



Together Delivering More to Bar Members



# STATE BAR OF MICHIGAN ANNUAL MEETING



# ICLE SOLO & SMALL FIRM INSTITUTE

DeVos Place, Grand Rapids

September 21-23



**EARLY BIRD  
SAVINGS END  
AUGUST 17**

# 2016

#### COSPONSORS

- State Bar of Michigan
- Solo and Small Firm Section, *Founding Sponsor*
- Business Law Section
- Law Practice Management & Legal Administrators Section
- Practice Management Resource Center
- Probate & Estate Planning Section

*The Largest Gathering  
of Legal Professionals  
in One Location*

[www.michbar.org/annualmeeting](http://www.michbar.org/annualmeeting)

#SBMmeeting



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# Inspiring CLE and Valuable Networking at Your Annual Meeting

Successfully navigate the challenges and opportunities facing the legal profession today and in the future. Find and keep clients and save time and money with world-class technology and practice management advice. Plus, build your confidence by staying up to date on the latest trends in your practice areas. Get all this, and experience the annual State Bar of Michigan activities, section meetings, and networking events.

## Gain Valuable Skills in These Four Areas:

### Substantive:

- Advise your criminal law clients on critical U.S. Supreme Court decisions impacting their case
- Pinpoint future trends in real property law and explore practice shifts to make now
- Explain how courts interpret the MMMA and when affirmative defense arguments are valid
- Identify the most recent family law cases likely to impact your clients

### Law Practice Management:

- Adapt to the future of the legal services industry with shifts in your fee arrangements
- Develop strong time management practices to achieve life balance
- Implement high-level delegation strategies to improve productivity
- Make informed decisions about coverage and exclusions in purchasing liability insurance
- Recognize and change behaviors that are sabotaging your earning potential
- Calculate must-know metrics to gauge your firm's financial success

### Technology:

- Spend your technology dollars wisely and get great tech at an affordable price
- Collaborate on documents in real time with essential cloud tools
- Master e-mail, device, wireless and document encryption to keep your practice secure
- Develop new Excel skills in a hands-on workshop using 25 real-world exercises

### Marketing:

- Use digital tools to reach new clients and evaluate the accountability of your firm
- Demonstrate your legal expertise with tips for getting published
- Master effective communication techniques to ensure a lifelong stream of client referrals
- Discover what factors consumers now use to select legal counsel and adopt new strategies to reach them

## Thursday

Grab lunch and then get real-world tech advice from expert Barron K. Henley. Bring your list of issues to get personalized recommendations.

Location: *Vendor Presentation Area*

## Friday

AM—Join Ari Kaplan immediately following his 9:00 am keynote for a free book signing event for *Reinventing Professional Services*. The book details how following a few easy steps, such as increasing your web presence and more effectively distinguishing yourself from your competitors, will put success within your grasp.

Location: *Grand Gallery A&B*

PM—Share your knowledge and get your questions answered at a free-flowing roundtable lunch.

Location: *Law Practice Management & Legal Administrators Section Luncheon. Please register in advance.*

## Featured Speakers at the STATE BAR OF MICHIGAN ANNUAL MEETING and the Solo & Small Firm INSTITUTE



**Ann M. Guinn**

G&P Associates, *Reno, NV and Seattle, WA*

Ann M. Guinn, a practice management consultant to solo and small law firms, teaches attorneys what they didn't learn in law school about how to run a profitable and satisfying law practice. She helps her clients identify what's working and fix

what's not working in their businesses, with a particular focus on firm finances, business development, staffing issues, and growth opportunities. Ann is in her 23rd year on the Executive Committee of the Washington State Bar's Solo & Small Practice Section, and is in her 11th year on the steering committee for the Washington State Bar Association's Solo & Small Firm Conference. She is a member of the advisory board for the LexisNexis Firm Manager® program, and is a frequent speaker and author of white papers on behalf of LexisNexis. Ann has been a featured speaker at American Bar Association (ABA) meetings and solo/small firm conferences across the U.S. Her book entitled *Minding Your Own Business: The Solo and Small Firm Lawyer's Guide to a Profitable Practice* is available through the ABA webstore at [www.americanbar.org](http://www.americanbar.org). To receive her free management tips newsletter, please e-mail her at [ann@annguinnconsulting.com](mailto:ann@annguinnconsulting.com).



**Ari Kaplan**

Ari Kaplan Advisors  
*New York, NY*

Ari Kaplan, a leading legal industry analyst, is an inaugural Fastcase 50 honoree and a finalist for ILTA's 2015 Thought Leader of the Year Award. His most recent book, *Reinventing Professional Services: Building Your Business in the Digital Marketplace*, was released in Japanese, and West Academic is publishing the second edition of *The Opportunity Maker: Strategies for Inspiring Your Legal Career Through Creative Networking and Business Development* in 2016. He is the principal researcher for a variety of widely distributed benchmarking reports and has been the keynote speaker for events in Australia, Canada, the United Kingdom, and throughout the U.S. Kaplan is also the founder of the Lawcountability® business development platform and iPhone app, a finalist for ILTA's 2015 Innovative Solution Provider of the Year Award, and a two-time Ironman triathlon finisher.



