

**COSPONSORS** State Bar of Michigan Solo and Small Firm Section, Founding Sponsor **Business Law Section** 

Law Practice Management & Legal Administrators Section Practice Management Resource Center Probate & Estate Planning Section

of Legal Professionals in One Location





# Inspiring CLE and Valuable Networking at Your Annual Meeting

Successfully navigate the challenges and opportunities facing the legal profession today and in the future. Find and keep clients and save time and money with world-class technology and practice management advice. Plus, build your confidence by staying up to date on the latest trends in your practice areas.

Get all this, and experience the annual State Bar of Michigan activities, section meetings, and networking events.

# Gain Valuable Skills in These Four Areas:

# Substantive:

- Advise your criminal law clients on critical U.S. Supreme Court decisions impacting their case
- Pinpoint future trends in real property law and explore practice shifts to make now
- Explain how courts interpret the MMMA and when affirmative defense arguments are valid
- Identify the most recent family law cases likely to impact your clients

# Law Practice Management:

- Adapt to the future of the legal services industry with shifts in your fee arrangements
- Develop strong time management practices to achieve life balance
- Implement high-level delegation strategies to improve productivity
- Make informed decisions about coverage and exclusions in purchasing liability insurance
- Recognize and change behaviors that are sabotaging your earning potential
- Calculate must-know metrics to gauge your firm's financial success

# Thursday

Grab lunch and then get real-world tech advice from expert Barron K. Henley. Bring your list of issues to get personalized recommendations.

Location: Vendor Presentation Area

# Technology:

- Spend your technology dollars wisely and get great tech at an affordable price
- Collaborate on documents in real time with essential cloud tools
- Master e-mail, device, wireless and document encryption to keep your practice secure
- Develop new Excel skills in a hands-on workshop using 25 real-world exercises

# Marketing:

- Use digital tools to reach new clients and evaluate the accountability of your firm
- Demonstrate your legal expertise with tips for getting published
- Master effective communication techniques to ensure a lifelong stream of client referrals
- Discover what factors consumers now use to select legal counsel and adopt new strategies to reach them

# Friday

AM—Join Ari Kaplan immediately following his 9:00 am keynote for a free book signing event for *Reinventing Professional Services*. The book details how following a few easy steps, such as increasing your web presence and more effectively distinguishing yourself from your competitors, will put success within your grasp.

Location: Grand Gallery A&B

PM—Share your knowledge and get your questions answered at a free-flowing roundtable lunch.

Location: Law Practice Management & Legal Administrators Section Luncheon. Please register in advance.

# Featured Speakers at the STATE BAR OF MICHIGAN ANNUAL MEETING and the Solo & Small Firm INSTITUTE



Ann M. Guinn G&P Associates Reno, NV and Seattle, WA

Ann M. Guinn, a practice management consultant to solo and small law firms, teaches attorneys what they didn't learn in law school about how to run a profitable and satisfying law practice. She helps her clients identify

what's working and fix what's not working in their businesses, with a particular focus on firm finances, business development, staffing issues, and growth opportunities. Ann is in her 23rd year on the Executive Committee of the Washington State Bar's Solo & Small Practice Section, and is in her 11th year on the steering committee for the Washington State Bar Association's Solo & Small Firm Conference. She is a member of the advisory board for the LexisNexis Firm Manager® program, and is a frequent speaker and author of white papers on behalf of LexisNexis. Ann has been a featured speaker at American Bar Association (ABA) meetings and solo/small firm conferences across the U.S. Her book entitled Minding Your Own Business: The Solo and Small Firm Lawyer's Guide to a Profitable Practice is available through the ABA webstore at www.americanbar.org. To receive her free management tips newsletter, please e-mail her at ann@annguinnconsulting.com.



Ari Kaplan Advisors New York, NY

Ari Kaplan, a leading legal industry analyst, is an inaugural Fastcase 50 honoree and a finalist for ILTA's 2015 Thought Leader of the Year Award. His most recent book, *Reinventing Professional Services: Building Your* 

Business in the Digital Marketplace, was released in Japanese, and West Academic is publishing the second edition of *The Opportunity Maker: Strategies for Inspiring Your Legal Career Through Creative Networking and Business Development* in 2016. He is the principal researcher for a variety of widely distributed benchmarking reports and has been the keynote speaker for events in Australia, Canada, the United Kingdom, and throughout the U.S. Kaplan is also the founder of the Lawcountability® business development platform and iPhone app, a finalist for ILTA's 2015 Innovative Solution Provider of the Year Award, and a two-time Ironman triathlon finisher.

# Special Thanks to Our Sponsors

- State Bar of Michigan
- Solo and Small Firm Section, Founding Sponsor
- Business Law Section
- Law Practice Management & Legal Administrators Section
- Practice Management Resource Center
- Probate & Estate Planning Section



Barron K. Henley Affinity Consulting Group Columbus, OH

Barron K. Henley is a lawyer, a "legal technologist" since 1990, and a founding member of Affinity Consulting Group (formerly Henley March & Unger Consulting, Inc.), a firm that handles

all aspects of law practice automation including document and file management, server and personal computer issues, remote access, mobile lawyering, scanning and paper reduction strategies, electronic case filing, and many other topics. He is also a member of the American Bar Association Law Practice Management Section and a former chairperson of the Ohio State Bar Association Law Office Automation and Technology Committee.



