

General Information

Registration Hours

Wednesday: Amway Grand Plaza Hotel,
Crown Foyer
3:00pm–7:00pm

Thursday: DeVos Place,
Ballroom CD
8:00am–5:00pm

Friday: DeVos Place,
Ballroom CD
8:00am–2:00pm

Vendor Hall Hours

Wednesday: DeVos Place,
Ballroom CD
Closed for Set-up

Thursday: DeVos Place,
Ballroom CD
8:00am–5:00pm

Friday: DeVos Place,
Ballroom CD
8:00am–2:00pm

Messages

Messages will be taken at registration.

Attire

Business-casual dress is appropriate for all functions.

Special Accommodations

The State Bar of Michigan invites and welcomes participation in this event by everyone. If you require special accommodations, please notify staff at the SBM registration desk.

Cyber Café

Thursday 8:00am–5:00pm
Friday 8:00am–2:00pm

Sponsored by Sprint



State Bar of Michigan Events

(Separate registration required)

State Bar of Michigan Awards Banquet

Wednesday, September 29 6:30pm–9:30pm Amway Grand Plaza Hotel

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

State Bar of Michigan Inaugural Luncheon

Thursday, September 30 12:00pm–2:00pm DeVos Place

Share in the celebration with the swearing-in of the 76th State Bar president, W. Anthony Jenkins, along with other State Bar officers.

Sponsored by Blue Cross
Blue Shield of Michigan
and the Paul Goebel Group



Celebrating Diversity Reception

Thursday, September 30 6:30pm–8:30pm The BOB

The State Bar is focused on a broad concept of inclusion to diversify and strengthen the legal profession. Its Justice Initiatives community is hosting this reception to celebrate the diversity we currently enjoy and to recommit to the value of better reflecting the society we serve. Shuttle service to and from the BOB will be available.

State Bar of Michigan 50-Year Golden Celebration Luncheon

Friday, October 1 12:00pm–2:00pm DeVos Place

Celebrate and honor fellow colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors.

ANNUAL MEETING SCHEDULE DETAILS

Wednesday, September 29, 2010

12:00pm–2:00pm PEARL ROOM (AMWAY)

Real Property Law Section Council Meeting & Lunch

12:00pm–1:00pm (AMWAY)

State Bar of Michigan Commissioner Committees Meetings & Lunch

1:30pm–3:30pm IMPERIAL BALLROOM (AMWAY)

State Bar of Michigan Board of Commissioners Meeting

2:00pm–4:00pm VANDENBERG ROOM B (AMWAY)

Michigan State Bar Foundation Members/Trustees Annual Business Meeting

3:00pm–7:00pm CROWN FOYER (AMWAY)

Annual Meeting Registration Opens

4:00pm–5:00pm IMPERIAL BALLROOM (AMWAY)

State Bar of Michigan New Board of Commissioners Meeting

4:15pm–4:30pm PANTLIND BALLROOM (AMWAY)

Fellows of the Michigan State Bar Foundation Annual Business Meeting

4:30pm–6:00pm PANTLIND BALLROOM (AMWAY)

Fellows of the Michigan State Bar Foundation Annual Reception (by invitation)

6:30pm–9:30pm AMBASSADOR BALLROOM (AMWAY)

State Bar of Michigan Awards Banquet

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

Roberts P. Hudson Award

James C. Cotant

Frank J. Kelley Distinguished Public Service Award

Hon. Donald A. Scheer
Edward M. Zelenak

Champion of Justice Award

Charles W. Borgsdorf
John J. Conway and Gerard Mantese (shared)
John R. Nussbaumer
James M. Olson
Hon. Wendy L. Potts

Kimberly M. Cahill Bar Leadership Award

Ingham County Bar Association

John W. Cummiskey Pro Bono Award

Eric I. Frankie

Liberty Bell Award

Audrey Nesbitt Gray

2010 Michigan State Bar Foundation Founders Award

John W. Cummiskey (posthumously)

Michigan Defense Trial Counsel— Respected Advocate Award

Mark R. Granzotto

Michigan Association for Justice— Respected Advocate Award

Paul J. Manion

Thursday, September 30, 2010

8:00am–5:00pm BALLROOM CD (DEVOS PLACE)