**Barron K. Henley**

Affinity Consulting Group  
*Columbus, OH*

Barron K. Henley is a lawyer, a “legal technologist” since 1990, and a founding member of Affinity Consulting Group (formerly Henley March & Unger Consulting, Inc.), a firm that handles all aspects of law practice automation including document and file management, server and personal computer issues, remote access, mobile lawyering, scanning and paper reduction strategies, electronic case filing, and many other topics. He is also a member of the American Bar Association Law Practice Management Section and a former chairperson of the Ohio State Bar Association Law Office Automation and Technology Committee.



**Cynthia Sharp**

The Sharper Lawyer  
*Philadelphia, PA*

Business development expert and veteran attorney Cynthia Sharp (CEO of The Sharper Lawyer) works with motivated lawyers seeking to generate additional revenue for their law firms. The business development strategies and skill sets that she shares were developed and tested over a period of 30 years in practice and are constantly refined to reflect modern marketing techniques.

Cindy, author of *The Lawyer's Guide to Financial Planning*, published by American Bar Association Solo, Small Firm and General Practice Division, is also a contributor to the division's publication *How to Capture and Keep Clients: Marketing Strategies for Lawyers*, as well as the upcoming publication *The Lawyer's Guide to Buying, Selling, Merging, and Closing a Law Practice*.



**Janet K. Welch**

Executive Director  
State Bar of Michigan  
*Lansing*

Janet K. Welch has had an extensive career in state government, beginning in the Michigan Legislature where she served as a legislative analyst in the House and as the first director of the Senate's nonpartisan legislative analysis office. Ms. Welch was a law clerk for Michigan Supreme Court Justice Robert P. Griffin, where she worked for over a decade in a variety of positions, culminating in a position as Supreme Court counsel. In 1998, the Council of State Governments named her a Toll Fellow for outstanding achievement and service to state government.

### Special Thanks to Our Sponsors

- State Bar of Michigan
- Solo and Small Firm Section, *Founding Sponsor*
- Business Law Section
- Law Practice Management & Legal Administrators Section
- Practice Management Resource Center
- Probate & Estate Planning Section



# SCHEDULE AT A GLANCE

## SBM Networking Events

### State Bar of Michigan Awards Banquet

**Wednesday, September 21 6:30pm–9:00pm**

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

### State Bar of Michigan Inaugural Lunch

**Thursday, September 22 12:00pm–2:00pm**

Share in the celebration with the swearing-in of State Bar President Lawrence Patrick Nolan and other State Bar officers.

### Celebrating Diversity Reception

**Thursday, September 22 6:30pm–8:30pm**

The reception will acknowledge the work accomplished over the year in support of achieving greater diversity and inclusion in the legal profession.

### State Bar of Michigan

### 50-Year Golden Celebration Lunch

**Friday, September 23 12:00pm–2:00pm**

Celebrate and honor those colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors.

**Thursday, September 22, 2016**

#### Solo & Small Firm INSTITUTE

8:00am Continental Breakfast, Vendor Showcase, and Registration

9:00am Welcome and Introductions

Mary C. Ericson, Chairperson, Solo & Small Firm Section of the State Bar of Michigan, Law Office of Mary C. Ericson, *Northville*

9:20am Report from the Executive Director

Janet K. Welch, Executive Director, State Bar of Michigan, *Lansing*

9:40am **FEATURE PRESENTATION:**

**Future Shift: How Lawyers Can Thrive in the Midst of Change**

Cynthia Sharp, *The Sharper Lawyer, Philadelphia, PA*

10:40am Vendor Showcase Break

**11:00am**

SUBSTANTIVE  
LAW

Michigan Medical Marijuana Caselaw Update  
Daniel W. Grow, Daniel W. Grow, PLLC, *St. Joseph*

## Schedule at a Glance

**Wednesday, September 21, 2016**

#### SBM ANNUAL MEETING

12:00pm–1:00pm

State Bar of Michigan Board of Commissioners Committee Meetings & Lunch

1:30pm–3:30pm

State Bar of Michigan 2015–2016 Board of Commissioners Meeting

2:00pm–4:00pm

Michigan State Bar Foundation Members/Trustees Annual Business Meeting

3:00pm–7:00pm

Annual Meeting Registration Open

3:30pm–4:30pm

State Bar of Michigan 2016–2017 Board of Commissioners Meeting

4:15pm–4:30pm

Fellows of the Michigan State Bar Foundation Annual Business Meeting

4:30pm–6:00pm

Fellows of the Michigan State Bar Foundation Annual Reception (*by invitation*)