Cynthia Sharp The Sharper Lawyer *Philadelphia, PA* 

Business development expert and veteran attorney Cynthia Sharp (CEO of The Sharper Lawyer) works with motivated lawyers seeking to generate additional revenue for their law firms. The business development

strategies and skill sets that she shares were developed and tested over a period of 30 years in practice and are constantly refined to reflect modern marketing techniques.

Cindy, author of *The Lawyer's Guide to Financial Planning*, published by American Bar Association Solo, Small Firm and General Practice Division, is also a contributor to the division's publication *How to Capture and Keep Clients: Marketing Strategies for Lawyers*, as well as the upcoming publication *The Lawyer's Guide to Buying, Selling, Merging, and Closing a Law Practice*.



Jonet K. Welch Executive Director State Bar of Michigan Lansing

Janet K. Welch has had an extensive career in state government, beginning in the Michigan Legislature where she served as a legislative analyst in the House and as the

first director of the Senate's nonpartisan legislative analysis office. Ms. Welch was a law clerk for Michigan Supreme Court Justice Robert P. Griffin, where she worked for over a decade in a variety of positions, culminating in a position as Supreme Court counsel. In 1998, the Council of State Governments named her a Toll Fellow for outstanding achievement and service to state government.

# **SCHEDULE AT A GLANCE**

# SBM Networking Events

# State Bar of Michigan Awards Banquet

# Wednesday, September 21 6:30pm-9:00pm

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

# State Bar of Michigan Inaugural Lunch

# Thursday, September 22 12:00pm-2:00pm

Share in the celebration with the swearing-in of State Bar President Lawrence Patrick Nolan and other State Bar officers.

# Celebrating Diversity Reception

# Thursday, September 22 6:30pm-8:30pm

The reception will acknowledge the work accomplished over the year in support of achieving greater diversity and inclusion in the legal profession.

# State Bar of Michigan 50-Year Golden Celebration Lunch

# Friday, September 23 12:00pm-2:00pm

Celebrate and honor those colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors.

# Thursday, September 22, 2016

# Solo & Small Firm INSTITUTE

8:00am Continental Breakfast, Vendor Showcase, and Registration

## 9:00am Welcome and Introductions

Mary C. Ericson, Chairperson, Solo & Small Firm Section of the State Bar of Michigan, Law Office of Mary C. Ericson, *Northville* 

# 9:20am Report from the Executive Director

Janet K. Welch, Executive Director, State Bar of Michigan, Lansing

## 9:40am FEATURE PRESENTATION:

Future Shift: How Lawyers Can Thrive in the Midst of Change

Cynthia Sharp, The Sharper Lawyer, Philadelphia, PA

10:40am Vendor Showcase Break

### 11:00am

SUBSTANTIVE LAW Michigan Medical Marijuana Caselaw Update Daniel W. Grow, Daniel W. Grow, PLLC, St. Joseph

# Schedule at a Glance

# Wednesday, September 21, 2016

## **SBM** ANNUAL MEETING

12:00pm-1:00pm

State Bar of Michigan Board of Commissioners Committee Meetings & Lunch

1:30pm-3:30pm

State Bar of Michigan 2015–2016 Board of Commissioners Meeting

2:00pm-4:00pm

Michigan State Bar Foundation Members/Trustees

Annual Business Meeting

3:00pm-7:00pm

Annual Meeting Registration Open

3:30pm-4:30pm

State Bar of Michigan 2016–2017 Board of Commissioners Meeting

4:15pm-4:30pm

Fellows of the Michigan State Bar Foundation

Annual Business Meeting

4:30pm-6:00pm

Fellows of the Michigan State Bar Foundation

Annual Reception (by invitation)

6:30pm-9:00pm

State Bar of Michigan Awards Banquet

# Thursday, September 22, 2016

# **SBM** ANNUAL MEETING

8:00am-5:00pm

Registration and Vendor Showcase Open

8:00am-9:30am

Continental Breakfast

9:00am-11:30am

- Agricultural Law Section Business Meeting & Program
- Insurance & Indemnity Law Section Business Meeting & Program

# 9:00am-12:00pm

- Family Law Section Business Meeting
- Michigan Indian Legal Services Business Meeting

9:00am-5:00pm

Representative Assembly

9:30am-11:30am

Past Presidents Advisory Council Business Meeting

# 9:40am-10:40am **FEATURE PRESENTATION:**

Future Shift: How Lawyers Can Thrive in the Midst of Change Cynthia Sharp, The Sharper Lawyer, *Philadelphia*, *PA* 

10:00am-11:30am

Litigation Section Business Meeting

# Thursday, September 22, 2016

Solo & Small Firm INSTITUTE		SBM ANNUAL MEETING
MARKETING/ LAW PRACTICE MANAGEMENT	Time Management: You Are Your Own Best Coach Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia</i> , <i>PA</i>	10:00am-12:00pm Administrative & Regulatory Law Section Business Meeting 11:00am-12:00pm
TECHNOLOGY	Champagne Tech on a Beer Budget: Finding Great Deals on the Technology You Need Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	Equal Access Initiative and Diversity & Inclusion Advisory Council Program 11:30am–2:00pm Real Property Law Section Business Meeting

# 12:00pm Lunch Break and Annual Meeting Functions

Optional Networking Event: Ask the Doctor—Grab lunch in the exhibit hall and then get real-world tech advice from expert Barron Henley. Bring your list of issues to discuss, or e-mail them to Barron in advance to get the ultimate in personalized recommendations.

