



NEXT

C O N F E R E N C E

SBM

STATE BAR OF MICHIGAN
ANNUAL MEETING

September 27–29, 2017

Cobo Center, Detroit



Opening Keynote

Dan Abrams

THURSDAY, SEPTEMBER 28
9:00am–9:50am

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#SBMNext

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EARLY BIRD SAVINGS END
August 23, 2017

SBM & ICLE Together Delivering More to Bar Members

NEXT CONFERENCE 2017

What IS the NEXT Conference?

Formerly the Annual Meeting/Solo & Small Firm Institute, the **NEXT** Conference focuses on the future of law practice by bringing Michigan lawyers together in a whole new way to learn, share ideas, make connections, and more. Tailor the program to your needs by creating your own unique experience. Want to attend a section meeting, grab lunch, and catch an educational session or two? We've got you covered. Maybe you would rather focus on education and networking—you can do that too with a new, inclusive “all-member” luncheon and reception. Select new two-day, one-day, and à la carte education session pricing options.

It's the conference that fits your schedule.



Hon. David M. Lawson
*U.S. District Court, Eastern District
of Michigan, Detroit*



Hon. Christopher Murray
Michigan Court of Appeals, Detroit



Hon. Lita Masini Popke
Third Judicial Circuit Court, Detroit



Justice Kurtis T. Wilder
Michigan Supreme Court, Lansing

NEW THIS YEAR JUDICIAL PERSPECTIVES TRACK

The Critical Federal Rules Every Lawyer Must Know

Whether you're new to practice or just need a refresher, this segment is for you. Learn from one of the authorities how to keep your civil case on track and sharpen your knowledge of the essential rules for discovery, motion practice, and key local rules. Avoid common pitfalls and brush up on the procedures for removal and remand.

Best Practices for Preserving Your Record

Discover the secret to preserving issues for appeal from trial and appellate court judges in the trenches. From the timing of objections and making offers of proof, to handling evidence and jury instructions, you'll get best practice tips to immediately implement.

SECTION SPONSORS

The State Bar of Michigan would like to thank the following sections for their support of this year's **NEXT** Conference:

PREMIUM SECTION SPONSORS:

Law Practice Management & Legal Administrators Section
Master Lawyers Section

SECTION SPONSORS:

Alternative Dispute Resolution Section
Real Property Law Section
Solo & Small Firm Section

Benefits of Attending:

- National and local experts provide the tools you need to practice more efficiently and effectively
- Stay current with critical updates in immigration, tax, health law, criminal law, and more
- Understand the “must-know” federal court rules and learn tips for preserving your record at trial
- Wind down your current practice or start a new one with practical advice from experts in the trenches
- Learn appropriate uses of PDF files in your practice
- Get step-by-step guidance on selling the small business
- Practice meditation to improve concentration and alleviate stress in your practice
- Work on your section's strategic plan, then relax and network over cocktails at one of the many receptions
- Take control of your technology with distraction management techniques
- Create a digital trial notebook with your iPad
- Cultivate and manage your website, including online reviews

NATIONAL SPEAKERS



OPENING KEYNOTE

Dan Abrams

THURSDAY, SEPTEMBER 28, 9:00am–9:50am

Dan Abrams is the CEO and founder of Abrams Media and the chief legal affairs anchor for ABC News. Previously, he was the co-anchor of *Nightline*. Prior to 2011, Dan was at NBC News for 15 years as, among other things, a reporter for *NBC Nightly News*, host on MSNBC, and chief legal correspondent for NBC News. From 2006 to late 2007, Dan served as general manager of MSNBC, where he presided over a period of unprecedented growth, with ratings and profits each increasing well over 50 percent during his tenure. In addition, he hosted *The Abrams Report*, a nightly legal affairs program, and the acclaimed *Verdict with Dan Abrams*. A graduate of Columbia University Law School, Dan is also a recognized writer. He has published articles in *The New York Times*, *Wall Street Journal*, *Newsweek*, *Yale Law and Policy Review*, the *Huffington Post*, and *The Daily Beast*, among many others. In 2011, Abrams published his first book, *Man Down: Proof Beyond a Reasonable Doubt That Women Are Better Cops, Drivers, Gamblers, Spies, World Leaders, Beer Tasters, Hedge Fund Managers, and Just About Everything Else*, which made *The Washington Post* bestseller list. He is the founder of eight web properties, including *Mediaite*, a news and media website; *Runway Riot*, fashion site for women of all sizes; *The Mary Sue*, covering tech and geek culture; and *LawNewz*, which covers crime and legal news. Together, the Abrams Media Network serves close to 15 million unique visitors per month.

- **Learn**, connect and share ideas with fellow Michigan lawyers at the **NEXT** Conference
- **Connect**, learn and share at the only event focusing on the future of law practice—the **NEXT** Conference
- **Focus** on the future of law practice and create your own unique experience at the **NEXT** Conference



BARRON K. HENLEY

Barron K. Henley is a member of the American, Ohio, and Columbus bar associations, and the Worthington Estate Planning Council. He is also a member of the ABA Law Practice Management Section, a board member for the ABA TECHSHOW, and is the former chair of the Ohio State Bar Association Law Office Automation and Technology Committee. Mr. Henley heads Affinity's document assembly/automation and software training departments; he is a renowned expert on Microsoft Word, Adobe Acrobat, and HotDocs document assembly software; and has authored legal-specific manuals on HotDocs, Adobe Acrobat, Microsoft Word, Excel, and Outlook. Barron is also an expert in launching new law firms, overhauling existing firms, and documenting and re-engineering law firm processes. He teaches continuing legal education (CLE) classes throughout the U.S. and Canada.



ROSS FISHMAN

Ross Fishman, CEO of Fishman Marketing, is best known for strategic marketing planning and the development of marketing materials (such as online and print advertising and social media tools) for more than 200 firms worldwide. Mr. Fishman has conducted more than 300 firm retreats and training programs on six continents. A fellow of both the College of Law Practice Management and the Litigation Counsel of America, Mr. Fishman has written hundreds of articles and sat on the editorial board of five national magazines. He was a commercial litigator in Chicago from 1985–90 before moving to Winston & Strawn LLP to practice marketing full-time, later becoming marketing partner of Ungaretti & Harris. His company has received many international marketing awards, including the Legal Marketing Association's grand prize, the Best of Show honor, five of the 10 times ever presented. As recipient of LMA's first peer-selected LMA Lifetime Achievement Award (1998), Mr. Fishman was the first legal marketer inducted into the LMA's Hall of Fame. He has been hired as the marketing expert witness in three precedent-setting branding- and social media-related lawsuits.



