice Report provides current information on the economics of law practice. It is based on a 2020 survey of the membership and is downloadable online at no charge from the SBM website.

The survey has two primary objectives:

- To provide timely, relevant and accurate information to inform and guide practical management and planning decisions by Michigan attorneys, including private and non-private practitioners including the judiciary and government workers
- To monitor key trends within the legal profession, based on previous survey research and analysis

Similar studies were undertaken over the past two decades. Survey coverage included:

- Attorney demographics
- Attorney income by practice category, gender, field of law, office location, work status (full- versus part-time), years in practice and firm size
- Prevailing average hourly billing rates by practice class, firm size, field of practice, judicial circuit, county and office location
- Time allocated to billable and non-billable professional activities
- Law office management practices, and
- Perceptions regarding current and future economic circumstances related to law practice including law school debt

## Methods and Measures

The 2020 Economics of Law Practice Survey was conducted in 2020. In 2020 45.9 percent of active members were private practitioners and 54.1 percent were non-private practitioners. Based on the proportions of both groups of active members an electronic survey was emailed to approximately 18,888 private practitioners and 22,241 non-private practice members of the State Bar of Michigan, inviting their participation. 2,983 completed questionnaires were returned by private practitioners (a 15.8 percent response rate) and 1,337 completed questionnaires were returned by non-private practitioners (a 6.0 percent response rate). Questionnaires were tabulated by Dr. James McComb, an independent consultant statistician. The economic data provides measures of central tendency and spread.

## Measures of Central Tendency

The economic data is presented in measures of central tendency (mean and median) and dispersion or spread (percentiles).

**The mean** (also called the average or arithmetic average) is calculated by adding the values of all responses, then dividing by the number of responses.

Example: Three responses—1, 2 and 3—are reported. The average is calculated by adding their values ( $1 + 2 + 3 = 6$ ), then dividing by the number of responses (3). Thus, the average is  $6 \div 3 = 2$ .

**The median** is the middle value of a series (distribution) of values,

which is initially rank-ordered (from low to high or vice versa). By definition, half the numbers are greater and half are less than the median. Both mean and median values are used throughout this survey report to denote the measure of central tendency. Use of the median as a statistic for central tendency reduces the effect of “outliers” (extremely high or low values, such as 30), while the average does not.

Example: Three responses—1, 2 and 30—are reported. Median is the middle number of the order of distribution (1, 2, 30) or 2. The average of this same distribution is  $33 \div 3 = 11$ .

The dispersion of data around the median (the 50th percent-til) is reported in three increments:

**25th percentile:** (lower quartile): One-fourth of the values are less and three-fourths are more than this value.

**75th percentile:** (upper quartile): Three-fourths of the values are less and one-fourth are more than this value.

**95th percentile:** Ninety-five percent of the values are less and five percent are more than this value.

## Geographic Areas Defined

The survey divided Michigan into geographic areas by greater metropolitan area and sub portions of Wayne, Oakland and Macomb counties as well as by judicial circuit for aggregation and reporting key statistics generated from the data.

## Interpreting Findings

The survey was conducted in 2020 and respondents reported income for 2019 and billing rates for 2020. To denote gaps, such as the “gender gap” of reported income, the term “gap” is used on selected exhibits as a proportion calculated as the median value of one group divided by another. Hypothetically, a reported median income of \$85,000 for a group of female attorneys divided by \$100,000 for a like group of male attorneys yields the proportion of .85. This could be interpreted in plain English as this group (cohort) of females earns “85 cents on the dollar” compared against their male cohort.

Despite the use of the median to reduce the effect of extremely high or low values (“outliers”), as noted above, readers should use particular caution in interpreting data when only a small number of responses are available. In such cases, readers are advised to “group up” to a larger geographic area or practice category, where appropriate, in order not to distort reality. Generally, no value is represented if fewer than five responses were reported.

In some instances, an exhibit may list fewer than two responses if the data was deemed important enough, with the understanding that the reader should use care when drawing considered and used only in their entirety to avoid misconstruing the meaning of individual exhibits within this report.

**Comparison of Active Michigan Residents and Survey Respondents**

	Total Members	Percent	Respondents	Percent
Private	17,446	49.3	2,983	69.1
Non-Private	17,914	50.7	1,337	30.9
<b>Total</b>	<b>35,360</b>	<b>100.0</b>	<b>4,320</b>	<b>100.0</b>

\* Private practitioners were more likely to respond to the survey than non-private practitioners; it is likely that private practitioners were more interested in the survey results.

**Michigan Residents in Private Practice and Private Practice Survey Respondents by Geographic Region**

	Total Private Practice	Percent	Survey Respondents	Percent
Southeast Michigan	11,279	64.7	1,594	56.8
Remainder of Michigan	6,167	35.3	1,214	43.2
<b>Total</b>	<b>17,446</b>	<b>100.0</b>	<b>2,808</b>	<b>100.0</b>

\* Southeast Michigan includes Wayne, Oakland, Macomb, Washtenaw and Livingston. out-of-state offices are not included in the Totals.

**Michigan Residents in Non-Private Practice and Non-Private Practice Survey Respondents by Geographic Region**

	Total Non-Private Practice	Percent	Survey Respondents	Percent
Southeast Michigan	11,011	61.5	517	44.4
Remainder of Michigan	6,903	38.5	648	55.6
<b>Total</b>	<b>17,914</b>	<b>100.0</b>	<b>1,165</b>	<b>100.0</b>

\* Southeast Michigan includes Wayne, Oakland, Macomb, Washtenaw and Livingston. Out of state offices are not included in the Totals.

**Active Michigan Residents in Private Practice and Survey Respondents in Private Practice by Gender**

	Total Private Practice	Percent	Respondents	Percent
Female	4,842	27.8	892	30.2
Male	12,598	72.8	2,046	69.3
Other	Not Reported	0	13	0.4
<b>Total</b>	<b>17,440</b>	<b>100.0</b>	<b>2,951</b>	<b>100.0</b>

**Active Michigan Residents in Non-Private Practice and Survey Respondents in Non-Private Practice by Gender**

	Non-Private Practice	Percent	Respondents	Percent
Female	7,565	42.3	615	46.8
Male	10,332	57.7	692	52.7
Other	Not Reported	0	7	0.5
<b>Total</b>	<b>17,897</b>	<b>100.0</b>	<b>1,314</b>	<b>100.0</b>

## Characteristics of the Respondents

This section summarizes demographic characteristics of the survey respondents including their practice classification, work status (full- vs. part-time), years in practice and firm size (measured by the number of attorneys).

### Practice Classification for Private Practitioners Responding to the Survey

	Number	Percent
Sole Practitioner, office outside of home	630	22.2
Sole Practitioner, working out of home office	345	12.2
Sole Practitioner, sharing space	128	4.5
Managing Partner	236	8.3
Equity Partner/Shareholder	605	21.3
Non-Equity Partner	183	6.4
Of Counsel	70	2.5
Senior Associate	157	5.5
Associate	360	12.7
Arbitrator/Mediator	12	.4
Assigned Counsel	2	.1
Other	111	3.9
<b>Total</b>	<b>2,839</b>	<b>100.0</b>

### Practice Classification for Non-Private Practitioners Responding to the Survey

	Number	Percent
Academia	59	4.8
Federal Government	80	6.4
Governmental Relations	6	.5
In-House Counsel	304	24.5
Judge	70	5.6
Law School	12	1.0
Legal Service Agency	103	8.3
Local Government	196	15.8
Military	4	.3
Non-Law Related	36	2.9
Non-Profit Org	63	5.1
Other Judiciary	78	6.3
Retired	61	4.9
State Government	169	13.6
<b>Total</b>	<b>1,241</b>	<b>100.0</b>



**Private Practitioners and Non-Private Practitioners by Full- or Part-Time Work Status and Gender**

	Private Number	Private Percent	Non-Private Number	Non-Private Percent
Female part-time	146	4.9	582	44.3
Female full-time	746	25.3	33	2.5
Male part-time	300	10.2	647	49.2
Male full-time	1,746	59.2	45	3.4
Other part-time	3	.1	6	.5
Other full-time	10	.3	1	.1
<b>Total</b>	<b>2,951</b>	<b>100.0</b>	<b>1,314</b>	<b>100.0</b>

**Survey Respondents in Private Practice by Years in Practice**

	Number	Percent
< 1	4	.1
1 to 2	82	2.8
3 to 5	161	5.4
6 to 10	355	12.0
11 to 15	350	11.8
16 to 25	577	19.5
26 to 30	300	10.1
31 to 35	286	9.7
> 36	845	28.5
<b>Total</b>	<b>2,960</b>	<b>100.0</b>

**Survey Respondents in Private Practice by Firm Size**

	Number	Percent
1	1,097	38.0
2	297	10.3
3	199	6.9
4 to 6	329	11.4
7 to 10	226	7.8
11 to 20	205	7.1
21 to 50	257	8.9
> 50	277	9.6
<b>Total</b>	<b>2,887</b>	<b>100.0</b>

**Law School Attended, Private Practitioners**

	Number	Percent
Ave Maria School of Law	16	.7
MSU/DCL	479	20.9
Western Michigan University Cooley Law School	490	21.4
University of Detroit Mercy School of Law	332	14.5
University of Michigan Law School	290	12.6
University of Toledo College of Law	61	2.7
Wayne State Law School	626	27.3
<b>Total</b>	<b>2,294</b>	<b>100.0</b>

**Law School Attended, Non-Private Practitioners**

	Number	Percent
Ave Maria School of Law	7	.5
Michigan State University College of Law/DCL	227	17.3
Western Michigan University Cooley Law School	263	20.0
University of Detroit Mercy School of Law	146	11.1
University of Michigan Law School	109	8.3
Wayne State University Law School	282	21.4
University of Toledo College of Law	29	2.2
Other law school	252	19.2
<b>Total</b>	<b>1,315</b>	<b>100.0</b>

**Billing Rates for Private Practitioners****2020 Hourly Billing Rates by Years in Practice, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<1	4	195	238	252	309	368
1 to 2	75	190	217	233	265	350
3 to 5	145	195	242	242	275	365
6 to 10	325	200	250	285	310	413
11 to 15	333	225	280	297	350	475
16 to 25	554	230	300	315	367	546
26 to 30	285	245	297	337	400	620
31 to 35	266	225	300	310	365	565
>35	779	225	295	317	367	600
<b>Total</b>	<b>2,766</b>	<b>225</b>	<b>275</b>	<b>305</b>	<b>350</b>	<b>550</b>

**2020 Attorney Billing Rates by Office Location**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Ann Arbor area	143	260	300	362	400	785
Battle Creek area	13	250	280	275	300	318
Bay City/Midland/Saginaw area	50	200	243	237	250	383
Detroit, not downtown	72	200	250	267	325	435
Downtown Detroit & New Center area	172	218	308	343	445	630
Flint area	76	200	250	267	288	500
Grand Rapids area	331	245	300	312	375	545
Jackson area	30	200	232	249	300	400
Kalamazoo area	73	225	263	284	330	465
Lansing area	141	217	265	284	345	450
Livingston County	35	225	250	401	275	300
Mid-Michigan area (not Lansing)	30	180	238	245	300	350
Mount Clemens area	62	205	275	293	317	450
Muskegon area	38	175	228	261	292	533
Northern Michigan, Lower Peninsula	57	185	225	215	250	317
Oakland County (north of M-59)	78	225	283	299	350	550
Oakland County (south of M-59)	730	245	300	320	375	575
Other metro areas	14	200	229	250	263	500
Out of state	135	250	335	352	400	650
Out state, Lower Peninsula	19	200	215	226	275	350
Remainder Macomb County	57	233	275	297	325	450
Remainder Wayne County	97	215	250	291	298	400
Southfield	98	265	339	350	400	615
Traverse City area	60	218	250	255	293	360
Upper Peninsula	38	190	225	231	250	383
Southeastern Michigan	55	200	250	245	300	350
Western Michigan	63	200	250	272	300	465
<b>Total</b>	<b>2,767</b>	<b>225</b>	<b>275</b>	<b>305</b>	<b>350</b>	<b>550</b>

**2020 Hourly Billing Rates by Field of Practice**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	74	250	296	306	375	500
Appellate Law	119	200	300	307	400	545
Arbitration/Mediation	84	250	305	331	398	590
Auto (not lemon) Law	34	300	425	419	500	750
Auto no fault	139	170	250	315	450	750
Bankruptcy, Creditor	56	250	298	304	350	465
Bankruptcy, Debtor	104	218	250	278	300	400
Business/Commercial Litigation	383	265	310	341	395	565
Civil Litigation	445	225	300	324	375	600
Civil Rights	83	225	305	332	400	550
Collections, creditor	68	200	250	250	283	350
Collections, debtor	17	100	250	226	325	400
Condemnation law	7	260	350	366	500	500
Construction law	80	250	300	307	375	435
Consumer law (including lemon law)	29	220	300	336	425	600
Contracts	172	240	298	302	355	500
Corporate and business	435	250	300	327	375	600
Criminal (misdemeanor)	221	185	250	238	275	400
Criminal (felony)	199	200	250	264	300	450
Drivers License Revocation Restoration	23	200	250	350	350	450
Elder Law	92	238	250	268	300	400
Election Law	9	225	250	298	300	635
Employment law (plaintiff)	76	281	350	345	400	525
Employment law (defense)	106	250	310	318	365	500
Entertainment Law	7	200	350	359	495	800
Environmental law	24	200	373	332	448	495
Family law	543	200	250	268	300	400
Foreclosure, debtor	3	220	350	307	350	350
Foreclosure, lender	18	215	225	235	250	330
General Civil	127	200	250	275	300	500
Health & Hospital law	54	230	300	337	425	505
Immigration law	49	250	300	302	350	550
Indian Law	10	200	325	301	350	508
Insurance law (plaintiff)	34	350	400	454	550	750
Insurance law (defense)	136	155	180	207	225	380
Intellectual property	98	290	368	377	445	595
Labor and Employment	75	200	275	288	375	500
Landlord/tenant (commercial)	24	200	250	279	350	415
Landlord/tenant (residential)	45	175	200	201	225	300
Libel, slander and defamation	4	283	395	410	538	650
Marijuana Law	15	200	300	307	415	565
Medical malpractice (plaintiff)	38	350	575	621	900	1500
Medical malpractice (defendant)	59	175	200	205	225	275

**2020 Hourly Billing Rates by Field of Practice**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Municipal Law	95	165	200	224	250	400
Veterans and Military Law	2	200	225	225	250	250
Other Civil law	73	225	265	285	350	565
Other Professional Liability	22	220	325	318	400	500
Personal Injury (defendant)	86	160	180	196	200	300
Personal Injury (plaintiff)	164	300	400	439	500	750
Probate litigation	127	250	300	301	350	450
Guardianship & conservatorship	104	200	250	243	300	350
Probate, trust administration	261	250	275	297	325	445
Probate estate planning, wills, and trusts	577	225	250	288	300	430
Product liability	20	245	308	341	450	638
Property Damage	6	165	260	304	450	550
Public benefits	5	150	175	208	265	350
Real Estate	461	240	270	286	325	445
Schools and Education	19	175	250	251	305	520
Securities Law	22	245	325	388	580	675
Tax Law	86	250	350	361	435	585
Workers' Compensation (employee)	19	250	250	310	400	600
Workers' Compensation (employer)	14	115	128	139	155	250
<b>Total</b>	<b>6,581</b>	<b>225</b>	<b>275</b>	<b>300</b>	<b>350</b>	<b>525</b>