ultimate in personalized recommendations.		
2:00pm		
SUBSTANTIVE LAW	Family Law Update Devin R. Day, RizzoBryan PC, <i>Grand Rapids</i>	
Marketing/ Law Practice Management	Delegation Dynamics Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia, PA</i>	
The Essential Guide to Sharing Documents and Collaborating in Real Time Barron K. Henley, Affinity Consulting Group, Columbus, OH		
	2:50pm	
SUBSTANTIVE LAW	Real Property Law: New Developments and Practice Tips John G. Cameron Jr., Dickinson Wright, PLLC, <i>Grand Rapids</i>	
MARKETING/ LAW PRACTICE MANAGEMENT	Anatomy of a Client Relationship Cynthia Sharp, The Sharper Lawyer, <i>Philadelphia</i> , <i>PA</i>	
TECHNOLOGY	Take Note! OneNote for Legal Projects and Collaboration Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	

## 3:35pm Vendor Showcase Break

3:55pm		
SUBSTANTIVE LAW	Top Supreme Court Cases Impacting Your Criminal Law Practice Peter J. Henning, Wayne State University Law School, <i>Detroit</i>	
MARKETING/ LAW PRACTICE MANAGEMENT	Top Tips for Purchasing Legal Malpractice Insurance T. Scott Galloway, Galloway and Collens, <i>Huntington Woods;</i> Howard H. Collens, Galloway and Collens, <i>Huntington Woods;</i> Theodore C. Nittis, Oswald Companies, <i>Bloomfield Hills</i>	
TECHNOLOGY	50 Tech Tips in 50 Minutes Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	

# Paul

State Bar of Michigan Inaugural Luncheon

# Goebel Group



Annual Meeting Sponsor

## 1:00pm-3:00pm

12:00pm-2:00pm

Elder Law and Disability Rights Section Program

## 1:00pm-3:30pm

American Indian Law Section Business Meeting & Program

### 1:00pm-4:00pm

Appellate Practice Section Business Meeting & Program

# 1:30pm-6:00pm

Environmental Law Section Business Meeting & Program

## 2:00pm-4:00pm

- Arts, Communications, Entertainment, and Sports Section Business Meeting & Program
- Consumer Law Section Business Meeting & Program
- Michigan Retired Judges Association Business Meeting
- Negligence Law Section Business Meeting & Program

# 2:00pm-4:30pm

Labor & Employment Law Section Business Meeting & Program

# 2:30pm-5:30pm

Young Lawyers Section Business Meeting

## 4:00pm-5:00pm

Women Lawyers Association of Michigan Program

## 4:30pm-6:00pm

Law School Receptions

- Michigan State University College of Law
- University of Detroit Mercy School of Law
- University of Michigan Law School
- Wayne State University Law School
- Western Michigan University Thomas M. Cooley Law School

## 6:30pm-8:30pm

State Bar of Michigan Celebrating Diversity Reception

# **SCHEDULE AT A GLANCE**

# Friday, September 23, 2016

LAW PRACTICE MANAGEMENT

MARKETING

**TECHNOLOGY** 

Insurance but Never Knew to Ask

Successful Marketing on a Shoestring

JoAnn L. Hathaway, State Bar of Michigan, Lansing

Rebecca Simkins Nowak, Rebecca Simkins, PLLC, Waterford

Excel for Lawyers: The Breakthrough Workshop, Part 3

Barron K. Henley, Affinity Consulting Group, Columbus, OH

Solo & Small F	irm INSTITUTE	SBM ANNUAL MEETING
8:00am Continental Breakfast, Vendor Showcase, and Registration  9:00am FEATURE PRESENTATION: Recovery, Renewal & Reinvention: Navigating the Next Decade Ari Kaplan, Ari Kaplan Advisors, New York, NY  9:50am Networking Break & Free Book Signing with Ari Kaplan		8:00am-5:00pm Registration and Vendor Showcase Open 8:00am-9:30am Continental Breakfast 8:15am-8:45am Prisons and Corrections Section Business Meeting  9:00am-9:50am FEATURE PRESENTATION: Recovery, Renewal & Reinvention: Navigating the Next Decade Ari Kaplan, Ari Kaplan Advisors, New York, NY
10:05am FEATURE PRESENTATION: Security is Only as Good as the Weakest Link: Security Measures Every Lawyer Must Take Barron K. Henley, Affinity Consulting Group, Columbus, OH		
10:55am Vendo	or Showcase Break	9:00am-11:00am
	11:10am	Children's Law Section Business Meeting & Program
LAW PRACTICE MANAGEMENT	Stop Underearning: Get Paid for What You Do Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>	9:00am-12:00pm  • Criminal Law Section Business Meeting & Program  • Marijuana Law Section Business Meeting & Program
MARKETING	Supercharge Your Business Development Online and on the Go Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	9:30am-11:30am Master Lawyers Section Business Meeting & Program 10:00am-11:00am
TECHNOLOGY	The Road Warrior's Briefcase Diane Ebersole, State Bar of Michigan, <i>Lansing</i>	Animal Law Section Business Meeting 10:00am-1:00pm
12:00pm Lunch Break and Annual Meeting Functions Optional Networking Event: Law Practice Management & Legal Administrators Section Free Roundtable Lunch on site		Paralegal/Legal Assistant Section Business Meeting, Program & Lunch 10:00am-12:00pm
	2:00pm	Judicial Section Business Meeting
LAW PRACTICE MANAGEMENT	Strategic Planning to Build a Slammin' Practice Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>	10:05am-10:55am FEATURE PRESENTATION: Security is Only as Good as the Weakest Link: Security Measures Every Lawyer Must Take
MARKETING	Fearless Public Speaking to Inform and Inspire Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	Barron K. Henley, Affinity Consulting Group, Columbus, OH
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 1 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	12:00pm-1:00pm     Solo & Small Firm Section Business Meeting & Program     Antitrust, Franchising & Trade Regulation Section
2:55pm		Business Meeting
LAW PRACTICE MANAGEMENT	The 10-Point Check-Up for the Business Side of Your Practice Ann M. Guinn, G&P Associates, <i>Reno, NV and Seattle, WA</i>	12:00pm-2:00pm State Bar of Michigan 50-Year Golden Celebration Luncheon
MARKETING	Getting Published for Business & Professional Development Ari Kaplan, Ari Kaplan Advisors, <i>New York, NY</i>	12:00pm-2:00pm Law Practice Management and Legal Administrators Section
TECHNOLOGY	Excel for Lawyers: The Breakthrough Workshop, Part 2 Barron K. Henley, Affinity Consulting Group, <i>Columbus, OH</i>	Business Meeting, Program & Lunch
3:45pm Netwo	rking Break	
4:00pm		TM
LAW PRACTICE	Everything You Need to Know About Cyber Liability	



