

Michigan State Bar Foundation Report on Financial Statements

Years Ended September 30, 2017 and 2016

Independent Auditor's Report

To the Board of Directors
Michigan State Bar Foundation

Report on the Financial Statements

We have audited the accompanying financial statements of Michigan State Bar Foundation (a nonprofit organization), which comprise the statements of financial position as of September 30, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Michigan State Bar Foundation as of September 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Maner Costerisan, P.C.

January 18, 2018

MICHIGAN STATE BAR FOUNDATION STATEMENTS OF FINANCIAL POSITION

September 30, 2017 and 2016

ASSETS	2017	2016
CURRENT ASSETS:		
Cash and cash equivalents	\$ 978,610	\$ 782,697
Investments—current	13,661,914	15,540,086
Accounts receivable—IOLTA	78,553	62,048
Accounts receivable	22,668	120,997
Unconditional promises to give	74,892	54,191
Accrued interest receivable	42,057	63,904
Prepaid expenses	4,857	4,717
TOTAL CURRENT ASSETS	14,863,551	16,628,640
UNCONDITIONAL PROMISES TO GIVE,		
less current portion	111,662	143,585
INVESTMENTS—long-term	3,241,151	3,055,468
EQUIPMENT, net	18,454	18,637
TOTAL ASSETS	\$18,234,818	\$19,846,330
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable:		
General	\$ 25,173	\$ 53,955
State Bar	8,851	36,554
Capital lease obligation, current portion	3,116	2,874
Grants payable	7,970,017	1,367,931
IOLTA payable	451,577	491,099
TOTAL CURRENT LIABILITIES	8,458,734	1,952,413
CAPITAL LEASE OBLIGATION, less current portion	2,507	5,623
TOTAL LIABILITIES	8,461,241	1,958,036
NET ASSETS:		
Unrestricted	1,230,087	1,101,978
Unrestricted, board designated	500,000	500,000
Total unrestricted	1,730,087	1,601,978
Temporarily restricted	4,802,339	13,230,848
Permanently restricted	3,241,151	3,055,468
TOTAL NET ASSETS	9,773,577	17,888,294
TOTAL LIABILITIES AND NET ASSETS	\$18,234,818	\$19,846,330

See notes to financial statements.

Notes to Financial Statements

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Michigan State Bar Foundation have been prepared on the accrual basis in accordance with United States of America generally accepted accounting principles (GAAP). The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Financial statement presentation—The Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets,

temporarily restricted net assets, and permanently restricted net assets and are explained as follows.

- Unrestricted net assets represent the portion of expendable funds available for support of Foundation operations and unrestricted contributions. Currently, the board has designated \$500,000 for future uses.

- Temporarily restricted net assets consist of contributions or earnings, which have been restricted by the donor. Amounts not received or expended are included in temporarily restricted net assets. These resources originate from IOLTA activities, the Access to Justice Campaign, Civil