6:30pm–9:00pm

**State Bar of Michigan Awards Banquet**

**Thursday, September 22, 2016**

#### SBM ANNUAL MEETING

8:00am–5:00pm

Registration and Vendor Showcase Open

8:00am–9:30am

Continental Breakfast

9:00am–11:30am

- Agricultural Law Section Business Meeting & Program
- Insurance & Indemnity Law Section Business Meeting & Program

9:00am–12:00pm

- Family Law Section Business Meeting
- Michigan Indian Legal Services Business Meeting

9:00am–5:00pm

Representative Assembly

9:30am–11:30am

Past Presidents Advisory Council Business Meeting

9:40am–10:40am **FEATURE PRESENTATION:**

**Future Shift: How Lawyers Can Thrive in the Midst of Change**

Cynthia Sharp, *The Sharper Lawyer, Philadelphia, PA*

10:00am–11:30am

Litigation Section Business Meeting

Thursday, September 22, 2016

Solo & Small Firm INSTITUTE	
MARKETING/ LAW PRACTICE MANAGEMENT	Time Management: You Are Your Own Best Coach Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia, PA</i>
TECHNOLOGY	Champagne Tech on a Beer Budget: Finding Great Deals on the Technology You Need Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

**12:00pm Lunch Break and Annual Meeting Functions**

Optional Networking Event: Ask the Doctor—Grab lunch in the exhibit hall and then get real-world tech advice from expert Barron Henley. Bring your list of issues to discuss, or e-mail them to Barron in advance to get the ultimate in personalized recommendations.

**2:00pm**

SUBSTANTIVE LAW	Family Law Update Devin R. Day, RizzoBryan PC, <i>Grand Rapids</i>
MARKETING/ LAW PRACTICE MANAGEMENT	Delegation Dynamics Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia, PA</i>
TECHNOLOGY	The Essential Guide to Sharing Documents and Collaborating in Real Time Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

**2:50pm**

SUBSTANTIVE LAW	Real Property Law: New Developments and Practice Tips John G. Cameron Jr., Dickinson Wright, PLLC, <i>Grand Rapids</i>
MARKETING/ LAW PRACTICE MANAGEMENT	Anatomy of a Client Relationship Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia, PA</i>
TECHNOLOGY	Take Note! OneNote for Legal Projects and Collaboration Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

3:35pm Vendor Showcase Break

**3:55pm**

SUBSTANTIVE LAW	Top Supreme Court Cases Impacting Your Criminal Law Practice Peter J. Henning, Wayne State University Law School, <i>Detroit</i>
MARKETING/ LAW PRACTICE MANAGEMENT	Top Tips for Purchasing Legal Malpractice Insurance T. Scott Galloway, Galloway and Collens, <i>Huntington Woods</i> ; Howard H. Collens, Galloway and Collens, <i>Huntington Woods</i> ; Theodore C. Nittis, Oswald Companies, <i>Bloomfield Hills</i>
TECHNOLOGY	50 Tech Tips in 50 Minutes Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>

**SBM ANNUAL MEETING**

10:00am–12:00pm  
Administrative & Regulatory Law Section Business Meeting  
11:00am–12:00pm  
Equal Access Initiative and Diversity & Inclusion Advisory Council Program  
11:30am–2:00pm  
Real Property Law Section Business Meeting

**12:00pm–2:00pm  
State Bar of Michigan Inaugural Luncheon**

**Paul  
Goebel  
Group**

 **ACRISURE** Agency Partner

*Annual Meeting Sponsor*

1:00pm–3:00pm  
Elder Law and Disability Rights Section Program  
1:00pm–3:30pm  
American Indian Law Section Business Meeting & Program  
1:00pm–4:00pm  
Appellate Practice Section Business Meeting & Program  
1:30pm–6:00pm  
Environmental Law Section Business Meeting & Program  
2:00pm–4:00pm  
• Arts, Communications, Entertainment, and Sports Section Business Meeting & Program  
• Consumer Law Section Business Meeting & Program  
• Michigan Retired Judges Association Business Meeting  
• Negligence Law Section Business Meeting & Program  
2:00pm–4:30pm  
Labor & Employment Law Section Business Meeting & Program  
2:30pm–5:30pm  
Young Lawyers Section Business Meeting  
4:00pm–5:00pm  
Women Lawyers Association of Michigan Program  
4:30pm–6:00pm  
Law School Receptions  
• Michigan State University College of Law  
• University of Detroit Mercy School of Law  
• University of Michigan Law School  
• Wayne State University Law School  
• Western Michigan University Thomas M. Cooley Law School