**2020 Attorney Hourly Billing Rate by County**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Alcona	5	175	200	190	200	200
Alger	3	135	175	187	250	250
Allegan	62	217	275	285	325	420
Alpena	8	187	200	208	224	300
Antrim	20	202	250	238	268	338
Arenac	2	150	240	240	330	330
Baraga	4	238	250	256	275	300
Barry	11	250	300	302	350	400
Bay	49	200	250	257	280	455
Benzie	27	200	250	239	267	350
Berrien	38	217	267	289	325	490
Branch	12	200	218	229	269	300
Calhoun	45	230	250	270	300	425
Cass	17	225	250	263	300	405
Charlevoix	21	192	250	229	250	300
Cheboygan	7	175	250	229	250	300
Chippewa	9	180	185	188	200	233
Clare	14	150	250	233	300	375
Clinton	59	200	250	260	300	400
Crawford	7	157	250	243	250	497

**2020 Attorney Hourly Billing Rate by County**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Delta	12	181	195	236	275	465
Dickinson	7	200	250	299	300	650
Eaton	80	200	250	254	300	358
Emmet	22	225	250	268	300	505
Genesee	130	216	250	277	317	500
Gladwin	5	150	200	200	250	300
Gogebic	1	350	350	350	350	350
Grand Traverse	66	210	250	262	300	400
Grafiot	14	217	300	268	300	375
Hillsdale	15	200	250	235	267	300
Houghton	13	237	250	275	300	395
Huron	5	200	200	225	275	300
Ingham	198	210	275	301	350	546
Ionia	19	200	250	254	300	400
Iosco	2	125	213	213	300	300
Iron	4	192	197	208	225	250
Isabella	23	183	250	249	300	350
Jackson	46	200	250	254	300	400
Kalamazoo	125	220	267	286	350	465
Kalkaska	5	175	210	208	275	300
Kent	403	250	305	324	375	550
Keweenaw	3	250	250	287	360	360
Lake	7	153	200	202	250	360
Lapeer	33	200	250	268	300	500
Leelanau	37	240	250	268	300	370
Lenawee	32	208	250	260	300	450
Livingston	88	232	252	353	305	400
Luce	2	140	178	178	217	217
Mackinac	7	150	183	195	250	250
Macomb	673	217	280	311	350	550
Manistee	11	210	225	248	285	350
Marquette	27	193	237	240	250	383
Mason	12	200	223	222	250	333
Mecosta	7	225	250	265	300	385
Menominee	2	250	250	250	250	250
Midland	27	200	250	280	300	550
Missaukee	4	242	250	263	283	317
Monroe	40	200	250	285	280	431
Montcalm	14	200	258	297	325	863
Montmorency	5	173	185	185	200	220
Muskegon	80	213	275	275	329	463
Newaygo	15	230	275	324	390	863
Oakland	1,342	233	300	321	375	567

**2020 Attorney Hourly Billing Rate by County**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Oceana	14	183	228	226	250	325
Ogemaw	4	188	250	225	263	275
Ontonagon	1	177	177	177	177	177
Osceola	10	233	250	249	250	317
Oscoda	1	400	400	400	400	400
Otsego	9	200	200	241	250	450
Ottawa	221	250	300	307	360	475
Presque Isle	5	200	200	203	220	250
Roscommon	8	146	200	186	250	250
Saginaw	53	163	245	241	283	450
Sanilac	10	175	200	208	200	400
Schoolcraft	0	.	.	.	.	.
Shiawassee	18	192	218	265	350	600
St. Clair	27	200	250	259	300	450
St. Joseph	16	213	250	243	269	375
Tuscola	20	200	230	261	288	499
Van Buren	40	200	250	246	282	358
Washtenaw	302	248	296	331	383	615
Wayne	1,281	225	295	320	375	583
Wexford	11	175	233	232	250	328
Statewide Practice	37	250	340	326	410	545
Out-of-state practice	166	245	341	338	395	642
<b>Total</b>	<b>6,337</b>	<b>225</b>	<b>275</b>	<b>305</b>	<b>350</b>	<b>545</b>

**2020 Attorney Hourly Billing Rates by Circuit**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
1 Hillsdale	15	200	250	235	267	300
2 Berrien	38	217	267	289	325	490
3 Wayne	1,281	225	295	320	375	583
4 Jackson	46	200	250	254	300	400
5 Barry	11	250	300	302	350	400
6 Oakland	1,342	233	300	321	375	567
7 Genesee	130	216	250	277	317	500
8 Ionia, Montcalm	33	200	250	272	300	400
9 Kalamazoo	125	220	267	286	350	465
10 Saginaw	53	163	245	241	283	450
11 Alger, Luce, Mackinac, Schoolcraft	12	145	179	190	233	250
12 Baraga, Houghton, Keweenaw	20	243	250	273	300	389
13 Antrim, Grand Traverse, Leelanau	123	217	250	260	300	395
14 Muskegon	80	213	275	275	329	463
15 Branch	12	200	218	229	269	300
16 Macomb	673	217	280	311	350	550
17 Kent	403	250	305	324	375	550

**2020 Attorney Hourly Billing Rates by Circuit**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
18 Bay	49	200	250	257	280	455
19 Benzie, Manistee	38	208	238	241	267	350
20 Ottawa	221	250	300	307	360	475
21 Isabella	23	183	250	249	300	350
22 Washtenaw	302	248	296	331	383	615
23 Alcona, Arenac, Iosco, Oscoda	19	175	200	233	275	450
24 Sanilac	10	175	200	208	200	400
25 Marquette	27	193	237	240	250	383
26 Alpena, Montmorency	13	173	200	199	220	300
27 Newaygo, Oceana	29	200	250	277	300	550
28 Missaukee, Wexford	15	200	250	240	250	328
29 Clinton, Gratiot	73	200	250	261	300	380
30 Ingham	198	210	275	301	350	546
31 St. Clair	27	200	250	259	300	450
32 Gogebic, Ontonagon	2	177	263	263	350	350
33 Charlevoix	21	192	250	229	250	300
34 Ogemaw, Roscommon	12	158	225	199	250	275
35 Shiawassee	18	192	218	265	350	600
36 Van Buren	40	200	250	246	282	358
37 Calhoun	45	230	250	270	300	425
38 Monroe	40	200	250	285	280	431
39 Lenawee	32	208	250	260	300	450
40 Lapeer	33	200	250	268	300	500
41 Dickinson, Iron, Menominee	13	200	250	263	250	650
42 Midland	27	200	250	280	300	550
43 Cass	17	225	250	263	300	405
44 Livingston	88	232	252	353	305	400
45 St. Joseph	16	213	250	243	269	375
46 Crawford, Kalkaska, Otsego	12	166	230	228	263	497
47 Delta	12	181	195	236	275	465
48 Allegan	62	217	275	285	325	420
49 Mecosta, Osceola	17	233	250	256	250	385
50 Chippewa	9	180	185	188	200	233
51 Lake, Mason	19	173	220	215	250	360
52 Huron	5	200	200	225	275	300
53 Cheboygan, Presque Isle	12	188	223	218	250	300
54 Tuscola	20	200	230	261	288	499
55 Clare, Gladwin	19	150	250	224	300	375
56 Eaton	80	200	250	254	300	358
57 Emmet	22	225	250	268	300	505
84 Statewide Practice	37	250	340	326	410	545
85 Out-of-State Practice	166	245	341	338	395	642
<b>Total</b>	<b>6,337</b>	<b>225</b>	<b>275</b>	<b>305</b>	<b>350</b>	<b>545</b>



## Attorney Income 2019

This section summarizes attorney gross income from the practice of law for the calendar year 2019. Information is displayed by practice category or classification, income group, gender and work status, field of law and firm size.

For 2019, median income reported for all private practitioners (part- and full-time) was \$150,000 and the mean was \$223,496. The median income for non-private practitioners was \$100,000 and the mean was \$116,786

Forty-seven cases where private practitioners reported gross income over \$2,000,000 and 2 cases in non-private practitioners were not included in the salary distributions because they were not typical of the population and skewed the distributions.

### 2019 Reported Attorney Income by Practice Classification—Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Sole Practitioner, office outside of home	592	75,000	144,500	192,098	250,000	512,000
Sole Practitioner, working out of home office	301	20,000	50,000	86,582	105,000	283,000
Sole Practitioner, sharing space	122	63,000	125,500	152,910	200,000	400,000
Managing Partner	195	200,000	300,000	438,053	540,000	1,300,000
Equity Partner/Shareholder	544	180,000	280,000	365,089	440,000	1,000,000
Non-Equity Partner	165	140,000	195,000	228,774	275,000	500,000
Of Counsel	63	65,000	125,000	138,993	175,000	340,000
Senior Associate	137	99,000	120,000	148,464	158,000	350,000
Associate	314	65,000	92,000	121,138	125,000	287,742
Arbitrator/Mediator	12	13,340	107,500	140,682	254,000	393,000
Assigned Counsel	2	163,000	169,000	169,000	175,000	175,000
Other	74	67,000	120,000	189,983	225,000	560,000
<b>Total</b>	<b>2,521</b>	<b>80,000</b>	<b>150,000</b>	<b>223,496</b>	<b>285,000</b>	<b>670,000</b>

\*Classification is self-reported

### 2019 Reported Attorney Income by Practice Classification—Non-Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Academia	56	64,750	78,000	95,277	107,000	215,000
Federal Government	74	95,000	135,750	130,025	162,000	181,400
Governmental Relations	5	118,549	140,000	304,710	200,000	1,000,000
In-House Counsel	289	110,000	150,000	163,886	200,000	325,000
Judge	68	145,000	150,000	148,936	153,000	190,000
Law School	11	50,000	60,000	83,273	120,000	160,000
Legal Service Agency	101	54,000	63,000	69,882	78,000	105,000
Local Government	187	64,804	84,000	86,543	107,000	133,000
Military	4	106,000	125,000	119,004	132,008	134,015
Non-Law Related	33	61,000	84,000	120,352	120,000	400,000
Non-Profit Org	58	60,000	74,500	82,209	90,000	174,000
Other Judiciary	77	75,000	91,000	90,063	104,000	140,000
Retired	22	16,000	85,000	133,935	140,000	612,000
State Government	163	75,000	100,000	103,338	121,222	150,000
<b>Total</b>	<b>1,148</b>	<b>71,002</b>	<b>100,000</b>	<b>116,786</b>	<b>148,000</b>	<b>226,000</b>

\*Classification is self-reported.

## 2019 Gross Income Reported by Gender, Private and Non-Private Practitioners

### Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Female Part-Time	117	23,500	45,000	85,476	100,000	300,000
Female Full-Time	664	80,000	130,000	191,876	234,000	500,000
Male Part-Time	254	18,000	49,000	91,035	115,500	300,000
Male Full-Time	1567	105,000	190,000	269,094	335,000	775,000
Other Part-Time	3	125,000	130,000	301,667	650,000	650,000
Other Full-Time	8	65,000	96,000	146,509	225,000	400,000
<b>Total</b>	<b>2,613</b>	<b>80,000</b>	<b>150,000</b>	<b>223,604</b>	<b>290,000</b>	<b>670,000</b>

### Non-Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Female Full-Time	552	65,000	87,339	102,172	121,111	192,000
Female Part-Time	26	18,728	35,150	40,878	55,000	110,000
Male Full-Time	615	84,000	119,000	136,647	160,000	300,000
Male Part-Time	35	21,000	50,000	55,820	72,000	161,175
Other Full-Time	5	90,327	103,354	97,736	107,000	125,000
Other Part-Time	0	.	.	.	.	.
<b>Total</b>	<b>1,233</b>	<b>71,000</b>	<b>100,000</b>	<b>116,741</b>	<b>145,000</b>	<b>230,000</b>

### Median Income by Years in Practice and Practice Classification for Private Practitioners

	<1	1 to 2	3 to 5	6 to 10	11 to 15	16 to 25	26 to 30	31 to 35	>35
Sole Practitioner, office outside of home	.	47,000	85,000	100,000	103,000	150,000	202,000	150,000	140,000
Sole Practitioner, working out of home office	.	20,000	22,000	36,000	46,750	95,500	59,221	85,000	40,000
Sole Practitioner, sharing space	.	96,000	60,000	65,000	133,500	140,000	125,500	256,748	140,000
Managing Partner	.	10,000	212,500	190,000	299,250	297,921	400,000	310,000	300,000
Equity Partner/Shareholder	.	277,469	89,000	159,736	253,000	300,000	400,000	320,000	280,000
Non-Equity Partner	.	.	160,000	195,000	185,000	170,000	250,000	197,500	225,000
Of Counsel	.	.	65,000	103,000	155,000	137,500	130,000	220,000	125,000
Senior Associate	.	83,750	148,000	122,500	114,500	125,000	94,500	140,000	110,500
Associate	65,000	62,500	92,000	114,500	90,900	73,000	90,000	75,000	100,000
Arbitrator/Mediator	.	.	.	.	30,000	.	.	5,000	132,500
Assigned Counsel	.	.	.	175,000	.	.	163,000	.	.
Other	.	.	200,000	113,500	143,500	185,000	265,000	85,000	87,500
<b>Total</b>	<b>65,000</b>	<b>61,250</b>	<b>88,500</b>	<b>120,000</b>	<b>160,000</b>	<b>185,000</b>	<b>225,000</b>	<b>192,000</b>	<b>150,000</b>

**Median Income by Years Since Graduation and Occupational Area for Non-Private Practitioners**

	<1	1 to 2	3 to 5	6 to 10	11 to 15	16 to 25	26 to 30	31 to 35	>35
Academia	.	66,908	36,000	64,750	72,000	86,000	158,000	75,000	97,000
Federal Government	.	62,000	84,000	90,979	105,250	144,500	162,000	148,000	165,000
Governmental Relations	.	.	.	170,000	91,774	.	.	.	1,000,000
In-House Counsel	.	94,000	87,500	120,500	160,000	160,000	215,000	177,500	171,000
Judge	.	.	.	149,000	145,000	147,000	150,000	150,000	150,000
Law School	.	.	.	62,000	60,000	60,000	152,000	50,000	120,000
Legal Service Agency	.	56,000	53,952	57,000	63,500	69,000	78,000	102,000	71,000
Local Government	46,000	16,500	56,500	72,500	85,000	80,000	101,000	105,000	110,435
Military	.	.	92,000	120,000	130,000	.	134,015	.	.
Non-Law Related	.	.	74,500	88,750	99,000	117,000	72,500	70,500	100,000
Non-Profit Org	.	.	65,750	49,000	80,000	82,700	76,000	80,000	154,900
Other Judiciary	.	74,890	65,000	85,000	95,000	96,000	100,000	102,000	74,000
Retired	.	.	.	.	.	612,000	50,000	.	85,000
State Government	.	60,000	68,000	84,500	103,500	106,350	115,000	98,000	126,000
<b>Total</b>	<b>46,000</b>	<b>65,000</b>	<b>65,490</b>	<b>82,250</b>	<b>98,000</b>	<b>110,000</b>	<b>121,111</b>	<b>114,000</b>	<b>128,000</b>