Michigan State Bar Foundation Statements of Activities

Years Ended September 30, 2017 and 2016

	2017				2016			
	Unrestricted	Temporarily restricted	Permanently restricted	Total	Unrestricted	Temporarily restricted	Permanently restricted	Total
REVENUE AND OTHER SUPPORT:								
Contributions—IOLTA—net (See Note 10)	\$	\$ 687,197	\$	\$ 687,197	\$	\$ 658,590	\$	\$ 658,590
Fellows memberships		26,847		26,847		15,415		15,415
Access to Justice Fund contributions		1,265,346	185,683	1,451,029		919,299	177,793	1,097,092
Civil Justice System Access		12,535		12,535		11,361,120		11,361,120
Legal Self-Help program grant		300,000		300,000		400,000		400,000
Filing fees reimbursement	63,015			63,015	62,511			62,511
Regular memberships					50			50
Interest	84,367	465,369		549,736	96,155	324,597		420,752
Contributions and memorials	100	3,774		3,874	2,100	3,452		5,552
Realized gain (loss) on investments	28,460	(71,476)		(43,016)	3,521	(17,161)		(13,640)
Net assets released from restrictions	11,505,265	(11,505,265)			3,835,102	(3,835,102)		
TOTAL REVENUE AND OTHER SUPPORT	11,681,207	(8,815,673)	185,683	3,051,217	3,999,439	9,830,210	177,793	14,007,442
EXPENSES:								
Program services:								
IOLTA Grants	258,959			258,959	326,599			326,599
IOLTA Program	432,853			432,853	441,818			441,818
Fellows Program	31,697			31,697	30,018			30,018
Filing fees	132,524			132,524	152,122			152,122
Cohn Endowment Program	5,329			5,329	1,846			1,846
Access to Justice Program	1,126,692			1,126,692	1,246,423			1,246,423
Civil Justice System Access Program	9,331,157			9,331,157	1,361,797			1,361,797
Legal Self-Help Program	300,000			300,000	400,000			400,000
Other programs					2,219			2,219
TOTAL PROGRAM SERVICES	11,619,211			11,619,211	3,962,842			3,962,842
Management and general	64,861			64,861	65,339			65,339
Fundraising	13,571			13,571	10,697			10,697
TOTAL EXPENSES	11,697,643			11,697,643	4,038,878			4,038,878
Change in net assets before unrealized gain (loss) on marketable securities	(16,436)	(8,815,673)	185,683	(8,646,426)	(39,439)	9,830,210	177,793	9,968,564
UNREALIZED GAIN (LOSS) ON MARKETABLE SECURITIES	144,545	387,164		531,709	48,931	128,195		177,126
CHANGE IN NET ASSETS	128,109	(8,428,509)	185,683	(8,114,717)	9,492	9,958,405	177,793	10,145,690
NET ASSETS, beginning of year	1,601,978	13,230,848	3,055,468	17,888,294	1,592,486	3,272,443	2,877,675	7,742,604
NET ASSETS, end of year	\$1,730,087	\$4,802,339	\$3,241,151	\$9,773,577	\$1,601,978	\$13,230,848	\$3,055,468	\$17,888,294

See notes to financial statements.

Notes to Financial Statements (continued)

Justice System Access Program, gifts, grants, bequests, contracts, emergency appeals and investment income earned on investments related to these activities. IOLTA revenue is directly affected by changes in interest rates.

- Permanently restricted net assets are gift instruments requiring the principal be maintained intact in perpetuity and only the income be used for purposes specified by the donor.

Functional expenses—Expenses are classified on a functional basis as program services, management and general, and fundraising.

The following is a definition of the Foundation's significant program services:

- IOLTA Grants and IOLTA Program—Grants and related expenses regarding improvements in the administration of justice and civil legal services to the poor.

- Fellows Program—A membership program that generates revenue for the Foundation's public service activities.

- Filing fees—Funds expended to provide grants for civil legal services to the poor.

- Cohn Endowment Program—Grants from endowment earnings have typically supported law related education and bar leadership development.

- Access to Justice Program—Grants and related expenses regarding civil legal services to the poor.

- Civil Justice System Access Program—Grants and related expenses regarding access to the civil justice system for low-income residents of Michigan.

- Legal Self-Help Program—Grants and related expenses regarding provision of legal information and forms online, support for and operation of legal self-help centers, and training related to legal self-help.

- Other Programs—Miscellaneous programs administered by the Foundation.

Cash and cash equivalents consist of cash accounts and money market funds.

Investments—Investments in equity securities and debt securities with readily determinable fair values are reported at fair value with gains and losses included in the statement of activities. Amounts on deposit for investment purposes are not considered cash equivalents for cash flows purposes.

