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STATE BAR OF MICHIGAN  
ANNUAL MEETING  
&  
ICLE SOLO & SMALL FIRM  
INSTITUTE

DeVos Place, Grand Rapids September 19–21

2012

Register at [www.michbar.org/annualmeeting.cfm](http://www.michbar.org/annualmeeting.cfm)



LIKE State Bar of Michigan News  
& JOIN the Event

# Inspiring CLE, Great Networking, and ArtPrize\* at Your Annual Meeting

Reenergize your practice and reconnect with friends and colleagues at this year's Annual Meeting. It's all here in one location—section council meetings, SBM networking events, a new and improved vendor hall, world-class art, and the ever popular and inspiring *Solo & Small Firm Institute!*

Whether you're starting with a blank canvas or giving your current firm an overhaul, the *Institute* has exactly what you need. Stay current on hot topics in technology, marketing, and practice management with simultaneous break-out sessions taught by national experts. Plus, brush up on the latest legal developments in your practice areas from top Michigan attorneys. Improve yourself and reinvigorate your passion for practice!



## New Lunch Events

**Thursday**—Get your hands dirty! Interact with fellow attendees to create your own art focused on solo & small firm practice. Win a prize!

**Friday**—Grab a bite, and then join us for a walking tour of Grand Rapids to explore the magnificent artwork on display.\*

## Construct Your Perfect Practice at the Most Valuable Program You Will Attend This Year!

### Increase Exposure—Market Your Practice in Innovative & Inexpensive Ways

- Get noticed (and retained!) with creative marketing and customer service techniques
- Breathe new life into your contact list with quick and easy ideas to revive your business relationships
- Foster client development by mixing new social networking with traditional face time
- Embrace change and find out why the usual way of marketing your practice might not work anymore

### Stay Confident in Your Client Representation—Legal Updates and Important Practice Trends

- Identify the best methods for enforcing and collecting on judgments from business debtors
- Analyze *Klooster* and refresh your understanding of joint property ownership forms and all related uncapping pitfalls
- Defend mortgage fraud crimes using tips from the experts
- Learn the best ways to handle the top elder law issues of 2012
- Effectively cross-examine even the most difficult of witnesses

### Save Time and Money—Technology Made Easy

- Craft a technology makeover for your firm on a shoestring budget
- Avoid most malpractice pitfalls by adding the right technology tools
- Discover which cloud services are best for lawyers and why renting a server might be the right approach for your firm
- Effectively implement data backup policies to keep your office running smoothly
- Make any form fillable with Adobe Acrobat X
- Put your best face forward with a tutorial on the best video technologies to use in your practice
- Master slick new Word tips guaranteed to improve productivity

### Improve Your Bottom Line—Employ Smart Practice Management Strategies

- Explore the five alternatives to hourly billing and pinpoint which are best for your firm
- Take your productivity to new levels with top iPad tips
- Calculate your firm's financial health by looking at industry benchmarks and interpreting key financial data
- Evaluate why you are not earning what you are worth and learn how to stop the cycle
- Design new organization strategies that actually allow you to practice law while running an efficient law office

\*Learn more at [www.artprize.org](http://www.artprize.org)

## Featured Speakers at the Solo & Small Firm INSTITUTE



### Scott Bassett

Bradenton, FL

Scott Bassett maintains an active Michigan family law appellate practice long-distance from his residence in Florida, returning to Michigan as needed for appellate arguments. He also consults on complex family law cases and does research and brief-writing on trial court matters. He is a past chairperson of the State Bar of

Michigan's Family Law Section and a former associate editor of the *Michigan Family Law Journal*. Mr. Bassett has authored over 100 published articles and book chapters on family law, appellate practice, and law office technology, including a contribution to ICLE's *Michigan Family Law* (6th ed), and has been a frequent lecturer for ICLE programs in these areas.



### Barron K. Henley

Affinity Consulting Group LLC  
Columbus, OH

Barron K. Henley is an attorney, a "legal technologist" since 1990, and a founding member of Affinity Consulting Group (formerly Henley March and Unger Consulting, Inc.), a firm that handles all aspects of law practice automation including document assembly, case

management, document management, legal accounting software, trial presentation and litigation support, paper reduction and scanning, hardware, networks and servers, and security. He is a member of the ABA Law Practice Management Section and is a former chairperson of the OSBA Law Office Automation and Technology Committee.



### Frank Sanitate

Frank Sanitate Associates  
Santa Barbara, CA

Frank Sanitate is president of Frank Sanitate Associates, a firm that develops and presents transformational workshops for professionals. He has taught tens of thousands of lawyers, CPAs, CAs, and other professionals since he founded his firm in 1977, conducting workshops in

every U.S. state and Canadian province. Mr. Sanitate's mission is to enable his workshop participants to adopt his firm's three goals: to make a contribution, to make a profit, and to have fun. With an MBA from Florida Atlantic University, he was previously a manager at the American Institute of CPAs, and before that, a high-school English teacher. Mr. Sanitate has published *Don't Go to Work Unless It's Fun: State-of-the-Heart Time Management*.