**6:30pm–8:30pm  
State Bar of Michigan Celebrating Diversity Reception**

# SCHEDULE AT A GLANCE

Friday, September 23, 2016

Solo & Small Firm INSTITUTE		SBM ANNUAL MEETING	
8:00am Continental Breakfast, Vendor Showcase, and Registration		8:00am–5:00pm Registration and Vendor Showcase Open	
9:00am <b>FEATURE PRESENTATION: Recovery, Renewal &amp; Reinvention: Navigating the Next Decade</b> Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>		8:00am–9:30am Continental Breakfast	
9:50am Networking Break & Free Book Signing with Ari Kaplan		8:15am–8:45am Prisons and Corrections Section Business Meeting	
10:05am <b>FEATURE PRESENTATION: Security is Only as Good as the Weakest Link: Security Measures Every Lawyer Must Take</b> Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>		9:00am–9:50am <b>FEATURE PRESENTATION: Recovery, Renewal &amp; Reinvention: Navigating the Next Decade</b> Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	
10:55am Vendor Showcase Break		9:00am–11:00am Children's Law Section Business Meeting & Program	
<b>11:10am</b>		9:00am–12:00pm • Criminal Law Section Business Meeting & Program • Marijuana Law Section Business Meeting & Program	
LAW PRACTICE MANAGEMENT	Stop Underearning: Get Paid for What You Do Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>	9:30am–11:30am Master Lawyers Section Business Meeting & Program	
MARKETING	Supercharge Your Business Development Online and on the Go Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	10:00am–11:00am Animal Law Section Business Meeting	
TECHNOLOGY	The Road Warrior's Briefcase Diane Ebersole, State Bar of Michigan, <i>Lansing</i>	10:00am–1:00pm Paralegal/Legal Assistant Section Business Meeting, Program & Lunch	
<b>12:00pm Lunch Break and Annual Meeting Functions</b> Optional Networking Event: Law Practice Management & Legal Administrators Section Free Roundtable Lunch on site		10:00am–12:00pm Judicial Section Business Meeting	
<b>2:00pm</b>		10:05am–10:55am <b>FEATURE PRESENTATION: Security Is Only as Good as the Weakest Link: Security Measures Every Lawyer Must Take</b> Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	
LAW PRACTICE MANAGEMENT	Strategic Planning to Build a Slammin' Practice Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>	12:00pm–1:00pm • Solo & Small Firm Section Business Meeting & Program • Antitrust, Franchising & Trade Regulation Section Business Meeting	
MARKETING	Fearless Public Speaking to Inform and Inspire Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	12:00pm–2:00pm <b>State Bar of Michigan 50-Year Golden Celebration Luncheon</b>	
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 1 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	12:00pm–2:00pm Law Practice Management and Legal Administrators Section Business Meeting, Program & Lunch	
<b>2:55pm</b>			
LAW PRACTICE MANAGEMENT	The 10-Point Check-Up for the Business Side of Your Practice Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>		
MARKETING	Getting Published for Business & Professional Development Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>		
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 2 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>		
3:45pm Networking Break			
<b>4:00pm</b>			
LAW PRACTICE MANAGEMENT	Everything You Need to Know About Cyber Liability Insurance but Never Knew to Ask JoAnn L. Hathaway, State Bar of Michigan, <i>Lansing</i>		
MARKETING	Successful Marketing on a Shoestring Rebecca Simkins Nowak, Rebecca Simkins, PLLC, <i>Waterford</i>		
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 3 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>		



Annual Meeting Sponsor

# ANNUAL MEETING SCHEDULE DETAILS

## Wednesday, September 21, 2016

1:30pm–3:30pm

**State Bar of Michigan**  
2015–2016 Board of  
Commissioners Meeting

2:00pm–4:00pm

**Michigan State Bar Foundation**  
Members/Trustees  
Annual Business Meeting

3:00pm–7:00pm

**Annual Meeting Registration Open**

3:30pm–4:30pm

**State Bar of Michigan**  
2016–2017 Board of  
Commissioners Meeting

4:15pm–4:30pm

**Fellows of the Michigan**  
**State Bar Foundation**  
Annual Business Meeting

4:30pm–6:00pm

**Fellows of the Michigan**  
**State Bar Foundation**  
Annual Reception (by invitation)

6:30pm–9:00pm

**State Bar of Michigan**  
Awards Banquet

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.  
*Additional registration required.*

**Champion of Justice Award**

**Frank J. Kelley Distinguished Public Service Award**

**John W. Cummiskey Pro Bono Award**

**John W. Reed Michigan Lawyer Legacy Award**

**Kimberly M. Cahill Bar Leadership Award**

**Liberty Bell Award**

**Roberts P. Hudson Award**

## Thursday, September 22, 2016

8:00am–5:00pm

**Registration & Vendor Showcase Open**

8:00am–9:30am

**Continental Breakfast**

9:00am–5:00pm

**Representative Assembly**

9:00am–9:30am

**Agricultural Law Section**  
Business Meeting

9:30am–11:30am

**Agricultural Law Section**  
Program

9:00am–9:30am

**Insurance & Indemnity Law Section**  
Business Meeting

9:30am–11:30am

**Insurance & Indemnity Law Section**  
Program

**Commercial Property from Start to Finish**

Four panelists with insurance expertise will provide insight into how commercial property is insured and appraised, and how complex claims and lawsuits are litigated and settled.