Registration

8:00am–9:30am BALLROOM CD (DEVOS PLACE)

Continental Breakfast

Sponsored by: *LawyerCare ProAssurance*



8:00am–5:00pm BALLROOM CD (DEVOS PLACE)

Vendor Showcase

9:00am–5:00pm BALLROOM A (DEVOS PLACE)

Representative Assembly Business Meeting

9:00am–10:00am RIVER OVERLOOK EF
(DEVOS PLACE)

Family Law Section Business Meeting

10:00am–11:30am RIVER OVERLOOK EF
(DEVOS PLACE)

Family Law Section Program

Family Law Section Annual Meeting and Elections

The meeting will begin with elections to council and a vote on proposed bylaw changes. Immediately following will be reports from the outgoing council chair and the chairs of the Amicus, Legislation, and Court Rules Committees.

Chair: Barbara Kelly, Ann Arbor

Co-Chairs of the Amicus Committee: Lisa Speaker, Lansing; and Erika Salerno, Kalamazoo

Chair of the Legislation Committee: Kent Weichmann, Ann Arbor

Chair of the Court Rules Committee:

James J. Harrington III, Novi

9:00am–12:00pm GRAND GALLERY OVERLOOK A
(DEVOS PLACE)

Young Lawyers Section Business Meeting

9:30am–11:30am GRAND GALLERY OVERLOOK B
(DEVOS PLACE)

Litigation Section Business Meeting

10:00am–12:00pm GRAND GALLERY OVERLOOK G
(DEVOS PLACE)

State Bar of Michigan Past Presidents' Advisory Council Business Meeting

10:00am–11:30am GRAND GALLERY OVERLOOK H
(DEVOS PLACE)

Casemaker Training

All members are invited to attend this instructional presentation. Learn how Casemaker can help you with legal research.

10:00am–11:30am GRAND GALLERY OVERLOOK F
(DEVOS PLACE)

Insurance & Indemnity Law Section Business Meeting

11:30am–12:00pm GRAND GALLERY OVERLOOK F
(DEVOS PLACE)

Insurance & Indemnity Law Section Program

Hot Topics in Professional Liability Insurance for Lawyers

The program will focus on the professional liability application and underwriting process, hot topics in professional malpractice, and current trends in legal malpractice claims.

Speaker: William Healey, vice president, Axis Capital, Hartford, CT and a representative of AON Global

Moderator: Mark Cooper, Jaffe Raitt Heuer & Weiss PC, Southfield

10:00am–10:30am GRAND GALLERY OVERLOOK C
(DEVOS PLACE)

Administrative Law Section Business Meeting

10:30am–12:00pm GRAND GALLERY OVERLOOK C
(DEVOS PLACE)

Administrative Law Section Program

A discussion of the evolution of and major changes in Michigan administrative law.

Speaker: Professor Don LeDuc, president of Thomas M. Cooley Law School

President LeDuc joined Cooley Law School in 1975 as a professor of law. He served as dean from 1982 to 1987 and again from 1996 to the present. He was named president of the law school in 2002. His text, *Michigan Administrative Law*, is published annually by the West Group.

12:00pm–2:00pm BALLROOM B (DEVOS PLACE)

State Bar of Michigan Inaugural Luncheon

Sponsored by the *Paul Goebel Group*
and *Blue Cross Blue Shield of Michigan*



Share in the celebration with the swearing-in of State Bar President W. Anthony Jenkins and other State Bar officers.



Charles R. Toy
SBM President,
2009–2010



W. Anthony Jenkins,
SBM President,
2010–2011

1:00pm–2:00pm GRAND GALLERY OVERLOOK B
(DEVOS PLACE)

General Practice Section Business Meeting

1:00pm–4:00pm GRAND GALLERY OVERLOOK C
(DEVOS PLACE)

American Indian Law Section Business Meeting & Program

1:00pm–4:00pm RIVER OVERLOOK B (DEVOS PLACE)

Appellate Practice Section Program

Post-Judgment Procedures and the Appeal
A panel discussion with Michigan and federal judges and appellate practitioners regarding the pitfalls of post-judgment procedures in state and federal court and the role of the appellate practitioner in perfecting and preserving issues for an appeal.