PAUL J. UNGER

Paul J. Unger is one of the founding partners of Affinity Consulting Group, a legal technology consulting firm focused on automating and streamlining law firms and legal departments. Mr. Unger specializes in trial presentation consulting, document management software, and legal-specific software training for law firms and legal departments throughout the Midwest. He has provided trial presentation consultation for over 300 cases in the past 10 years. Mr. Unger is a member of the American Bar Association (ABA), the Ohio State Bar Association, and the Columbus Bar Association, as well as the Ohio Association for Justice and the Franklin County Association for Justice. He is an adjunct professor for Capital University Law School's Paralegal Program and is a frequent lecturer for CLE programs throughout the United States. Mr. Unger is the author of *PowerPoint for Legal Professionals*, *Adobe Acrobat for Law Firms*, and *Technology and Time Management for Lawyers*. He is also a certified trainer for Sanction Trial Presentation software, Amicus Attorney client/matter management software, and Worldox document management software.

SCHEDULE AT A GLANCE

EARLY BIRD SAVINGS END
August 23, 2017

Wednesday, September 27

M	1:30pm–3:30pm	STATE BAR OF MICHIGAN 2016–2017 Board of Commissioners Meeting
	2:00pm–3:30pm	MICHIGAN STATE BAR FOUNDATION Members/Trustees Annual Business Meeting
	3:30pm–4:30pm	STATE BAR OF MICHIGAN 2017–2018 Board of Commissioners Meeting
	4:15pm–4:30pm	FELLOWS OF THE MICHIGAN STATE BAR FOUNDATION Annual Business Meeting
N	4:30pm–6:00pm	FELLOWS OF THE MICHIGAN STATE BAR FOUNDATION Annual Reception (by invitation)
	6:30pm–9:00pm	STATE BAR OF MICHIGAN Awards Banquet

Thursday, September 28

N	8:00am–5:00pm	REGISTRATION & VENDOR SHOWCASE
	8:00am–9:30am	CONTINENTAL BREAKFAST
E	9:00am–9:50am	WELCOME, INTRODUCTIONS, AND KEYNOTE PRESENTATION
M	9:00am–12:00pm	MICHIGAN INDIAN LEGAL SERVICES Business Meeting
N	9:50am–10:00am	NETWORKING BREAK & VENDOR SHOWCASE
EDUCATION	10:00am–10:50am	TECHNOLOGY TRACK: Improve Your Productivity with Siri, Alexa, and Google Assistant
	10:00am–10:50am	MARKETING/LAW PRACTICE MANAGEMENT TRACK: Social Media Marketing: LinkedIn and More
	10:00am–10:50am	LEGAL UPDATES TRACK: Critical Estate, Trust, and Tax Law Changes
	10:00am–10:50am	MASTER LAWYERS TRACK: Top Tips for Health and Disability Planning
MEETINGS	10:00am–11:00am	ADMINISTRATIVE AND REGULATORY LAW SECTION Business Meeting
	10:00am–11:30am	PAST PRESIDENTS' ADVISORY COUNCIL Business Meeting
	10:00am–12:00pm	FAMILY LAW SECTION Business Meeting
	10:00am–4:00pm	REPRESENTATIVE ASSEMBLY
N	10:30am–12:00pm	SOLO & SMALL FIRM SECTION Business Meeting and Program
	10:50am–11:00am	NETWORKING BREAK & VENDOR SHOWCASE
	11:00am–11:50am	TECHNOLOGY TRACK: A Lawyer's Guide to PDF Files
	11:00am–11:50am	MARKETING/LAW PRACTICE MANAGEMENT TRACK: Top Tips for Law Firm Differentiation and Branding
EDUCATION	11:00am–11:50am	LEGAL UPDATES TRACK: Hot Topics in Immigration
	11:00am–11:50am	MASTER LAWYERS TRACK: Transitioning Your Practice, Protecting Your Legacy
	12:00pm–2:00pm	LUNCH: State Bar of Michigan Inaugural Luncheon
	12:00pm–2:00pm	LUNCH: All-Member Networking Luncheon NEW
MEETINGS	1:00pm–2:30pm	REAL PROPERTY LAW SECTION Council Meeting
	1:00pm–3:30pm	ARTS, COMMUNICATIONS, ENTERTAINMENT & SPORTS SECTION Business Meeting and Program
	1:00pm–3:30pm	LABOR AND EMPLOYMENT LAW SECTION Business Meeting and Program
	1:00pm–4:00pm	AMERICAN INDIAN LAW SECTION Business Meeting and Program
	1:00pm–4:00pm	APPELLATE PRACTICE SECTION Business Meeting and Program
	1:00pm–4:00pm	ENVIRONMENTAL LAW SECTION Business Meeting and Program
	1:00pm–4:00pm	INTERNATIONAL LAW SECTION Business Meeting and Program
	1:00pm–4:00pm	MILITARY & VETERANS' LAW SECTION Business Meeting and Program
	2:00pm–2:50pm	TECHNOLOGY TRACK: Microsoft Word Power Hour
	2:00pm–2:50pm	MARKETING/LAW PRACTICE MANAGEMENT TRACK: Driving Toward Exceptional Client Service
EDUCATION	2:00pm–2:50pm	LEGAL UPDATES TRACK: What's Next in Detroit Redevelopment?
	2:00pm–2:50pm	JUDICIAL PERSPECTIVES TRACK: The Critical Federal Rules Every Lawyer Must Know
	2:00pm–3:30pm	LGBTQA SECTION Business Meeting and Program
	2:00pm–3:30pm	YOUNG LAWYERS SECTION Business Meeting
	2:00pm–4:00pm	CONSUMER LAW SECTION Business Meeting and Program
	2:00pm–4:00pm	MICHIGAN RETIRED JUDGES ASSOCIATION Business Meeting
	2:00pm–4:00pm	NEGLIGENCE LAW SECTION Business Meeting and Program
	2:00pm–4:00pm	TAXATION SECTION Business Meeting

NEXT Conference event legend

EDUCATION

NETWORKING

MEETINGS

SBM & ICLE Together Delivering More to Bar Members

EDUCATION	N	2:50pm–3:00pm	NETWORKING BREAK & VENDOR SHOWCASE
		3:00pm–4:00pm	TECHNOLOGY TRACK: 60 Tech Tips in 60 Minutes
		3:00pm–4:00pm	MARKETING/LAW PRACTICE MANAGEMENT TRACK: Building a Niche Practice
		3:00pm–4:00pm	LEGAL UPDATES TRACK: International Issues in Marriage and Divorce
NETWORKING		3:00pm–4:00pm	JUDICIAL PERSPECTIVES TRACK: Best Practices for Preserving Your Record
		4:00pm–5:00pm	ALL-MEMBER NETWORKING RECEPTION & VENDOR SHOWCASE ✨NEW✨
		5:00pm–6:00pm	WOMEN LAWYERS ASSOCIATION OF MICHIGAN RECEPTION
		5:00pm–6:30pm	LAW SCHOOL RECEPTIONS: Michigan State University College of Law, University of Detroit Mercy School of Law, University of Michigan Law School, Wayne State University Law School, Western Michigan University Cooley Law School
		6:30pm–8:30pm	STATE BAR OF MICHIGAN CELEBRATING DIVERSITY RECEPTION

