



Together Delivering More to Bar Members



STATE BAR OF MICHIGAN ANNUAL MEETING



ICLE SOLO & SMALL FIRM INSTITUTE

**EARLY BIRD
SAVINGS END
AUGUST 17**

DeVos Place, Grand Rapids

September 21-23

2016

COSPONSORS

- Solo and Small Firm Section, *Founding Sponsor*
- Law Practice Management & Legal Administrators Section
- Practice Management Resource Center
- Probate & Estate Planning Section

*The Largest Gathering
of Legal Professionals
in One Location*

www.michbar.org/annualmeeting

#SBMmeeting



follow us on
Facebook



LIKE State Bar of Michigan News
& JOIN the Event

Photograph courtesy of Experience Grand Rapids

Inspiring CLE and Valuable Networking at Your Annual Meeting

Successfully navigate the challenges and opportunities facing the legal profession today and in the future. Find and keep clients and save time and money with world-class technology and practice management advice. Plus, build your confidence by staying up to date on the latest trends in your practice areas. Get all this, and experience the annual SBM activities, section meetings, and networking events.

Attend and Learn to:

Substantive:

- Advise your criminal law clients on critical U.S. Supreme Court decisions impacting their case
- Pinpoint future trends in real property law and explore practice shifts to make now
- Explain how courts interpret the MMMA and when affirmative defense arguments are valid
- Identify the most recent family law cases likely to impact your clients

Law Practice Management:

- Adapt to the future of the legal services industry with shifts in your fee arrangements
- Develop strong time management practices to achieve life balance
- Implement high-level delegation strategies to improve productivity
- Make informed decisions about coverage and exclusions in purchasing liability insurance
- Recognize and change behaviors that are sabotaging your earning potential
- Calculate must-know metrics to gauge your firm's financial success

Technology:

- Spend your technology dollars wisely and get great tech at an affordable price
- Collaborate on documents in real time with essential cloud tools
- Master e-mail, device, wireless and document encryption to keep your practice secure
- Develop new Excel skills in a hands-on workshop using 25 real-world exercises

Marketing:

- Use digital tools to reach new clients and evaluate the accountability of your firm
- Demonstrate your legal expertise with tips for getting published
- Master effective communication techniques to ensure a lifelong stream of client referrals
- Discover what factors consumers now use to select legal counsel and adopt new strategies to reach them

Thursday

Grab lunch and then get real-world tech advice from expert Barron K. Henley. Bring your list of issues to get personalized recommendations. Location: *Vendor Presentation Area*

Friday

AM—Join Ari Kaplan immediately following his 9:00 am keynote for a free book signing event for “Reinventing Professional Services.” The book details how following a few easy steps, such as increasing your web presence and more effectively distinguishing yourself from your competitors, will put success within your grasp. Location: *Grand Gallery A&B*

PM—Share your knowledge and get your questions answered at a free-flowing roundtable lunch. Location: *Law Practice Management & Legal Administrators Section Luncheon. Please register in advance.*

Featured Speakers at the SBM ANNUAL MEETING and the Solo & Small Firm INSTITUTE



Ann M. Guinn

G&P Associates, *Reno, NV and Seattle, WA*

Ann M. Guinn, a practice management consultant to solo and small law firms, teaches attorneys what they didn't learn in law school about how to run a profitable and satisfying law practice. She helps her clients identify what's working and fix

what's not working in their businesses, with a particular focus on firm finances, business development, staffing issues, and growth opportunities. Ann is in her 23rd year on the Executive Committee of the WA State Bar's Solo & Small Practice Section, and is in her 11th year on the steering committee for the WA State Bar Association's Solo & Small Firm Conference. She is a member of the advisory board for the LexisNexis Firm Manager® program, and is a frequent speaker and author of white papers on behalf of LexisNexis. Ann has been a featured speaker at ABA meetings and solo/small firm conferences across the U.S. Her book entitled *Minding Your Own Business: The Solo and Small Firm Lawyer's Guide to a Profitable Practice* is available through the ABA webstore at www.americanbar.org. To receive her free management tips newsletter, please e-mail her at ann@annguinnconsulting.com.



