

CASE STUDY

This seminar will be based upon the following hypothetical set of facts:

The parcel to be developed is located in a northern suburb of an expanding community in Oakland County. The parcel is located at a busy intersection and is presently adjacent to two separate small office developments that were constructed in the late 1980's. The parcel will be developed as a retail shopping center, containing approximately 250,000 square feet, with plans to obtain a discount department store and grocery anchor tenant containing 150,000 square feet.

Your client has visited your office with the purchase terms for the parcel and asked you to; (i) draft a purchase agreement; (ii) assist with obtaining site plan approval; (iii) negotiate the mortgage financing documents; and (iv) draft the leases for the tenants of the development.