Friday, September 29

N	8:00am–12:00pm	REGISTRATION & VENDOR SHOWCASE
	8:00am–9:30pm	CONTINENTAL BREAKFAST
M	8:30am–9:00am	PRISONS & CORRECTIONS SECTION Business Meeting
E	9:00am–9:45am	PLENARY SESSION: Taming the Digital Chaos: Technology for Time, Task & E-mail Management
MEETINGS	9:00am–10:00am	AVIATION LAW SECTION Business Meeting
	9:00am–11:00am	INSURANCE AND INDEMNITY LAW SECTION Business Meeting and Program
	9:00am–11:30am	MARIJUANA LAW SECTION Business Meeting and Program
	9:00am–12:00pm	AGRICULTURAL LAW SECTION Business Meeting and Program
	9:00am–12:00pm	CRIMINAL LAW SECTION Business Meeting and Program
	9:00am–12:00pm	MASTER LAWYERS SECTION Business Meeting and Program
	9:00am–1:00pm	PARALEGAL/LEGAL ASSISTANT SECTION Business Meeting, Program & Lunch
	9:50am–10:30am	TRIAL TECHNOLOGY TRACK: Paperless Trial Prep
EDUCATION	9:50am–10:30am	STARTING YOUR OWN PRACTICE TRACK: The Mechanics of Getting Up and Running
	9:50am–10:30am	LEGAL UPDATES TRACK: Criminal Law Update: Top Supreme Court Cases Impacting Your Practice
	9:50am–10:30am	THE BALANCED PRACTICE TRACK: Crafting a Meaningful Career and Life
	10:00am–11:30am	EQUAL ACCESS INITIATIVE AND DIVERSITY & INCLUSION COMMITTEE Program
MEETINGS	10:00am–12:00pm	ANIMAL LAW SECTION Business Meeting
	10:00am–12:00pm	CHILDREN'S LAW SECTION Business Meeting and Program
	10:00am–12:00pm	JUDICIAL SECTION Business Meeting
	10:00am–2:30pm	MICHIGAN DISTRICT JUDGES ASSOCIATION Business Meeting
	10:30am–10:45am	NETWORKING BREAK & VENDOR SHOWCASE
EDUCATION	10:45am–11:30am	TRIAL TECHNOLOGY TRACK: iPad for Litigators
	10:45am–11:30am	STARTING YOUR OWN PRACTICE TRACK: Hiring Staff and Office Logistics
	10:45am–11:30am	LEGAL UPDATES TRACK: Selling the Small Business: A Lawyer's Checklist
	10:45am–11:30am	THE BALANCED PRACTICE TRACK: Feeling Stuck? Refocusing on Your Core Values
M	11:00am–12:00pm	ANTITRUST, FRANCHISING, AND TRADE REGULATION SECTION Business Meeting
EDUCATION	11:00am–2:00pm	LAW PRACTICE MANAGEMENT & LEGAL ADMINISTRATORS SECTION Business Meeting, Program & Lunch
	11:35am–12:15pm	TRIAL TECHNOLOGY TRACK: A Picture is Worth a Thousand Words—Making Your Case to the Jury with Legal Technology
	11:35am–12:15pm	STARTING YOUR OWN PRACTICE TRACK: The Good, the Bad and the Ugly of Website Marketing: Building Your Online Presence
	11:35am–12:15pm	LEGAL UPDATES TRACK: Update for Employers on the Affordable Care Act Repeal and Replace
	11:35am–12:15pm	THE BALANCED PRACTICE TRACK: Incorporating Movement, Gratitude, and Mindfulness into Daily Professional Life
N	12:00pm–2:00pm	LUNCH: State Bar of Michigan 50-Year Golden Celebration Luncheon

SCHEDULE DETAILS

EARLY BIRD SAVINGS END August 23, 2017

Wednesday, September 27

1:30pm–3:30pm

STATE BAR OF MICHIGAN

2016–2017 Board of Commissioners Meeting

2:00pm–3:30pm

MICHIGAN STATE BAR FOUNDATION MEMBERS/TRUSTEES

Annual Business Meeting

3:30pm–4:30pm

STATE BAR OF MICHIGAN

2017–2018 Board of Commissioners Meeting

4:15pm–4:30pm

FELLOWS OF THE MICHIGAN STATE BAR FOUNDATION

Annual Business Meeting

4:30pm–6:00pm

FELLOWS OF THE MICHIGAN STATE BAR FOUNDATION

Annual Reception (by invitation)

6:30pm–9:00pm

STATE BAR OF MICHIGAN

Awards Banquet

What's New This Year?

NEW

Learning Lab

Interactive sessions designed to help you practice law more efficiently. Go to michbar.org/sbmnext for the up-to-date schedule.

New Education Tracks

This year features new educational tracks: Master Lawyers Track, Judicial Perspectives Track, and The Balanced Practice Track.

All-Member Networking Luncheon

Catch up with friends and make new connections during this leisurely networking lunch on Thursday.

All-Member Networking Reception

After a full day of education sessions and section meetings it's time to unwind. Relax and join your fellow colleagues in the vendor hall Thursday from 4:00pm–5:00pm for an early evening reception. Enjoy free drinks, tasty food, and maybe even a few surprises.

Thursday, September 28

8:00am–5:00pm

REGISTRATION & VENDOR SHOWCASE OPEN

8:00am–9:30am

CONTINENTAL BREAKFAST

9:00am–9:50am

WELCOME, INTRODUCTIONS, AND KEYNOTE PRESENTATION

Don't miss this year's opening keynote featuring chief legal affairs anchor for ABC News, Dan Abrams!



Dan is best known for hosting the programs *Verdict with Dan Abrams* and *The Abrams Report* as well as his coverage of the *Bush v. Gore* Supreme Court battles (where he was one of the first reporters to correctly interpret the opinion). He was also the chief legal analyst for MSNBC before leaving to be an analyst for ABC News.

SPONSORED BY 

9:00am–12:00pm

MICHIGAN INDIAN LEGAL SERVICES

Business Meeting

9:50am–10:00am

NETWORKING BREAK & VENDOR SHOWCASE

10:00am–10:50am

TECHNOLOGY TRACK Moderated by Barron Henley

Improve Your Productivity with Siri, Alexa, and Google Assistant
Harness these virtual assistants to streamline day-to-day office tasks. From scheduling meetings, to doing web searches and buying office supplies, you'll learn which assistant has the features you want and how to get the most out of each one.

Jeff Kirkey

Institute of Continuing Legal Education, Ann Arbor

Odey Meroueh

Meroueh & Hallman LLP

10:00am–10:50am

MARKETING/LAW PRACTICE MANAGEMENT TRACK

Moderated by Odey Meroueh

Social Media Marketing: LinkedIn and More

Social media is the hottest topic in online marketing, and LinkedIn is the most important platform for professionals. Think you don't need it? Think again. Learn why a LinkedIn profile is vital for every single solo and small-firm lawyer and get tips for drafting a powerful, persuasive, professional profile. Take away strategies to improve your LinkedIn marketing and get the dos and don'ts for profile photos, too.