**2019 Attorney Income by Primary Field of Law, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	32	120,000	245,000	277,163	325,000	925,000
Appellate Law	39	80,000	175,000	220,387	310,000	600,000
Arbitration/Mediation	34	30,000	85,500	117,574	158,000	393,000
Auto (not lemon) Law	14	175,000	212,500	479,162	750,000	1,750,000
Auto no fault	77	112,564	187,000	279,368	375,000	750,000
Bankruptcy, Creditor	14	70,000	87,500	111,738	155,000	350,000
Bankruptcy, Debtor	52	54,000	98,621	200,351	249,500	700,000
Business/Commercial Litigation	175	115,000	195,000	286,129	360,000	800,000
Civil Litigation	151	85,000	140,000	225,717	283,000	750,000
Civil Rights	23	80,000	150,000	319,543	300,000	1,600,000
Collections, creditor	34	85,000	149,000	216,784	250,000	475,000
Collections, debtor	6	25,000	58,500	58,167	100,000	100,000
Condemnation Law	5	174,000	181,000	239,000	270,000	450,000
Construction Law	24	81,000	142,000	185,627	300,000	459,000
Consumer Law (including lemon law)	15	75,000	125,000	170,698	198,000	850,000
Contracts	26	50,000	145,000	171,672	200,000	460,000
Corporate and Business	151	90,000	175,000	217,761	300,000	545,000
Criminal (misdemeanor)	59	40,000	75,000	134,289	200,000	450,000
Criminal (felony)	93	57,695	96,000	139,676	165,000	350,000
Drivers License Revocation Restoration	2	469,811	552,406	552,406	635,000	635,000
Elder Law	39	75,000	200,000	242,978	280,000	800,000
Election Law	2	65,000	532,500	532,500	1,000,000	1,000,000
Employment Law (plaintiff)	46	90,000	151,500	197,592	300,000	450,000
Employment Law (defense)	35	108,500	200,000	230,805	375,000	550,000
Entertainment Law	1	120,000	120,000	120,000	120,000	120,000

**2019 Attorney Income by Primary Field of Law, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Environmental law	12	110,000	195,466	225,744	265,000	819,000
Family Law	331	70,000	125,000	188,340	250,000	488,343
Foreclosure, debtor	0	.	.	.	.	.
Foreclosure, lender	4	43,750	72,250	77,375	111,000	125,000
General Civil	21	36,124	85,000	178,744	290,000	550,000
Health & Hospital Law	27	138,000	170,000	254,502	340,000	600,000
Immigration Law	28	70,000	125,000	191,163	300,000	450,000
Indian Law	3	900	100,000	220,300	560,000	560,000
Insurance Law (plaintiff)	15	54,938	250,000	349,796	450,000	1,400,000
Insurance Law (defense)	77	102,000	150,000	211,354	225,000	680,000
Intellectual Property	70	120,000	250,000	264,060	335,000	600,000
Labor and Employment	26	98,000	155,000	288,362	300,000	950,000
Landlord/tenant (commercial)	2	7,500	23,750	23,750	40,000	40,000
Landlord/tenant (residential)	17	35,000	80,000	191,909	138,500	1,300,000
Libel, slander and defamation	1	250,000	250,000	250,000	250,000	250,000
Marijuana Law	5	80,000	290,000	289,200	400,000	621,000
Medical Malpractice (plaintiff)	24	150,000	269,500	400,543	525,000	1,000,000
Medical Malpractice (defendant)	38	120,000	162,500	226,236	295,000	500,000
Municipal Law	43	80,000	145,000	248,928	285,000	1,200,000
Veterans and Military Law	2	160,000	391,500	391,500	623,000	623,000
Other Civil Law	18	34,000	90,000	164,279	250,000	650,000
Other Professional Liability	8	125,000	237,500	371,875	487,500	1,200,000
Personal Injury (defendant)	31	110,000	150,000	185,956	310,000	351,150
Personal Injury (plaintiff)	100	125,000	300,000	390,617	500,000	1,250,000
Probate litigation	33	85,000	200,000	222,765	254,715	700,000
Guardianship & conservatorship	16	37,000	113,624	191,430	235,000	950,000
Probate, trust administration	48	62,500	122,500	166,132	200,001	564,000
Probate estate planning, wills, and trusts	256	65,000	137,150	192,042	250,000	580,000
Product Liability	3	16,000	165,000	252,000	575,000	575,000
Property Damage	1	450,000	450,000	450,000	450,000	450,000
Public Benefits	3	4,400	60,000	63,133	125,000	125,000
Real Estate	123	93,737	162,500	221,532	280,000	627,796
Schools and Education	7	55,000	71,000	89,143	85,000	250,000
Securities Law	5	113,000	113,000	138,000	180,000	206,000
Tax Law	42	92,500	152,500	257,829	372,000	800,000
Workers' Compensation (employee)	15	104,000	200,000	299,333	360,000	900,000
Workers' Compensation (employer)	10	75,000	191,000	215,670	329,200	600,000
<b>Total</b>	<b>2,614</b>	<b>80,000</b>	<b>150,000</b>	<b>224,268</b>	<b>290,000</b>	<b>670,000</b>

**Full- and Part-Time Private Practitioners by Years in Practice**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<1	1	.	.	.	.	.
1 to 2	74	40,000	61,250	86,630	101,000	170,000
3 to 5	135	60,000	86,957	128,809	120,000	300,000
6 to 10	322	75,000	120,000	161,607	200,000	400,000
11 to 15	319	92,500	160,000	213,424	278,000	570,000
16 to 25	514	108,000	183,000	245,202	310,000	630,000
26 to 30	261	111,500	225,000	325,612	400,000	1,100,000
31 to 35	250	100,000	193,500	263,846	325,000	750,000
>35	741	60,000	148,000	225,568	292,774	740,000
<b>Total</b>	<b>2,617</b>	<b>80,000</b>	<b>150,000</b>	<b>224,727</b>	<b>290,000</b>	<b>675,000</b>

**Full-Time Only Private Practitioners by Years in Practice**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<1	1	.	.	.	.	.
1 to 2	70	47,000	63,794	90,538	109,000	170,000
3 to 5	125	65,000	90,000	132,918	125,000	287,742
6 to 10	298	82,000	122,500	168,185	205,000	424,000
11 to 15	300	100,000	165,000	221,599	299,250	575,000
16 to 25	458	120,000	200,000	258,140	325,000	650,000
26 to 30	235	140,000	250,000	348,690	400,000	1,100,000
31 to 35	224	120,000	210,000	281,881	335,000	750,000
>35	519	105,000	200,000	282,115	360,000	850,000
<b>Total</b>	<b>2,230</b>	<b>98,850</b>	<b>168,606</b>	<b>246,343</b>	<b>300,000</b>	<b>700,000</b>

**Part-Time Only Private Practitioners by Years in Practice**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<1	0	.	.	.	.	.
1 to 2	4	11,000	20,500	18,250	25,500	30,000
3 to 5	10	3,000	42,500	77,450	75,000	400,000
6 to 10	20	9,000	30,000	48,960	63,000	202,500
11 to 15	19	25,000	37,000	84,346	150,000	280,000
16 to 25	55	43,000	97,000	136,466	150,000	460,000
26 to 30	25	35,000	50,000	96,497	90,000	330,000
31 to 35	26	10,000	31,095	108,473	145,000	600,000
>35	212	18,000	45,000	82,882	102,000	280,000
<b>Total</b>	<b>371</b>	<b>20,000</b>	<b>45,865</b>	<b>90,939</b>	<b>110,000</b>	<b>300,000</b>

**Full- and Part-Time Attorney Income by Firm Size, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
0-1	985	48,000	100,000	148,277	200,000	420,000
1.01-2	266	95,000	200,000	293,331	400,000	750,000
2.01-3	183	90,000	206,000	299,401	350,000	950,000
3.01-6	288	95,000	150,000	281,935	292,500	1,200,000
6.01-10	205	95,000	147,000	221,124	260,000	600,000
10.01-20	181	120,000	190,000	265,710	325,000	680,000
20.01-50	224	119,500	167,100	233,203	300,000	580,000
>50	233	131,000	250,000	309,503	385,000	775,000
<b>Total</b>	<b>2,565</b>	<b>80,000</b>	<b>150,000</b>	<b>225,280</b>	<b>290,000</b>	<b>670,000</b>

**Full-Time Only Attorney Income by Firm Size, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
0-1	738	73,000	135,500	175,660	235,067	450,000
1.01-2	245	105,000	225,000	304,347	400,000	785,000
2.01-3	172	95,000	213,500	300,034	350,000	950,000
3.01-6	272	97,500	150,000	284,174	297,500	1,200,000
6.01-10	194	100,000	148,500	224,188	254,000	625,000
10.01-20	168	121,500	190,000	272,104	328,500	750,000
20.01-50	206	120,000	175,000	243,534	310,000	613,500
>50	209	142,000	275,000	326,265	400,000	800,000
<b>Total</b>	<b>2,204</b>	<b>98,000</b>	<b>165,466</b>	<b>245,311</b>	<b>300,000</b>	<b>700,000</b>

**Part-Time Only Attorney Income by Firm Size, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
0-1	245	12,000	35,000	66,002	90,000	206,000
1.01-2	18	30,000	45,000	129,233	140,000	650,000
2.01-3	10	32,500	80,000	268,450	350,000	1,100,000
3.01-6	14	75,000	112,000	148,714	130,000	600,000
6.01-10	11	32,190	115,000	167,080	290,000	375,000
10.01-20	12	70,000	130,000	145,833	237,500	300,000
20.01-50	16	80,000	97,500	109,663	132,591	230,000
>50	22	55,000	115,000	163,226	250,000	460,000
<b>Total</b>	<b>348</b>	<b>19,500</b>	<b>49,000</b>	<b>92,519</b>	<b>114,000</b>	<b>300,000</b>

## Law Practice Management

This section summarizes a variety of practice management issues. Topics include hours worked in the average workweek, uncollectible fees, and service charge policies.

### Average Hours Worked Per Week, Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Average Hours	2,926	35	45	43	50	60

\*Individuals reporting over 80 hours per week were excluded

### Average Hours Worked Per Week on Non-Billable Activities, Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Average Hours	2869	5	10	11	15	25

\*Individuals reporting over 80 hours per week were excluded

### Average Hours Worked Per Week, Non-Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Average Hours	1294	40	45	44	50	60

\*Individuals reporting over 80 hours per week were excluded

## Uncollectible Fees and Service Charge Policies

### Percent of Fees that are Uncollectible, Private Practitioners

	Less than 3%	4 to 9%	10 to 15%	Over 15%	Total
Number	1580	658	381	242	2861
Percent	55.2	23.0	13.3	8.5	100.0

### Percent of Attorneys Who Sometimes or Always Work on a Contingency Basis, Private Practitioners

	Number	Percent
Yes	1158	39.4
No	1782	60.6
<b>Total</b>	<b>2,940</b>	<b>100.0</b>

### Percent of Cases Which Are on a Contingency Basis, Private Practitioners

	Less than 10%	10% to 25%	26% to 50%	51% to 75%	More than 75%	Not applicable	Total
Number	587	139	133	55	280	1,221	2,415
Percent	24.3	5.8	5.5	2.3	11.6	50.6	100.0

**Percent of Individuals That Sometimes or Always Work on a Fixed/Flat Fee Basis, Private Practitioners**

	Number	Percent
Yes	1,977	67.4
No	956	32.6
Total	2,933	100.0

**Percent of Cases on a Fixed/Flat Fee Basis, Private Practitioners**

	Less than 10%	10% to 25%	26% to 50%	51% to 75%	More than 75%	Not applicable	Total
Number	823	470	296	160	257	692	2,698
Percent	30.5	17.4	11.0	5.9	9.5	25.6	100.0

**Percent of Individuals Providing Limited Scope Representation, Private Practitioners**

	Number	Percent
Yes	1,296	44.2
No	1,635	55.8
Total	2,931	100.0

**Percent of Cases Which are Handled on a Limited Scope Representation, Private Practitioners**

	Less than 10%	10% to 25%	26% to 50%	51% to 75%	More than 75%	Not applicable	Total
Number	892	218	60	42	104	1,164	2,480
Percent	36.0	8.8	2.4	1.7	4.2	46.9	100.0

**Percent of Attorneys Who Sometimes Offer a Discount to Fees, Private Practitioners**

	Number	Percent
Yes	2,211	75.5
No	716	24.5
Total	2,927	100.0

**Percent of Cases That are Discounted, Private Practitioners**

	Less than 10%	10% to 25%	26% to 50%	51% to 75%	more than 75%	Not applicable	Total
Number	1,026	838	238	66	66	522	2,756
Percent	37.2	30.4	8.6	2.4	2.4	18.9	100.0



## Attorney-Client Contact, Job Satisfaction, and Expectations

### Areas Indicated by Attorneys as One of Their Top Three Sources of Business Generation, Private Practitioners

	Number
Networking	1,559
Online Advertising	546
Print Advertising	124
Pro Bono	76
Public Speaking	257
Referrals from Clients	2,310
Referrals from lead generator platforms	136
Referrals from Other Attorneys	1,761
State Bar of Michigan Lawyer Referral Service	26
Social Media	171
Television/Radio Websites	68

### Attorneys' Who Have Updated Their State of Michigan Online Directory Profiles, Private Practitioners

	Number	Percent
Yes	2,046	69.5
No	643	21.9
I am not aware of how to update my SBM member profile	253	8.6
<b>Total</b>	<b>2,942</b>	<b>100.0</b>

### Attorneys' Indication of Current Economics Compared to Three Years Ago, Private Practitioners

	Better	Worse	The same	In practice less than three years	Total
Number	1,118	621	1,083	110	2,932
Percent	38.1	21.2	36.9	3.8	100.0

### Attorneys' Indication of Current Economics Compared to Three Years Ago, Non-Private Practitioners

	Better	Worse	The same	In occupation less than three years	Total
Number	661	129	454	76	1,320
Percent	50.1	9.8	34.4	5.8	100.0

### Attorney Expectations of Future Economic Circumstances of Their Legal Work, Private Practitioners

	Better	Worse	The same	I plan to not be practicing in 3 years	Total
Number	931	700	1,098	208	2,937
Percent	31.7	23.8	37.4	7.1	100.0