### Ann M. Guinn

G & P Associates  
Kent, WA

A principal of the firm, Ann M. Guinn is a consultant to solo and small law firm practitioners. With over 30 years in the legal community, she teaches attorneys how to build and maintain high-earning, client-centered, and satisfying law practices. Ms. Guinn offers her services

through teleseminars, monthly membership group classes, CLE courses, and one-on-one consulting sessions. She has served as an advisor to the executive committee of the Washington State Bar Association's (WSBA) Solo and Small Practice Section since 1994. Ms. Guinn is author of the book *Minding Your Own Business: The Solo and Small Firm Lawyer's Guide to a Profitable Practice* (ABA 2010).



### Matthew Homann

LexThink LLC  
St. Louis, MO

LexThink founder Matthew Homann is a writer, speaker, entrepreneur, and recovering lawyer who has built an international reputation as an innovative and passionate thinker about changing the practice of law in ways that benefit both lawyers and clients. Described

as an "innovational speaker," he speaks about innovative billing strategies, creative marketing techniques, proven customer-service principles, and cutting-edge ideas from other industries and professions. Mr. Homann also facilitates unique conferences, retreats, and workshops and has worked with law firms of all sizes, as well as with organizations including McDonald's, Microsoft, Hewlett-Packard, British Petroleum, Sungard, and the U.S. Marine Corps. He was recently named one of 50 "Legal Rebels" by the *ABA Journal*.



### Janet K. Welch

Executive Director  
State Bar of Michigan  
Lansing

Janet K. Welch is executive director of the State Bar of Michigan. She has had an extensive career in state government, beginning in the Michigan legislature where she served as a legislative analyst in the House and as the first director of the

Senate's nonpartisan legislative analysis office. After graduating from the University of Michigan Law School, Ms. Welch was a law clerk for Michigan Supreme Court Justice Robert P. Griffin. She stayed at the Court for over a decade in a variety of positions, culminating in a position as Supreme Court counsel.

## SCHEDULE AT A GLANCE

## State Bar of Michigan Events (Separate registration required)

## State Bar of Michigan Awards Banquet

Wednesday, September 19 6:30pm–9:00pm

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

## State Bar of Michigan Inaugural Luncheon

Thursday, September 20 12:00pm–2:00pm

Share in the celebration with the swearing-in of the State Bar President Bruce A. Courtade and other State Bar officers.

## Celebrating Diversity Reception

Thursday, September 20 6:30pm–8:30pm

The Justice Initiatives community is hosting this annual event to celebrate the rich diversity of the Bar. The reception will also acknowledge the work accomplished over the year in support of achieving greater diversity and inclusion in the legal profession in Michigan.

State Bar of Michigan  
50-Year Golden Celebration Luncheon

Friday, September 21 12:00pm–2:00pm

Celebrate and honor fellow colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors.

## Wednesday, September 19, 2012

## SBM ANNUAL MEETING

12:00pm–1:00pm

State Bar of Michigan Commissioner Committees Meetings &amp; Lunch

1:30pm–3:30pm

State Bar of Michigan Board of Commissioners Meeting

2:00pm–4:00pm

Michigan State Bar Foundation Members/ Trustees Annual Business Meeting

3:00pm–7:00pm

Annual Meeting Registration Opens

4:00pm–5:00pm

State Bar of Michigan New Board of Commissioners Meeting

4:15pm–4:30pm

Fellows of the Michigan State Bar Foundation Annual Business Meeting

4:30pm–6:00pm

Fellows of the Michigan State Bar Foundation Annual Reception (by invitation)

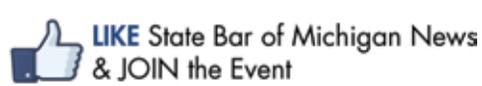
6:30pm–9:00pm

State Bar of Michigan Awards Banquet

## Thursday, September 20, 2012

LEVEL: BASIC/INTER/ADVANCED CLE: 10 PARALEGAL: TBD\*

Solo & Small Firm INSTITUTE		SBM ANNUAL MEETING
8:00am	Continental Breakfast, Vendor Showcase, and Registration	8:00am–5:00pm Registration
8:15am	Getting the Most Out of Your ICLE Partnership Demonstration by ICLE staff	8:00am–9:30am Continental Breakfast
9:00am	Welcome and Introductions Maury Klein, Chair, General Practice—Solo and Small Firm Section of the State Bar of Michigan, <i>Southfield</i>	8:00am–5:00pm Vendor Showcase
9:20am	Report from the Executive Director Janet K. Welch, Executive Director, State Bar of Michigan, <i>Lansing</i>	9:00am–10:15am Diversity and Inclusion 2.0: Recognizing Unintentional Intolerance and the Challenge it Presents to the Legal Profession Program
9:40am	<b>KEYNOTE PRESENTATION: The Creative Counsel</b> Matthew Homann, LexThink LLC, <i>St. Louis, MO</i>	9:00am–12:00pm Family Law Section Business Meeting
10:40am	Vendor Showcase Break	9:00am–5:00pm Representative Assembly Business Meeting
		9:30am–12:00pm Michigan Lawyers Auxiliary Business Meeting
		10:00am–11:30am Casemaker Training
		10:00am–11:30am Insurance & Indemnity Law Section Business Meeting & Program