MICHIGAN STATE BAR FOUNDATION STATEMENTS OF CASH FLOWS

Years Ended September 30, 2017 and 2016

	2017	2016
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS:		
Cash flows from operating activities:		
Change in net assets	\$ (8,114,717)	\$10,145,690
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	7,131	5,730
Loss on disposal of fixed assets	360	
Realized (gain) loss on sale of marketable securities	43,016	13,640
Unrealized (gain) loss on marketable securities	(531,709)	(177,126)
Permanently restricted contributions	(185,683)	(177,793)
Accounts receivable	81,824	2,006
Unconditional promises to give	11,222	74,873
Accrued interest receivable	21,847	(50,718)
Prepaid expenses	(140)	155
Accounts payable and IOLTA payable	(96,007)	(61,063)
Grants payable	6,602,086	771,677
Total adjustments	5,953,947	401,381
Net cash provided (used) by operating activities	(2,160,770)	10,547,071
Cash flows from investing activities:		
Purchase of investments	(9,130,894)	(17,976,452)
Sale of investments	11,312,076	7,241,777
Purchase of property and equipment	(7,308)	(4,123)
Net cash provided (used) by investing activities	2,173,874	(10,738,798)
Cash flows from financing activities:		
Principal payments on capital lease obligation	(2,874)	(2,650)
Donations of permanently restricted funds	185,683	177,793
Net cash provided by financing activities	182,809	175,143
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	195,913	(16,584)
CASH AND CASH EQUIVALENTS:		
Beginning of year	782,697	799,281
End of year	\$ 978,610	\$782,697

See notes to financial statements.

Notes to Financial Statements (continued)

Losses on investments of permanently restricted net assets in excess of the original gift reduce unrestricted net assets. Subsequent related gains are recorded as increases in unrestricted net assets until the gain offsets the amount of losses previously recorded as decreases in unrestricted net assets.

Unconditional promises to give and accounts receivable—These amounts are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. See Note 5 for changes in the valuation allowance.

Contributions—Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions or the timing of the receipt.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Promises to give—Unconditional promises to give are recognized as revenue in the period the promise is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Promises to give are recorded at net realizable value if they are expected to be collected in one year and at fair value if they are expected to be collected in more than one year. Long-term unconditional promises to give are initially recorded as temporarily restricted assets.

Prepaid expenses consist primarily of advance payments for insurance and maintenance agreements.

Equipment is stated at cost. Depreciation is computed over the estimated useful lives of the assets on the straight-line method and the Foundation's capitalization policy is \$1,000.

Contract services for personnel consist of reimbursement to other entities for services provided to the Foundation. These personnel are covered under the benefit plans of their respective entities.

NOTE 2—ORGANIZATION, RISKS AND UNCERTAINTIES

The Michigan State Bar Foundation was formed on September 30, 1947 as a non-profit corporation under U.S. Internal Revenue Code Section 501(c)(3). Created in recognition of the legal profession's responsibilities to the public, the Foundation provides financial assistance to educational, research and public service projects that promote advancements in the administration of justice, further a better understanding of our legal system and improve relations among the legal profession, the courts and the public, and further the delivery of legal services to the poor. No provision for income taxes is required due to the Foundation's tax-exempt status.

Credit risk—The Foundation is required to disclose significant concentrations of credit risk regardless of the degree of such risk. Financial instruments, which potentially subject the Foundation to concentrations of credit risk, consist principally of cash and investments, promises to give and accounts receivable.

The Foundation places its cash and investments with financial institutions. Although such cash balances exceeded the federally insured limits at certain times during the year and at year-end they are, in the opinion of management, subject to minimal risk. Certain investments are subject to changes in fair value daily.

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenditures. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

In the preparation of tax returns, tax positions are taken based on interpretation of federal, state and local income tax laws. Management periodically reviews and evaluates the status of uncertain tax positions and makes estimates of amounts, including interest and penalties, ultimately due or owed. No amounts have been identified, or recorded, as uncertain tax positions. Federal, state, and local tax returns generally remain open for examination by the various taxing authorities for a period of three to four years.

The Foundation evaluates events and transactions that occur after year end for potential recognition or disclosure in the financial statements. These subsequent events have been considered through January 18, 2018, which is the date the financial statements were available to be issued.

NOTE 3—INVESTMENTS

Investments consist of traded securities on the New York Stock Exchange, government securities, corporate debt securities and mutual funds. IOLTA funds are not invested in equities or equity funds.