### Attorney Expectations of Future Economic Circumstances of Their Legal Work, Non-Private Practitioners

	Better	Worse	The same	Total
Number	391	264	657	1,312
Percent	29.8	20.1	50.1	100.0

**Attorney Plans to Retire in the Next Three Years, Private Practitioners**

	Yes	No	Uncertain	Total
Number	341	2,201	410	2,952
Percent	11.6	74.6	13.9	100.0

**Attorney Plans to Retire in the Next Three Years, Non-Private Practitioners**

	Yes	No	Uncertain	Total
Number	146	1,038	113	1,297
Percent	11.3	80.0	8.7	100.0

**Attorney Likelihood of Changing Occupations in the Next Three Years, Non-Private Practitioners**

	Very likely	Somewhat likely	Unlikely	Total
Number	132	283	899	1,314
Percent	10.0	21.5	68.4	100.0

**Degree of Satisfaction Received from the Practice of Law, Private Practitioners**

	A great deal	Enough	Too little	None	Total
Number	1,042	1,345	505	55	2,947
Percent	35.4	45.6	17.1	1.9	100.0

**Degree of Satisfaction Received from Their Current Occupation, Non-Private Practitioners**

	A great deal	Enough	Too little	None	Total
Number	613	534	146	22	1315
Percent	46.6	40.6	11.1	1.7	100.0

**The Degree to Which Various Factors Create Stress, Private Practice**

	A great deal	Some	None	Not applicable	Total
<b>Insufficient revenue</b>					
Number	558	1,401	755	182	2,896
Percent	19.3	48.4	26.1	6.3	100.0
<b>Insufficient cash flow</b>					
Number	521	1,215	921	232	2,889
Percent	18.0	42.1	31.9	8.0	100.0
<b>Insufficient paid benefits</b>					
Number	384	626	1,347	512	2,869
Percent	13.4	21.8	47.0	17.8	100.0
<b>Insufficient workload</b>					
Number	268	974	1,381	259	2,882
Percent	9.3	33.8	47.9	9.0	100.0
<b>Too heavy workload</b>					
Number	480	1,318	878	210	2,886
Percent	16.6	45.7	30.4	7.3	100.0
<b>Billable hour requirement</b>					
Number	264	520	1,027	1,067	2,878
Percent	9.2	18.1	35.7	37.1	100.0
<b>Difficult Clients</b>					
Number	495	1,733	570	101	2,899
Percent	17.1	59.8	19.7	3.5	100.0
<b>Family or personal issues</b>					
Number	206	1,133	1,333	212	2,884
Percent	7.1	39.3	46.2	7.4	100.0
<b>Demands of a second job</b>					
Number	25	130	1,174	1,529	2,858
Percent	.9	4.5	41.1	53.5	100.0
<b>Keeping up with technology</b>					
Number	140	1,083	1,501	164	2,888
Percent	4.8	37.5	52.0	5.7	100.0

## Law School Debt

Individuals reporting graduating in 2009 or after were included. Two individual reporting total law school debt over \$500,000 were excluded from the total debt Private Practitioners' analysis. 11 individuals were excluded from the private practitioners' monthly law school debt who reported monthly payments over \$3,200.

One individual was excluded from the total non-private practitioners' analysis who reported over \$500,000 in total debt. Two individuals were excluded from the monthly non-private analysis who reported over \$3,200 in monthly debt

### Individuals Reporting Graduating in 2009 or Later Who Reported Borrowing for Law School, Private Practitioners

	Number	Percent
Yes	536	92.4
No	42	7.2
Not applicable	2	.3
<b>Total</b>	<b>580</b>	<b>100.0</b>

### Individuals Reporting Graduating in 2009 or Later Who Reported Borrowing for Law School, Non-Private Practitioners

	Number	Percent
Yes	322	89.4
No	36	10.0
Not applicable	2	.6
<b>Total</b>	<b>360</b>	<b>100.0</b>

### Total Law School Debt for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Graduation Year, Private Practitioners

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
2009	68	70,000	100,000	106,998	150,000	180,000
2010	55	60,000	90,000	107,327	150,000	273,000
2011	69	90,000	130,000	133,551	162,000	250,000
2012	67	75,000	125,000	130,000	180,000	240,000
2013	67	80,000	120,000	132,507	180,000	250,000
2014	55	70,000	100,000	111,136	160,000	200,000
2015	47	75,000	125,000	131,553	200,000	250,000
2016	28	72,500	142,500	134,107	177,500	230,000
2017	34	70,000	115,670	112,398	150,000	230,000
2018	20	53,500	78,234	96,898	147,000	180,000
2019	26	70,000	95,000	110,971	150,000	226,000
<b>Total</b>	<b>536</b>	<b>70,000</b>	<b>116,670</b>	<b>120,666</b>	<b>160,000</b>	<b>250,000</b>

**Total Law School Debt for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Graduation Year, Non-Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
2009	38	80,000	100,000	112,382	140,000	180,000
2010	39	65,000	100,000	111,821	150,000	200,000
2011	37	90,000	125,000	127,892	182,000	200,000
2012	41	50,000	90,000	92,028	120,000	175,000
2013	35	90,000	150,000	142,654	200,000	240,000
2014	33	110,000	140,000	137,701	178,000	250,000
2015	22	65,000	100,000	113,591	160,000	180,000
2016	22	80,000	104,000	125,795	190,000	200,000
2017	19	60,000	125,000	125,816	180,000	250,000
2018	10	50,000	60,000	68,950	80,000	150,000
2019	9	70,000	100,000	108,889	160,000	178,000
2020	1	160,000	160,000	160,000	160,000	160,000
<b>Total</b>	<b>306</b>	<b>75,000</b>	<b>110,000</b>	<b>118,171</b>	<b>160,000</b>	<b>205,000</b>

**Monthly Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Number of Years Admitted to the Bar Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
2009	43	390	735	776	1100	1800
2010	42	450	640	752	1000	1925
2011	52	386	750	838	1200	2200
2012	46	400	950	1005	1500	2500
2013	56	395	594	725	979	1900
2014	48	250	600	629	900	1556
2015	34	400	741	767	1000	1800
2016	24	320	530	736	933	2000
2017	32	400	607	705	978	1800
2018	20	396	600	663	840	1440
2019	25	400	764	838	1200	2034
<b>Total</b>	<b>422</b>	<b>400</b>	<b>697</b>	<b>773</b>	<b>1000</b>	<b>1900</b>

**Monthly Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Graduation Year, Non-Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
2009	37	356	560	650	900	1,700
2010	36	413	707	747	925	1,800
2011	30	330	650	713	1,000	1,500
2012	38	300	500	570	800	1,300
2013	33	300	431	687	935	2,200
2014	34	350	593	679	900	1,500
2015	21	230	350	514	550	1,400
2016	23	245	494	535	787	1,500
2017	18	200	371	501	567	2,000
2018	11	125	268	314	530	575
2019	8	0	279	445	500	2,000
<b>Total</b>	<b>289</b>	<b>292</b>	<b>500</b>	<b>619</b>	<b>850</b>	<b>1,500</b>

**Total Law School Debt for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Number of Years Admitted to the Bar, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<1	1	66,000	66,000	66,000	66,000	66,000
1	29	75,000	108,000	115,836	160,000	226,000
2	34	40,000	123,170	114,206	160,000	250,000
3	39	82,000	125,000	131,333	160,000	250,000
4	37	105,000	150,000	153,108	200,000	275,000
5	47	69,000	120,000	123,426	175,000	250,000
6	61	80,000	120,000	125,065	179,000	250,000
7	65	80,000	118,000	123,708	160,000	250,000
8	60	70,000	102,500	114,033	145,000	232,500
9	61	80,000	130,000	128,541	150,000	230,000
10	48	60,000	90,000	97,750	130,000	200,000
11	52	68,500	100,000	105,229	142,043	180,000
<b>Total</b>	<b>534</b>	<b>70,000</b>	<b>116,670</b>	<b>120,624</b>	<b>160,000</b>	<b>250,000</b>

**Total Law School Debt for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Number of Years Admitted to the Bar Non-Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<1	1	160,000	160,000	160,000	160,000	160,000
1	9	70,000	100,000	108,889	160,000	178,000
2	10	50,000	60,000	68,950	80,000	150,000
3	19	60,000	125,000	125,816	180,000	250,000
4	22	80,000	104,000	125,795	190,000	200,000
5	22	65,000	100,000	113,591	160,000	180,000
6	33	110,000	140,000	137,701	178,000	250,000
7	35	90,000	150,000	142,654	200,000	240,000
8	41	50,000	90,000	92,028	120,000	175,000
9	37	90,000	125,000	127,892	182,000	200,000
10	39	65,000	100,000	111,821	150,000	200,000
11	38	80,000	100,000	112,382	140,000	180,000
<b>Total</b>	<b>306</b>	<b>75,000</b>	<b>110,000</b>	<b>118,171</b>	<b>160,000</b>	<b>205,000</b>

**Monthly Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Number of Years Admitted to the Bar Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<1	1	740	740	740	740	740
1	28	387	732	835	1,250	2,034
2	31	300	500	612	900	1,380
3	32	500	850	894	1,175	1,895
4	34	300	475	591	750	1,750
5	35	250	520	753	925	2,500
6	53	400	650	729	950	2,000
7	55	372	600	721	1,000	1,800
8	38	400	825	951	1,300	2,500
9	47	450	800	859	1,200	2,200
10	33	300	625	782	1,200	2,000
11	33	480	800	775	1,000	1,400
<b>Total</b>	<b>420</b>	<b>395</b>	<b>692</b>	<b>772</b>	<b>1,002</b>	<b>1,913</b>

**Monthly Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Number of Years Admitted to the Bar Non-Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
1	8	0	279	445	500	2,000
2	11	125	268	314	530	575
3	18	200	371	501	567	2,000
4	23	245	494	535	787	1,500
5	21	230	350	514	550	1,400
6	34	350	593	679	900	1,500
7	33	300	431	687	935	2,200
8	38	300	500	570	800	1,300
9	30	330	650	713	1,000	1,500
10	36	413	707	747	925	1,800
11	37	356	560	650	900	1,700
<b>Total</b>	<b>289</b>	<b>292</b>	<b>500</b>	<b>619</b>	<b>850</b>	<b>1,500</b>

**Total Law School Debt for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Income Category, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<\$40k	49	100,000	125,000	141,793	190,000	250,000
\$40K-\$59.9K	34	70,000	100,000	114,329	130,000	240,000
\$60K-\$79.9K	77	70,000	110,000	123,922	160,000	290,000
\$80K-\$114.9K	109	80,000	120,000	122,936	160,000	240,000
\$115K-\$149.9K	77	60,000	110,000	107,719	150,000	226,000
\$150K-\$219.9K	52	62,500	125,000	125,221	177,500	250,000
\$220K +	92	77,500	110,000	116,774	152,500	220,000
<b>Total</b>	<b>490</b>	<b>74,000</b>	<b>115,752</b>	<b>121,074</b>	<b>160,000</b>	<b>250,000</b>

**Total Law School Debt for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Income Category, Non-Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<\$40k	18	70,000	112,500	112,925	136,000	200,000
\$40K-\$59.9K	54	90,000	120,000	132,022	175,000	250,000
\$60K-\$79.9K	88	75,000	100,000	116,846	160,000	200,000
\$80K-\$114.9K	88	80,000	108,000	112,777	150,000	200,000
\$115K-\$149.9K	32	70,000	95,000	116,406	165,000	240,000
\$150K-\$219.9K	22	65,000	128,000	122,568	178,000	200,000
\$220K +	1	100,000	100,000	100,000	100,000	100,000
<b>Total</b>	<b>303</b>	<b>75,000</b>	<b>110,000</b>	<b>118,449</b>	<b>160,000</b>	<b>205,000</b>



**Monthly Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Income Category, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
<\$40k	44	300	500	650	875	1,800
\$40K-\$59.9K	31	212	500	647	900	1,600
\$60K-\$79.9K	63	300	625	691	950	1,500
\$80K-\$114.9K	91	400	700	772	1,000	1,925
\$115K-\$149.9K	58	525	790	832	1,003	1,700
\$150K-\$219.9K	34	300	938	942	1,500	2,500
\$220K +	64	400	750	881	1,200	2,000
<b>Total</b>	<b>385</b>	<b>389</b>	<b>690</b>	<b>777</b>	<b>1,003</b>	<b>2,000</b>

**Monthly Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Income Category, Non-Private Practitioners**

	Count	Percentile 25	Median	Mean	Percentile 75	Percentile 95
<\$40k	16	138	172	518	850	2,000
\$40K-\$59.9K	51	185	320	389	445	1,200
\$60K-\$79.9K	88	286	500	585	685	1,500
\$80K-\$114.9K	84	350	570	671	901	1,440
\$115K-\$149.9K	26	600	746	834	970	1,592
\$150K-\$219.9K	19	750	950	1,013	1,400	2,500
\$220K +	1	0	0	0	0	0
<b>Total</b>	<b>285</b>	<b>286</b>	<b>500</b>	<b>621</b>	<b>850</b>	<b>1,500</b>

**Total Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Practice Category, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Sole Practitioner, office outside of home	48	85,000	132,000	143,188	200,000	250,000
Sole Practitioner, working out of home office	36	100,000	127,500	142,825	200,000	290,000
Sole Practitioner, sharing space	8	62,500	112,500	102,938	139,250	170,000
Managing Partner	16	85,000	121,000	125,313	167,500	250,000
Equity Partner/Shareholder	42	75,000	105,500	109,576	150,000	200,000
Non-Equity Partner	24	87,500	140,000	144,458	180,000	250,000
Of Counsel	4	137,500	175,000	178,750	220,000	240,000
Senior Associate	42	80,000	117,170	119,635	150,000	225,000
Associate	180	70,000	120,000	121,508	160,000	250,000
Arbitrator/Mediator	0	.	.	.	.	.
Assigned Counsel	1	200,000	200,000	200,000	200,000	200,000
Other	10	90,000	130,000	145,200	195,000	250,000
<b>Total</b>	<b>411</b>	<b>80,000</b>	<b>120,000</b>	<b>126,988</b>	<b>165,000</b>	<b>250,000</b>

**Total Law School Debt for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Occupation Area, Non-Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Academia	10	90,000	113,945	114,439	140,000	200,000
Federal Government	14	50,000	95,000	115,536	180,000	250,000
Governmental Relations	2	70,000	80,000	80,000	90,000	90,000
In-House Counsel	80	82,500	122,500	127,530	172,500	200,000
Judge	0	.	.	.	.	.
Law School	2	85,000	87,500	87,500	90,000	90,000
Legal Service Agency	36	87,500	126,000	123,838	165,000	200,000
Local Government	52	64,567	100,000	115,628	160,000	250,000
Military	2	45,000	97,500	97,500	150,000	150,000
Non-Law Related	7	95,000	120,000	146,429	205,000	240,000
Non-Profit Organization	19	90,000	110,000	127,632	180,000	250,000
Other Judiciary	15	34,500	70,000	80,497	120,000	160,000
Retired	0	.	.	.	.	.
State Government	47	60,000	100,000	108,138	150,000	200,000
<b>Total</b>	<b>286</b>	<b>75,000</b>	<b>109,000</b>	<b>117,850</b>	<b>160,000</b>	<b>205,000</b>