Thursday, September 20, 2012 continued

Solo & Small Firm INSTITUTE			SBM ANNUAL MEETING
11:00am	SUBSTANTIVE LAW	<b>Family Law Update</b> Jennie Boldish Bryan, RizzoBryan PC, <i>Grand Rapids</i>	10:00am–11:30am <b>Litigation Section Business Meeting</b>
	MARKETING/ LAW PRACTICE MANAGEMENT	<b>Connecting with Clients</b> Matthew Homann, LexThink LLC, <i>St. Louis, MO</i>	10:00am–12:00pm <b>SBM Past Presidents' Advisory Council Business Meeting</b>
	TECHNOLOGY	<b>Champagne Technology on a Beer Budget!</b> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	11:00am–2:00pm <b>Real Property Law Section Council Meeting</b>
12:00pm	<b>Lunch and Annual Meeting Functions</b>		12:00pm–2:30pm <b>Consumer Law Section Business Meeting &amp; Program</b>
2:00pm	SUBSTANTIVE LAW	<b>Criminal Law Update</b> Timothy K. McMorrow, Kent County Prosecutor's Office, <i>Grand Rapids</i>	12:00pm–2:00pm <b>State Bar of Michigan Inaugural Luncheon</b>
	MARKETING/ LAW PRACTICE MANAGEMENT	<b>Practical Pricing—Part 1</b> Matthew Homann, LexThink LLC, <i>St. Louis, MO</i>	1:00pm–4:00pm <b>American Indian Law Section Business Meeting &amp; Program</b>
	TECHNOLOGY	<b>Using Technology to Build Malpractice Avoidance Procedures into the Way You Work</b> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	1:00pm–1:45pm <b>Appellate Practice Section Business Meeting</b>
2:50pm	SUBSTANTIVE LAW	<b>Effective Cross-Examination Techniques</b> Daniel P. O'Neil, Thompson O'Neil PC, <i>Traverse City</i>	1:30pm–6:30pm <b>Environmental Law Section Business Meeting &amp; Program</b>
	MARKETING/ LAW PRACTICE MANAGEMENT	<b>Practical Pricing—Part 2</b> Matthew Homann, LexThink LLC, <i>St. Louis, MO</i>	2:00pm–4:00pm <b>Administrative &amp; Regulatory Law Section Business Meeting &amp; Program</b>
	TECHNOLOGY	<b>Smile! You're on Lawyer Camera</b> William A. McNeil, McNeil Law Office PLC, <i>Paw Paw</i>	2:00pm–4:00pm <b>Appellate Practice Section and Litigation Section Program</b>
3:35pm	<b>Vendor Showcase Break</b>		2:00pm–3:30pm <b>Casemaker Training</b>
3:55pm	SUBSTANTIVE LAW	<b>Lock, Stock, and Barrel—Building Your Creditor's Rights Arsenal</b> Charity A. Olson, Olson Law Group, <i>Ann Arbor</i>	2:00pm–5:00pm <b>Labor &amp; Employment Law Section Business Meeting &amp; Program</b>
	MARKETING/ LAW PRACTICE MANAGEMENT	<b>Pad Your Productivity with an iPad</b> Scott Bassett, <i>Bradenton, FL</i>	2:00pm–3:30pm <b>Latin American Bar Activities Section Business Meeting</b>
	TECHNOLOGY	<b>Business Continuity—The New Frontier of Backup and Data Protection</b> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	3:30pm–6:30pm <b>Young Lawyers Section Business Meeting</b>
4:45pm	SUBSTANTIVE LAW	<b>Anatomy of the Criminal Mortgage Fraud Case</b> Bernhardt "Chris" D. Christenson III, Christenson & Fiederlein PC, <i>Flint</i> ; Charles E. Story III, Federal Bureau of Investigation, <i>Flint</i>	4:30pm–6:00pm <b>Law School Reception</b> Michigan State University Thomas M. Cooley University of Detroit Mercy University of Michigan Wayne State University
	MARKETING/ LAW PRACTICE MANAGEMENT	<b>Marketing is a Contact Sport</b> Elizabeth C. Jolliffe, Your Benchmark Coach, <i>Ann Arbor</i>	
	TECHNOLOGY	<b>50 Tech Tips in 50 Minutes</b> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	6:30pm–8:30pm <b>Celebrating Diversity Reception</b>