*Moderator: Adam Kutinsky, Dawda, Mann, Mulcahy & Sadler, PLC, Bloomfield Hills*

*Panelists: Don Balmes, Willis Risk Solutions, Farmington Hills; Patrick A. King, Fabian, Sklar & King, Farmington Hills; Allen J. Philbrick, Conlin McKenney & Philbrick PC, Ann Arbor; William E. Butler, Butler & Associates, Southfield*

9:00am–12:00pm

**Family Law Section**  
Business Meeting

9:00am–12:00pm

**Michigan Indian Legal Services**  
Business Meeting

9:30am–11:30am

**Past Presidents Advisory Council**  
Business Meeting

9:40am–10:40am

**FEATURE PRESENTATION:**

**Future Shift: How Lawyers Can Thrive in the Midst of Change**

Attorneys face the challenge of adapting to a “new normal” with the advent of rapidly evolving technological advances and other societal changes. Understand future trends in the legal services industry and learn to prosper in tomorrow’s environment. Embrace change and serve more clients with greater efficiency by making shifts in your practice management methods in the areas of technology, marketing, data security and fee arrangements.

*Cynthia Sharp, The Sharper Lawyer, Philadelphia, PA*

10:00am–11:30am

**Litigation Section**  
Business Meeting

10:00am–12:00pm

**Administrative & Regulatory Law Section**  
Business Meeting

11:00am–12:00pm

**Diversity and Inclusion and Equal Access Initiative Mixer**  
Networking Event

The Diversity and Inclusion Advisory Committee invites members of the EAI of Justice Initiatives and others interested in diversity, inclusion, and access issues to join us for a mixer to look back on the year’s collaborative efforts and accomplishments, and to build synergy for the year going forward. Please join us for mid-day refreshments, great comradery, and an opportunity to build on the past year’s successes.

11:30am–2:00pm

**Real Property Law Section**  
Council Meeting

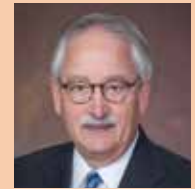
12:00pm–2:00pm

**State Bar of Michigan**  
Inaugural Luncheon

Share in the celebration with the swearing-in of State Bar President Lawrence Patrick Nolan and other State Bar officers. *Additional registration required.*



**Lori A. Buiteweg**  
SBM President  
2015–2016



**Lawrence P. Nolan**  
SBM President  
2016–2017

**Elder Law & Disability Rights Section**  
Programs

1:00pm–2:00pm

**How ELDRS Works For You: Updates on Legislative Changes and New Case Law**  
The Elder Law and Disability Rights Section dedicates countless hours and efforts to legislative advocacy, litigation, and grassroots efforts. This session will provide you with the details of recent legislative changes, pending legislation, and recent case law decisions.

*Speaker: Caroline Dellenbusch, Caroline Dellenbusch PLC, Grand Rapids*

2:00pm–3:00pm

**The Fiduciary Access to Digital Assets Act in Michigan: Now That We Have It, What Can We Do?**

In an era where technology plays such an important part of everyday life, the attorney needs to understand how to properly plan for a client’s digital assets. This session will discuss Michigan’s new Fiduciary Access to Digital Assets Act and how to incorporate it into your existing practice.

*Speaker: Howard Collens, Galloway and Collens PLLC, Huntington Woods*

*Moderator for both sessions: Beth A. Swagman, Beth A. Swagman PLLC, Grand Rapids*

1:00pm–2:00pm

**American Indian Law Section**  
Business Meeting

2:00pm–3:30pm

**American Indian Law Section**  
Program

**Fighting Poverty in Indian Country: Alternative Programs under the Tribal General Welfare Exclusion Act of 2014**

Federal tax policy has undermined the ability of tribes, especially those with per capita payments, to lift families out of poverty. The new act enables tribes, like states, to experiment with creative, non-taxable general welfare programs to help impoverished families.

*Moderator: James Keedy, Michigan Indian Legal Services, Traverse City*

*Speakers: William Brooks, Nottawaseppi Huron Band of Potawatomi, Manistee; Christie Jacobs, Indian Tribal Governments Office, Internal Revenue Service, Denver, CO; Lisa Ruby, Michigan Poverty Law Program, Ann Arbor*



1:00pm–1:45pm

**Appellate Practice Section**  
Business Meeting

2:00pm–4:00pm

**Appellate Practice Section**  
Program**Stay of Execution: Protecting the Client Pending Appeal**

A frank discussion on how to protect the parties' conflicting interests during a pending appeal. We'll tackle hard questions such as whether the bias towards bonds is a misconception and how courts should decide what security (if any) is necessary.