Ross Fishman

Fishman Marketing, Inc., Highland Park, IL

10:00am–10:50am

LEGAL UPDATES TRACK

Moderated by Sueann T. Mitchell

Critical Estate, Trust, and Tax Law Changes

Get expert analysis of recent statutes and case law affecting the probate and estate planning practice. Learn about unsigned wills admitted to probate, the abolition of dower, domestic asset protection trusts, and possible tax reform from the new administration, just to name a few. This session will bring you up to date on this year's most critical statutes and cases and will give you confidence when counseling your clients.

Sueann T. Mitchell

Gielow Groom Terpstra & McEvoy, Norton Shores

10:00am–10:50am

MASTER LAWYERS TRACK Moderated by Gary Bauer

Top Tips for Health and Disability Planning

It's the number-one concern for all of us retiring in the next five years. Understand when and how to plan for contingencies that can derail your retirement. Get expert advice on best options for your acute health care (Medicare), chronic (long-term care) and disability planning that will best provide for you and your family.

Nancy Boari

Northwestern Mutual, Troy

10:00am–11:00am

ADMINISTRATIVE AND REGULATORY LAW SECTION

Business Meeting

10:00am–11:30am

PAST PRESIDENTS' ADVISORY COUNCIL

Business Meeting

10:00am–12:00pm

FAMILY LAW SECTION

Business Meeting

10:00am–4:00pm

REPRESENTATIVE ASSEMBLY

10:30am–12:00pm

SOLO & SMALL FIRM SECTION

Business Meeting 10:30am–11:00am,
Program 11:00am–12:00pm

SECTION
SPONSOR

10:50am–11:00am

NETWORKING BREAK & VENDOR SHOWCASE

11:00am–11:50am

TECHNOLOGY TRACK

A Lawyer's Guide to PDF Files

You have probably noticed that PDF files are everywhere. They have become the file format of choice when trading documents with other lawyers and clients. Many courts now require that all pleadings be filed as PDFs, and most governmental forms are available exclusively in PDF format. Because of their prevalence, everyone in your office needs to understand the risks and benefits of PDF files. In this seminar, you'll learn appropriate uses of PDFs, and we'll cover extremely important topics such as metadata removal and electronic document security, redaction, Bates numbering, splitting/combining PDFs, reducing file size for electronic case filing, review/comment and PDF collaboration, adding signatures and stamps, routing PDFs for comments/feedback, and more.

Barron Henley

Affinity Consulting Group, Columbus, OH

11:00am–11:50am

MARKETING/LAW PRACTICE MANAGEMENT TRACK

Top Tips for Law Firm Differentiation and Branding

When every firm looks and sounds the same, how can prospects decide whom to hire? It's time to break out of the mold of template websites with clichés about “big-firm skill, small-firm pricing,” filled with generic stock photos of skylines, columns, and courtrooms. In this session you'll get expert advice for developing your powerful brand, including the top 10 differentiators for small law firms. Learn to identify your unique strengths and differentiators, and use creativity to help you stand out from the crowd.

Ross Fishman

Fishman Marketing, Inc., Highland Park, IL

11:00am–11:50am

LEGAL UPDATES TRACK

Hot Topics in Immigration

Get the tools you need to advise clients on the latest in immigration reform. From properly completing I-9 forms and navigating audits, to the powers of the new administration and more.

Michael P. Nowlan

Clark Hill PLC, Detroit

Lindsey M. Medina

Clark Hill PLC, Detroit

11:00am–11:50am

MASTER LAWYERS TRACK

Transitioning Your Practice, Protecting Your Legacy

Turns out one size doesn't fit all when it comes to winding down a law practice. Hear from experts about flexible options for moving into retirement. Whether you sell your practice, continue to work part-time, or both, you'll get all the details for putting your plan into place.

Gary P. Bauer

Western Michigan University Thomas M. Cooley Law School, Lansing

John D. Mabley

Chalgian & Tripp Law Offices, PLLC, Southfield

SCHEDULE DETAILS

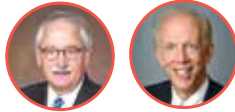
EARLY BIRD SAVINGS END August 23, 2017

12:00pm–2:00pm

LUNCH

State Bar of Michigan Inaugural Luncheon

Share in the celebration with the swearing-in of State Bar President Donald G. Rockwell and other State Bar officers.



12:00pm–2:00pm

LUNCH

State Bar of Michigan All-Member Networking Luncheon

Catch up with friends and make new connections during this leisurely networking lunch.



1:00pm–2:30pm

REAL PROPERTY LAW SECTION

Council Meeting



1:00pm–3:30pm

ARTS, COMMUNICATIONS, ENTERTAINMENT & SPORTS SECTION

Business Meeting 1:00pm–2:00pm & Program 2:00pm–3:30pm

1:00pm–3:30pm

LABOR AND EMPLOYMENT LAW SECTION

Business Meeting 1:00pm–1:30pm & Program 1:30pm–3:30pm

1:00pm–4:00pm

AMERICAN INDIAN LAW SECTION

Business Meeting 1:00pm–2:00pm & Program 2:00pm–4:00pm

1:00pm–4:00pm

APPELLATE PRACTICE SECTION

Business Meeting 1:00pm–2:00pm & Program 2:00pm–4:00pm

1:00pm–4:00pm

ENVIRONMENTAL LAW SECTION

Program 1:00pm–3:00pm & Business Meeting 3:00pm–4:00pm

1:00pm–4:00pm

INTERNATIONAL LAW SECTION

Business Meeting 1:00pm–1:40pm & Program 1:40pm–4:00pm

1:00pm–4:00pm

MILITARY & VETERANS' LAW SECTION

Business Meeting 1:00pm–2:00pm & Program 2:00pm–4:00pm

2:00pm–2:50pm

TECHNOLOGY TRACK

Microsoft Word Power Hour

Most lawyers find Microsoft Word to be a constant source of frustration. It's the primary tool we use in document production, yet it so often seems to be working against us. If you want to master Word, there are techniques you must learn and rules to follow, but none of them are ascertainable by simply using Word. This seminar will teach you exactly how to fix the common legal drafting problems plaguing you now and avoid them in the future. It's time to end your abusive relationship with Microsoft Word. We'll show you how.

Barron Henley

Affinity Consulting Group, Columbus, OH

2:00pm–2:50pm

MARKETING/LAW PRACTICE MANAGEMENT TRACK

Driving Toward Exceptional Client Service

Why can organizations like Disney and the Ritz Carlton charge more money while attracting the best people and clients? It's their exceptional customer service. Be a client-service leader in a world full of poor service and you'll see a direct improvement in client retention and profitability. Examine the essential differences between good and great client service and find out which service attributes are best for you and your firm.

Ross Fishman

Fishman Marketing, Inc., Highland Park, IL

2:00pm–2:50pm

LEGAL UPDATES TRACK

What's Next in Detroit Redevelopment?

Learn about the latest redevelopment initiatives for the city of Detroit. From economic and tax programs to Detroit's foundation for small businesses and the latest collaborations with public, philanthropic, and private sector partners, there's more opportunity than ever for revitalization.