## SCHEDULE AT A GLANCE

Friday, September 21, 2012

Solo & Small Firm INSTITUTE		SBM ANNUAL MEETING
8:00am	Continental Breakfast, Vendor Showcase, and Registration	
8:15am	Getting the Most Out of Your ICLE Online Library Demonstration by ICLE staff	8:00am–2:00pm Registration
9:00am	<b>KEYNOTE PRESENTATION: Don't Go to Work Unless It's Fun! How Lawyers Can Become Happier and More Productive</b> Frank Sanitate, Frank Sanitate Associates, <i>Santa Barbara, CA</i>	8:00am–9:30am Continental Breakfast
10:00am	<b>KEYNOTE PRESENTATION: Killer Cloud Services for Lawyers</b> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	8:00am–2:00pm Vendor Showcase
10:50am	Vendor Showcase Break	
11:10am	<b>SUBSTANTIVE LAW</b> <i>Klooster, Joint Tenancy, and Uncapping</i> Nyal D. Deems, Varnum LLP, <i>Grand Rapids</i>	9:00am–12:00pm Criminal Law Section Business Meeting & Program
	<b>LAW PRACTICE MANAGEMENT</b> <i>Problem Solving and Creative Thinking</i> Frank Sanitate, Frank Sanitate Associates, <i>Santa Barbara, CA</i>	9:00am–10:00am General Practice—Solo and Small Firm Section Business Meeting
	<b>TECHNOLOGY</b> <i>Supercharge Your Practice With Adobe Acrobat X</i> JoAnn L. Hathaway, Practice Management Advisor, State Bar of Michigan, <i>Lansing</i>	9:00am–11:30am Master Lawyers Section Council Meeting & Program
12:00pm	Lunch and Annual Meeting Functions	
2:00pm	<b>SUBSTANTIVE LAW</b> <i>Drafting Ladybird Deeds</i> Douglas G. Chalgian, Chalgian & Tripp Law Offices PLLC, <i>East Lansing</i>	9:00am–12:00pm Paralegal/Legal Assistant Section Business Meeting & Program
	<b>LAW PRACTICE MANAGEMENT</b> <i>How to Stop Being a Victim of Your Practice by Bringing Order and Taking Control</i> Ann M. Guinn, G & P Associates, <i>Kent, WA</i>	10:00am–11:30am Casemaker Training
	<b>TECHNOLOGY</b> <i>Anywhere Lawyering—Productivity Without Paper (Smartphones, Scanners, Paperless Strategies)</i> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	10:00am–12:00pm Children's Law Section Business Meeting & Program
2:55pm	<b>SUBSTANTIVE LAW</b> <i>Elder Law—Top Ten Common Questions</i> Kathleen Hogan Aguilar, Miller Johnson, <i>Grand Rapids</i>	10:00am–11:00am Judicial Section Business Meeting
	<b>LAW PRACTICE MANAGEMENT</b> <i>Taking Your Firm's Pulse—A 10-Point Checkup and Recommended Prescription for the Business Side of Your Practice</i> Ann M. Guinn, G & P Associates, <i>Kent, WA</i>	11:00am–12:30pm Antitrust, Franchising & Trade Regulation Section Business Meeting & Lunch
	<b>TECHNOLOGY</b> <i>30 Word Tips in 50 Minutes</i> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	12:00pm–2:00pm Law Practice Management and Legal Administrators Section Business Meeting & Lunch
3:45pm	Networking Break	
4:00pm	<b>SUBSTANTIVE LAW</b> <i>Michigan Business Law Update</i> Jeffrey S. Ammon, Miller Johnson, <i>Grand Rapids</i>	12:00pm–2:00pm <b>State Bar of Michigan 50-Year Golden Celebration Luncheon</b>
	<b>LAW PRACTICE MANAGEMENT</b> <i>How to Conquer Underearning and Get Paid for What You Do</i> Ann M. Guinn, G & P Associates, <i>Kent, WA</i>	1:00pm–2:30pm Aviation Law Section Business Meeting & Program
	<b>TECHNOLOGY</b> <i>The Nuts and Bolts of a Personal Computer—Literally!</i> Barron K. Henley, Affinity Consulting Group LLC, <i>Columbus, OH</i>	1:00pm–3:00pm Negligence Law Section Business Meeting & Program
		1:30pm–3:30pm Animal Law Section Business Meeting
		2:00pm–4:30pm Arts, Communications, Entertainment, and Sports Section Business Meeting & Program

# The State Bar of Michigan and Institute of Continuing Legal Education

## Working to Help You Build Your Practice

Whether you are an experienced solo or small firm practitioner, a new law graduate, or leaving your firm to go out on your own, the *State Bar of Michigan Annual Meeting* and *Solo & Small Firm Institute* is the perfect place to be. Take advantage of numerous networking opportunities and expert guidance from other successful solo and small firm practitioners. Whatever your needs, count on your Annual Meeting to provide you with access to the tools you need.



### EXPANDED NEED-BASED SCHOLARSHIPS

Scholarships made possible by the generous support of the State Bar of Michigan, ICLE, the Business Law Section, and the Real Property Law Section

Scholarships cover the registration fee for the *Solo & Small Firm Institute* and are offered on a first-come, first-served basis. Previous scholarship recipients will not be excluded. Don't wait—apply today!