Ari Kaplan

Ari Kaplan Advisors
New York, NY

Ari Kaplan, a leading legal industry analyst, is an inaugural Fastcase 50 honoree and a finalist for ILTA's 2015 Thought Leader of the Year Award. His most recent book, *Reinventing Professional Services: Building Your*

Business in the Digital Marketplace, was released in Japanese, and West Academic is publishing the second edition of *The Opportunity Maker: Strategies for Inspiring Your Legal Career Through Creative Networking and Business Development* in 2016. He is the principal researcher for a variety of widely distributed benchmarking reports and has been the keynote speaker for events in Australia, Canada, the United Kingdom, and throughout the U.S. Kaplan is also the founder of the Lawcountability® business development platform and iPhone app, a finalist for ILTA's 2015 Innovative Solution Provider of the Year Award, and a two-time Ironman triathlon finisher.



Barron K. Henley

Affinity Consulting Group
Columbus, OH

Barron K. Henley is a lawyer, a "legal technologist" since 1990, and a founding member of Affinity Consulting Group (formerly Henley March & Unger Consulting, Inc.), a firm that handles

all aspects of law practice automation including document and file management, server and personal computer issues, remote access, mobile lawyering, scanning and paper reduction strategies, electronic case filing, and many other topics. He is also a member of the ABA Law Practice Management Section and a former chairperson of the OSBA Law Office Automation and Technology Committee.



Cynthia Sharp

The Sharper Lawyer
Philadelphia, PA

Business development expert and veteran attorney Cynthia Sharp (CEO of The Sharper Lawyer) works with motivated lawyers seeking to generate additional revenue for their law firms. The business

development strategies and skill sets that she shares were developed and tested over a period of 30 years in practice and are constantly refined to reflect modern marketing techniques.

Cindy, author of *The Lawyer's Guide to Financial Planning*, published by ABA Solo, Small Firm and General Practice Division, is also a contributor to the division's publication *How to Capture and Keep Clients: Marketing Strategies for Lawyers*, as well as the upcoming publication *The Lawyer's Guide to Buying, Selling, Merging, and Closing a Law Practice*.



Janet K. Welch

Executive Director
State Bar of Michigan
Lansing

Janet K. Welch has had an extensive career in state government, beginning in the Michigan Legislature where she served as a legislative analyst in the House and as the first director

of the Senate's nonpartisan legislative analysis office. Ms. Welch was a law clerk for Michigan Supreme Court Justice Robert P. Griffin, where she stayed for over a decade in a variety of positions, culminating in a position as Supreme Court counsel. In 1998, the Council of State Governments named her a Toll Fellow for outstanding achievement and service to state government.

Special Thanks to Our Sponsors

- Solo and Small Firm Section, *Founding Sponsor*
- Law Practice Management & Legal Administrators Section
- Practice Management Resource Center
- Probate & Estate Planning Section

SCHEDULE AT A GLANCE

SBM Networking Events

State Bar of Michigan Awards Banquet

Wednesday, September 21 6:30pm–9:00pm

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

State Bar of Michigan Inaugural Lunch

Thursday, September 22 12:00pm–2:00pm

Share in the celebration with the swearing-in of State Bar President Lawrence Patrick Nolan and other State Bar officers.

Celebrating Diversity Reception

Thursday, September 22 6:30pm–8:30pm

The reception will acknowledge the work accomplished over the year in support of achieving greater diversity and inclusion in the legal profession.

State Bar of Michigan

50-Year Golden Celebration Lunch

Friday, September 23 12:00pm–2:00pm

Celebrate and honor fellow colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors.

Thursday, September 22, 2016

Solo & Small Firm INSTITUTE

8:00am Continental Breakfast, Vendor Showcase, and Registration

9:00am Welcome and Introductions

Mary C. Ericson, Chairperson, Solo & Small Firm Section of the State Bar of Michigan, Law Office of Mary C. Ericson, *Northville*