Annual Meeting Sponsor



## **NEED-BASED SCHOLARSHIPS**

Scholarships made possible by the generous support of the State Bar of Michigan, ICLE, and the Probate & Estate Planning Section

Scholarships cover the registration fee for the Solo & Small Firm Institute and are offered on a first-come, first-served basis. Preference will be given to people who did not receive a scholarship to last year's program. Don't wait—apply today!

TO APPLY, send a statement of need, indicating attendance (Thursday only, Friday only, or both days) to icle\_seminars@icle.org with subject line "ICLE, Attn: Deanna Vollano."

# **#SBMmeeting**



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# **Amway Grand Plaza**

187 Monroe Avenue Northwest, Grand Rapids, MI 49503 800-253-3590 www.amwaygrand.com

Every stay is marked by a memorable moment at the Amway Grand Plaza, whether it's a stroll through the Pantlind Ballroom, or the great view from one of the Glass Tower rooms. The Amway Grand Plaza is much more than a hotel—it's a true destination.

For a reservation call 800-253-3590. Identify yourself as being with the State Bar of Michigan to receive the group discounted rate of \$154. Reservations must be made by August 21, 2016.

# Special Thanks to Our Generous Sponsors

Solo and Small Firm Section of the State Bar of Michigan, Founding Sponsor

Business Law Section of the State Bar of Michigan



Law Practice Management & Legal Administrators Section of the State Bar of Michigan







Practice Management Resource Center of the State Bar of Michigan

Probate & Estate Planning Section of the State Bar of Michigan

# **ANNUAL MEETING SCHEDULE DETAILS**

# Wednesday, September 21, 2016

1:30pm-3:30pm

State Bar of Michigan 2015-2016 Board of Commissioners Meeting

## 2:00pm-4:00pm

**Michigan State Bar Foundation** Members/Trustees Annual Business Meeting

## 3:00pm-7:00pm

**Annual Meeting Registration Open** 

3:30pm-4:30pm **State Bar of Michigan** 2016-2017 Board of Commissioners Meeting

4:15pm-4:30pm

Fellows of the Michigan State Bar Foundation **Annual Business Meeting** 

4:30pm-6:00pm

Fellows of the Michigan State Bar Foundation Annual Reception (by invitation)

# 6:30pm-9:00pm

# State Bar of Michigan

**Awards Banquet** 

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service. Additional registration required.

Champion of Justice Award: Hon. Ulysses W. Boykin, Hon. Nanci J. Grant, Roland Hwang, Marla L. Mitchell-Cichon, and H. Rhett Pinsky

Frank J. Kelley Distinguished Public Service Award: William A. Forsyth and Wayne F. Pratt

John W. Cummiskey Pro Bono Award: Leo P. Goddeyne

John W. Reed Michigan Lawyer Legacy Award: George T. Roumell Jr.

Kimberly M. Cahill Bar Leadership Award: Macomb County Bar Foundation

Liberty Bell Award: TBA

Roberts P. Hudson Award: Linda K. Rexer

## Thursday, September 22, 2016

8:00am-5:00pm

Registration & Vendor Showcase Open

8:00am-9:30am

**Continental Breakfast** 

9:00am-5:00pm

Representative Assembly

9:00am-9:30am

**Agricultural Law Section Business Meeting** 

9:30am-11:30am

**Agricultural Law Section** Program

9:00am-9:30am

**Insurance & Indemnity Law Section Business Meeting** 

9:30am-11:30am

# **Insurance & Indemnity Law Section** Program

Commercial Property from Start to Finish Four panelists with insurance expertise will provide insight into how commercial property is insured and appraised, and how complex claims and lawsuits are litigated and settled.