**To apply**, send a statement of need and indicate attendance (Thursday only, Friday only, or both days) to:

ICLE  
Attn: Stephanie Fisher  
1020 Greene St.  
Ann Arbor, MI 48109-1444

### SPECIAL THANKS TO OUR GENEROUS SPONSORS

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Law Practice  
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Administrators Section of  
the State Bar of Michigan

Practice Management  
Resource Center of the  
State Bar of Michigan



### Hotel Information

Amway Grand Plaza  
187 Monroe Avenue Northwest, Grand Rapids, MI 49503  
(800) 253-3950 | [www.amwaygrand.com](http://www.amwaygrand.com)

#### Register online

<https://resweb.passkey.com/go/StateBarMI>

Every stay is marked by a memorable moment at the Amway Grand Plaza, whether it's a stroll through the Pantlind Ballroom, or the great view from one of the Glass Tower rooms. The Amway Grand Plaza is much more than a hotel—it's a true destination. For a reservation call (800) 253-3590. Identify yourself as being with the State Bar of Michigan to receive the group discounted rate. Reservations must be made by August 19, 2012. Registrants are responsible for their own hotel expenses.

# ANNUAL MEETING SCHEDULE DETAILS

## Wednesday, September 19, 2012

12:00pm–1:00pm

### State Bar of Michigan Commissioner Committees Meetings & Lunch

1:30pm–3:30pm

### State Bar of Michigan Board of Commissioners Meeting

2:00pm–4:00pm

### Michigan State Bar Foundation Members/Trustees Annual Business Meeting

3:00pm–7:00pm

### Annual Meeting Registration Opens

4:00pm–5:00pm

### State Bar of Michigan New Board of Commissioners Meeting

4:15pm–4:30pm

### Fellows of the Michigan State Bar Foundation Annual Business Meeting

4:30pm–6:00pm

### Fellows of the Michigan State Bar Foundation Annual Reception (by invitation)

6:30pm–9:00pm

### State Bar of Michigan Awards Banquet

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

**Roberts P. Hudson Award**

**Frank J. Kelley Distinguished Public Service Award**

**Champion of Justice Award**

**Kimberly M. Cahill Bar Leadership Award**

**John W. Cummiskey Pro Bono Award**

**John W. Reed Michigan Lawyer Legacy Award**

**Liberty Bell Award**

## Thursday, September 20, 2012

8:00am–5:00pm

### Registration

8:00am–9:30am

### Continental Breakfast

8:00am–5:00pm

### Vendor Showcase

9:00am–10:15am

### Diversity and Inclusion 2.0 Program

#### Recognizing Unintentional Intolerance and the Challenge it Presents to the Legal Profession

A sought-after consultant and keynote speaker, Dr. Steve L. Robbins coined the term “unintentional intolerance” several years ago, and has since developed engaging presentations and workshops that take a

### Diversity and Inclusion 2.0 (continued)

fresh, inviting approach to an often-difficult topic. Research and experience tell us that we all have biases that we are often unaware of, or think little about. Yet, these biases guide our decision-making, behaviors, and attributions on a daily basis.

*Speaker: Dr. Steve L. Robbins, S. L. Robbins & Associates, Grand Rapids*

9:00am–12:00pm

### Family Law Section Business Meeting

9:00am–5:00pm

### Representative Assembly Business Meeting

9:30am–12:00pm

### Michigan Lawyers Auxiliary Business Meeting

10:00am–11:30am

### Casemaker Training

10:00am–10:30am

### Insurance & Indemnity Law Section Business Meeting

10:30am–11:30am

### Insurance & Indemnity Law Section Program

10:00am–11:30am

### Litigation Section Business Meeting

10:00am–12:00pm

### State Bar of Michigan Past Presidents’ Advisory Council Business Meeting

11:00am–2:00pm

### Real Property Law Section Council Meeting

12:00pm–1:00pm

### Consumer Law Section Business Meeting

1:30pm–2:30pm

### Consumer Law Section Program

12:00pm–2:00pm

### State Bar of Michigan Inaugural Luncheon

Share in the celebration with the swearing-in of State Bar President Bruce A. Courtade and other State Bar officers.



**Julie I. Fershtman**  
SBM President  
2011–2012



**Bruce A. Courtade**  
SBM President  
2012–2013

1:00pm–2:30pm

### American Indian Law Section Business Meeting

2:30pm–4:00pm

### American Indian Law Section Program

#### Collaboration Between Tribal, State, and Local Governments

Panelists will discuss benefits, challenges, and opportunities for creating collaborative relationships between tribal, state, and local governments.

The section will also present the Tecumseh Peacekeeping Award and honor State Bar staff who have provided significant support during our strategic planning process.

1:00pm–1:45pm

### Appellate Practice Section Business Meeting

2:00pm–4:00pm

### Appellate Practice Section and Litigation Section Program

#### Preservation and Presentation of Issues on Appeal

A panel of Court of Appeals judges and appellate specialists will discuss how to ensure that issues are raised and preserved in the trial court and properly presented on appeal.