4:00pm–5:00pm RIVER OVERLOOK B (DEVOS PLACE)

Appellate Practice Section Business Meeting

1:00pm–2:00pm RIVER OVERLOOK EF (DEVOS PLACE)

NLRB Region 7 Practice & Procedure Committee Meeting

2:00pm–2:15pm RIVER OVERLOOK EF (DEVOS PLACE)

Labor & Employment Law Section Business Meeting

2:15pm–4:30pm RIVER OVERLOOK EF (DEVOS PLACE)

Labor & Employment Law Section Program

Social Media in the Workplace

The recent explosion of new methods of communication introduces emerging legal issues in the workplace. The presenters will provide an overview of trends in the law, employment policies and procedures, and caselaw updates depicting the impact of social media on employers and employees.

Speakers: Adam Forman, Miller Canfield Paddock & Stone PLC, Detroit; Jeff Fraser, Varnum LLP, Grand Rapids; Gregory Ripple, Miller Johnson, Grand Rapids; Tiffany Buckley-Norwood, Dickinson Wright PLLC, Detroit; Brian Koncius, Law Offices of Kathleen L. Bogas PLLC, Bingham Farms

2:00pm–5:00pm RIVER OVERLOOK CD
(DEVOS PLACE)

Environmental Law Section Business Meeting & Program

2010 State of the Law

We will be joined by Jim Sygo, deputy director of the MDNRE, and the Environmental Law Section's committee chairs for an update on environmental law topics.

Speaker: Jim Sygo, Michigan Department of Natural Resources and Environment, Lansing

Moderator: Michael Caldwell, Zausmer Kaufman August Caldwell & Tayler PC, Farmington Hills

2:00pm–5:00pm GRAND GALLERY OVERLOOK D
(DEVOS PLACE)

Consumer Law Section Business Meeting & Program

We will be discussing new developments in consumer protection.

Speaker: Ira Rheingold, National Association of Consumer Advocates, Washington, D.C.

2:00pm–4:00pm GRAND GALLERY OVERLOOK F
(DEVOS PLACE)

Criminal Issues Initiative Program

Criminal Defense after *Padilla v Kentucky*—Post-Conviction Remedies & Plea Procedure

Learn how to remedy *Padilla* violations at the state and federal level, including a petition for writ of coram nobis, waivers of deportation, petition for 6.500 relief, and when to refer to an immigration attorney.

Panelists: Frank Eaman, Frank D. Eaman PLLC, Detroit; Noel Saleh, Law Office of Noel J. Saleh PC, Detroit

Moderator: Hon. David Hoort, 8th Circuit Court, Ionia

2:00pm–4:00pm GRAND GALLERY OVERLOOK G
(DEVOS PLACE)

Michigan Retired Judges Association Business Meeting

2:00pm–3:30pm GRAND GALLERY OVERLOOK H
(DEVOS PLACE)

Casemaker Training

All members are invited to attend this instructional presentation. Learn how Casemaker can help you with legal research.

4:30pm–6:00pm

Law School Receptions

All receptions held at the Amway Grand Plaza Hotel.

Michigan State University CASCADE ROOM

Thomas M. Cooley ATRIUM

University of Detroit Mercy RUBY ROOM

University of Michigan PEARL ROOM

Wayne State University EMERALD ROOM

6:30pm–8:30pm THE BOB

Celebrating Diversity Reception

The State Bar is focused on a broad concept of inclusion to diversify and strengthen the legal profession. Its Justice Initiatives community is hosting this reception to celebrate the diversity we currently enjoy and to recommit to the value of better reflecting the society we serve.

Friday, October 1, 2010

8:00am–2:00pm BALLROOM CD (DEVOS PLACE)

Registration

8:00am–9:30am BALLROOM CD (DEVOS PLACE)

Continental Breakfast

8:00am–2:00pm BALLROOM CD (DEVOS PLACE)

Vendor Showcase

9:00am–10:00am GRAND GALLERY OVERLOOK F
(DEVOS PLACE)

Criminal Law Section Business Meeting

10:00am–12:00pm GRAND GALLERY OVERLOOK F
(DEVOS PLACE)

Criminal Law Section Program

Medical Marijuana—Everything You Wanted to Know but Were Afraid to Ask

The two-hour panel presentation will immediately follow a short business meeting during which new members are elected to the council. For questions about the program, contact Opolla Brown at obrown@co.wayne.mi.us.