**Monthly Law School Debt Payment for Individuals Reporting Graduating in 2009 or Later and Having Borrowed Money for Law School by Practice Category, Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Sole Practitioner, office outside of home	48	300	579	752	1,200	2,000
Sole Practitioner, working out of home office	36	100	400	575	849	1,800
Sole Practitioner, sharing space	8	208	475	597	706	1,895
Managing Partner	16	496	800	879	979	2,500
Equity Partner/Shareholder	42	300	741	770	1,100	1,625
Non-Equity Partner	24	140	593	807	1,475	2,000
Of Counsel	4	275	775	763	1,250	1,300
Senior Associate	42	400	743	747	1,000	1,400
Associate	180	450	700	783	1,000	1,838
Arbitrator/Mediator	0	.	.	.	.	.
Assigned Counsel	1	500	500	500	500	500
Other	10	545	665	885	1,051	1,800
<b>Total</b>	<b>411</b>	<b>389</b>	<b>665</b>	<b>759</b>	<b>1,000</b>	<b>1,900</b>

**Monthly Law School Debt for Individuals Graduating from Law School in 2009 or After by Work Classification, Non-Private Practitioners**

	Number	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Academia	9	205	330	417	400	1,200
Federal Government	16	300	497	656	980	1,500
Governmental Relations	1	576	576	576	576	576
In-House Counsel	72	512	804	875	1,100	1,952
Judge	1	500	500	500	500	500
Law School	2	1,000	1,100	1,100	1,200	1,200
Legal Service Agency	36	185	342	500	500	2,500
Local Government	50	350	500	644	700	1,500
Military	1	479	479	479	479	479
Non-Law Related	7	325	335	670	1,100	1,300
Non-Profit Organization	17	295	500	628	850	1,700
Other Judiciary	11	400	650	750	1,200	1,400
Retired	0	.	.	.	.	.
State Government	48	323	535	604	830	1,200
<b>Total</b>	<b>271</b>	<b>335</b>	<b>540</b>	<b>678</b>	<b>866</b>	<b>1,600</b>

# Appendix

## Field of Practice by Hourly Billing Rates

These are hourly billing rates by office location tables. All zero rates were eliminated. In fields of practice where fewer than two provided information the percentile information is not reported for the field of practice but is included in the total.

### 2020 Hourly Billing Rates by Field of Practice: Downtown Detroit & New City Center

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	6	225	358	376	470	650
Appellate Law	15	250	300	331	420	590
Arbitration/Mediation	7	350	590	484	600	630
Auto (not lemon) Law	2	170	235	235	300	300
Auto no fault	4	125	200	170	215	230
Bankruptcy, Creditor	5	250	340	336	340	500
Bankruptcy, Debtor	5	250	250	258	300	340
Business/Commercial Litigation	34	225	315	360	535	590
Civil Litigation	41	250	300	338	385	600
Civil Rights	12	300	400	415	500	950
Collections, debtor	1	---	---	---	---	---
Construction law	6	220	313	325	350	555
Consumer law (including lemon law)	1	---	---	---	---	---
Contracts	14	275	390	374	430	775
Corporate and business	35	260	405	424	600	775
Criminal (misdemeanor)	13	100	150	188	250	500
Criminal (felony)	19	150	250	249	300	500
Employment law (plaintiff)	7	195	350	420	500	950
Employment law (defense)	13	240	315	324	350	520
Entertainment Law	1	---	---	---	---	---
Environmental law	4	448	463	466	485	495
Family law	7	180	250	209	250	250
General Civil	7	225	275	290	390	400
Health & Hospital law	8	323	455	428	503	635
Immigration law	4	250	325	381	513	625
Insurance law (plaintiff)	1	---	---	---	---	---
Insurance law (defense)	10	150	170	167	185	350
Intellectual property	6	275	403	418	575	580
Labor and Employment	14	195	263	271	350	450
Landlord/tenant (commercial)	1	---	---	---	---	---
Landlord/tenant (residential)	3	50	150	127	180	180
Libel, slander and defamation	2	365	508	508	650	650
Marijuana Law	1	---	---	---	---	---
Medical malpractice (plaintiff)	2	400	450	450	500	500
Medical malpractice (defendant)	10	175	200	202	225	250
Municipal Law	8	163	235	283	390	550
Other Civil law	1	---	---	---	---	---
Other Professional Liability	2	185	193	193	200	200

**2020 Hourly Billing Rates by Field of Practice: Downtown Detroit & New City Center**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Personal Injury (defendant)	12	170	190	203	200	495
Personal Injury (plaintiff)	8	325	375	450	500	950
Probate litigation	6	275	298	343	400	535
Guardianship & conservatorship	2	250	250	250	250	250
Probate, trust administration	3	175	265	313	500	500
Probate estate planning, wills, and trusts	4	245	275	323	400	500
Product liability	3	450	485	487	525	525
Property Damage	1	---	---	---	---	---
Real Estate	17	220	245	274	320	510
Schools and Education	3	150	165	213	325	325
Securities Law	6	425	590	543	675	775
Tax Law	4	373	435	429	485	500
Workers' Compensation (employee)	1	---	---	---	---	---
<b>Total</b>	<b>402</b>	<b>200</b>	<b>300</b>	<b>330</b>	<b>425</b>	<b>615</b>

**2020 Hourly Billing Rates by Field of Practice: Detroit (not downtown)**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	3	240	300	320	420	420
Appellate Law	4	143	173	273	403	610
Arbitration/Mediation	3	225	325	317	400	400
Auto no fault	3	135	135	140	150	150
Bankruptcy, Debtor	6	250	275	283	320	325
Business/Commercial Litigation	7	240	300	305	400	420
Civil Litigation	7	200	300	275	325	400
Collections, creditor	2	60	180	180	300	300
Collections, debtor	2	60	155	155	250	250
Construction law	1	---	---	---	---	---
Contracts	4	225	275	263	300	300
Corporate and business	10	238	325	343	400	610
Criminal (misdemeanor)	5	100	200	197	250	350
Criminal (felony)	5	238	250	253	275	350
Elder Law	2	250	300	300	350	350
Employment law (defense)	1	---	---	---	---	---
Family law	11	200	225	236	275	375
General Civil	2	150	163	163	175	175
Health & Hospital law	1	---	---	---	---	---
Immigration law	1	---	---	---	---	---
Insurance law (defense)	7	135	160	156	175	175
Intellectual property	5	250	280	279	300	325
Landlord/tenant (residential)	2	85	143	143	200	200
Marijuana Law	1	---	---	---	---	---
Medical malpractice (defendant)	3	150	150	162	185	185
Municipal Law	1	---	---	---	---	---
Veterans and Military Law	1	---	---	---	---	---
Other Civil law	1	---	---	---	---	---
Personal Injury (defendant)	2	135	165	165	195	195
Personal Injury (plaintiff)	3	350	400	467	650	650
Probate litigation	2	200	225	225	250	250
Guardianship & conservatorship	5	200	200	220	250	250
Probate, trust administration	3	250	350	317	350	350
Probate estate planning, wills, and trusts	17	200	250	231	250	350
Product liability	1	---	---	---	---	---
Real Estate	9	225	300	279	325	350
Securities Law	1	---	---	---	---	---
Tax Law	1	---	---	---	---	---
<b>Total</b>	<b>145</b>	<b>200</b>	<b>250</b>	<b>263</b>	<b>300</b>	<b>420</b>

**2020 Hourly Billing Rates by Field of Practice: Remainder of Wayne County**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	2	275	275	275	275	275
Appellate Law	2	325	338	338	350	350
Arbitration/Mediation	5	350	350	330	350	350
Auto (not lemon) Law	1	---	---	---	---	---
Auto no fault	3	120	200	215	325	325
Bankruptcy, Creditor	2	200	225	225	250	250
Bankruptcy, Debtor	4	200	250	229	258	265
Business/Commercial Litigation	11	250	300	304	375	400
Civil Litigation	17	225	250	257	300	400
Civil Rights	2	150	250	250	350	350
Collections, creditor	5	245	245	258	250	350
Construction law	2	275	325	325	375	375
Consumer law (including lemon law)	2	175	175	175	175	175
Contracts	4	213	263	263	313	325
Corporate and business	8	200	263	269	313	400
Criminal (misdemeanor)	13	225	250	244	275	275
Criminal (felony)	6	250	250	263	275	400
Drivers License Revocation Restoration	1	---	---	---	---	---
Elder Law	5	225	225	230	250	300
Employment law (plaintiff)	1	---	---	---	---	---
Employment law (defense)	3	200	225	230	265	265
Family law	31	225	250	258	300	350
General Civil	3	150	250	217	250	250
Health & Hospital law	3	200	220	257	350	350
Insurance law (defense)	1	---	---	---	---	---
Intellectual property	1	---	---	---	---	---
Labor and Employment	2	150	165	165	180	180
Marijuana Law	1	---	---	---	---	---
Medical malpractice (plaintiff)	1	---	---	---	---	---
Medical malpractice (defendant)	4	185	223	218	250	275
Municipal law	1	---	---	---	---	---
Other Civil law	2	200	225	225	250	250
Personal Injury (defendant)	2	200	215	215	230	230
Personal Injury (plaintiff)	4	223	338	299	375	400
Probate litigation	7	190	250	247	275	340
Guardianship & conservatorship	5	200	225	223	240	250
Probate, trust administration	10	200	225	561	300	3500
Probate estate planning, wills, and trusts	29	200	250	350	275	325
Public benefits	1	---	---	---	---	---
Real Estate	19	200	250	251	300	350
Schools and Education	1	---	---	---	---	---
Securities Law	1	---	---	---	---	---

**2020 Hourly Billing Rates by Field of Practice: Remainder of Wayne County**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Tax Law	1	---	---	---	---	---
Workers' Compensation (employee)	1	---	---	---	---	---
Workers' Compensation (employer)	1	---	---	---	---	---
<b>Total</b>	<b>231</b>	<b>200</b>	<b>250</b>	<b>280</b>	<b>300</b>	<b>400</b>



**2020 Hourly Billing Rates by Field of Practice: Oakland County (north of M-59)**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Appellate Law	1	---	---	---	---	---
Arbitration/Mediation	3	50	250	183	250	250
Auto no fault	2	350	388	388	425	425
Bankruptcy, Creditor	4	213	263	288	363	450
Bankruptcy, Debtor	4	215	263	251	288	300
Business/Commercial Litigation	15	225	350	360	495	650
Civil Litigation	18	275	338	389	495	695
Civil Rights	5	350	350	381	495	550
Collections, creditor	4	146	221	198	250	250
Construction law	3	275	395	373	450	450
Consumer law (including lemon law)	3	150	175	168	180	180
Contracts	7	100	250	221	300	375
Corporate and business	11	150	225	228	300	375
Criminal (misdemeanor)	7	250	300	261	300	350
Criminal (felony)	6	200	325	338	450	550
Employment law (plaintiff)	2	225	288	288	350	350
Employment law (defense)	2	425	460	460	495	495
Family law	22	250	338	318	350	400
Foreclosure, lender	1	---	---	---	---	---
General Civil	3	250	395	357	425	425
Health & Hospital law	2	300	300	300	300	300
Insurance law (defense)	2	185	193	193	200	200
Intellectual property	4	218	330	313	408	440
Labor and Employment	2	250	323	323	395	395
Landlord/tenant (residential)	1	---	---	---	---	---
Other Civil law	5	100	250	209	250	395
Other Professional Liability	1	---	---	---	---	---
Personal Injury (defendant)	1	---	---	---	---	---
Personal Injury (plaintiff)	2	250	250	250	250	250
Probate litigation	3	200	250	250	300	300
Guardianship & conservatorship	2	200	225	225	250	250
Probate, trust administration	5	250	250	250	250	325
Probate estate planning, wills, and trusts	10	250	250	261	300	300
Product liability	2	250	350	350	450	450
Real Estate	8	225	250	254	293	300
Securities Law	1	---	---	---	---	---
Tax Law	1	---	---	---	---	---
<b>Total</b>	<b>175</b>	<b>225</b>	<b>275</b>	<b>295</b>	<b>350</b>	<b>550</b>

**2020 Hourly Billing Rates by Field of Practice: Oakland County (south of M-59)**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	12	175	225	246	313	400
Appellate Law	36	175	275	272	350	455
Arbitration/Mediation	26	260	350	360	425	560
Auto (not lemon) Law	14	200	425	392	500	750
Auto no fault	62	170	243	304	350	750
Bankruptcy, Creditor	22	225	290	289	335	425
Bankruptcy, Debtor	21	250	290	298	350	425
Business/Commercial Litigation	126	280	350	361	415	600
Civil Litigation	128	214	288	315	375	600
Civil Rights	26	200	280	292	350	500
Collections, creditor	27	225	250	251	270	350
Collections, debtor	1	---	---	---	---	---
Condemnation law	4	325	425	413	500	500
Construction law	28	240	313	309	355	450
Consumer law (including lemon law)	6	250	338	358	450	550
Contracts	58	250	295	315	375	500
Corporate and business	117	265	305	334	395	575
Criminal (misdemeanor)	32	200	250	286	350	575
Criminal (felony)	30	250	338	348	400	675
Drivers License Revocation Restoration	3	200	200	217	250	250
Elder Law	13	250	275	283	300	450
Employment law (plaintiff)	23	300	350	362	400	450
Employment law (defense)	30	250	305	307	350	410
Entertainment Law	4	160	275	368	575	800
Environmental law	4	300	360	355	410	450
Family law	100	250	290	310	350	475
Foreclosure, debtor	2	350	350	350	350	350
Foreclosure, lender	8	208	220	213	225	250
General Civil	32	200	300	297	350	515
Health & Hospital law	17	295	375	360	425	500
Immigration law	11	250	300	311	350	575
Insurance law (plaintiff)	19	350	450	496	600	1000
Insurance law (defense)	59	160	185	209	230	380
Intellectual property	28	355	413	423	495	620
Labor and Employment	15	200	295	300	395	500
Landlord/tenant (commercial)	12	238	255	279	338	415
Landlord/tenant (residential)	9	185	225	219	250	260
Libel, slander and defamation	1	---	---	---	---	---
Marijuana Law	3	10	300	245	425	425
Medical malpractice (plaintiff)	10	300	550	540	750	1000
Medical malpractice (defendant)	11	165	175	200	225	300
Municipal Law	18	165	188	210	250	385