*Panelists: Hon. Elizabeth Gleicher, Michigan Court of Appeals, Detroit; Gaëtan Gerville-Réache, Warner Norcross & Judd LLP, Grand Rapids; other panelists from the judiciary, financial industry, and private practice—TBA*

1:30pm–4:30pm

**Environmental Law Section**  
Program

5:00pm–6:00pm

**Environmental Law Section**  
Business Meeting

2:00pm–2:30pm

**Labor and Employment Law Section**  
Business Meeting

2:30pm–4:30pm

**Labor and Employment Law Section**  
Program**Employment 2.0: How Technology is Changing the Way We Work and the Legal Implications**

Join us as we explore the ways in which technology is changing traditional employment and the resulting legal trends. Topics will include the "gig economy," remote work, social media as an extension of the workplace, apps used to track time worked, and the latest agency guidance.

2:00pm–3:00pm

**Arts, Communications, Entertainment & Sports Section**  
Business Meeting

3:00pm–4:00pm

**Arts, Communications, Entertainment & Sports Section**  
Program

2:00pm–4:00pm

**Negligence Law Section**  
Business Meeting & Program

2:00pm–4:00pm

**Michigan Retired Judges Association**  
Business Meeting

2:00pm–2:30pm

**Consumer Law Section**  
Business Meeting

2:30pm–4:00pm

**Consumer Law Section**  
Program

2:30pm–5:30pm

**Young Lawyers Section**  
Business Meeting

4:00pm–5:00pm

**Women Lawyers Association of Michigan**  
Networking Event**Justice Bridget Mary McCormack and Justice Joan L. Larsen—Paths to the Bench**

Join the Women Lawyers Association of Michigan (WLAM) for a cocktail reception honoring the justices and discuss the paths that led them to the Michigan Supreme Court.

4:30pm–6:00pm

**Law School Receptions**

Michigan State University College of Law  
University of Detroit Mercy School of Law  
University of Michigan Law School  
Wayne State University Law School  
Western Michigan University Thomas M. Cooley Law School

6:30pm–8:30pm

**State Bar of Michigan**  
Celebrating Diversity Reception

The reception will acknowledge the work accomplished over the year in support of achieving greater diversity and inclusion in the legal profession.

*Additional registration required.*

**Friday, September 23, 2016**

8:00am–2:00pm

**Registration and Vendor Showcase**

8:00am–9:30am

**Continental Breakfast**

8:15am–8:45am

**Prisons & Corrections Section**  
Business Meeting

9:00am–9:50am

**FEATURE PRESENTATION: Recovery, Renewal & Reinvention: Navigating the Next Decade**

Driven by the dramatic shift in the way legal professionals practice and deliver their services, a new model of creating opportunity is emerging that is much more than simply making it rain. Discover how to harness new collaborative tools to reinvent your legal profile and engage in more effective client outreach. Implement proven technology techniques and take advantage of creative social media strategies to guarantee your competitive edge in this brave new legal world. Plus, join Ari Kaplan immediately following the keynote for a free book signing event for his book *Reinventing Professional Services*.

*Ari Kaplan, Ari Kaplan Advisors, New York, NY*

9:00am–10:00am

**Children's Law Section**  
Business Meeting

10:00am–11:00am

**Children's Law Section**  
Program

The Children's Law Section welcomes Susan Samples, WOOD TV8 Reporter in Grand Rapids, to speak about her coverage of cases and issues regarding Michigan's child welfare system.

9:00am–10:00am

**Criminal Law Section**  
Business Meeting

10:00am–12:00pm

**Criminal Law Section**  
Program

9:00am–10:00am

**Marijuana Law Section**  
Business Meeting

10:00am–12:00pm

**Marijuana Law Section**  
Program**Updates on Marijuana Law—the Latest Information on Cases and Legislation**

Join the Marijuana Law Section as a panel of attorneys discusses cases and legislation affecting marijuana law. The panelists will discuss numerous areas of the law, from business to criminal, that are critical for attorneys to understand. There will be ample opportunity for questions.

*Moderator: Daniel W. Grow, Daniel W. Grow, PLLC, Saint Joseph*

*Panelists: Allison M. Arnold, Monroe County Prosecutor's Office, Monroe; Robert A. Hendricks, Wrigley, Hoffman & Hendricks, PC, Grand Rapids; Michael A. Komorn, Komorn Law, PLLC, Farmington Hills; Douglas E. Mains, Dykema Gossett, PLLC, Lansing; Barton W. Morris, Jr., The Law Offices of Barton W. Morris, Royal Oak*

9:30am–10:30am

**Master Lawyers Section**  
Business Meeting

10:30am–11:30am

**Master Lawyers Section**  
Program**Forced Arbitration**

Americans are being stripped of their rights under the cover of darkness in fine print. Attorney Tom R. Pabst is a noted trial attorney concerned about the elimination of trials to resolve disputes, especially in commercial transactions where purchases are forced into arbitration without any other choice.