9:20am Report from the Executive Director

Janet K. Welch, Executive Director, State Bar of Michigan, *Lansing*

9:40am **FEATURE PRESENTATION:**

Future Shift: How Lawyers Can Thrive in the Midst of Change

Cynthia Sharp, *The Sharper Lawyer, Philadelphia, PA*

10:40am Vendor Showcase Break

11:00am

SUBSTANTIVE
LAW

Top Supreme Court Cases Impacting Your Criminal Law Practice

David A. Moran

University of Michigan Law School, *Ann Arbor*

Schedule at a Glance

Wednesday, September 21, 2016

SBM ANNUAL MEETING

12:00pm–1:00pm

State Bar of Michigan Board of Commissioners Committee Meetings & Lunch

1:30pm–3:30pm

State Bar of Michigan 2015–2016 Board of Commissioners Meeting

2:00pm–4:00pm

Michigan State Bar Foundation Members/Trustees Annual Business Meeting

3:00pm–7:00pm

Annual Meeting Registration Open

4:00pm–5:00pm

State Bar of Michigan 2016–2017 Board of Commissioners Meeting

4:15pm–4:30pm

Fellows of the Michigan State Bar Foundation Annual Business Meeting

4:30pm–6:00pm

Fellows of the Michigan State Bar Foundation Annual Reception (*by invitation*)

6:30pm–9:00pm

State Bar of Michigan Awards Banquet

Thursday, September 22, 2016

SBM ANNUAL MEETING

8:00am–5:00pm

Registration and Vendor Showcase Open

8:00am–9:30am

Continental Breakfast

9:00am–11:30am

- Agricultural Law Section Business Meeting & Program
- Insurance & Indemnity Law Section Business Meeting & Program

9:00am–12:00pm

- Family Law Section Business Meeting
- Michigan Indian Legal Services Business Meeting

9:00am–5:00pm

Representative Assembly

9:30am–11:30am

Past Presidents Advisory Council Business Meeting

9:40am–10:40am **FEATURE PRESENTATION:**

Future Shift: How Lawyers Can Thrive in the Midst of Change

Cynthia Sharp, *The Sharper Lawyer, Philadelphia, PA*

10:00am–11:30am

Litigation Section Business Meeting

Thursday, September 22, 2016

Solo & Small Firm INSTITUTE	
MARKETING/ LAW PRACTICE MANAGEMENT	Time Management: You Are Your Own Best Coach Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia, PA</i>
TECHNOLOGY	Champagne Tech on a Beer Budget: Finding Great Deals on the Technology You Need Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

12:00pm Lunch Break and Annual Meeting Functions

Optional Networking Event: Ask the Doctor—Grab lunch in the exhibit hall and then get real-world tech advice from expert Barron Henley. Bring your list of issues to discuss, or e-mail them to Barron in advance to get the ultimate in personalized recommendations.

2:00pm

SUBSTANTIVE LAW	Family Law Update Devin R. Day, RizzoBryan PC, <i>Grand Rapids</i>
MARKETING/ LAW PRACTICE MANAGEMENT	Delegation Dynamics Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia, PA</i>
TECHNOLOGY	The Essential Guide to Sharing Documents and Collaborating in Real Time Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

2:50pm

SUBSTANTIVE LAW	Real Property Law: New Developments and Practice Tips John G. Cameron Jr., Dickinson Wright, PLLC, <i>Grand Rapids</i>
MARKETING/ LAW PRACTICE MANAGEMENT	Anatomy of a Client Relationship Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia, PA</i>
TECHNOLOGY	Take Note! OneNote for Legal Projects and Collaboration Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

3:35pm Vendor Showcase Break

3:55pm

SUBSTANTIVE LAW	Michigan Medical Marijuana Caselaw Update Daniel W. Grow, Daniel W. Grow, PLLC, <i>St. Joseph</i>
MARKETING/ LAW PRACTICE MANAGEMENT	Top Tips for Purchasing Legal Malpractice Insurance T. Scott Galloway, Galloway and Collens, <i>Huntington Woods</i> ; Howard H. Collens, Galloway and Collens, <i>Huntington Woods</i> ; Theodore C. Nittis, Oswald Companies, <i>Bloomfield Hills</i>
TECHNOLOGY	50 Tech Tips in 50 Minutes Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

SBM ANNUAL MEETING

10:00am–12:00pm
Administrative & Regulatory Law Section Business Meeting
11:00am–12:00pm
Equal Access Initiative and Diversity & Inclusion Advisory Council Program
11:30am–2:00pm
Real Property Law Section Business Meeting