**2020 Hourly Billing Rates by Field of Practice: Oakland County (south of M-59)**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Other Civil law	16	250	300	351	393	800
Other Professional Liability	9	275	375	335	400	430
Personal Injury (defendant)	41	165	180	193	195	300
Personal Injury (plaintiff)	50	325	413	474	600	900
Probate litigation	33	250	315	316	375	430
Guardianship & conservatorship	19	250	275	267	325	375
Probate, trust administration	41	250	300	296	325	425
Probate estate planning, wills, and trusts	99	250	280	295	325	455
Product liability	7	240	290	344	365	750
Property Damage	4	195	260	303	410	550
Real Estate	115	250	290	312	350	465
Schools and Education	2	200	205	205	210	210
Securities Law	7	225	275	286	350	400
Tax Law	30	250	320	336	435	565
Workers' Compensation (employee)	3	250	250	367	600	600
Workers' Compensation (employer)	3	115	125	122	125	125
<b>Total</b>	<b>1687</b>	<b>240</b>	<b>300</b>	<b>316</b>	<b>375</b>	<b>565</b>

**2020 Hourly Billing Rates by Field of Practice: Southfield**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	3	150	250	283	450	450
Appellate Law	5	250	330	345	400	550
Arbitration/Mediation	2	310	355	355	400	400
Auto (not lemon) Law	6	400	425	492	550	750
Auto no fault	14	350	450	409	500	750
Bankruptcy, Creditor	5	300	370	359	400	425
Bankruptcy, Debtor	5	300	300	325	325	400
Business/Commercial Litigation	9	275	300	305	330	400
Civil Litigation	20	200	290	305	325	608
Civil Rights	5	550	600	600	750	800
Collections, creditor	2	350	360	360	370	370
Collections, debtor	3	350	370	373	400	400
Construction law	1	---	---	---	---	---
Consumer law (including lemon law)	3	300	350	350	400	400
Contracts	5	245	280	285	300	400
Corporate and business	13	250	350	314	375	550
Criminal (misdemeanor)	4	250	275	275	300	300
Criminal (felony)	3	250	300	283	300	300
Elder Law	2	350	388	388	425	425
Employment law (plaintiff)	5	300	325	402	350	735
Employment law (defense)	7	200	250	281	365	375
Family law	9	250	275	290	310	400
General Civil	6	200	238	279	400	400
Insurance law (plaintiff)	4	348	398	386	425	450
Insurance law (defense)	6	165	178	180	190	225
Intellectual property	6	290	290	341	435	490
Labor and Employment	2	190	283	283	375	375
Landlord/tenant (commercial)	1	---	---	---	---	---
Marijuana law	1	---	---	---	---	---
Medical malpractice (plaintiff)	5	550	750	740	950	1000
Medical malpractice (defendant)	3	185	205	213	250	250
Other Professional Liability	2	220	223	223	225	225
Personal Injury (defendant)	1	---	---	---	---	---
Personal Injury (plaintiff)	21	400	450	465	500	750
Probate litigation	6	205	288	282	325	400
Guardianship & conservatorship	3	205	290	307	425	425
Probate, trust administration	4	308	375	366	425	425
Probate estate planning, wills, and trusts	8	238	338	328	400	550
Real Estate	6	275	290	321	400	425

**2020 Hourly Billing Rates by Field of Practice: Southfield**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Schools and Education	1	---	---	---	---	---
Securities Law	1	---	---	---	---	---
Tax Law	4	348	398	418	488	550
Workers' Compensation (employee)	4	150	250	275	400	450
Workers' Compensation (employer)	1	---	---	---	---	---
<b>Total</b>	<b>227</b>	<b>250</b>	<b>325</b>	<b>350</b>	<b>400</b>	<b>600</b>

**2020 Hourly Billing Rates by Field of Practice: Flint Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Administrative Law	1	---	---	---	---	---
Appellate Law	1	---	---	---	---	---
Arbitration/Mediation	2	250	263	263	275	275
Auto no fault	10	170	450	394	500	600
Bankruptcy, Debtor	4	200	233	241	283	300
Business/Commercial Litigation	8	228	288	276	300	350
Civil Litigation	9	250	275	276	300	400
Civil Rights	2	175	263	263	350	350
Collections, debtor	2	200	200	200	200	200
Construction law	1	---	---	---	---	---
Consumer law (including lemon law)	3	375	450	425	450	450
Contracts	2	225	233	233	240	240
Corporate and business	10	225	275	282	300	400
Criminal (misdemeanor)	10	200	200	213	250	250
Criminal (felony)	7	200	200	229	225	395
Elder Law	2	250	280	280	310	310
Employment law (plaintiff)	1	---	---	---	---	---
Employment law (defense)	6	240	250	269	350	350
Family law	21	200	225	235	250	275
General Civil	4	200	238	244	288	300
Health & Hospital law	1	---	---	---	---	---
Insurance law (plaintiff)	2	400	450	450	500	500
Insurance law (defense)	2	150	160	160	170	170
Intellectual property	1	---	---	---	---	---
Labor and Employment	1	---	---	---	---	---
Landlord/tenant (residential)	1	---	---	---	---	---
Marijuana Law	1	---	---	---	---	---
Medical malpractice (plaintiff)	2	450	525	525	600	600
Medical malpractice (defendant)	4	163	173	189	215	250
Municipal Law	5	150	155	181	225	250
Other Civil law	1	---	---	---	---	---
Personal Injury (defendant)	4	153	160	179	205	250
Personal Injury (plaintiff)	6	400	475	475	550	600
Probate litigation	1	---	---	---	---	---
Guardianship & conservatorship	3	150	150	175	225	225
Probate, trust administration	13	230	250	258	300	350
Probate estate planning, wills, and trusts	19	225	250	239	250	400
Product liability	1	---	---	---	---	---
Property Damage	1	---	---	---	---	---
Public benefits	1	---	---	---	---	---
Real Estate	13	200	225	225	250	250
Schools and Education	1	---	---	---	---	---
Workers' Compensation (employee)	1	---	---	---	---	---
<b>Total</b>	<b>191</b>	<b>200</b>	<b>250</b>	<b>270</b>	<b>300</b>	<b>500</b>

**2020 Hourly Billing Rates by Field of Practice: Grand Rapids Area**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	6	296	350	368	440	475
Appellate Law	19	300	375	374	500	850
Arbitration/Mediation	10	250	273	281	325	420
Auto (not lemon) Law	1	---	---	---	---	---
Auto no fault	8	158	195	264	338	600
Bankruptcy, Creditor	4	288	313	320	353	380
Bankruptcy, Debtor	9	220	275	445	300	2000
Business/Commercial Litigation	67	280	325	346	390	550
Civil Litigation	67	275	320	331	380	525
Civil Rights	7	185	250	281	400	530
Collections, creditor	10	250	300	298	330	350
Collections, debtor	3	250	325	307	345	345
Condemnation law	2	250	325	325	400	400
Construction law	12	283	335	308	375	375
Consumer law (including lemon law)	3	250	250	300	400	400
Contracts	21	250	300	304	350	425
Corporate and business	63	250	300	330	360	600
Criminal (misdemeanor)	26	200	250	249	315	400
Criminal (felony)	18	220	298	284	310	500
Drivers License Revocation Restoration	2	250	325	325	400	400
Elder Law	13	225	250	280	310	460
Election Law	2	180	203	203	225	225
Employment law (plaintiff)	8	238	319	298	350	390
Employment law (defense)	12	225	329	331	400	550
Entertainment Law	1	---	---	---	---	---
Environmental law	1	---	---	---	---	---
Family law	65	250	275	290	325	450
Foreclosure, lender	1	---	---	---	---	---
General Civil	17	260	300	312	390	560
Health & Hospital law	8	248	300	312	388	425
Immigration law	6	210	255	258	300	350
Indian Law	4	300	350	325	350	350
Insurance law (plaintiff)	3	300	325	350	425	425
Insurance law (defense)	22	155	190	200	220	275
Intellectual property	13	350	395	401	425	595
Labor and Employment	10	325	383	360	400	560
Landlord/tenant (commercial)	5	225	325	290	350	360
Landlord/tenant (residential)	3	175	225	233	300	300
Marijuana Law	2	200	200	200	200	200
Medical malpractice (plaintiff)	3	170	350	298	375	375
Medical malpractice (defendant)	12	200	200	208	225	225
Municipal Law	11	180	250	244	290	375
Other Civil law	7	250	250	301	390	450

**2020 Hourly Billing Rates by Field of Practice: Grand Rapids Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Other Professional Liability	3	185	350	312	400	400
Personal Injury (defendant)	10	150	165	176	195	235
Personal Injury (plaintiff)	13	325	375	415	450	750
Probate litigation	14	275	378	365	430	490
Guardianship & conservatorship	8	188	270	281	385	465
Probate, trust administration	28	285	325	331	388	475
Probate estate planning, wills, and trusts	65	250	285	303	325	460
Product liability	3	175	340	297	375	375
Public benefits	1	---	---	---	---	---
Real Estate	42	267	318	334	375	580
Schools and Education	4	250	358	353	455	520
Securities Law	3	260	585	477	585	585
Tax Law	6	350	423	425	500	605
Workers' Compensation (employee)	2	250	325	325	400	400
Workers' Compensation (employer)	4	95	103	113	130	155
<b>Total</b>	<b>793</b>	<b>250</b>	<b>300</b>	<b>312</b>	<b>375</b>	<b>525</b>



**2020 Hourly Billing Rates by Field of Practice: Mount Clemens Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Administrative Law	1	---	---	---	---	---
Appellate Law	1	---	---	---	---	---
Arbitration/Mediation	1	---	---	---	---	---
Auto (not lemon) Law	1	---	---	---	---	---
Auto no fault	5	185	250	287	400	450
Bankruptcy, Creditor	1	---	---	---	---	---
Bankruptcy, Debtor	2	300	300	300	300	300
Business/Commercial Litigation	5	275	300	285	300	300
Civil Litigation	8	183	225	318	338	900
Collections, creditor	1	---	---	---	---	---
Construction law	1	---	---	---	---	---
Contracts	2	185	218	218	250	250
Corporate and business	5	295	300	259	300	350
Criminal (misdemeanor)	12	175	250	241	263	400
Criminal (felony)	14	200	250	278	300	450
Drivers License Revocation Restoration	3	300	450	400	450	450
Elder Law	5	300	325	325	325	450
Employment law (plaintiff)	1	---	---	---	---	---
Family law	14	200	250	241	275	350
General Civil	1	---	---	---	---	---
Insurance law (defense)	2	185	218	218	250	250
Labor and Employment	1	---	---	---	---	---
Landlord/tenant (residential)	1	---	---	---	---	---
Libel, slander and defamation	1	---	---	---	---	---
Medical malpractice (plaintiff)	1	---	---	---	---	---
Municipal Law	3	130	165	207	325	325
Other Civil law	4	175	275	238	300	300
Personal Injury (plaintiff)	8	288	388	413	450	900
Probate litigation	6	300	300	292	300	300
Guardianship & conservatorship	8	225	250	256	275	350
Probate, trust administration	9	250	275	293	300	450
Probate estate planning, wills, and trusts	13	200	275	271	300	495
Real Estate	8	225	288	269	300	325
<b>Total</b>	<b>149</b>	<b>200</b>	<b>275</b>	<b>290</b>	<b>300</b>	<b>450</b>

**2020 Hourly Billing Rates by Field of Practice: Remainder of Macomb County**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Appellate Law	2	250	263	263	275	275
Auto (not lemon) Law	1	---	---	---	---	---
Auto no fault	4	300	400	388	475	500
Bankruptcy, Creditor	1	---	---	---	---	---
Bankruptcy, Debtor	2	250	263	263	275	275
Business/Commercial Litigation	5	275	275	319	350	445
Civil Litigation	8	250	285	368	373	900
Collections, creditor	2	250	250	250	250	250
Construction law	1	---	---	---	---	---
Contracts	5	200	250	240	300	350
Corporate and business	12	250	260	277	318	350
Criminal (misdemeanor)	11	200	250	252	300	400
Criminal (felony)	7	200	250	250	300	400
Elder Law	1	---	---	---	---	---
Employment law (plaintiff)	2	275	288	288	300	300
Employment law (defense)	3	200	200	250	350	350
Environmental law	1	---	---	---	---	---
Family law	11	250	250	266	300	325
Foreclosure, lender	1	---	---	---	---	---
General Civil	2	275	288	288	300	300
Immigration law	1	---	---	---	---	---
Insurance law (plaintiff)	1	---	---	---	---	---
Insurance law (defense)	1	---	---	---	---	---
Intellectual property	3	200	350	332	445	445
Landlord/tenant (residential)	3	200	200	200	200	200
Medical malpractice (plaintiff)	2	700	1100	1100	1500	1500
Municipal Law	1	---	---	---	---	---
Other Civil law	3	250	250	300	400	400
Personal Injury (plaintiff)	6	350	425	479	500	900
Probate litigation	2	300	313	313	325	325
Guardianship & conservatorship	3	250	300	292	325	325
Probate, trust administration	9	225	300	269	300	335
Probate estate planning, wills, and trusts	22	225	250	263	300	350
Real Estate	14	225	260	273	300	400
<b>Total</b>	<b>153</b>	<b>250</b>	<b>275</b>	<b>297</b>	<b>300</b>	<b>450</b>

**2020 Hourly Billing Rates by Field of Practice: Ann Arbor Area**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	4	185	335	274	363	375
Appellate Law	6	200	323	301	360	450
Arbitration/Mediation	5	250	250	259	250	320
Auto (not lemon) Law	4	260	400	430	600	750
Auto no fault	11	180	400	380	500	750
Bankruptcy, Creditor	1	---	---	---	---	---
Bankruptcy, Debtor	1	---	---	---	---	---
Business/Commercial Litigation	17	300	315	383	450	900
Civil Litigation	24	288	323	389	400	900
Civil Rights	4	270	375	373	475	500
Collections, creditor	1	---	---	---	---	---
Collections, debtor	2	42	121	121	200	200
Construction law	5	300	325	325	350	400
Consumer law (including lemon law)	4	241	275	395	550	800
Contracts	10	250	300	262	300	375
Corporate and business	20	275	305	360	425	778
Criminal (misdemeanor)	5	200	225	425	500	1000
Criminal (felony)	4	200	200	238	275	350
Drivers License Revocation Restoration	1	---	---	---	---	---
Elder Law	3	250	300	287	310	310
Election Law	1	---	---	---	---	---
Employment law (plaintiff)	11	310	350	386	500	525
Employment law (defense)	4	363	425	418	473	495
Environmental law	1	---	---	---	---	---
Family law	30	250	295	371	310	400
General Civil	2	170	185	185	200	200
Immigration law	5	300	300	294	300	300
Insurance law (plaintiff)	3	400	450	483	600	600
Insurance law (defense)	3	150	180	193	250	250
Intellectual property	8	263	438	381	483	590
Labor and Employment	9	250	300	319	350	500
Landlord/tenant (residential)	3	250	250	270	310	310
Medical malpractice (plaintiff)	6	750	950	833	1000	1000
Medical malpractice (defendant)	3	200	275	258	300	300
Municipal Law	6	250	283	303	375	400
Other Civil law	1	---	---	---	---	---
Other Professional Liability	2	350	425	425	500	500
Personal Injury (defendant)	3	155	185	192	235	235
Personal Injury (plaintiff)	8	400	450	500	500	1000
Probate litigation	6	300	300	333	480	495
Guardianship & conservatorship	6	225	263	250	300	300
Probate, trust administration	14	250	300	294	310	375
Probate estate planning, wills, and trusts	28	238	293	279	300	350