Moderator: Adam Kutinsky, Dawda, Mann, Mulcahy & Sadler, PLC, Bloomfield Hills

Panelists: Don Balmes, Willis Risk Solutions, Farmington Hills; Patrick A. King, Fabian, Sklar & King, Farmington Hills; Allen J. Philbrick, Conlin McKenney & Philbrick PC, Ann Arbor; William E. Butler, Butler & Associates, Southfield

9:00am-12:00pm

**Family Law Section Business Meeting** 

9:00am-12:00pm

Michigan Indian Legal Services **Business Meeting** 

9:30am-11:30am

**Past Presidents Advisory Council Business Meeting** 

## 9:40am-10:40am

## **FEATURE PRESENTATION:**

Future Shift: How Lawyers Can Thrive in the Midst of Change

Attorneys face the challenge of adapting to a "new normal" with the advent of rapidly evolving technological advances and other societal changes. Understand future trends in the legal services industry and learn to prosper in tomorrow's environment. Embrace change and serve more clients with greater efficiency by making shifts in your practice management methods in the areas of technology, marketing, data security and

Cynthia Sharp, The Sharper Lawyer, Philadelphia, PA

10:00am-11:30am

**Litigation Section Business Meeting** 

10:00am-12:00pm

**Business Meeting** 

**Administrative & Regulatory Law Section** 

11:00am-12:00pm

# Diversity and Inclusion and Equal Access Initiative Mixer

Networking Event

The Diversity and Inclusion Advisory Committee invites members of the EAI of Justice Initiatives and others interested in diversity, inclusion, and access issues to join us for a mixer to look back on the year's collaborative efforts and accomplishments, and to build synergy for the year going forward. Please join us for mid-day refreshments, great comradery, and an opportunity to build on the past year's successes.

11:30am-2:00pm

# **Real Property Law Section** Council Meeting

12:00pm-2:00pm

# State Bar of Michigan

Inaugural Luncheon

Share in the celebration with the swearing-in of State Bar President Lawrence Patrick Nolan and other State Bar officers. Additional registration required.



Lori A. Buiteweg **SBM President** 2015-2016



Lawrence P. Nolan **SBM President** 2016-2017

# Elder Law & Disability Rights Section **Programs**

1:00pm-2:00pm

How ELDRS Works For You: Updates on Legislative Changes and New Case Law

The Elder Law and Disability Rights Section dedicates countless hours and efforts to legislative advocacy, litigation, and grassroots efforts. This session will provide you with the details of recent legislative changes, pending legislation, and recent case law decisions.

Speaker: Caroline Dellenbusch, Caroline Dellenbusch PLC, Grand Rapids

# 2:00pm-3:00pm

The Fiduciary Access to Digital Assets Act in Michigan: Now That We Have It, What Can We Do?

In an era where technology plays such an important part of everyday life, the attorney needs to understand how to properly plan for a client's digital assets. This session will discuss Michigan's new Fiduciary Access to Digital Assets Act and how to incorporate it into your existing practice.

Speaker: Howard Collens, Galloway and Collens PLLC, Huntington Woods

Moderator for both sessions: Beth A. Swagman, Beth A. Swagman PLLC, Grand Rapids

1:00pm-2:00pm

American Indian Law Section Business Meeting

2:00pm-3:30pm

# American Indian Law Section Program

Fighting Poverty in Indian Country: Alternative Programs under the Tribal General Welfare Exclusion Act of 2014

Federal tax policy has undermined the ability of tribes, especially those with per capita payments, to lift families out of poverty. The new act enables tribes, like states, to experiment with creative, non-taxable general welfare programs to help impoverished families.

Moderator: James Keedy, Michigan Indian Legal Services, Traverse City

Speakers: William Brooks, Nottawaseppi Huron Band of Potawatomi, Manistee; Christie Jacobs, Indian Tribal Governments Office, Internal Revenue Service, Denver, CO; Lisa Ruby, Michigan Poverty Law Program, Ann Arbor

1:00pm-1:45pm

# Appellate Practice Section

**Business Meeting** 

# 2:00pm-4:00pm Appellate Practice Section

Program

Stay of Execution: Protecting the Client Pending Appeal

A frank discussion on how to protect the parties' conflicting interests during a pending appeal. We'll tackle hard questions such as whether the bias towards bonds is a misconception and how courts should decide what security (if any) is necessary.

Panelists: Hon. Elizabeth Gleicher, Michigan Court of Appeals, Detroit; Gaëtan Gerville-Réache, Warner Norcross & Judd LLP, Grand Rapids; other panelists from the judiciary, financial industry, and private practice—TBA

1:30pm-4:30pm

**Environmental Law Section** Program

5:00pm-6:00pm

Environmental Law Section

**Business Meeting** 

2:00pm-2:30pm

Labor and Employment Law Section
Business Meeting

2:30pm-4:30pm

Labor and Employment Law Section Program

Employment 2.0: How Technology is Changing the Way We Work and the Legal Implications

Join us as we explore the ways in which technology is changing traditional employment and the resulting legal trends. Topics will include the "gig economy," remote work, social media as an extension of the workplace, apps used to track time worked, and the latest agency guidance.