Jill Ford

Special Advisor to Detroit Mayor Mike Duggan, Detroit

2:00pm–2:50pm

JUDICIAL PERSPECTIVES TRACK Moderated by Gary Bauer

The Critical Federal Rules Every Lawyer Must Know

Whether you're new to the practice or just need a refresher, this segment is for you. Learn from one of the authorities how to keep your civil case on track and sharpen your knowledge of the essential rules for discovery, motion practice, and key local rules. Avoid common pitfalls and brush up on the procedures for removal and remand.

Hon. David M. Lawson

U.S. District Court, Eastern District of Michigan, Detroit

2:00pm–3:30pm

LGBTQA SECTION

Business Meeting 2:00pm–3:00pm & Program 3:00pm–3:30pm

2:00pm–3:30pm

YOUNG LAWYERS SECTION

Business Meeting

2:00pm–4:00pm

CONSUMER LAW SECTION

Business Meeting 2:00pm–2:15pm & Program 2:15pm–4:00pm

2:00pm–4:00pm

MICHIGAN RETIRED JUDGES ASSOCIATION

Business Meeting

2:00pm–4:00pm

NEGLIGENCE LAW SECTION

Business Meeting 2:00pm–2:30pm & Program 2:30pm–4:00pm

2:00pm–4:00pm

TAXATION SECTION

Business Meeting

2:50pm–3:00pm

NETWORKING BREAK & VENDOR SHOWCASE

3:00pm–4:00pm

TECHNOLOGY TRACK

60 Tech Tips in 60 Minutes

The best of legal technology, practice management, electronics, and incredibly useful websites for lawyers. This rapid-fire, entertaining hour is full of great ideas you can immediately incorporate into your practice.

Barron Henley

Affinity Consulting Group, Columbus, OH

3:00pm–4:00pm

MARKETING/LAW PRACTICE MANAGEMENT TRACK

Building a Niche Practice

Learn the secrets to dominating an industry in one informative, visually stunning, and fast-paced hour. With dozens of real-life examples of powerful strategies you can start using immediately, you'll quickly be on the road to a more rewarding and fulfilling law practice. Plus, create persuasive content to market your niche, whether on your website, in a brochure, or even an ad.

Ross Fishman

Fishman Marketing, Inc., Highland Park, IL

3:00pm–4:00pm

LEGAL UPDATES TRACK

International Issues in Marriage and Divorce

Divorce is difficult enough. When international issues arise, it becomes that much harder. Understand the basic steps involved in handling an international divorce case, validity and recognition of foreign marriages and divorces, and enforcement of foreign divorce judgment and common defenses.

Ashish Joshi

Lorandos Joshi PC, Ann Arbor

3:00pm–4:00pm

JUDICIAL PERSPECTIVES TRACK

Best Practices for Preserving Your Record

Discover the secret to preserving issues for appeal from trial and appellate court judges in the trenches. From the timing of objections and making offers of proof, to handling evidence and jury instructions, you'll get best practice tips to immediately implement.

Hon. Christopher Murray

Michigan Court of Appeals, Detroit

Justice Kurtis T. Wilder

Michigan Supreme Court, Lansing

Hon. Lita Masini Popke

Third Judicial Circuit Court, Detroit

4:00pm–5:00pm

ALL-MEMBER NETWORKING RECEPTION & VENDOR SHOWCASE



After a full day of education sessions and section meetings it's time to unwind. Relax and join section members, seminar faculty, exhibitors, fellow registrants, and guests for an early evening reception. Enjoy free drinks, tasty food, and maybe even a few surprises.

5:00pm–6:00pm

WOMEN LAWYERS ASSOCIATION OF MICHIGAN

Reception

5:00pm–6:30pm

LAW SCHOOL RECEPTIONS:

- Michigan State University College of Law
- University of Detroit Mercy School of Law
- University of Michigan Law School
- Wayne State University Law School
- Western Michigan University Cooley Law School

6:30pm–8:30pm

STATE BAR OF MICHIGAN

CELEBRATING DIVERSITY RECEPTION

Come and enjoy drinks, appetizers, and some great sociable lawyers like you in support of achieving greater diversity and inclusion in the legal profession. Catch up with friends and meet new ones at one of Detroit's hip, funky locations: Punch Bowl Social. You will have the opportunity to enjoy music, food, games, and beverages. It doesn't get any better than that!

Friday, September 29

8:00am–12:00pm

REGISTRATION & VENDOR SHOWCASE

8:00am–9:30am

CONTINENTAL BREAKFAST

8:30am–9:00am

PRISONS & CORRECTIONS SECTION

Business Meeting

SCHEDULE DETAILS

EARLY BIRD SAVINGS END August 23, 2017

9:00am–9:45am

PLENARY SESSION

Taming the Digital Chaos: Technology for Time, Task & E-mail Management

Today lawyers are constantly distracted by technology, connectivity, and information overload ... e-mail, instant messaging, social media, phone calls, interruptions, etc. These distractions cause very smart people to under-perform. In this session, you will learn how to take back control and own your technology instead of it owning you with distraction management techniques and practical time, task, and e-mail management methodologies that let you regain control of your day.

Paul J. Unger

Affinity Consulting Group, Columbus, OH

9:00am–10:00am

AVIATION LAW SECTION

Business Meeting

9:00am–11:00am

INSURANCE AND INDEMNITY LAW SECTION

Business Meeting 9:00am–10:00am & Program 10:00am–11:00am

9:00am–11:30am

MARIJUANA LAW SECTION

Business Meeting 9:00am–10:00am & Program 10:00am–11:30am

9:00am–12:00pm

AGRICULTURAL LAW SECTION

Business Meeting 9:00am–9:30am & Program 9:30am–12:00pm

9:00am–12:00pm

CRIMINAL LAW SECTION

Business Meeting 9:00am–10:00am & Program 10:00am–12:00pm

9:00am–12:00pm

MASTER LAWYERS SECTION

Business Meeting 9:00am–9:45am &
Program 10:00am–12:00pm

PREMIUM
SECTION
SPONSOR

9:00am–1:00pm

PARALEGAL/LEGAL ASSISTANT SECTION

Business Meeting 9:00am–10:00am, Program 10:00am–12:00pm,
Lunch 12:00pm–1:00pm

9:50am–10:30am

TRIAL TECHNOLOGY TRACK

Moderated by Paul J. Unger

Paperless Trial Prep

Effective case management technology can organize your matter, enabling you to share information with your litigation team. Keep track of your discovery, players, documents, issues, etc. so you can focus on important issues such as analysis, creativity, and argument.

Paul J. Unger

Affinity Consulting Group, Columbus, OH

9:50am–10:30am

STARTING YOUR OWN PRACTICE TRACK

Moderated by Kathy Ossian

The Mechanics of Getting Up and Running

Hang out your shingle with confidence with time-tested advice! From developing a written business plan and choosing the business entity to purchasing the right office equipment. Plus get practical tips for commercial banking and insurance. This session provides the tools you need to be successful.