*Moderator: Richard J. Ruhala, Chair—Master Lawyers Section, Flint*  
*Speaker: Tom R. Pabst, Law Firm of Tom R. Pabst PC, Flint*



10:00am–11:00am

**Paralegal/Legal Assistant Section  
Business Meeting**

11:00am–12:00pm

**Paralegal/Legal Assistant Section  
Program****How and Why the Legal Profession Is  
Restructuring and What It Means for Us**

Victoria Vuletich, Professor at Western Michigan University Cooley Law School, will present a program on the modern trends in the legal profession and changes we may experience in the near future.

12:00pm–1:00pm

**Paralegal/Legal Assistant Section  
Lunch**

10:00am–11:00am

**Animal Law Section  
Business Meeting**

10:00am–12:00pm

**Judicial Section  
Business Meeting**

10:05am–10:55am

**FEATURE PRESENTATION: Security Is  
Only as Good as the Weakest Link:  
Security Measures Every Lawyer  
Must Take**

The reality is that people and personal decisions are often the cause of data or security breaches. You don't have to be a security expert to protect yourself and your office. The company that helps you with computer issues can only do so much. Don't be a target for hackers! Cover all the bases and master the fundamentals of device, e-mail, wireless and document encryption. It's not nearly as complicated as it sounds, and there are both free and inexpensive options. Establish best practices in your office and make sure your confidential information remains confidential.

*Barron K. Henley, Affinity Consulting Group,  
Columbus, OH*

12:00pm–1:00pm

**Antitrust, Franchising &  
Trade Regulation Section  
Business Meeting**

12:00pm–12:30pm

**Solo & Small Firm Section  
Business Meeting**

12:30pm–1:00pm

**Solo & Small Firm Section  
Program****Constitutional Crossfire: Is the Constitution  
a Living Document?**

Justice Scalia's death has revived the "originalist" vs "pragmatist" debate over constitutional interpretation. Is our Constitution a "living document," whose meaning changes over time, or is it not? This year's Crossfire will feature judges and lawyers debating this important topic.

12:00pm–2:00pm

**State Bar of Michigan  
50-Year Golden Celebration Luncheon**

Celebrate and honor those colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors. *Additional registration required.*

12:00pm–2:00pm

**Law Practice Management &  
Legal Administrators Section  
Business Meeting & Lunch****Q&A Open Forum**

We will be holding a Q&A session discussing relevant issues to law practice management. It is an open-mic forum and guests are encouraged to answer each other's questions, provide ideas, and share information. Lunch is provided.

*Moderator: Rebecca Simkins Nowak, Rebecca Simkins  
PLLC, Waterford*

**NEED-BASED  
SCHOLARSHIPS**

Scholarships made possible by the generous support of the State Bar of Michigan, ICLE, and the Probate & Estate Planning Section

Scholarships cover the registration fee for the Solo & Small Firm Institute and are offered on a first-come, first-served basis. Preference will be given to people who did not receive a scholarship to last year's program. Don't wait—apply today!

TO APPLY, send a statement of need, indicating attendance (Thursday only, Friday only, or both days) to [icle\\_seminars@icle.org](mailto:icle_seminars@icle.org) with subject line "ICLE, Attn: Deanna Vollano."

**Amway Grand Plaza**

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Every stay is marked by a memorable moment at the Amway Grand Plaza, whether it's a stroll through the Pantlind Ballroom, or the great view from one of the Glass Tower rooms. The Amway Grand Plaza is much more than a hotel—it's a true destination.

For a reservation call 800-253-3590. Identify yourself as being with the State Bar of Michigan to receive the group discounted rate of \$154. Reservations must be made by August 21, 2016.

#SBMmeeting

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# REGISTRATION FORM

REGISTER ONLINE [www.michbar.org/annualmeeting](http://www.michbar.org/annualmeeting)

(Photocopy for additional registrants)

NAME _____		MI P # _____
FIRM _____		
ADDRESS _____		
CITY _____	STATE _____	ZIP _____
PHONE _____	E-MAIL _____	
SPECIAL AND DIETARY NEEDS _____		

## Early Bird Savings End August 17, 2016

### Networking Events:

(To purchase tables at meal events, contact Amy Castner, 517-346-6322/acastner@mail.michbar.org)

WEDNESDAY AWARDS BANQUET		
REGULAR.....	\$72 X _____	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$68 X _____	\$ _____
THURSDAY CONTINENTAL BREAKFAST.....	X _____	\$ N/C _____
THURSDAY STATE BAR INAUGURAL LUNCHEON EVENT		
REGULAR.....	\$49 X _____	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$45 X _____	\$ _____
THURSDAY CELEBRATING DIVERSITY RECEPTION .....	\$10 X _____	\$ _____
FRIDAY CONTINENTAL BREAKFAST.....	X _____	\$ N/C _____
FRIDAY 50-YEAR GOLDEN CELEBRATION LUNCHEON EVENT		
REGULAR.....	\$52 X _____	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$47 X _____	\$ _____

### Solo & Small Firm Institute:

(Includes materials download. Register for print handbook and meals separately.)