**12:00pm–2:00pm
State Bar of Michigan Inaugural Luncheon**

1:00pm–3:00pm
Elder Law and Disability Rights Section Program
1:00pm–3:30pm
American Indian Law Section Business Meeting & Program
1:00pm–4:00pm
Appellate Practice Section Business Meeting & Program
1:30pm–6:00pm
Environmental Law Section Business Meeting & Program
2:00pm–4:00pm
• Arts, Communications, Entertainment, and Sports Section Business Meeting & Program
• Consumer Law Section Business Meeting & Program
• Michigan Retired Judges Association Business Meeting
• Negligence Law Section Business Meeting & Program
2:00pm–4:30pm
Labor & Employment Law Section Business Meeting & Program
2:30pm–5:30pm
Young Lawyers Section Business Meeting
4:00pm–5:00pm
Women Lawyers Association of Michigan Program
4:30pm–6:00pm
Law School Receptions
• Michigan State University College of Law
• University of Detroit Mercy School of Law
• University of Michigan Law School
• Wayne State University Law School
• Western Michigan University Thomas M. Cooley Law School

**6:30pm–8:30pm
State Bar of Michigan Celebrating Diversity Reception**



insurance

Annual Meeting Sponsor

SCHEDULE AT A GLANCE

Friday, September 23, 2016

Solo & Small Firm INSTITUTE		SBM ANNUAL MEETING	
8:00am Continental Breakfast, Vendor Showcase, and Registration		8:00am–5:00pm Registration and Vendor Showcase Open	
9:00am FEATURE PRESENTATION: Recovery, Renewal, & Reinvention: Navigating the Next Decade Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>		8:00am–9:30am Continental Breakfast	
9:50am Networking Break & Free Book Signing with Ari Kaplan		8:15am–8:45am Prisons and Corrections Section Business Meeting	
10:05am FEATURE PRESENTATION: Security is Only as Good as the Weakest Link: Security Measures Every Lawyer Must Take Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>		9:00am–9:50am FEATURE PRESENTATION: Recovery, Renewal, & Reinvention: Navigating the Next Decade Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	
10:55am Vendor Showcase Break		9:00am–11:00am Children’s Law Section Business Meeting & Program	
11:10am		9:00am–12:00pm Criminal Law Section Business Meeting & Program	
LAW PRACTICE MANAGEMENT	Stop Underearning: Get Paid for What You Do Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>	9:00am–12:00pm Marijuana Law Section Business Meeting & Program	
MARKETING	Supercharge Your Business Development Online and on the Go Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	9:30am–11:30am Master Lawyers Section Business Meeting & Program	
TECHNOLOGY	The Road Warrior’s Briefcase Diane Ebersole, State Bar of Michigan, <i>Lansing</i>	10:00am–11:00am Animal Law Section Business Meeting	
12:00pm Lunch Break and Annual Meeting Functions Optional Networking Event: Law Practice Management & Legal Administrators Section Free Roundtable Lunch On-Site		10:00am–1:00pm Paralegal/Legal Assistant Section Business Meeting, Program, & Lunch	
2:00pm		10:00am–12:00pm Judicial Section, Business Meeting	
LAW PRACTICE MANAGEMENT	Strategic Planning to Build a Slammin’ Practice Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>	10:05am–10:55am 10:05am–10:55am FEATURE PRESENTATION: Security Is Only As Good As the Weakest Link: Security Measures Every Lawyer Must Take Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	
MARKETING	Fearless Public Speaking to Inform and Inspire Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	12:00pm–1:00pm • Solo & Small Firm Section Business Meeting & Program • Antitrust, Franchising & Trade Regulation Section • Business Meeting	
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 1 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	12:00pm–2:00pm State Bar of Michigan 50-Year Golden Celebration Luncheon	
2:55pm		12:00pm–2:00pm Law Practice Management and Legal Administrators Section Business Meeting, Program & Lunch	
LAW PRACTICE MANAGEMENT	The 10-Point Check-Up for the Business Side of Your Practice Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>		
MARKETING	Getting Published for Business & Professional Development Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>		
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 2 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>		
3:45pm Networking Break			
4:00pm			
LAW PRACTICE MANAGEMENT	Everything You Need to Know About Cyber Liability Insurance but Never Knew to Ask JoAnn L. Hathaway, State Bar of Michigan, <i>Lansing</i>		
MARKETING	Successful Marketing on a Shoestring Rebecca Simkins Nowak, Rebecca Simkins, PLLC, <i>Waterford</i>		
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 3 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>		