2:00pm-3:00pm

# Arts, Communications, Entertainment & Sports Section

**Business Meeting** 

3:00pm-4:00pm

Arts, Communications, Entertainment & Sports Section

Program

2:00pm-4:00pm

Negligence Law Section
Business Meeting & Program

2:00pm-4:00pm

Michigan Retired Judges Association Business Meeting

2:00pm-2:30pm

Consumer Law Section

**Business Meeting** 

2:30pm-4:00pm Consumer Law Section

Program

Investigating the Flint Water Crisis
Curt Guyette, an award-winning reporter and
ACLU of Michigan investigative reporter, will be
this year's speaker. Curt was named this year's
Michigan "Journalist of the Year" by the Michigan
Press Association for his groundbreaking coverage
of the Flint water crisis. While doing a story on the
emergency manager law and its impact on the
affected communities, Curt uncovered the story
that Flint's water had dangerously high lead levels.
Through his persistence, the Flint water crisis was

2:30pm-5:30pm

# Young Lawyers Section Business Meeting

brought to the national stage.

4:00pm-5:00pm

# Women Lawyers Association of Michigan

Networking Event

Justice Bridget Mary McCormack and Justice Joan L. Larsen—Paths to the Bench Join the Women Lawyers Association of Michigan (WLAM) for a cocktail reception honoring the justices and discuss the paths that led them to the

4:30pm-6:00pm

# **Law School Receptions**

Michigan Supreme Court.

Michigan State University College of Law University of Detroit Mercy School of Law University of Michigan Law School Wayne State University Law School Western Michigan University Thomas M. Cooley Law School 6:30pm-8:30pm

# State Bar of Michigan

Celebrating Diversity Reception

The reception will acknowledge the work accomplished over the year in support of achieving greater diversity and inclusion in the legal profession.

Additional registration required.

Friday, September 23, 2016

8:00am-2:00pm

Registration and Vendor Showcase

8:00am-9:30am

**Continental Breakfast** 

8:15am-8:45am

**Prisons & Corrections Section** Business Meeting

9:00am-9:50am

# FEATURE PRESENTATION: Recovery, Renewal & Reinvention: Navigating the Next Decade

Driven by the dramatic shift in the way legal professionals practice and deliver their services, a new model of creating opportunity is emerging that is much more than simply making it rain. Discover how to harness new collaborative tools to reinvent your legal profile and engage in more effective client outreach. Implement proven technology techniques and take advantage of creative social media strategies to guarantee your competitive edge in this brave new legal world. Plus, join Ari Kaplan immediately following the keynote for a free book signing event for his book *Reinventing Professional Services*.

Ari Kaplan, Ari Kaplan Advisors, New York, NY

9:00am-10:00am

# Children's Law Section

**Business Meeting** 

10:00am-11:00am

## Children's Law Section

Program

The Children's Law Section welcomes Susan Samples, Wood TV8 Reporter in Grand Rapids, to speak about her coverage of cases and issues regarding Michigan's child welfare system.

9:00am-10:00am

**Criminal Law Section** 

**Business Meeting** 

10:00am-12:00pm

**Criminal Law Section** 

Program

9:00am-10:00am

Marijuana Law Section **Business Meeting** 

10:00am-12:00pm

**Marijuana Law Section** Program

Updates on Marijuana Law—the Latest Information on Cases and Legislation

Join the Marijuana Law Section as a panel of attorneys discusses cases and legislation affecting marijuana law. The panelists will discuss numerous areas of the law, from business to criminal, that are critical for attorneys to understand. There will be ample opportunity for questions.

Moderator: Daniel W. Grow, Daniel W. Grow, PLLC, Saint Joseph

Panelists: Allison M. Arnold, Monroe County Prosecutor's Office, Monroe; Robert A. Hendricks, Wrigley, Hoffman & Hendricks, PC, Grand Rapids; Michael A. Komorn, Komorn Law, PLLC, Farmington Hills; Douglas E. Mains, Dykema Gossett, PLLC, Lansing; Barton W. Morris, Jr., The Law Offices of Barton W. Morris, Royal Oak

9:30am-10:30am

**Master Lawyers Section Business Meeting** 

10:30am-11:30am

**Master Lawyers Section** Program

# Forced Arbitration

Americans are being stripped of their rights under the cover of darkness in fine print. Attorney Tom R. Pabst is a noted trial attorney concerned about the elimination of trials to resolve disputes, especially in commercial transactions where purchases are forced into arbitration without any

Moderator: Richard J. Ruhala, Chair-Master Lawyers Section, Flint Speaker: Tom R. Pabst, Law Firm of Tom R. Pabst PC, Flint 10:00am-11:00am

Paralegal/Legal Assistant Section **Business Meeting** 

11:00am-12:00pm

Paralegal/Legal Assistant Section Program

How and Why the Legal Profession is Restructuring and What It Means for Us Victoria Vuletich, Professor at Western Michigan University Cooley Law School, will present a program on the modern trends in the legal profession and changes we may experience in the near future.

12:00pm-1:00pm
Paralegal/Legal Assistant Section Lunch

10:00am-11:00am

**Animal Law Section Business Meeting** 

10:00am-12:00pm **Judicial Section** 

**Business Meeting** 

10:05am-10:55am

**FEATURE PRESENTATION:** Security is Only as Good as the **Weakest Link: Security Measures Every Lawyer Must Take** 

The reality is that people and personal decisions are often the cause of data or security breaches. You don't have to be a security expert to protect yourself and your office. The company that helps you with computer issues can only do so much. Don't be a target for hackers! Cover all the bases and master the fundamentals of device, e-mail, wireless and document encryption. It's not nearly as complicated as it sounds, and there are both free and inexpensive options. Establish best practices in your office and make sure your confidential information remains confidential.