INSTITUTE THURSDAY & FRIDAY		
REGULAR.....	\$245	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$195	\$ _____
INSTITUTE THURSDAY ONLY		
REGULAR.....	\$125	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$105	\$ _____
INSTITUTE FRIDAY ONLY		
REGULAR.....	\$125	\$ _____
EARLY BIRD (ENDS AUGUST 17).....	\$105	\$ _____
ATTENDING THE INSTITUTE AND WANT THE PRINTED HANDBOOK.....	\$75	\$ _____
CAN'T ATTEND THE INSTITUTE? ORDER ELECTRONIC MATERIALS.....	\$220	\$ _____
TOTAL: \$ _____		

CHECK # _____	CHARGE MY: <input type="radio"/> VISA
CHECKS PAYABLE TO: STATE BAR OF MICHIGAN	<input type="radio"/> MASTERCARD
DEBIT/CREDIT CARD _____	EXP DATE# _____
PRINT NAME AS IT APPEARS ON THE CREDIT CARD _____	
SIGNATURE FOR CREDIT CARD _____	

**Cancellation Policy:** Cancellation requests must be made in writing to the State Bar of Michigan before August 17, 2016 for a full refund. After August 17, a \$25 fee applies. No refunds will be made after September 5, 2016.

## Section and Ancillary Group Meetings (FREE)

### THURSDAY

- ADMINISTRATIVE & REGULATORY LAW SECTION 10:00AM–12:00PM
- AGRICULTURAL LAW SECTION\* 9:00AM–11:30AM
- AMERICAN INDIAN LAW SECTION\* 1:00PM–3:30PM
- APPELLATE PRACTICE SECTION\* 1:00PM–4:00PM
- ARTS, COMMUNICATIONS, ENTERTAINMENT & SPORTS SECTION\* 2:00PM–4:00PM
- CONSUMER LAW SECTION\* 2:00PM–4:00PM
- ELDER LAW & DISABILITY RIGHTS SECTION\* 1:00PM–3:00PM
- ENVIRONMENTAL LAW SECTION\* 1:30PM–6:00PM
- EQUAL ACCESS INITIATIVE AND DIVERSITY & INCLUSION ADVISORY COMMITTEE\* 11:00AM–12:00PM
- FAMILY LAW SECTION\* 9:00AM–12:00PM
- INSURANCE & INDEMNITY LAW SECTION\* 9:00AM–11:30AM
- LABOR & EMPLOYMENT LAW SECTION\* 2:00PM–4:00PM
- LITIGATION SECTION\* 10:00AM–11:30AM
- MICHIGAN INDIAN LEGAL SERVICES\* 9:00AM–12:00PM
- MICHIGAN RETIRED JUDGES ASSOCIATION 2:00PM–4:00PM
- NEGLIGENCE LAW SECTION\* 2:00PM–4:00PM
- PAST PRESIDENTS ADVISORY COUNCIL 9:30AM–11:30AM
- REAL PROPERTY LAW SECTION 11:30AM–2:00PM
- REPRESENTATIVE ASSEMBLY  I am an R.A. Member 9:00AM–5:00PM
- WOMEN LAWYERS ASSOCIATION OF MICHIGAN\* 4:00PM–5:00PM
- YOUNG LAWYERS SECTION 2:30PM–5:30PM

### FRIDAY

- ANTITRUST, FRANCHISING & TRADE REGULATION SECTION 12:00PM–1:00PM
- ANIMAL LAW SECTION\* 10:00AM–11:00AM
- CHILDREN'S LAW SECTION\* 9:00AM–11:00AM
- CRIMINAL LAW SECTION\* 9:00AM–12:00PM
- JUDICIAL SECTION\* 10:00AM–12:00PM
- LAW PRACTICE MANAGEMENT & LEGAL ADMINISTRATORS SECTION\* LUNCH INCLUDED 12:00PM–2:00PM
- MARIJUANA LAW SECTION 9:00AM–12:00PM
- MASTER LAWYERS SECTION\* 9:30AM–11:30AM
- PARALEGAL/LEGAL ASSISTANT SECTION\* 10:00AM–1:00PM
- PRISONS & CORRECTIONS SECTION 8:15AM–8:45AM
- SOLO AND SMALL FIRM SECTION\* 12:00PM–1:00PM

\* Open to all State Bar members

## Education Presentations (FREE)

(Included in the SSFI Program, free to Annual Meeting attendees)

### THURSDAY 9:40AM–10:40AM

Future Shift: How Lawyers Can Thrive in the Midst of Change

- I am registered for the Solo & Small Firm Institute
- I am an Annual Meeting attendee

### FRIDAY 9:00AM–9:50AM

Recovery, Renewal & Reinvention: Navigating the Next Decade

- I am registered for the Solo & Small Firm Institute
- I am an Annual Meeting attendee

### FRIDAY 10:05AM–10:55AM

Security Is Only as Good as the Weakest Link: Security Measures Every Lawyer Must Take

- I am registered for the Solo & Small Firm Institute
- I am an Annual Meeting attendee