Annual Meeting Sponsor

REGISTRATION FORM

REGISTER ONLINE www.michbar.org/annualmeeting

(Photocopy for additional registrants)

NAME _____		MI P # _____
FIRM _____		
ADDRESS _____		
CITY _____	STATE _____	ZIP _____
PHONE _____	E-MAIL _____	
SPECIAL AND DIETARY NEEDS _____		

Early Bird Savings End August 17, 2016

Networking Events:

(Reserve tables at meal events. Amy Castner, 517-346-6322/acastner@mail.michbar.org)

WEDNESDAY AWARDS BANQUET		
REGULAR.....	\$72 X _____	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$68 X _____	\$ _____
THURSDAY CONTINENTAL BREAKFAST.....	X _____	\$ N/C _____
THURSDAY STATE BAR INAUGURAL LUNCHEON EVENT		
REGULAR.....	\$49 X _____	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$45 X _____	\$ _____
THURSDAY CELEBRATING DIVERSITY RECEPTION	\$10 X _____	\$ _____
FRIDAY CONTINENTAL BREAKFAST.....	X _____	\$ N/C _____
FRIDAY 50-YEAR GOLDEN CELEBRATION LUNCHEON EVENT		
REGULAR.....	\$52 X _____	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$47 X _____	\$ _____

Solo & Small Firm Institute:

(Includes materials download. Register for print handbook and meals separately.)

INSTITUTE THURSDAY & FRIDAY		
REGULAR.....	\$245	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$195	\$ _____
INSTITUTE THURSDAY ONLY		
REGULAR.....	\$125	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$105	\$ _____
INSTITUTE FRIDAY ONLY		
REGULAR.....	\$125	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$105	\$ _____
ATTENDING THE INSTITUTE AND WANT THE PRINTED HANDBOOK.....	\$75	\$ _____
CAN'T ATTEND THE INSTITUTE? ORDER ELECTRONIC MATERIALS.....	\$220	\$ _____
		TOTAL: \$ _____

CHECK # _____	CHARGE MY: <input type="radio"/> VISA
CHECKS PAYABLE TO: STATE BAR OF MICHIGAN	<input type="radio"/> MASTERCARD
DEBIT/CREDIT CARD _____	EXP DATE# _____
PRINT NAME AS IT APPEARS ON THE CREDIT CARD _____	
SIGNATURE FOR CREDIT CARD _____	

Cancellation Policy: Cancellation requests must be made in writing to the State Bar of Michigan before August 17, 2016 for a full refund. After August 17, a \$25 fee applies. No refunds will be made after September 5, 2016.

Section and Ancillary Group Meetings (FREE)

THURSDAY

- ADMINISTRATIVE & REGULATORY LAW SECTION 10:00AM–12:00PM
- AGRICULTURAL LAW SECTION* 9:00AM–11:30AM
- AMERICAN INDIAN LAW SECTION* 1:00PM–3:30PM
- APPELLATE PRACTICE SECTION* 1:00PM–4:00PM
- ARTS, COMMUNICATIONS, ENTERTAINMENT & SPORTS SECTION* 2:00PM–4:00PM
- CONSUMER LAW SECTION* 2:00PM–4:00PM
- ELDER LAW & DISABILITY RIGHTS SECTION* 1:00PM–3:00PM
- ENVIRONMENTAL LAW SECTION* 1:30PM–6:00PM
- EQUAL ACCESS INITIATIVE AND DIVERSITY & INCLUSION ADVISORY COMMITTEE* 11:00AM–12:00PM
- FAMILY LAW SECTION* 9:00AM–12:00PM
- INSURANCE & INDEMNITY LAW SECTION* 9:00AM–11:30AM
- LABOR & EMPLOYMENT LAW SECTION* 2:00PM–4:00PM
- LITIGATION SECTION* 10:00AM–11:30AM
- MICHIGAN INDIAN LEGAL SERVICES* 9:00AM–12:00PM
- MICHIGAN RETIRED JUDGES ASSOCIATION 2:00PM–4:00PM
- NEGLIGENCE LAW SECTION* 2:00PM–4:00PM
- PAST PRESIDENTS ADVISORY COUNCIL 9:30AM–11:30AM
- REAL PROPERTY LAW SECTION 11:30AM–2:00PM
- REPRESENTATIVE ASSEMBLY I am an R.A. Member 9:00AM–5:00PM
- WOMEN LAWYERS ASSOCIATION OF MICHIGAN* 4:00PM–5:00PM
- YOUNG LAWYERS SECTION 2:30PM–5:30PM