	Cost basis	Fair value	Unrealized gain (loss)
Investments:			
September 30, 2017:			
Government securities, corporate debt securities and mutual funds	\$ 11,553,524	\$ 11,491,911	\$ (61,613)
Equities	3,709,849	5,411,154	1,701,305
Total	<u>\$15,263,373</u>	<u>\$16,903,065</u>	<u>\$1,639,692</u>
Investments:			
September 30, 2016:			
Government securities, corporate debt securities and mutual funds	\$13,806,549	\$13,833,002	\$ 26,453
Equities	3,681,022	4,762,552	1,081,530
Total	<u>\$ 17,487,571</u>	<u>\$18,595,554</u>	<u>\$1,107,983</u>

Investments are presented in the statements of financial position as follows:

	2017	2016
Investments—current	\$ 13,661,914	\$15,540,086
Investments—long-term	3,241,151	3,055,468
	<u>\$16,903,065</u>	<u>\$18,595,554</u>

NOTE 4—FAIR VALUE MEASUREMENTS

The Foundation is subject to the provisions of accounting standards to report certain assets at fair value. The standard establishes a hierarchy that prioritizes the inputs to valuation techniques giving the highest priority to readily available unadjusted quoted prices in active markets for identical assets (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements) when market prices are not readily available or reliable. The three levels of the hierarchy are described below.

Level 1: Quoted prices in active markets for identical securities.

Level 2: Prices determined using other significant observable inputs. Observable inputs are inputs that other market participants may use in pricing a security. These may include prices for similar securities, interest rates, prepayment speeds, credit risk and others.

Level 3: Prices determined using significant unobservable inputs. In situations where quoted prices or observable inputs are unavailable or deemed less relevant (for example, when there is little or no market activity for an investment at the end of the period), unobservable inputs may be used. Unobservable inputs reflect the Foundation's own assumptions about the factors market participants would use in pricing an investment and would be based on the best information available.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2017 and 2016.

Mutual funds: Valued at the daily closing price, net asset value (NAV) as reported by the various mutual funds.

Common stocks: Valued at the closing price reported on the active market on which the individual securities are traded.

Corporate bonds: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

U.S. government securities: Valued using pricing models maximizing the use of observable inputs for similar securities.

Mortgage backed securities: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on recent market transactions and spread data for similar instruments.

Collateralized mortgage obligations: Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on recent market transactions.

Asset backed securities: Valued using pricing models maximizing the use of observable inputs for similar securities based on the last business day. This includes basing value on recent market transactions.

From time to time, changes in valuation techniques may result in reclassification of an investment's assigned level within the hierarchy from year to year.

The following is a market value summary by the level of the inputs used, as of September 30, 2017 and 2016, in evaluating the Foundation's assets carried at fair value. The inputs or methodology used for valuing securities may not be an indication of the risk associated with investing in those securities.

	Level 1:	Level 2:	Level 3:	
	Quoted prices in active markets for identical assets	Significant other observable inputs	Significant unobservable inputs	Total September 30, 2017
Description				
Valued on a recurring basis:				
Mutual funds:				
Index funds	\$1,764,095	\$ —	\$ —	\$ 1,764,095
Growth funds	1,458,007	—	—	1,458,007
Fixed income funds	1,409,293	—	—	1,409,293
Blended funds	1,209,092	—	—	1,209,092
Value funds	979,960	—	—	979,960
Corporate and foreign bonds/notes:				
Aa2 credit rating	—	4,997	—	4,997
Aa3 credit rating	—	190,929	—	190,929
A1 credit rating	—	421,781	—	421,781
A2 credit rating	—	979,383	—	979,383
A3 credit rating	—	1,505,278	—	1,505,278
Baa1 credit rating	—	248,568	—	248,568
Baa3 credit rating	—	251,753	—	251,753
US government securities	—	4,699,727	—	4,699,727
Mortgage-backed securities	—	12,677	—	12,677
Collateralized mortgage obligations	—	834,695	—	834,695
Asset-backed securities	—	932,830	—	932,830
Total	<u>\$6,820,447</u>	<u>\$10,082,618</u>	<u>\$ —</u>	<u>\$16,903,065</u>