**2020 Hourly Billing Rates by Field of Practice: Ann Arbor Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Product liability	1	---	---	---	---	---
Real Estate	27	275	300	322	375	475
Tax Law	3	300	350	398	545	545
<b>Total</b>	<b>326</b>	<b>250</b>	<b>300</b>	<b>351</b>	<b>380</b>	<b>750</b>

**2020 Hourly Billing Rates by Field of Practice: Livingston County**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	1	---	---	---	---	---
Appellate Law	1	---	---	---	---	---
Business/Commercial Litigation	5	260	260	264	275	300
Civil Litigation	6	225	250	248	275	275
Construction law	2	215	258	258	300	300
Contracts	1	---	---	---	---	---
Corporate and business	6	250	275	253	300	300
Criminal (misdemeanor)	3	225	250	250	275	275
Criminal (felony)	2	225	250	250	275	275
Elder Law	2	150	200	200	250	250
Environmental law	1	---	---	---	---	---
Family law	15	225	250	236	250	275
General Civil	3	225	250	242	250	250
Insurance law (defense)	1	---	---	---	---	---
Municipal Law	3	105	165	165	225	225
Personal Injury (defendant)	1	---	---	---	---	---
Probate litigation	4	213	263	256	300	325
Guardianship & conservatorship	2	185	205	205	225	225
Probate, trust administration	5	200	245	236	275	275
Probate estate planning, wills, and trusts	15	225	250	615	275	5800
Real Estate	10	215	250	249	275	300
Schools and Education	1	---	---	---	---	---
Tax Law	2	240	270	270	300	300
<b>Total</b>	<b>92</b>	<b>225</b>	<b>250</b>	<b>302</b>	<b>275</b>	<b>300</b>

**2020 Hourly Billing Rates by Field of Practice: Battle Creek Area**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	2	200	243	243	285	285
Appellate Law	1	---	---	---	---	---
Civil Litigation	1	---	---	---	---	---
Contracts	1	---	---	---	---	---
Corporate and business	1	---	---	---	---	---
Criminal (misdemeanor)	2	250	265	265	280	280
Criminal (felony)	2	250	265	265	280	280
Elder Law	1	---	---	---	---	---
Family law	4	273	298	286	300	300
Municipal Law	1	---	---	---	---	---
Personal Injury (plaintiff)	1	---	---	---	---	---
Probate litigation	1	---	---	---	---	---
Probate, trust administration	3	280	300	293	300	300
Probate estate planning, wills, and trusts	2	280	290	290	300	300
Real Estate	2	250	275	275	300	300
<b>Total</b>	<b>25</b>	<b>250</b>	<b>285</b>	<b>282</b>	<b>300</b>	<b>300</b>

**2020 Hourly Billing Rates by Field of Practice: Bay City/Midland/Saginaw Area**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	2	200	225	225	250	250
Appellate Law	1	---	---	---	---	---
Arbitration/Mediation	1	---	---	---	---	---
Bankruptcy, Creditor	3	195	250	313	495	495
Bankruptcy, Debtor	3	225	250	258	300	300
Business/Commercial Litigation	7	240	250	289	385	510
Civil Litigation	5	125	235	192	250	350
Civil Rights	1	---	---	---	---	---
Collections, creditor	2	150	173	173	195	195
Construction law	1	---	---	---	---	---
Corporate and business	5	240	280	289	300	385
Criminal (misdemeanor)	5	150	150	160	150	250
Criminal (felony)	4	115	188	176	238	250
Elder Law	2	250	275	275	300	300
Employment law (plaintiff)	2	1	138	138	275	275
Employment law (defense)	1	---	---	---	---	---
Family law	10	200	250	230	250	300
General Civil	5	195	225	209	225	250
Health & Hospital law	1	---	---	---	---	---
Immigration law	1	---	---	---	---	---
Labor and Employment	2	125	188	188	250	250
Landlord/tenant (residential)	1	---	---	---	---	---
Medical malpractice (plaintiff)	1	---	---	---	---	---
Medical malpractice (defendant)	1	---	---	---	---	---
Municipal Law	4	123	238	271	420	490
Other Civil law	1	---	---	---	---	---
Personal Injury (plaintiff)	3	250	275	283	325	325
Probate litigation	4	250	250	250	250	250
Guardianship & conservatorship	2	250	250	250	250	250
Probate, trust administration	13	225	250	241	250	330
Probate estate planning, wills, and trusts	18	200	250	235	250	300
Real Estate	12	225	245	258	288	385
<b>Total</b>	<b>124</b>	<b>200</b>	<b>250</b>	<b>240</b>	<b>275</b>	<b>385</b>

**2020 Hourly Billing Rates by Field of Practice: Jackson Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Appellate Law	2	200	275	275	350	350
Bankruptcy, Debtor	2	175	188	188	200	200
Business/Commercial Litigation	2	300	308	308	315	315
Civil Litigation	6	200	213	228	250	315
Construction law	1	---	---	---	---	---
Consumer law (including lemon law)	1	---	---	---	---	---
Contracts	2	350	375	375	400	400
Corporate and business	6	200	225	244	300	315
Criminal (misdemeanor)	2	250	250	250	250	250
Criminal (felony)	2	175	178	178	180	180
Elder Law	2	250	295	295	340	340
Environmental law	1	---	---	---	---	---
Family law	6	250	250	258	300	300
General Civil	3	200	250	233	250	250
Intellectual property	2	350	375	375	400	400
Landlord/tenant (residential)	1	---	---	---	---	---
Medical malpractice (plaintiff)	1	---	---	---	---	---
Municipal law	2	125	125	125	125	125
Probate litigation	1	---	---	---	---	---
Guardianship & conservatorship	1	---	---	---	---	---
Probate, trust administration	4	190	225	220	250	250
Probate estate planning, wills, and trusts	11	200	220	225	250	300
Real Estate	11	200	250	246	250	400
<b>Total</b>	<b>72</b>	<b>200</b>	<b>250</b>	<b>245</b>	<b>300</b>	<b>400</b>

**2020 Hourly Billing Rates by Field of Practice: Traverse City Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Appellate Law	2	50	135	135	220	220
Arbitration/Mediation	5	295	350	334	350	495
Auto no fault	2	125	188	188	250	250
Business/Commercial Litigation	9	250	300	298	350	450
Civil Litigation	6	275	290	297	350	350
Civil Rights	1	---	---	---	---	---
Collections, creditor	1	---	---	---	---	---
Contracts	3	250	300	305	365	365
Corporate and business	9	250	275	282	300	385
Criminal (misdemeanor)	3	85	175	170	250	250
Criminal (felony)	5	180	220	210	225	250
Elder Law	6	225	250	245	250	270
Election Law	1	---	---	---	---	---
Employment law (plaintiff)	1	---	---	---	---	---
Environmental law	4	185	200	193	200	200
Family law	16	200	223	216	243	300
Foreclosure, lender	1	---	---	---	---	---
General Civil	1	---	---	---	---	---
Immigration law	3	200	240	238	275	275
Indian Law	1	---	---	---	---	---
Insurance law (plaintiff)	1	---	---	---	---	---
Insurance law (defense)	1	---	---	---	---	---
Intellectual property	1	---	---	---	---	---
Landlord/tenant (residential)	2	150	150	150	150	150
Medical malpractice (defendant)	1	---	---	---	---	---
Municipal Law	3	200	200	208	225	225
Other Civil law	3	225	275	258	275	275
Personal Injury (plaintiff)	4	250	300	325	400	450
Probate litigation	5	250	250	255	275	275
Guardianship & conservatorship	2	65	65	65	65	65
Probate, trust administration	13	250	250	263	275	300
Probate estate planning, wills, and trusts	29	225	250	261	295	300
Real Estate	14	225	268	278	300	450
Tax Law	2	300	313	313	325	325
Workers' Compensation (employee)	2	250	250	250	250	250
<b>Total</b>	<b>163</b>	<b>220</b>	<b>250</b>	<b>255</b>	<b>295</b>	<b>385</b>



**2020 Hourly Billing Rates by Field of Practice: Kalamazoo Area**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	3	250	250	250	250	250
Appellate Law	2	65	158	158	250	250
Arbitration/Mediation	2	150	250	250	350	350
Auto no fault	2	155	228	228	300	300
Bankruptcy, Creditor	3	350	425	413	465	465
Bankruptcy, Debtor	3	220	220	302	465	465
Business/Commercial Litigation	9	250	275	310	350	465
Civil Litigation	10	300	315	320	350	425
Civil Rights	2	305	305	305	305	305
Collections, creditor	4	200	250	281	363	425
Construction law	1	---	---	---	---	---
Contracts	1	---	---	---	---	---
Corporate and business	8	258	308	331	365	590
Criminal (misdemeanor)	4	150	200	225	300	350
Criminal (felony)	3	200	250	267	350	350
Drivers License Revocation Restoration	1	---	---	---	---	---
Elder Law	2	200	258	258	315	315
Employment law (plaintiff)	3	305	305	342	415	415
Employment law (defense)	2	305	403	403	500	500
Family law	29	200	250	227	250	350
Foreclosure, debtor	1	---	---	---	---	---
Foreclosure, lender	1	---	---	---	---	---
General Civil	4	188	200	219	250	300
Health & Hospital law	1	---	---	---	---	---
Immigration law	1	---	---	---	---	---
Insurance law (defense)	3	155	165	165	175	175
Intellectual property	2	350	358	358	365	365
Labor and Employment	2	305	305	305	305	305
Landlord/tenant (commercial)	1	---	---	---	---	---
Landlord/tenant (residential)	2	125	163	163	200	200
Marijuana Law	1	---	---	---	---	---
Municipal Law	3	175	200	227	305	305
Other Civil law	2	250	423	423	595	595
Personal Injury (plaintiff)	3	250	250	300	400	400
Probate litigation	3	330	365	365	400	400
Guardianship & conservatorship	4	243	298	294	345	345
Probate, trust administration	5	235	250	280	330	400
Probate estate planning, wills, and trusts	14	235	300	303	330	590
Real Estate	13	250	300	285	315	365
Schools and Education	1	---	---	---	---	---
Tax Law	3	220	300	273	300	300
Workers' Compensation (employee)	2	250	350	350	450	450
Workers' Compensation (employer)	2	125	128	128	130	130
<b>Total</b>	<b>168</b>	<b>220</b>	<b>250</b>	<b>278</b>	<b>328</b>	<b>450</b>

**2020 Hourly Billing Rates by Field of Practice: Muskegon Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Administrative Law	2	150	200	200	250	250
Arbitration/Mediation	1	---	---	---	---	---
Auto (not lemon) Law	2	500	600	600	700	700
Auto no fault	2	500	500	500	500	500
Bankruptcy, Debtor	3	220	220	222	225	225
Business/Commercial Litigation	2	265	308	308	350	350
Civil Litigation	5	225	275	315	325	525
Civil Rights	1	---	---	---	---	---
Contracts	2	150	200	200	250	250
Corporate and business	6	175	298	272	350	360
Criminal (misdemeanor)	4	120	178	183	245	275
Criminal (felony)	4	93	125	134	175	200
Environmental law	3	150	150	158	175	175
Family law	11	200	225	229	275	325
General Civil	3	225	250	253	285	285
Indian Law	1	---	---	---	---	---
Insurance law (defense)	1	---	---	---	---	---
Landlord/tenant (residential)	1	---	---	---	---	---
Medical malpractice (plaintiff)	1	---	---	---	---	---
Medical malpractice (defendant)	1	---	---	---	---	---
Municipal Law	2	150	188	188	225	225
Other Civil law	1	---	---	---	---	---
Personal Injury (plaintiff)	5	350	500	500	700	750
Probate litigation	3	265	295	287	300	300
Guardianship & conservatorship	1	---	---	---	---	---
Probate, trust administration	3	225	250	278	360	360
Probate estate planning, wills, and trusts	11	225	225	238	270	360
Real Estate	7	175	225	241	300	350
Schools and Education	1	---	---	---	---	---
Workers' Compensation (employee)	1	---	---	---	---	---
<b>Total</b>	<b>91</b>	<b>200</b>	<b>225</b>	<b>265</b>	<b>300</b>	<b>525</b>

**2020 Hourly Billing Rates by Field of Practice: Lansing Area**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	11	275	350	361	450	580
Appellate Law	8	175	438	344	468	540
Arbitration/Mediation	2	150	175	175	200	200
Auto no fault	1	---	---	---	---	---
Bankruptcy, Creditor	2	150	270	270	390	390
Bankruptcy, Debtor	7	175	220	233	300	300
Business/Commercial Litigation	14	275	300	345	375	635
Civil Litigation	10	250	298	360	450	675
Civil Rights	4	300	325	325	350	350
Collections, creditor	2	250	250	250	250	250
Collections, debtor	1	---	---	---	---	---
Condemnation law	1	---	---	---	---	---
Construction law	7	285	390	351	410	410
Contracts	4	175	213	231	288	350
Corporate and business	18	250	300	342	390	635
Criminal (misdemeanor)	10	185	225	221	275	300
Criminal (felony)	12	200	275	275	350	400
Drivers License Revocation Restoration	3	100	350	267	350	350
Elder Law	9	200	250	242	275	350
Election Law	3	250	300	395	635	635
Employment law (plaintiff)	3	150	200	217	300	300
Employment law (defense)	4	313	388	369	425	450
Environmental law	1	---	---	---	---	---
Family law	31	200	275	266	350	400
General Civil	5	225	250	275	350	350
Health & Hospital law	2	150	225	225	300	300
Indian Law	1	---	---	---	---	---
Insurance law (defense)	4	168	218	305	443	635
Intellectual property	2	250	263	263	275	275
Labor and Employment	8	158	200	234	278	450
Landlord/tenant (commercial)	1	---	---	---	---	---
Landlord/tenant (residential)	2	150	200	200	250	250
Marijuana Law	3	200	415	393	565	565
Medical malpractice (plaintiff)	1	---	---	---	---	---
Medical malpractice (defendant)	2	185	193	193	200	200
Municipal Law	4	158	208	229	300	350
Veterans and Military Law	1	---	---	---	---	---
Other Civil law	7	100	275	270	300	565
Other Professional Liability	1	---	---	---	---	---
Personal Injury (defendant)	1	---	---	---	---	---
Personal Injury (plaintiff)	3	200	250	300	450	450
Probate litigation	8	225	288	278	330	440