*Speakers: Hon. Elizabeth Gleicher, Michigan Court of Appeals, Detroit; Hon. Amy Ronayne Krause, Michigan Court of Appeals, Lansing; Linda Garbarino, Tanoury Nauts McKinney & Garbarino PLLC, Detroit; Mark Granzotto, Mark Granzotto PC, Royal Oak*

1:30pm–4:45pm

### Environmental Law Section Program

5:00pm–6:30pm

### Environmental Law Section Business Meeting

2:00pm–2:30pm

### Administrative & Regulatory Law Section Business Meeting

2:30pm–4:00pm

### Administrative & Regulatory Law Section Program

#### The Office of Regulatory Reinvention— A Discussion with LARA’s Director & Deputy Director

Governor Snyder established the ORR by Executive Order 2011-5 on April 25, 2011. Steve Hilfinger and Rob Nederhood, who head up the ORR, will discuss its work and progress to date and current issues the ORR is considering and seeking input for from State Bar members. All section members who attend and stay until the end of the program will be eligible to win a door prize of an iPad!

*Speakers: Steve Hilfinger, Director and Chief Regulatory Officer, Michigan Department of Licensing and Regulatory Affairs, Lansing; Rob Nederhood, Deputy Director, Michigan Department of Licensing and Regulatory Affairs, Lansing*

2:00pm–3:30pm  
**Casemaker Training**

2:00pm–2:15pm  
**Labor & Employment Law Section  
Business Meeting**

2:15pm–5:00pm  
**Labor & Employment Law Section  
Program**

2:00pm–3:30pm  
**Latin American Activities Section  
Business Meeting**

3:30pm–6:30pm  
**Young Lawyers Section  
Business Meeting**

4:30pm–6:00pm  
**Law School Receptions**  
Michigan State University  
Thomas M. Cooley  
University of Detroit Mercy  
University of Michigan  
Wayne State University

6:30pm–8:30pm  
**Celebrating Diversity Reception**

The Justice Initiatives community is hosting this annual event to celebrate the rich diversity of the Bar. The reception will also acknowledge the work accomplished over the year in support of achieving greater diversity and inclusion in the legal profession in Michigan.

**Friday, September 21, 2012**

8:00am–2:00pm  
**Registration**

8:00am–9:30am  
**Continental Breakfast**

8:00am–2:00pm  
**Vendor Showcase**

9:00am–10:00am  
**Criminal Law Section  
Business Meeting**

10:00am–12:00pm  
**Criminal Law Section  
Program**

9:00am–10:00am  
**General Practice—  
Solo and Small Firm Section  
Business Meeting**

9:00am–10:30am  
**Master Lawyers Section  
Program**

10:30am–11:30am  
**Master Lawyers Section  
Council Meeting  
Your Third Career**

A panel of attorneys will discuss new views of law practice in a changing profession.

*Speakers: Elizabeth Jolliffe, Your Benchmark Coach, Ann Arbor; Edgar W. Pugh, Pugh Moak PC, Bloomfield Hills; Stuart Trager, Kitch Drutchas Wagner Valitutti & Sherbrook, Detroit*

9:00am–10:00am  
**Paralegal/Legal Assistant Section  
Business Meeting**

10:00am–12:00pm  
**Paralegal/Legal Assistant Section  
Program**

**Jury Trial Tools under Revised Rules**  
After the pilot program of 2008, the Michigan Supreme Court reformed jury trials by adopting changes to the Michigan Court Rules in 2011. The revised rules govern mandatory and discretionary procedures for both criminal and civil jury trials. How do these revisions impact trial preparation and procedure? Sweeping changes to MCR 2.512 and MCR 2.513 deal with preliminary instructions, trial notebooks, deposition summaries, scheduling of expert testimony, juror questions to witnesses, juror discussion of evidence, jury view, summaries of evidence, final instructions, and deliberation. Update your trial skills by attending this discussion on what changed and how to prepare for jury trials with the latest tools.  
*Speaker: Kristen E. Ray, Smith Haughey Rice & Roegge, Grand Rapids*

10:00am–11:30pm  
**Casemaker Training**

10:00am–11:00am  
**Children's Law Section  
Program**

11:00am–12:00pm  
**Children's Law Section  
Business Meeting**

**An Open Dialogue: Concerns Regarding  
Children in the Child Welfare System**

A presentation regarding general concerns of children within the child welfare system that need to be addressed within DHS and on the state level. Topics that will be discussed include disclosures made while in foster care, behavioral issues, medical evaluations, and mandatory requirements needed.

*Speaker: Dr. N. Debra Simms, M.D., FAAP, Helen DeVos Children's Hospital Center for Child Protection Division Chief/Child Abuse Pediatrician, Grand Rapids*

10:00am–11:00am  
**Judicial Section  
Business Meeting**

11:00am–12:30pm  
**Antitrust, Franchising &  
Trade Regulation Section  
Business Meeting & Lunch**

12:00pm–2:00pm  
**Law Practice Management and  
Legal Administrators Section  
Business Meeting & Lunch**

**Q&A for Your Law Practice Day  
and Free Lunch**

Have you ever wished for a practice management CLE program that answered the particular questions on your mind? The Law Practice Management and Legal Administrators Section is making that personalized program a reality with its "no-program" free lunch.