John J. Conway

J.J. Conway Law, Royal Oak

9:50am–10:30am

LEGAL UPDATES TRACK

Moderated by Amy M. Christen

Criminal Law Update: Top Supreme Court Cases Impacting Your Practice

Don't miss this roundup of the most important U.S. Supreme Court criminal law and criminal procedure decisions from last term, and a preview of criminal cases on the docket for the upcoming term. Get keen analysis and practical insight into what these decisions mean for your practice from one of Michigan's leading criminal law experts.

David A. Moran

University of Michigan Law School, Ann Arbor

9:50am–10:30am

THE BALANCED PRACTICE TRACK

Moderated by Vivek S. Sankaran

Crafting a Meaningful Career and Life

Feeling like you lack balance between your personal and professional lives? A high percentage of lawyers feel just like you. Explore the reasons why and learn techniques to regain control of your reality to become the satisfied and productive lawyer you were meant to be.

Vivek S. Sankaran

University of Michigan Law School, Ann Arbor

Bridgette Carr

University of Michigan Law School, Ann Arbor

Amy Sankaran

University of Michigan Law School, Ann Arbor

10:00am–11:30am

EQUAL ACCESS INITIATIVE AND DIVERSITY & INCLUSION COMMITTEE

Program

10:00am–12:00pm

ANIMAL LAW SECTION

Business Meeting

10:00am–12:00pm

CHILDREN'S LAW SECTION

Business Meeting 10:00am–11:00am & Program 11:00am–12:00pm

10:00am–12:00pm

JUDICIAL SECTION

Business Meeting

10:00am–2:30pm

MICHIGAN DISTRICT JUDGES ASSOCIATION

Business Meeting

10:30am–10:45am

NETWORKING BREAK & VENDOR SHOWCASE

10:45am–11:30am

TRIAL TECHNOLOGY TRACK

iPad for Litigators

Yes, it's possible! If your case doesn't justify hiring a consultant to help develop a trial presentation, you may want to consider a do-it-yourself alternative. This session outlines all of the technology you need, including specific recommendations regarding equipment, software, brands, models and configurations of computers and training, along with a detailed budget.

Paul J. Unger

Affinity Consulting Group, Columbus, OH

10:45am–11:30am

STARTING YOUR OWN PRACTICE TRACK

Hiring Staff and Office Logistics

The decision of when to open a physical office and what staff to hire continues to be one of the most challenging aspects of starting a practice—until now. Get real-life practical advice from one attorney who navigated that course with success. Learn what worked, what didn't, and lessons learned, too.

Sarah L. Ostahowski

Sarah's Law Firm, Alma

10:45am–11:30am

LEGAL UPDATES TRACK

Selling the Small Business: A Lawyer's Checklist

Ensure a smooth transaction with this ultimate checklist. Walk through every phase of the sale—from assembling the transaction team and confirming the seller's goals to valuing the business and structuring the deal.

Cynthia L. Umphrey

Kemp Klein Law Firm, Troy

10:45am–11:30am

THE BALANCED PRACTICE TRACK

Feeling Stuck? Refocusing on Your Core Values

Examine your true core values and identify whether your current work and personal life are reflected by those values. Understand how and why the two may not be in sync and take away strategies to help get you realigned.

Vivek S. Sankaran

University of Michigan Law School, Ann Arbor

Bridgette Carr

University of Michigan Law School, Ann Arbor

Amy Sankaran

University of Michigan Law School, Ann Arbor

11:00am–12:00pm

ANTITRUST, FRANCHISING, AND TRADE REGULATION SECTION

Business Meeting

11:00am–12:15pm

LAW PRACTICE MANAGEMENT & LEGAL ADMINISTRATORS SECTION

Business Meeting 11:00am–12:00pm, Program & Lunch 12:15pm–2:00pm

PREMIUM
SECTION
SPONSOR

11:35am–12:15pm

TRIAL TECHNOLOGY TRACK

A Picture is Worth a Thousand Words—

Making Your Case to the Jury with Legal Technology

You'll see high-tech presentations developed for the courtroom. We'll show you how legal technology can be used to create a digital exhibit notebook and retrieve documents, images, animation, and deposition testimony (even video) for opening statement, witness examination, impeachment, and closing argument.

Paul J. Unger

Affinity Consulting Group, Columbus, OH

11:35am–12:15pm

STARTING YOUR OWN PRACTICE TRACK

The Good, the Bad and the Ugly of Website Marketing: Building Your Online Presence

Building an online presence is essential in 2017! It's just as essential, however, to do so in the right way! Not sure where to start? Then this session is for you. Make your company website the centerpiece of your marketing plan by examining the dos and don'ts of website creation and maintenance. From crafting a client-centered website filled with relevant content to proper connectivity between that site and all of your other marketing endeavors, you'll get the tools to make your website a source of significant referrals.

Terrence G. Quinn

The TGQ Law Firm, Ann Arbor

11:35am–12:15pm

LEGAL UPDATES TRACK

Update for Employers on the Affordable Care Act Repeal and Replace

Get the latest on how changes to the Affordable Care Act are likely to impact employers. Take away strategies to comply with the new provisions, either as an employer or someone who advises employers.

Amy M. Christen

Dykema, Bloomfield Hills

11:35am–12:15pm

THE BALANCED PRACTICE TRACK

Incorporating Movement, Gratitude, and Mindfulness into Daily Professional Life

Want to change your perspective, be healthier, and feel more energized in only a couple of minutes? Then this is for you! In this interactive session, you'll get tips and see demos for adding mindfulness and gratitude into everyday life. Plus, practice meditation to improve concentration and alleviate stress.

Vivek S. Sankaran

University of Michigan Law School, Ann Arbor

Bridgette Carr

University of Michigan Law School, Ann Arbor

Amy Sankaran

University of Michigan Law School, Ann Arbor

12:00pm–2:00pm

LUNCH

State Bar of Michigan 50-Year Golden Celebration Luncheon

Celebrate and honor those colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to see old friends, network with your peers, and create mentor relationships.

12:15pm–2:00pm

Law Practice Management & Legal Administrators Lunch

This lunch is included in the two-day and Friday only education session packages. For à la carte registrations, sign up for section meeting to indicate your attendance at this free luncheon event.

Learning LAB

NEW THIS YEAR:

The learning lab will feature short educational experiences that are designed to immerse the attendee into interactive discussions and exercises with the facilitator. Each session will be designed to help you practice law more efficiently. Here are just a few of the exciting sessions planned:



Barron Henley on Speech Recognition—Using Dragon NaturallySpeaking in a Legal Practice—he'll do demos and tutorials!

Learn how to use Casemaker, and save hundreds of dollars on legal research! Casemaker is free to members of the State Bar of Michigan.

Another way to save money with legal research is using the Michigan Law Library. See how this valuable resource can help you and learn how to find what you're looking for.

Maximize your potential by building a powerful professional network and brand on social media sites. Learn how to utilize free online tools, including blogs, LinkedIn, Facebook, and Twitter, to boost your career and land your dream job.

HOTEL INFORMATION



Crowne Plaza Detroit Downtown Riverfront

2 Washington Blvd., Detroit, MI 48226

Located just steps from Cobo Center, the Crowne Plaza offers the convenience of location plus features a restaurant, an indoor pool, a 24-hour fitness center, and free WiFi. To make your reservation, call (877) 834-3613 and use the Group Code SBP or enter the group code when booking online. To receive the discounted group rate of \$159 plus taxes, reservations must be made by August 25, 2017.