Barron K. Henley, Affinity Consulting Group, Columbus, OH

12:00pm-1:00pm

Antitrust, Franchising & Trade Regulation Section **Business Meeting** 

12:00pm-12:30pm

Solo & Small Firm Section **Business Meeting** 

12:30pm-1:00pm

Solo & Small Firm Section Program

Constitutional Crossfire: Is the Constitution a Living Document?

Justice Scalia's death has revived the "originalist" vs "pragmatist" debate over constitutional interpretation. Is our Constitution a "living document," whose meaning changes over time, or is it not? This year's Crossfire will feature judges and lawyers debating this important topic.

12:00pm-2:00pm

State Bar of Michigan 50-Year Golden Celebration Luncheon

Celebrate and honor those colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors. Additional registration required.

12:00pm-2:00pm

Law Practice Management & **Legal Administrators Section** Business Meeting & Lunch

**Q&A** Open Forum

We will be holding a Q&A session discussing relevant issues to law practice management. It is an open-mic forum and guests are encouraged to answer each other's questions, provide ideas, and share information. Lunch is provided.

Moderator: Rebecca Simkins Nowak, Rebecca Simkins PLLC, Waterford

As of August 1, 2016

# **Exhibitors**

ABA Retirement Funds Program

Advantage Technologies

**ALPS** 

Bar Plan Mutual Insurance Co.

Barry Grant CPA PC

Blue Cross Blue Shield

Casemaker

Greenview Data, Inc.

**ICLE** 

L Squared Insurance Agency

Ledermanlaw PC

MassMutual Financial Group

MDD Forensic Accountants Michigan Lawyers Weekly

MyCase

Palms Chair Massage

Paul Goebel Group

Providence Specialized Investigative Solutions

This year, attendees will have an opportunity to hear directly from vendors about current trends in the industry. Presentations may include demonstrations of the hottest new products and technologies, as well as new strategies that will impact the way you do business. Don't miss this great new feature! Presentations will be located on the exhibit hall floor in the vendor showcase area during exhibit hall hours.

# Thursday

8:00am-5:00pm **Exhibit Hall Open** 

# 9:00am-10:00am Casemaker Training



Casemaker, provided at no cost to you as a member of the State Bar of Michigan, will save you hundreds of dollars every month on legal research. Come learn more about the newest features available at NO COST to all SBM members: CaseCheck+, CasemakerDigest, and CiteCheck! At this seminar, you will also learn basic navigation, search functions, and even how to create and organize your personal research folders. If you've never tried this cost-saving FREE legal research tool, stop by and check out the presentation!

# 10:15am-10:45am **Greenview Data**



Greenview Data, a State Bar of Michigan Preferred Partner and a Michigan-based provider of business email services, will discuss email-related issues that can impact your security, professional reputation, client confidentiality and your bottom line.

## 11:15am-11:45am

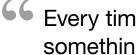
## CardConnect Presentation

As experts in payment processing, CardConnect makes accepting client legal fees simple, secure, and reliable. This presentation introduces CardPointe, CardConnect's revolutionary payment platform that transforms transaction management. Offering best-in-class security while saving SBM members an average of 21 percent on processing fees, CardConnect knows SBM member needs and offers several features that will secure your payment processing: 100% PCI Compliant, Point-to-Point Encryption, and Patented Tokenization. Come learn more about this popular SBM member benefit!

# 12:30pm-1:30pm **Barron Henley**



Ask the Doctor—Barron K. Henley Grab lunch and then get real-world tech advice from expert Barron K. Henley. Bring your list of issues to get personalized recommendations.



Every time I come I learn something new and make new connections.

# Friday

8:00am-2:00pm

**Exhibit Hall Open** 

# 9:00am-10:00am Casemaker Training



Casemaker, provided at no cost to you as a member of the State Bar of Michigan, will save you hundreds of dollars every month on legal research. Come learn more about the newest features available at NO COST to all SBM members: CaseCheck+, CasemakerDigest, and CiteCheck! At this seminar, you will also learn basic navigation, search functions, and even how to create and organize your personal research folders. If you've never tried this cost-saving FREE legal research tool, stop by and check out the presentation!

> For an up-to-date Vendor Presentation schedule go to

www.michbar.org/annualmeeting/sponsors

66 I hope to make this an annual event. The fee for the institute is one of the best investments you can make for your law practice.

Thomas G. Peck, Saint Clair Shores



A great way to get your feet under you when starting a solo practice.

# **REGISTRATION FORM**

(Photocopy for additional registrants)

NAME		MIP#	
FIRM			
FIRM			
ADDRESS			
CITY	STATE	ZIP	
PHONE	E-MAIL		
SPECIAL AND DIFTARY NEED:	3		

# Early Bird Savings End August 17, 2016

Networking Events:			
(To purchase tables at meal events, contact Amy Castner, 5	17-346-6322/acastne	er@mail.michbar.org)	
WEDNESDAY AWARDS BANQUET			
REGULAR	\$72 X	\$	
EARLY BIRD (ENDS AUGUST 17)	\$68 X	\$	
THURSDAY CONTINENTAL BREAKFAST	X	\$ <u>N/C</u>	
THURSDAY STATE BAR INAUGURAL LUNCHEON EVEN	Т		
REGULAR	\$49 X	\$	
EARLY BIRD (ENDS AUGUST 17)	\$45 X	\$	
THURSDAY CELEBRATING DIVERSITY RECEPTION	\$10 X	\$	
FRIDAY CONTINENTAL BREAKFAST	X	\$_N/C	
FRIDAY 50-YEAR GOLDEN CELEBRATION LUNCHEON EVENT			
REGULAR	\$52 X	\$	
EARLY BIRD (ENDS AUGUST 17)	\$47 X	\$	
Solo & Small Firm Institute:			