**Q&A for Your Law Practice Day** features knowledgeable practice management leaders who will field the questions that keep you up at night. Regardless of

**Your Law Practice Day (continued)**

whether you have specific or just general questions or concerns, come have lunch and get advice from practitioners and administrators who face them just like you.

- Technology
- Marketing
- Office management and administration
- Working smarter, not harder
- Productivity, timekeeping, billing, etc.

No formal presentations—just question-and-answer discussions and a free lunch! You need not be a member of the Law Practice Management and Legal Administrators Section to participate, but you must register in advance.

12:00pm–2:00pm  
**State Bar of Michigan  
50-Year Golden Celebration Luncheon**

Celebrate and honor fellow colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors.

1:00pm–1:30pm  
**Aviation Law Section  
Business Meeting**

1:30pm–2:30pm  
**Aviation Law Section  
Program**

1:00pm–3:00pm  
**Negligence Law Section  
Business Meeting & Program**

**Michigan Supreme Court Candidate Forum**  
All six candidates who will be running for the MSC in November will be invited to come speak to our section at an open forum, where predetermined questions will be asked of all the participants. Open debate will be encouraged. Specific one-on-one time will be left after the forum concludes for questions to be asked directly to those candidates who choose to stay.

1:30pm–3:30pm  
**Animal Law Section  
Business Meeting**

2:00pm–2:30pm  
**Arts, Communications, Entertainment,  
and Sports Section  
Business Meeting**

2:30pm–4:30pm  
**Arts, Communications, Entertainment,  
and Sports Section  
Program**

**Public Art in the Creative Economy:  
Challenges and Opportunities**

Set during ArtPrize, the largest art competition to decide its awards by public vote, ACES will host a panel discussion on the role of public art in the creative economy, featuring perspectives of museums, academia, and business.

*Panelists: Stephanie Neal, Grand Rapids Art Museum, Grand Rapids; Tom Williams, McGarry Bair, Grand Rapids; Paul Wittenbraker, Grand Valley State University, Allendale*

*Moderator: Joseph Voss, Clark Hill PLC, Grand Rapids*

**Register me for the following FREE Annual Meeting Events:**

SECTION AND ANCILLARY GROUP MEETINGS	TIMES
<b>THURSDAY, SEPTEMBER 20, 2012</b>	
<input type="radio"/> ADMINISTRATIVE & REGULATORY LAW SECTION	2:00PM-4:00PM
<input type="radio"/> AMERICAN INDIAN LAW SECTION	1:00PM-4:00PM
<input type="radio"/> APPELLATE PRACTICE SECTION	1:00PM-4:00PM
<input type="radio"/> CASEMAKER TRAINING	10:00AM-11:30AM
<input type="radio"/> CASEMAKER TRAINING	2:00PM-3:30PM
<input type="radio"/> CONSUMER LAW SECTION	12:00PM-2:30PM
<input type="radio"/> DIVERSITY AND INCLUSION 2.0	9:00AM-10:15AM
<input type="radio"/> ENVIRONMENTAL LAW SECTION	1:30PM-6:30PM
<input type="radio"/> FAMILY LAW SECTION	9:00AM-12:00PM
<input type="radio"/> INSURANCE & INDEMNITY LAW SECTION	10:00AM-11:30AM
<input type="radio"/> LABOR & EMPLOYMENT LAW SECTION	2:00PM-5:00PM
<input type="radio"/> LATIN AMERICAN BAR ACTIVITIES SECTION	2:00PM-3:30PM
<input type="radio"/> LITIGATION SECTION	10:00AM-11:30AM
<input type="radio"/> MICHIGAN LAWYERS AUXILIARY	9:30AM-12:00PM
<input type="radio"/> REAL PROPERTY LAW SECTION COUNCIL	11:00AM-2:00PM
<input type="radio"/> REPRESENTATIVE ASSEMBLY	9:00AM-5:00PM
<input type="radio"/> SBM PAST PRESIDENTS' ADVISORY COUNCIL MEETING	10:00AM-12:00PM
<input type="radio"/> YOUNG LAWYERS SECTION	3:30PM-6:30PM
<b>FRIDAY, SEPTEMBER 21, 2012</b>	
<input type="radio"/> ANIMAL LAW SECTION	1:30PM-3:30PM
<input type="radio"/> ANTI-TRUST, FRANCHISING & TRADE REGULATION SECTION	11:00AM-12:30PM
<input type="radio"/> ARTS, COMMUNICATIONS, ENTERTAINMENT, AND SPORTS SECTION	2:00PM-4:30PM
<input type="radio"/> AVIATION LAW SECTION	1:00PM-2:30PM
<input type="radio"/> CASEMAKER TRAINING	10:00AM-11:30AM
<input type="radio"/> CHILDREN'S LAW SECTION	10:00AM-12:00PM
<input type="radio"/> CRIMINAL LAW SECTION	9:00AM-12:00PM
<input type="radio"/> GENERAL PRACTICE-SOLO AND SMALL FIRM SECTION	9:00AM-10:00AM
<input type="radio"/> JUDICIAL SECTION	10:00AM-11:00AM
<input type="radio"/> LAW PRACTICE MANAGEMENT AND LEGAL ADMINISTRATORS SECTION	12:00PM-2:00PM
<input type="radio"/> MASTER LAWYERS SECTION	9:00AM-11:30AM
<input type="radio"/> NEGLIGENCE LAW SECTION	1:00PM-3:00PM
<input type="radio"/> PARALEGAL/LEGAL ASSISTANT SECTION	9:00AM-12:00PM