Scholarships made possible by the generous support of the State Bar of Michigan and ICLE

Scholarships cover the registration fee for attending the 2017 **NEXT Conference**, education packages, and are offered on a first-come, first-served basis. Preference will be given to people who did not receive a scholarship to last year's Solo & Small Firm Institute. Don't wait—apply today!

TO APPLY, send a statement of need, indicating attendance (Thursday only, Friday only, or both days) to icle_seminars@icle.org with subject line "ICLE, Attn: Deanna Vollano."



NEXT CONFERENCE REGISTRATION

EARLY BIRD SAVINGS END August 23, 2017

REGISTER TODAY! michbar.org/sbmnext

SBM
State Bar of Michigan
ANNUAL MEETING
September 27-29, 2017
Cobo Center, Detroit

NAME	MI P #	FIRM
ADDRESS	CITY/STATE/ZIP	PHONE
		E-MAIL
SPECIAL AND DIETARY NEEDS		

REGISTRATION INSTRUCTIONS

The **NEXT** Conference is designed to be more “à la carte” and more interactive. Section and ancillary group meetings and programs are FREE to attend. This year’s conference offers you the opportunity to build your schedule to meet your needs and interests. Attend a section meeting and still catch an education session or two to round out your day. Don’t forget to register for a luncheon event for an opportunity to network with your fellow colleagues.

TWO WAYS TO REGISTER

Online: To pay by credit card, register online at michbar.org/sbmnext

Mail: To pay by check, complete both sides of this form. You must include payment by check with your form and mail to:

State Bar of Michigan
Attn: **NEXT** Conference
306 Townsend, Lansing, MI 48933-2012

Section and ancillary group meetings and programs are FREE to attend.

EDUCATION ▶ Check one of the 5 education options below.

☐ 1. I do not plan to attend education sessions.

☐ 2. I would like the two-day education package:

- Thursday and Friday education sessions
- Thursday All-Member Luncheon
- All-Member Network Reception
- Celebrating Diversity Reception
- Friday LPM&LA Section lunch

Early Bird \$295

Cost for regular registration: \$345

☐ 3. I would like the Thursday only education package:

- All Thursday education sessions
- Thursday All-Member Luncheon
- All-Member Network Reception
- Celebrating Diversity Reception

Early Bird \$195

Cost for regular registration: \$220

☐ 4. I would like the Friday only education package:

- All Friday education sessions
- Friday LPM&LA Section lunch

Early Bird \$95

Cost for regular registration: \$110

☐ 5. I would like to purchase education sessions

à la carte:

Purchase individual education sessions as they fit in your schedule. \$39 each

▶ Check all meetings, education, meals, and networking events you plan to attend.

Wednesday, September 27

☐ **STATE BAR OF MICHIGAN AWARDS BANQUET*** Ticket Required 6:30pm–9:00pm

Thursday, September 28

- ☐ **MICHIGAN INDIAN LEGAL SERVICES*** 9:00am–12:00pm
- ☐ **WELCOME, INTRODUCTIONS, AND KEYNOTE PRESENTATION *FREE*** 9:00am–9:50am
- ☐ **TECHNOLOGY TRACK:** Improve Your Productivity with Siri, Alexa, and Google Assistant 10:00am–10:50am
- ☐ **MARKETING/LAW PRACTICE MANAGEMENT TRACK:** Social Media Marketing: LinkedIn and More 10:00am–10:50am
- ☐ **LEGAL UPDATES TRACK:** Critical Estate, Trust, and Tax Law Changes 10:00am–10:50am
- ☐ **MASTER LAWYERS TRACK:** Top Tips for Health and Disability Planning 10:00am–10:50am
- ☐ **ADMINISTRATIVE AND REGULATORY LAW SECTION*** 10:00am–11:00pm
- ☐ **PAST PRESIDENTS' ADVISORY COUNCIL** 10:00am–11:30am
- ☐ **FAMILY LAW SECTION*** 10:00am–12:00pm
- ☐ **SOLO & SMALL FIRM SECTION*** 10:30am–12:00pm
- ☐ **TECHNOLOGY TRACK:** A Lawyer's Guide to PDF Files 11:00am–11:50am
- ☐ **MARKETING/LAW PRACTICE MANAGEMENT TRACK:** Top Tips for Law Firm Differentiation and Branding 11:00am–11:50am
- ☐ **LEGAL UPDATES TRACK:** Hot Topics in Immigration 11:00am–11:50am
- ☐ **MASTER LAWYERS TRACK:** Transitioning Your Practice, Protecting Your Legacy 11:00am–11:50am
- ☐ **LUNCH:** State Bar of Michigan Inaugural Luncheon* Ticket Required 12:00pm–2:00pm
- ☐ **LUNCH:** All-Member Networking Luncheon* Ticket Required 12:00pm–2:00pm
- ☐ **REAL PROPERTY LAW SECTION** 1:00pm–2:30pm
- ☐ **ARTS, COMMUNICATIONS, ENTERTAINMENT & SPORTS SECTION*** 1:00pm–3:30pm
- ☐ **LABOR AND EMPLOYMENT LAW SECTION*** 1:00pm–3:30pm
- ☐ **AMERICAN INDIAN LAW SECTION*** 1:00pm–4:00pm
- ☐ **APPELLATE PRACTICE SECTION*** 1:00pm–4:00pm
- ☐ **ENVIRONMENTAL LAW SECTION*** 1:00pm–4:00pm
- ☐ **INTERNATIONAL LAW SECTION*** 1:00pm–4:00pm
- ☐ **MILITARY & VETERANS' LAW SECTION*** 1:00pm–4:00pm
- ☐ **TECHNOLOGY TRACK:** Microsoft Word Power Hour 2:00pm–2:50pm
- ☐ **MARKETING/LAW PRACTICE MANAGEMENT TRACK:** Driving Toward Exceptional Client Service 2:00pm–2:50pm
- ☐ **LEGAL UPDATES TRACK:** What's Next in Detroit Redevelopment? 2:00pm–2:50pm
- ☐ **JUDICIAL PERSPECTIVES TRACK** The Critical Federal Rules Every Lawyer Must Know 2:00pm–2:50pm
- ☐ **LGBTQA SECTION** 2:00pm–3:30pm
- ☐ **YOUNG LAWYERS SECTION*** 2:00pm–3:30pm
- ☐ **CONSUMER LAW SECTION*** 2:00pm–4:00pm