	Level 1:	Level 2:	Level 3:	
	Quoted prices in active markets for identical assets	Significant other observable inputs	Significant unobservable inputs	Total September 30, 2016
Description				
Valued on a recurring basis:				
Mutual funds:				
Index funds	\$1,713,872	\$ —	\$ —	\$ 1,713,872
Growth funds	1,203,706	—	—	1,203,706
Fixed income funds	1,394,023	—	—	1,394,023
Blended funds	993,850	—	—	993,850
Value funds	851,125	—	—	851,125
Corporate and foreign bonds/notes:				
AA credit rating	—	388,211	—	388,211
A credit rating	—	2,602,855	—	2,602,855
BAA credit rating	—	863,000	—	863,000
BA credit rating	—	134,463	—	134,463
US government securities	—	8,191,950	—	8,191,950
Mortgage-backed securities	—	19,054	—	19,054
Collateralized mortgage obligations	—	140,550	—	140,550
Asset-backed securities	—	98,895	—	98,895
Total	<u>\$6,156,576</u>	<u>\$12,438,978</u>	<u>\$ —</u>	<u>\$18,595,554</u>

NOTE 5—UNCONDITIONAL PROMISES TO GIVE

	2017			
	Access to Justice	Fellows Program	Total	2016
Gross amounts due in:				
Less than one year	\$23,034	\$ 52,900	\$ 75,934	\$ 54,683
One to five years	300	129,700	130,000	151,525
More than five years	—	17,450	17,450	24,750
Total	<u>\$23,334</u>	<u>\$200,050</u>	<u>\$223,384</u>	<u>\$230,958</u>
Current portion—net	\$23,029	\$ 51,863	\$ 74,892	\$ 54,191
Long-term portion—net	274	111,388	111,662	143,585
Total—net	<u>\$23,303</u>	<u>\$163,251</u>	<u>\$186,554</u>	<u>\$197,776</u>

The discount rate used to determine the net amounts above was 2% and 1%, which amounted to \$12,432 and \$7,646 for 2017 and 2016, respectively.

The above net amounts are net of an allowance for uncollectible amounts of \$24,398 and \$25,536 at September 30, 2017 and 2016, respectively.

NOTE 6—EQUIPMENT AND DEPRECIATION

Equipment at September 30 consists of the following.

	2017	2016
Computers and equipment	\$58,276	\$57,423
Office furniture	14,718	14,718
Leasehold improvements	1,525	1,525
	<u>74,519</u>	<u>73,666</u>
Less accumulated depreciation	56,065	55,029
Equipment—net	<u>\$18,454</u>	<u>\$18,637</u>
Depreciation expense	<u>\$ 7,131</u>	<u>\$ 5,730</u>

NOTE 7—LEASES

Capital Lease

The Foundation leases a copier under a capital lease. The economic substance of the lease is that the Foundation is financing the acquisition of the assets through the lease, and, accordingly, it is recorded in the Foundation's assets and liabilities.

The copier is included in the Foundation's capitalized equipment with a cost of \$14,173 and accumulated depreciation of \$9,212.

The following is a schedule by years of future minimum payments required under the lease together with their present value as of September 30, 2017:

Year ending September 30:

2018	\$ 3,457
2019	2,594
Total minimum lease payments	6,051
Less amount representing interest	428
Present value of minimum lease payments	<u>\$ 5,623</u>
Capital lease obligation, current portion	\$ 3,116
Long-term portion	<u>2,507</u>
	<u>\$ 5,623</u>

Amortization of assets held under capital lease is included with depreciation expense.

Operating Lease

Facilities are leased under agreements running through September 30, 2020. Rental expense for the years ended September 30, 2017 and 2016 was approximately \$37,580 and \$37,580, respectively. Minimum future rental amounts are calculated on the base monthly rent amount which includes office space, phone, and internet. The rent payment is adjusted annually by the Consumer Price Index. The maximum annual increase per adjustment is 5%.

Minimum future rentals under this lease are as follows.

Year ending September 30:

2018	\$ 44,384
2019	44,384
2020	44,384
Total	<u>\$133,152</u>

NOTE 8—NET ASSETS

Net assets were released from donor restrictions by incurring expenses or satisfying the restricted purposes.

Purpose and time restrictions accomplished and other items.