**2020 Hourly Billing Rates by Field of Practice: Lansing Area**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Guardianship & conservatorship	7	150	250	230	250	325
Probate, trust administration	24	238	250	262	290	360
Probate estate planning, wills, and trusts	35	240	265	273	300	400
Real Estate	21	250	250	274	300	350
Schools and Education	2	255	278	278	300	300
Tax Law	8	250	345	336	388	500
Workers' Compensation (employee)	1	---	---	---	---	---
Workers' Compensation (employer)	2	150	165	165	180	180
<b>Total</b>	<b>324</b>	<b>225</b>	<b>265</b>	<b>285</b>	<b>350</b>	<b>450</b>

**2020 Hourly Billing Rates by Field of Practice: Mid-Michigan Area (not Lansing)**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Arbitration/Mediation	1	---	---	---	---	---
Bankruptcy, Debtor	4	150	165	183	215	250
Business/Commercial Litigation	2	225	263	263	300	300
Civil Litigation	2	300	338	338	375	375
Civil Rights	1	---	---	---	---	---
Corporate and business	2	300	325	325	350	350
Criminal (misdemeanor)	4	165	190	183	200	200
Criminal (felony)	6	180	200	222	300	300
Drivers License Revocation Restoration	1	---	---	---	---	---
Elder Law	4	275	300	297	319	337
Employment law (defense)	1	---	---	---	---	---
Family law	17	175	225	238	300	375
Immigration law	1	---	---	---	---	---
Indian Law	2	300	338	338	375	375
Landlord/tenant (residential)	1	---	---	---	---	---
Municipal Law	2	180	190	190	200	200
Other Civil law	3	275	275	275	275	275
Personal Injury (defendant)	1	---	---	---	---	---
Guardianship & conservatorship	3	145	200	215	300	300
Probate, trust administration	3	250	300	283	300	300
Probate estate planning, wills, and trusts	11	200	250	251	300	337
Real Estate	5	200	225	252	300	337
<b>Total</b>	<b>77</b>	<b>200</b>	<b>250</b>	<b>244</b>	<b>300</b>	<b>350</b>

**2020 Hourly Billing Rates by Field of Practice: Other Metro Areas**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Appellate Law	1	---	---	---	---	---
Business/Commercial Litigation	3	200	200	217	250	250
Civil Litigation	2	205	353	353	500	500
Civil Rights	1	---	---	---	---	---
Collections, creditor	1	---	---	---	---	---
Corporate and business	2	200	350	350	500	500
Criminal (misdemeanor)	1	---	---	---	---	---
Criminal (felony)	2	250	300	300	350	350
Employment law (defense)	1	---	---	---	---	---
Family law	7	200	250	243	275	350
General Civil	2	225	250	250	275	275
Immigration law	2	250	250	250	250	250
Landlord/tenant (commercial)	1	---	---	---	---	---
Landlord/tenant (residential)	1	---	---	---	---	---
Municipal Law	1	---	---	---	---	---
Guardianship & conservatorship	1	---	---	---	---	---
Probate estate planning, wills, and trusts	4	228	263	270	313	350
Real Estate	2	250	263	263	275	275
Workers' Compensation (employee)	1	---	---	---	---	---
<b>Total</b>	<b>36</b>	<b>200</b>	<b>250</b>	<b>253</b>	<b>275</b>	<b>500</b>

**2020 Hourly Billing Rates by Field of Practice: Out State, Lower Peninsula**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Bankruptcy, Debtor	1	---	---	---	---	---
Business/Commercial Litigation	1	---	---	---	---	---
Civil Litigation	3	200	275	275	350	350
Collections, creditor	1	---	---	---	---	---
Construction law	1	---	---	---	---	---
Contracts	1	---	---	---	---	---
Corporate and business	5	250	275	239	275	325
Criminal (misdemeanor)	2	200	200	200	200	200
Criminal (felony)	1	---	---	---	---	---
Elder Law	3	200	250	243	280	280
Employment law (defense)	1	---	---	---	---	---
Family law	3	200	200	205	215	215
General Civil	1	---	---	---	---	---
Landlord/tenant (residential)	1	---	---	---	---	---
Municipal Law	2	200	213	213	225	225
Other Civil law	1	---	---	---	---	---
Personal Injury (plaintiff)	1	---	---	---	---	---
Probate litigation	1	---	---	---	---	---
Probate, trust administration	5	215	250	239	275	280
Probate estate planning, wills, and trusts	9	175	200	217	250	300
Real Estate	7	200	250	244	275	300
<b>Total</b>	<b>51</b>	<b>200</b>	<b>225</b>	<b>235</b>	<b>275</b>	<b>350</b>

**2020 Hourly Billing Rates by Field of Practice: Upper Peninsula**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	2	230	240	240	250	250
Arbitration/Mediation	1	---	---	---	---	---
Auto no fault	3	250	300	333	450	450
Bankruptcy, Debtor	2	225	238	238	250	250
Business/Commercial Litigation	1	---	---	---	---	---
Civil Litigation	4	193	225	221	250	250
Contracts	2	190	293	293	395	395
Corporate and business	6	225	240	271	300	395
Criminal (misdemeanor)	3	200	200	217	250	250
Criminal (felony)	7	150	155	194	250	300
Drivers License Revocation Restoration	2	200	200	200	200	200
Elder Law	2	200	250	250	300	300
Employment law (defense)	1	---	---	---	---	---
Family law	6	200	200	210	250	250
Foreclosure, lender	2	225	225	225	225	225
General Civil	4	170	220	210	250	250
Insurance law (defense)	2	135	155	155	175	175
Labor and Employment	1	---	---	---	---	---
Medical malpractice (defendant)	1	---	---	---	---	---
Municipal law	3	120	200	190	250	250
Personal Injury (defendant)	1	---	---	---	---	---
Personal Injury (plaintiff)	4	250	275	313	375	450
Probate litigation	1	---	---	---	---	---
Guardianship & conservatorship	2	100	200	200	300	300
Probate, trust administration	7	200	250	241	300	300
Probate estate planning, wills, and trusts	10	200	250	238	300	300
Real Estate	10	200	228	234	250	300
Tax Law	1	---	---	---	---	---
<b>Total</b>	<b>91</b>	<b>200</b>	<b>230</b>	<b>234</b>	<b>250</b>	<b>395</b>



**2020 Hourly Billing Rates by Field of Practice: Northern Michigan, Lower Peninsula**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Arbitration/Mediation	1	---	---	---	---	---
Auto no fault	1	---	---	---	---	---
Bankruptcy, Creditor	1	---	---	---	---	---
Bankruptcy, Debtor	4	225	250	246	268	285
Business/Commercial Litigation	5	235	250	234	250	250
Civil Litigation	6	200	250	233	250	300
Civil Rights	3	50	100	100	150	150
Construction law	1	---	---	---	---	---
Contracts	1	---	---	---	---	---
Corporate and business	5	225	250	225	250	250
Criminal (misdemeanor)	10	100	188	165	200	250
Criminal (felony)	9	200	225	211	250	250
Drivers License Revocation Restoration	1	---	---	---	---	---
Elder Law	5	225	250	259	250	350
Employment law (plaintiff)	1	---	---	---	---	---
Employment law (defense)	2	250	250	250	250	250
Family law	19	185	200	211	250	300
Foreclosure, lender	1	---	---	---	---	---
General Civil	4	200	238	225	250	250
Health & Hospital law	2	225	365	365	505	505
Immigration law	2	250	300	300	350	350
Insurance law (defense)	1	---	---	---	---	---
Municipal Law	3	180	225	218	250	250
Other Civil law	6	70	133	148	250	250
Personal Injury (plaintiff)	2	250	250	250	250	250
Probate litigation	3	175	200	208	250	250
Guardianship & conservatorship	1	---	---	---	---	---
Probate, trust administration	9	200	250	226	250	250
Probate estate planning, wills, and trusts	19	165	220	209	250	300
Public benefits	1	---	---	---	---	---
Real Estate	19	200	235	220	250	300
Tax Law	1	---	---	---	---	---
<b>Total</b>	<b>149</b>	<b>200</b>	<b>225</b>	<b>215</b>	<b>250</b>	<b>300</b>

**2020 Hourly Billing Rates by Field of Practice: Southeastern Michigan**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Administrative Law	2	300	325	325	350	350
Appellate Law	1	---	---	---	---	---
Auto no fault	1	---	---	---	---	---
Bankruptcy, Debtor	3	215	240	235	250	250
Business/Commercial Litigation	4	270	325	315	360	370
Civil Litigation	7	200	225	243	300	350
Civil Rights	1	---	---	---	---	---
Collections, creditor	1	---	---	---	---	---
Construction law	2	175	213	213	250	250
Contracts	3	150	300	263	340	340
Corporate and business	6	250	275	277	340	370
Criminal (misdemeanor)	8	175	225	228	250	350
Criminal (felony)	3	175	200	208	250	250
Drivers License Revocation Restoration	1	---	---	---	---	---
Elder Law	2	250	250	250	250	250
Employment law (plaintiff)	1	---	---	---	---	---
Employment law (defense)	1	---	---	---	---	---
Family law	19	200	250	239	295	350
Foreclosure, lender	1	---	---	---	---	---
General Civil	2	200	225	225	250	250
Immigration law	2	300	300	300	300	300
Intellectual property	3	330	350	350	370	370
Landlord/tenant (residential)	3	175	200	192	200	200
Medical malpractice (defendant)	1	---	---	---	---	---
Municipal Law	1	---	---	---	---	---
Other Civil law	2	350	350	350	350	350
Other Professional Liability	1	---	---	---	---	---
Personal Injury (defendant)	3	120	175	212	340	340
Probate litigation	2	200	275	275	350	350
Guardianship & conservatorship	6	200	208	244	300	350
Probate, trust administration	3	300	300	317	350	350
Probate estate planning, wills, and trusts	19	225	250	265	300	375
Product liability	1	---	---	---	---	---
Real Estate	11	200	250	256	300	340
Tax Law	2	175	188	188	200	200
<b>Total</b>	<b>129</b>	<b>200</b>	<b>250</b>	<b>251</b>	<b>300</b>	<b>350</b>

**2020 Hourly Billing Rates by Field of Practice: Western Michigan**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	3	195	250	248	300	300
Appellate Law	3	225	225	250	300	300
Arbitration/Mediation	1	---	---	---	---	---
Auto (not lemon) Law	1	---	---	---	---	---
Bankruptcy, Debtor	4	168	193	196	225	250
Business/Commercial Litigation	2	250	300	300	350	350
Civil Litigation	2	325	338	338	350	350
Civil Rights	1	---	---	---	---	---
Collections, creditor	1	---	---	---	---	---
Contracts	2	120	175	175	230	230
Corporate and business	14	275	300	311	350	490
Criminal (misdemeanor)	14	175	200	211	275	325
Criminal (felony)	12	163	250	214	250	300
Drivers License Revocation Restoration	2	250	275	275	300	300
Elder Law	3	100	200	183	250	250
Employment law (defense)	1	---	---	---	---	---
Family law	17	185	250	227	285	350
General Civil	5	250	250	264	300	325
Health & Hospital law	1	---	---	---	---	---
Labor and Employment	2	120	223	223	325	325
Landlord/tenant (commercial)	1	---	---	---	---	---
Landlord/tenant (residential)	2	200	275	275	350	350
Marijuana Law	1	---	---	---	---	---
Medical malpractice (plaintiff)	1	---	---	---	---	---
Municipal Law	5	165	165	198	170	325
Other Civil law	1	---	---	---	---	---
Personal Injury (plaintiff)	2	500	575	575	650	650
Probate litigation	1	---	---	---	---	---
Guardianship & conservatorship	4	75	168	174	273	295
Probate, trust administration	8	250	300	329	355	620
Probate estate planning, wills, and trusts	26	245	260	290	300	490
Real Estate	18	225	263	286	325	535
Securities Law	2	245	313	313	380	380
Tax Law	1	---	---	---	---	---
<b>Total</b>	<b>164</b>	<b>200</b>	<b>250</b>	<b>269</b>	<b>300</b>	<b>490</b>

**2020 Hourly Billing Rates by Field of Practice: Out of State**

	N	25th Percentile	Median	Mean	75th Percentile	95th Percentile
Administrative Law	6	295	368	381	500	525
Appellate Law	4	290	450	405	520	540
Arbitration/Mediation	4	388	538	481	575	575
Auto (not lemon) Law	1	---	---	---	---	---
Bankruptcy, Creditor	2	324	325	325	325	325
Bankruptcy, Debtor	5	324	325	325	325	375
Business/Commercial Litigation	13	300	350	347	400	540
Civil Litigation	22	285	393	443	540	875
Civil Rights	4	255	330	315	375	400
Collections, creditor	1	---	---	---	---	---
Collections, debtor	2	100	100	100	100	100
Construction law	3	175	350	307	395	395
Consumer law (including lemon law)	3	425	550	525	600	600
Contracts	14	300	355	385	420	775
Corporate and business	31	300	355	360	400	550
Criminal (misdemeanor)	5	200	300	261	310	325
Criminal (felony)	2	400	455	455	510	510
Drivers License Revocation Restoration	1	---	---	---	---	---
Elder Law	3	50	350	250	350	350
Election Law	2	220	310	310	400	400
Employment law (plaintiff)	4	318	363	371	425	450
Employment law (defense)	10	295	305	314	350	400
Entertainment Law	1	---	---	---	---	---
Environmental law	3	395	450	457	525	525
Family law	5	170	200	184	200	250
Foreclosure, lender	1	---	---	---	---	---
General Civil	5	250	275	372	510	600
Health & Hospital law	6	200	230	276	375	440
Immigration law	9	200	300	306	400	550
Indian Law	1	---	---	---	---	---
Insurance law (defense)	8	195	318	352	525	575
Intellectual property	13	300	330	351	400	650
Labor and Employment	4	280	343	335	390	395
Landlord/tenant (commercial)	1	---	---	---	---	---
Landlord/tenant (residential)	2	200	243	243	285	285
Medical malpractice (plaintiff)	1	---	---	---	---	---
Medical malpractice (defendant)	2	215	215	215	215	215
Municipal Law	1	---	---	---	---	---
Other Civil law	5	175	310	269	335	475
Other Professional Liability	1	---	---	---	---	---
Personal Injury (defendant)	2	225	463	463	700	700
Personal Injury (plaintiff)	6	300	375	506	700	1000
Probate litigation	3	175	400	408	650	650

**2020 Hourly Billing Rates by Field of Practice: Out of State**

	<b>N</b>	<b>25th Percentile</b>	<b>Median</b>	<b>Mean</b>	<b>75th Percentile</b>	<b>95th Percentile</b>
Guardianship & conservatorship	3	250	350	333	400	400
Probate, trust administration	15	250	350	356	405	650
Probate estate planning, wills, and trusts	29	250	295	320	400	525
Product liability	1	---	---	---	---	---
Public benefits	1	---	---	---	---	---
Real Estate	20	250	333	320	375	545
Schools and Education	1	---	---	---	---	---
Tax Law	16	300	393	445	538	1000
<b>Total</b>	<b>308</b>	<b>250</b>	<b>350</b>	<b>352</b>	<b>400</b>	<b>650</b>



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