SBM & ICLE Together Delivering More to Bar Members

*Open to all SBM members

Continued

- | | |
|---|---------------|
| <input type="checkbox"/> MICHIGAN RETIRED JUDGES ASSOCIATION* | 2:00pm–4:00pm |
| <input type="checkbox"/> NEGLIGENCE LAW SECTION* | 2:00pm–4:00pm |
| <input type="checkbox"/> TAXATION SECTION* | 2:00pm–4:00pm |
| <input type="checkbox"/> TECHNOLOGY TRACK: 60 Tech Tips in 60 Minutes | 3:00pm–4:00pm |
| <input type="checkbox"/> MARKETING/LAW PRACTICE MANAGEMENT TRACK:
Building a Niche Practice | 3:00pm–4:00pm |
| <input type="checkbox"/> LEGAL UPDATES TRACK: International Issues in Marriage and Divorce | 3:00pm–4:00pm |
| <input type="checkbox"/> JUDICIAL PERSPECTIVES TRACK: Best Practices for Preserving Your Record | 3:00pm–4:00pm |
| <input type="checkbox"/> ALL-MEMBER NETWORKING RECEPTION *FREE* | 4:00pm–5:00pm |
| <input type="checkbox"/> WOMEN LAWYERS ASSOCIATION OF MICHIGAN RECEPTION | 5:00pm–6:00pm |
| <input type="checkbox"/> STATE BAR OF MICHIGAN DIVERSITY RECEPTION* Ticket Required | 6:30pm–8:30pm |

Friday, September 29

- | | |
|--|-----------------|
| <input type="checkbox"/> PRISONS & CORRECTIONS SECTION* | 8:30am–9:00am |
| <input type="checkbox"/> PLENARY SESSION: Taming the Digital Chaos: Technology for Time,
Task & E-mail Management | 9:00am–9:45am |
| <input type="checkbox"/> AVIATION LAW SECTION* | 9:00am–10:00am |
| <input type="checkbox"/> INSURANCE AND INDEMNITY LAW SECTION* | 9:00am–11:00am |
| <input type="checkbox"/> MARIJUANA LAW SECTION* | 9:00am–11:30am |
| <input type="checkbox"/> AGRICULTURAL LAW SECTION | 9:00am–12:00pm |
| <input type="checkbox"/> CRIMINAL LAW SECTION* | 9:00am–12:00pm |
| <input type="checkbox"/> MASTER LAWYERS SECTION* | 9:00am–12:00pm |
| <input type="checkbox"/> PARALEGAL/LEGAL ASSISTANT SECTION Includes Lunch* | 9:00am–1:00pm |
| <input type="checkbox"/> TRIAL TECHNOLOGY TRACK: Paperless Trial Prep | 9:50am–10:30am |
| <input type="checkbox"/> STARTING YOUR OWN PRACTICE TRACK: The Mechanics of Getting
Up and Running | 9:50am–10:30am |
| <input type="checkbox"/> LEGAL UPDATES TRACK: Criminal Law Update: Top Supreme Court Cases
Impacting Your Practice | 9:50am–10:30am |
| <input type="checkbox"/> THE BALANCED PRACTICE TRACK: Crafting a Meaningful Career and Life | 9:50am–10:30am |
| <input type="checkbox"/> EQUAL ACCESS INITIATIVE AND DIVERSITY & INCLUSION COMMITTEE* | 10:00am–11:30am |
| <input type="checkbox"/> ANIMAL LAW SECTION | 10:00am–12:00pm |
| <input type="checkbox"/> CHILDREN'S LAW SECTION* | 10:00am–12:00pm |
| <input type="checkbox"/> JUDICIAL SECTION | 10:00am–12:00pm |
| <input type="checkbox"/> MICHIGAN DISTRICT JUDGES ASSOCIATION | 10:00am–2:30pm |
| <input type="checkbox"/> TRIAL TECHNOLOGY TRACK: iPad for Litigators | 10:45am–11:30am |
| <input type="checkbox"/> STARTING YOUR OWN PRACTICE TRACK: Hiring Staff and Office Logistics | 10:45am–11:30am |
| <input type="checkbox"/> LEGAL UPDATES TRACK: Selling the Small Business: A Lawyer's Checklist | 10:45am–11:30am |
| <input type="checkbox"/> THE BALANCED PRACTICE TRACK: Feeling Stuck? Refocusing on Your
Core Values | 10:45am–11:30am |
| <input type="checkbox"/> ANTITRUST, FRANCHISING, AND TRADE REGULATION SECTION* | 11:00am–12:00pm |
| <input type="checkbox"/> LAW PRACTICE MANAGEMENT & LEGAL ADMINISTRATORS SECTION
Includes Lunch* | 11:00am–2:00pm |
| <input type="checkbox"/> TRIAL TECHNOLOGY TRACK: A Picture is Worth a Thousand Words—
Making Your Case to the Jury with Legal Technology | 11:35am–12:15pm |
| <input type="checkbox"/> STARTING YOUR OWN PRACTICE TRACK: The Good, the Bad and the Ugly
of Website Marketing: Building Your Online Presence | 11:35am–12:15pm |
| <input type="checkbox"/> LEGAL UPDATES TRACK: Update for Employers on the Affordable Care Act
Repeal and Replace | 11:35am–12:15pm |
| <input type="checkbox"/> THE BALANCED PRACTICE TRACK: Incorporating Movement, Gratitude,
and Mindfulness into Daily Professional Life | 11:35am–12:15pm |
| <input type="checkbox"/> LUNCH: State Bar of Michigan 50-Year Golden Celebration Luncheon*
Ticket Required | 12:00pm–2:00pm |

Conference Pricing

Networking and Meal Events

Wednesday

Awards Banquet

Regular.....	\$79 X	\$
Early Bird.....	\$75 X	\$

Thursday

Continental Breakfast	X	\$	N/C
State Bar Inaugural Luncheon Event			
Regular.....	\$49 X	\$	
Early Bird.....	\$45 X	\$	
All-Member Luncheon Event			
Regular	\$49 X	\$	
Early Bird.....	\$45 X	\$	
All-Member Networking Reception	X	\$	N/C
Celebrating Diversity Reception			
Regular.....	\$15 X	\$	
Early Bird.....	\$10 X	\$	

Friday

Continental Breakfast	X	\$	N/C
50-Year Golden Celebration Luncheon Event			
Regular.....	\$59 X	\$	
Early Bird.....	\$55 X	\$	

Education

TWO-DAY EDUCATION PACKAGE:

Regular.....	\$345 X	\$
Early Bird.....	\$295 X	\$

THURSDAY ONLY EDUCATION PACKAGE:

Regular.....	\$220 X	\$
Early Bird.....	\$195 X	\$

FRIDAY ONLY EDUCATION PACKAGE:

Regular.....	\$110 X	\$
Early Bird.....	\$95 X	\$

À LA CARTE EDUCATION:

Regular per session price	\$39 X	\$
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Total \$ _____

CHECK # _____
CHECKS PAYABLE TO: STATE BAR OF MICHIGAN

Mail to:
State Bar of Michigan
Attn: **NEXT** Conference
306 Townsend, Lansing, MI 48933-2012

Please register online today to pay with
credit card at
michbar.org/sbmnext

Cancellation Policy

Cancellation requests must be made in writing to the State Bar of Michigan before August 23, 2017 for a full refund. After August 23, a \$25 fee applies. No refunds will be made after September 11. E-mails requesting a refund may be sent to Tina Bellinger at tbellinger@michbar.org.