**Register me for the Solo & Small Firm Institute:**

(Includes materials on CD-ROM. Register for printed handbook and meals separately.)

DATES	INSTITUTE FEES	
INSTITUTE BOTH DAYS 9/20-21/12	<input type="radio"/> \$145 EARLY BIRD*	<input type="radio"/> \$195 REGULAR
INSTITUTE THURSDAY ONLY 9/20/12	<input type="radio"/> \$80 EARLY BIRD*	<input type="radio"/> \$105 REGULAR
INSTITUTE FRIDAY ONLY 9/21/12	<input type="radio"/> \$80 EARLY BIRD*	<input type="radio"/> \$105 REGULAR

**Attending the Institute AND want the printed handbook?**

PRINTED HANDBOOK TITLE	PRINTED HANDBOOK FEES
2012 SOLO & SMALL FIRM INSTITUTE	<input type="radio"/> \$75

**Can't attend the Institute? Order the printed handbook!**  
(Price includes tax, shipping, and handling.)

PRINTED HANDBOOK TITLE	PRINTED HANDBOOK FEES
2012 SOLO & SMALL FIRM INSTITUTE	<input type="radio"/> \$220

**Register me for the following Networking Events and Meals:**

(Contact Amy Castner to reserve tables at meal events. (517) 346-6322 or acastner@mail.michbar.org)

EVENT TITLE	# OF TKTS	EVENT FEES
<b>WEDNESDAY, SEPTEMBER 19, 2012</b>		
STATE BAR AWARDS BANQUET	_____ x	<input type="radio"/> \$66 EARLY BIRD* <input type="radio"/> \$70 REGULAR
<b>THURSDAY, SEPTEMBER 20, 2012</b>		
CONTINENTAL BREAKFAST	_____ x	<input type="radio"/> FREE
STATE BAR INAUGURAL LUNCHEON	_____ x	<input type="radio"/> \$45 EARLY BIRD* <input type="radio"/> \$49 REGULAR
CELEBRATING DIVERSITY RECEPTION	_____ x	<input type="radio"/> \$10
<b>FRIDAY, SEPTEMBER 21, 2012</b>		
CONTINENTAL BREAKFAST	_____ x	<input type="radio"/> FREE
50-YEAR GOLDEN CELEBRATION LUNCHEON	_____ x	<input type="radio"/> \$45 EARLY BIRD* <input type="radio"/> \$49 REGULAR

NAME \_\_\_\_\_ MI P # \_\_\_\_\_

FIRM \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_

SPECIAL AND DIETARY NEEDS \_\_\_\_\_

**PAYMENT INFORMATION**

2012 SOLO & SMALL FIRM INSTITUTE REGISTRATION SUBTOTAL	\$ _____
2012 SOLO & SMALL FIRM INSTITUTE PRINTED HANDBOOK SUBTOTAL	\$ _____
NETWORKING EVENTS REGISTRATION AND MEALS SUBTOTAL	\$ _____
<b>TOTAL AMOUNT DUE</b>	<b>\$ _____</b>

CHECK # \_\_\_\_\_ CHARGE MY:  VISA  MASTERCARD

CHECKS PAYABLE TO: STATE BAR OF MICHIGAN

CREDIT CARD # \_\_\_\_\_ EXP DATE \_\_\_\_\_

PLEASE PRINT NAME AS IT APPEARS ON THE CREDIT CARD

SIGNATURE FOR CREDIT CARD \_\_\_\_\_

**\*Early bird pricing guaranteed through August 17, 2012.**  
**Cancellation Policy:** Cancellation requests must be made in writing to the State Bar of Michigan before August 17, 2012 for a full refund. After August 17 a \$25 fee applies. No refunds will be made after September 1, 2012.  
**Accommodations: Discounted rates are available at the Amway Grand Plaza, Grand Rapids. See www.michbar.org/annualmeeting.cfm for details or call (800) 253-3590. Reservations must be made by August 19, 2012.**

**Register Today! Early Bird Savings End Aug. 17, 2012**  
 3 Convenient Ways to Register with the State Bar of Michigan

 **REGISTER ONLINE**  
[www.michbar.org/annualmeeting.cfm](http://www.michbar.org/annualmeeting.cfm)

 **FAX**  
 (517) 346-6365

 **MAIL**  
 State Bar of Michigan, Attn: Annual Meeting Registration  
 306 Townsend St., Lansing, MI 48933-2012