9:30am–10:00am GRAND GALLERY OVERLOOK B
(DEVOS PLACE)

Senior Lawyers Section Council Meeting

10:00am–11:30am GRAND GALLERY OVERLOOK CD
(DEVOS PLACE)

Master Lawyers Section Program

The Master Lawyers Section Guide to Pro Bono

Using the wisdom and experience of its members to contribute to community is one focus of this new State Bar section. Master lawyers find that providing pro bono legal services is an especially rewarding community contribution. This program will demonstrate the dynamic.

9:30am–12:00pm GRAND GALLERY OVERLOOK A
(DEVOS PLACE)

Michigan Lawyers Auxiliary Business Meeting

10:00am–11:30am GRAND GALLERY OVERLOOK G
(DEVOS PLACE)

Casemaker Training

All members are invited to attend this instructional presentation. Learn how Casemaker can help you with legal research.

10:00am–12:00pm GRAND GALLERY OVERLOOK H
(DEVOS PLACE)

Children's Law Section Business Meeting & Program

Prisoners and Protocol: Implementing Recent Changes in the Law

Speakers will address what the Supreme Court holding in *In re Mason* means and how to use it in everyday practice. Program will also feature a discussion on changes in forensic interviewing protocol.

Speakers: Becky Yunker, Children's Assessment Center, Grand Rapids; Vivek Sankaran, University of Michigan, Child Advocacy Clinic, Ann Arbor

Moderator: Jodi M. Latuszek, Speaker Law Firm, Lansing

ANNUAL MEETING SCHEDULE DETAILS

10:30am–10:45am RIVER OVERLOOK C
(DEVOS PLACE)

Arts, Communication, Entertainment & Sports Section Business Meeting

10:45am–12:00pm RIVER OVERLOOK C
(DEVOS PLACE)

Arts, Communication, Entertainment & Sports Section Program

Copyright Protection & Licensing in the Arts: Practical solutions for securing and commercializing your clients' creative works

The program will focus on understanding the importance of copyright protection and how it's done, types of ownership, licensing, and how to effectively take your clients' expression of an idea into the commercial marketplace of visual and fine arts, literary arts, music, movies, live performances, and software.

Panelists: Thomas N. Doty, Howell; Susan Goldman, Franklin; Mindy M. Schwartz, Law Offices of Mindy M. Schwartz, Berkeley

Moderator: Sam Fredrick, Foster Swift Collins & Smith PC, Lansing

11:00am–1:00pm RIVER OVERLOOK D (DEVOS PLACE)

Aviation Law Section Business Meeting

12:00pm–2:00pm BALLROOM B (DEVOS PLACE)

State Bar of Michigan

50-Year Golden Celebration Luncheon

Celebrate and honor fellow colleagues being recognized for 50 years of membership in the State Bar of Michigan. This is a great opportunity to network with your peers and mentors.

12:00pm–2:00pm RIVER OVERLOOK AB
(DEVOS PLACE)

Law Practice Management & Legal Administrators Section Business Meeting & Program (Lunch Included)

Q&A for Your Law Practice Day

This personalized program will feature lunch and topic-specific discussion tables with leaders who will field your individual questions and concerns about technology, marketing, administration, productivity, billing, etc.

12:30pm–2:00pm GRAND GALLERY OVERLOOK B
(DEVOS PLACE)

Antitrust, Franchising & Trade Regulation Section Business Meeting & Lunch

12:30pm–1:30pm GRAND GALLERY OVERLOOK G
(DEVOS PLACE)

Paralegal/Legal Assistant Section Lunch & Business Meeting

2:00pm–4:00pm GRAND GALLERY OVERLOOK G
(DEVOS PLACE)

Paralegal/Legal Assistant Section Program

Electronic Medical Records

Speaker: Carol D. Carlson, shareholder, Smith Haughey Rice & Roegge, Grand Rapids

Ms. Carlson will speak about electronic medical records. She has defended health care providers and facilities for more than 20 years in the Michigan circuit courts. She received her JD in 1987 from the University of Notre Dame.