	2017	2016
IOLTA—grants	\$ 258,959	\$ 326,599
IOLTA expenses	432,853	441,818
Fellows memberships	50,275	54,400
Cohn Endowment program	24,090	1,846
Access to Justice program grants and expenses	1,107,931	1,246,423
Civil Justice System Access program	9,331,157	1,361,797
Special programs	—	2,219
Legal Self-Help program	300,000	400,000
	<u>\$11,505,265</u>	<u>\$3,835,102</u>

Temporarily restricted net assets at year-end consist of the following.

	2017	2016
IOLTA program	\$ 22,672	\$ 6,698
Fellows memberships to be collected	163,251	186,679
Franck program	137,608	126,445
Cohn Endowment program	—	18,758
Access to Justice program time and purpose restrictions	2,312,166	1,473,185
Civil Justice System Access program	2,144,286	11,400,501
Special programs	22,356	18,582
	<u>\$4,802,339</u>	<u>\$13,230,848</u>

Permanently restricted net assets at year-end consist of the following.

	2017	2016
Access to Justice Program	\$ 3,241,151	\$ 3,005,468
Cohn Endowment Program	—	50,000
	<u>\$ 3,241,151</u>	<u>\$ 3,055,468</u>

NOTE 9—ENDOWMENT

The Foundation's endowment consists of one individual donor-restricted fund established for the following purposes.

Access to Justice—This program seeks to increase resources for civil legal services for low-income persons. The principal is permanently restricted by option of the donor. Income and capital gains are restricted for the purpose of the program.

During the year ended September 30, 2017, the permanently restricted principal of the Cohn endowment fund was approved to be transferred to the Access to Justice endowment fund where it remains permanently restricted. Accumulated earnings associated with the Cohn principal remain temporarily restricted until used for the purpose of the Access to Justice program.

As required by GAAP, net assets associated with endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Foundation has interpreted the Michigan Uniform Prudent Management of Institutional Funds Act (UPMIFA) as permitting the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classified as permanently restricted

net assets (a) the original value of initial gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the Fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the Fund
2. The purposes of the Foundation and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Foundation
7. The investment policies of the Foundation

Changes in endowment net assets for the year ending September 30, 2017 were as follows.

	Unrestricted	Temporarily restricted	Permanently restricted	Total
Endowment net assets, beginning of year, October 1, 2016	\$ —	\$1,339,204	\$3,055,468	\$4,394,672
Investment return:				
Investment income	—	238,875	—	238,875
Net gain (realized and unrealized)	—	446,261	—	446,261
Total investment return	—	685,136	—	685,136
Contributions	—	—	185,683	185,683
Appropriation of endowment assets for expenditure	—	(310,897)	—	(310,897)
Endowment net assets, end of year, September 30, 2017	\$ —	\$1,713,443	\$ 3,241,151	\$4,954,594

Changes in endowment net assets for the year ending September 30, 2016 were as follows.

	Unrestricted	Temporarily restricted	Permanently restricted	Total
Endowment net assets, beginning of year, October 1, 2015	\$ —	\$1,169,963	\$2,877,675	\$4,047,638
Investment return:				
Investment income	—	243,028	—	243,028
Net loss (realized and unrealized)	—	136,136	—	136,136
Total investment return	—	379,164	—	379,164
Contributions	—	2,681	177,793	180,474
Appropriation of endowment assets for expenditure	—	(212,604)	—	(212,604)
Endowment net assets, end of year, September 30, 2016	\$ —	\$1,339,204	\$3,055,468	\$4,394,672

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets. These deficiencies resulted from unfavorable market fluctuations that occurred after the investment of new permanently restricted contributions and continued appropriation for certain programs that was deemed prudent by the Foundation. There were no such deficiencies as of September 30, 2017 and 2016 respectively.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce the following results.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

Endowment funds available for spending are determined by the Foundation using a total return system. The spending policy will use the average of the market value of the fund as of September 30 for the previous five years. At the end of each successive fiscal year, the most recent year will be added and the initial year will be dropped. The calculation is as follows:

- a. Each year a five-year rolling average of the market value is determined as of September 30.
- b. The amount which can be spent will be up to 5% of the average market value calculated in "a" above.