(includes materials download. Register for print nandbook and meals separately.)		
INSTITUTE THURSDAY & FRIDAY		
REGULAR\$245	\$	
EARLY BIRD (ENDS AUGUST 17)\$195	\$	
INSTITUTE THURSDAY ONLY		
REGULAR\$125	\$	
EARLY BIRD (ENDS AUGUST 17)\$105	\$	
INSTITUTE FRIDAY ONLY		
REGULAR\$125	\$	
EARLY BIRD (ENDS AUGUST 17)	\$	

		,
EARLY BIRD (ENDS AUGUST 17)	\$105	\$
ATTENDING THE INSTITUTE AND WANT THE P	RINTED HANDBOOK \$75	\$
CAN'T ATTEND THE INSTITUTE? ORDER ELECTR	ONIC MATERIALS \$220	\$
	TOTAL	: \$
CHECK #	CHARGE MY: OVISA	
CHECKS PAYABLE TO: STATE BAR OF MICHIGAN	○ MASTERCA	RD
DEBIT/CREDIT CARD	EXP DATE#	
PRINT NAME AS IT APPEARS ON THE CREDIT CARD		
SIGNATURE FOR CREDIT CARD		

Cancellation Policy: Cancellation requests must be made in writing to the State Bar of Michigan before August 17, 2016 for a full refund. After August 17, a \$25 fee applies. No refunds will be made after September 5, 2016.

# Section and Ancillary Group Meetings (FREE)

THURSDAY	
O ADMINISTRATIVE & REGULATORY LAW SECTION	10:00AM-12:00PM
○ AGRICULTURAL LAW SECTION*	9:00AM-11:30AM
O AMERICAN INDIAN LAW SECTION*	1:00PM-3:30PM
APPELLATE PRACTICE SECTION*	1:00PM-4:00PM
O ARTS, COMMUNICATIONS, ENTERTAINMENT & SPORTS SECTION	2:00PM-4:00PM
○ CONSUMER LAW SECTION*	2:00PM-4:00PM
○ ELDER LAW & DISABILITY RIGHTS SECTION*	1:00PM-3:00PM
O ENVIRONMENTAL LAW SECTION*	1:30PM-6:00PM
EQUAL ACCESS INITIATIVE AND DIVERSITY & INCLUSION ADVISORY COMMITTEE*	11:00AM-12:00PM
O FAMILY LAW SECTION*	9:00AM-12:00PM
○ INSURANCE & INDEMNITY LAW SECTION*	9:00AM-11:30AM
○ LABOR & EMPLOYMENT LAW SECTION*	2:00PM-4:00PM
○ LITIGATION SECTION*	10:00AM-11:30AM
MICHIGAN INDIAN LEGAL SERVICES*	9:00AM-12:00PM
MICHIGAN RETIRED JUDGES ASSOCIATION	2:00PM-4:00PM
O NEGLIGENCE LAW SECTION*	2:00PM-4:00PM
O PAST PRESIDENTS ADVISORY COUNCIL	9:30AM-11:30AM
REAL PROPERTY LAW SECTION	11:30AM-2:00PM
REPRESENTATIVE ASSEMBLY I am an R.A. Member	9:00AM-5:00PM
○ WOMEN LAWYERS ASSOCIATION OF MICHIGAN*	4:00PM-5:00PM
O YOUNG LAWYERS SECTION	2:30PM-5:30PM
FRIDAY	
O ANTITRUST, FRANCHISING & TRADE REGULATION SECTION	12:00PM-1:00PM
O ANIMAL LAW SECTION*	10:00AM-11:00AM
○ CHILDREN'S LAW SECTION*	9:00AM-11:00AM
CRIMINAL LAW SECTION*	9:00AM-12:00PM
○ JUDICIAL SECTION*	10:00AM-12:00PM
LAW PRACTICE MANAGEMENT & LEGAL ADMINISTRATORS SECTION* LUNCH INCLUDED	12:00PM-2:00PM
MARIJUANA LAW SECTION	9:00AM-12:00PM
MASTER LAWYERS SECTION*	9:30AM-11:30AM
O PARALEGAL/LEGAL ASSISTANT SECTION*	10:00AM-1:00PM
O PRISONS & CORRECTIONS SECTION	8:15AM-8:45AM
O SOLO AND SMALL FIRM SECTION*	12:00PM-1:00PM
* Open to all State Bar members	
Education Procentations (EDEE)	

## **Education Presentations (FREE)**

(Included in the SSFI Program, free to Annual Meeting attendees)

### THURSDAY 9:40AM-10:40AM

Future Shift: How Lawyers Can Thrive in the Midst of Change

O I am registered for the Solo & Small Firm Institute

O I am an Annual Meeting attendee

## FRIDAY 9:00AM-9:50AM

Recovery, Renewal & Reinvention: Navigating the Next Decade

O I am registered for the Solo & Small Firm Institute

O I am an Annual Meeting attendee

## FRIDAY 10:05AM-10:55AM

Security is Only as Good as the Weakest Link: Security Measures Every Lawyer Must Take

O I am registered for the Solo & Small Firm Institute

O I am an Annual Meeting attendee