FRIDAY

- ANTITRUST, FRANCHISING & TRADE REGULATION SECTION 12:00PM–1:00PM
- ANIMAL LAW SECTION* 10:00AM–11:00AM
- CHILDREN'S LAW SECTION* 9:00AM–11:00AM
- CRIMINAL LAW SECTION* 9:00AM–12:00PM
- JUDICIAL SECTION* 10:00AM–12:00PM
- LAW PRACTICE MANAGEMENT & LEGAL ADMINISTRATORS SECTION* LUNCH INCLUDED 12:00PM–2:00PM
- MARIJUANA LAW SECTION 9:00AM–12:00PM
- MASTER LAWYERS SECTION* 9:30AM–11:30AM
- PARALEGAL/LEGAL ASSISTANT SECTION* 10:00AM–1:00PM
- PRISONS & CORRECTIONS SECTION 8:15AM–8:45AM
- SOLO AND SMALL FIRM SECTION* 12:00PM–1:00PM

* Open to all State Bar members

Education Presentations (FREE)

(Included in the SSFI Program, Free to Annual Meeting attendees)

THURSDAY 9:40AM–10:40AM

Future Shift: How Lawyers Can Thrive in the Midst of Change

- I am registered for the Solo & Small Firm
- I am an Annual Meeting attendee

FRIDAY 9:00AM–9:50AM

Recovery, Renewal & Reinvention: Navigating the Next Decade

- I am registered for the Solo & Small Firm
- I am an Annual Meeting attendee

FRIDAY 10:05AM–10:55AM

Security is Only as Good as The Weakest Link: Security Measures Every Lawyer Must Take

- I am registered for the Solo & Small Firm
- I am an Annual Meeting attendee



NEED-BASED SCHOLARSHIPS

Scholarships made possible by the generous support of the State Bar of Michigan, ICLE and the Probate & Estate Planning Section

Scholarships cover the registration fee for the Solo & Small Firm Institute and are offered on a first-come, first-served basis. Preference will be given to people who did not receive a scholarship to last year’s program. Don’t wait—apply today!

TO APPLY, send a statement of need, indicating attendance (Thursday only, Friday only, or both days) to icle_seminars@icle.org with subject line “ICLE, Attn: Deanna Vollano.”



Amway Grand Plaza
 187 Monroe Avenue Northwest, Grand Rapids, MI 49503
 800-253-3590
www.amwaygrand.com

Every stay is marked by a memorable moment at the Amway Grand Plaza, whether it’s a stroll through the Pantlind Ballroom, or the great view from one of the Glass Tower rooms. The Amway Grand Plaza is much more than a hotel—it’s a true destination.

For a reservation call 800-253-3590. Identify yourself as being with the State Bar of Michigan to receive the group discounted rate of \$154. Reservations must be made by August 21, 2016.

ARE YOU READY
FOR THE INTERACTIVE ANNUAL MEETING EXPERIENCE?

Enhance your conference experience with our free conference app & text notifications!
 Daily agenda · Speaker profiles · Event reminders · Session reminders · Latest news · Emergency alerts

TEXT
SBM
 to **57780**

4 msg/month (conf only), standard msg and data rates may apply. Reply HELP for help, Reply STOP to cancel. Terms and Conditions /Privacy Policy <http://www.lbr/5K4T1>



SCAN



2016 ANNUAL MEETING: September 21–23

#SBMmeeting follow us on Facebook LIKE State Bar of Michigan News & JOIN the Event