The funds that may be spent under this spending policy for a particular endowment fund may be drawn from both ordinary income earned (i.e., dividends, interest, rents, royalties, etc.) and capital appreciation, both realized and unrealized, for that endowment fund. All income and appreciation not needed to meet spending needs for a particular endowment fund is credited directly to that fund and reinvested. A designated endowment recipient may elect to reinvest the spending amount available rather than receive payment.

NOTE 10—RESTRICTED ACTIVITIES

Franck Program—(Michael Franck Fund for Professional Responsibility). The income and principal are restricted to the furtherance of professional responsibility.

IOLTA Program (Interest on Lawyer's Trust Accounts)—The Michigan Supreme Court issued Administrative Order 1990-2 that the Board of Trustees of the Michigan State Bar Foundation would administer the IOLTA Program established pursuant to amendment of Rule 1.15 of the Michigan Rules of Professional Conduct (MRPC). Administrative Order 1997-9, effective November 14, 1997, modified Order 1990-2. The Michigan Supreme Court also adopted amendments to MRPC 1.15, effective October 18, 2005.

After administrative expenses, the IOLTA funds are to be distributed by the Foundation consistent with administrative orders issued by the Michigan Supreme Court. Under the current order, IOLTA funds distributed to the Michigan Supreme Court for Gender/Racial/Ethnic related issues and to the Michigan Supreme Court Historical Society are reported in an agency capacity.

The following is a summary of the IOLTA activity for the years ended September 30.

	2017	2016
IOLTA funds (accrual basis)—net of bank service charges	\$743,000	\$704,305
Less allocation for Gender/Racial/Ethnic Related Issues and Supreme Court Historical Society	(55,803)	(45,715)
IOLTA revenue—net of funds received in an agency capacity	<u>\$687,197</u>	<u>\$658,590</u>
Calculation of funds received in an agency capacity.		
	2017	2016
IOLTA funds (accrual basis)	\$743,000	\$704,305
Administrative expenses and investment activity	(422,059)	(446,608)
IOLTA funds—net	<u>\$320,941</u>	<u>\$257,697</u>

IOLTA revenues presented in the Statement of Activities are reported net of any applicable fees charged by financial institutions. For the years ended September 30, 2017 and 2016, fees charged by institutions were \$9,330 and \$10,628, respectively.

	2017		
	Gender/ Racial/Ethnic Related Issues	Supreme Court Historical Society	Total IOLTA payable
IOLTA funds—net	\$ 320,941	\$ 320,941	\$ 320,941
Allocation per administrative order	10%	5%	15%
	32,094	16,047	48,141
Allocation of accumulated funds at beginning of year	478,132	12,967	491,099
Interest earned	7,578	83	7,661
Total funds available	517,804	29,097	546,901
Payments made	(82,357)	(12,967)	(95,324)
IOLTA payable, end of year	<u>\$ 435,447</u>	<u>\$ 16,130</u>	<u>\$ 451,577</u>

	2016		
	Gender/ Racial/Ethnic Related Issues	Supreme Court Historical Society	Total IOLTA payable
IOLTA funds—net	\$ 257,697	\$ 257,697	\$ 257,697
Allocation per administrative order	10%	5%	15%
	25,770	12,885	38,655
Allocation of accumulated funds at beginning of year	541,946	15,550	557,496
Interest earned	6,977	82	7,059
Total funds available	574,693	28,517	603,210
Payments made	(96,561)	(15,550)	(112,111)
IOLTA payable, end of year	<u>\$ 478,132</u>	<u>\$ 12,967</u>	<u>\$ 491,099</u>

NOTE 11—BENEFICIAL INTEREST IN ASSETS HELD AT CAPITAL REGION COMMUNITY FOUNDATION

An Access to Justice Fund has been established at the Capital Region Community Foundation with the Michigan State Bar Foundation as the beneficiary. Funds contributed by third party donors are held in the Access to Justice Fund and distributions from the fund are made in accordance with the spending policy of the Capital Region Community Foundation. The Capital Region Community Foundation retains variance power and therefore these amounts are not included in the Michigan State Bar Foundation's Statement of Financial Position. The assets held in this endowment fund at the Capital Region Community Foundation were valued at \$2,405,432 and \$2,227,285 at September 30, 2017 and 2016, respectively.