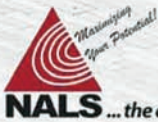
1:00pm–3:00pm GRAND GALLERY OVERLOOK H
(DEVOS PLACE)

Negligence Law Section Business Meeting & Program

2:00pm–4:00pm GRAND GALLERY OVERLOOK A
(DEVOS PLACE)

Animal Law Section Business Meeting

Tired of the Same Stories? expand your discussion group



NALS...the association for legal professionals offers easy ways to network with peers both locally and nationally to give you the opportunity to develop professional relationships with others in the legal community. NALS does not restrict membership to only one segment of the legal services profession, we are open to everyone so JOIN TODAY and begin to take advantage of over 75 years of experience in serving the legal professional.

NALS offers continuing legal education through our Online Learning Center, career advancement opportunities through three certifications, and live networking through our Online Community. Visit us online at www.nals.org to see why NALS is THE association for legal professionals.

For Membership information contact: Beverly Bishop PLS, NALS of Michigan President
(517) 881-8061 or bishopbb@comcast.net • www.nalsofmichigan.org

SCHEDULE AT A GLANCE

Special Thanks to Our Generous Sponsors

General Practice Section
of the State Bar of Michigan
Founding Sponsor

Law Practice Management
& Legal Administrators Section
of the State Bar of Michigan

Business Law Section
of the State Bar of Michigan



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association



Practice Management
Resource Center
of the State Bar of Michigan



Wednesday, September 29, 2010

SBM ANNUAL MEETING

12:00pm–2:00pm PEARL ROOM (AMWAY)
Real Property Law Section Council
Meeting & Lunch

12:00pm–1:00pm (AMWAY)
State Bar of Michigan Commissioners
Committee Meetings

1:30pm–3:30pm IMPERIAL BALLROOM (AMWAY)
State Bar of Michigan Board of
Commissioners Meeting

2:00pm–4:00pm VANDENBERG ROOM B (AMWAY)
Michigan State Bar Foundation Members/
Trustees Annual Business Meeting

3:00pm–7:00pm CROWN FOYER (AMWAY)
Annual Meeting Registration Opens

4:00pm–5:00pm IMPERIAL BALLROOM (AMWAY)
State Bar of Michigan New Board of
Commissioners Meeting

4:15pm–4:30pm PANTLIND BALLROOM (AMWAY)
Fellows of the Michigan State Bar
Foundation Annual Business Meeting

4:30pm–6:00pm PANTLIND BALLROOM (AMWAY)
Fellows of the Michigan State Bar
Foundation Reception (by invitation)

6:30pm–9:30pm AMBASSADOR BALLROOM (AMWAY)
State Bar of Michigan Awards Banquet

Thursday, September 30, 2010

LEVEL: BASIC/INTER/ADVANCED CLE: 10 PARALEGAL: 12*

| Solo & Small Firm INSTITUTE | | SBM ANNUAL MEETING |
|-----------------------------|--|--|
| 8:00am | Continental Breakfast, Vendor Showcase, and Registration BALLROOM CD (DeVos Place) | 8:00am–5:00pm BALLROOM CD (DeVos Place) Registration |
| 8:15am | Getting the Most Out of Your ICLE Partnership and Online Library GRAND GALLERY AB (DeVos Place) ICLE Staff | 8:00am–5:00pm BALLROOM CD (DeVos Place) Vendor Showcase |
| 9:00am | Welcome and Introduction GRAND GALLERY AB (DeVos Place) Richard T. White Jr., Chair, General Practice Section of the State Bar of Michigan, Law Office of Richard T. White Jr., Rochester Hills | 8:00am–9:30am BALLROOM CD (DeVos Place) Continental Breakfast |
| 9:20am | Report from the Executive Director GRAND GALLERY AB (DeVos Place) Janet K. Welch, Executive Director, State Bar of Michigan, Lansing | 9:00am–5:00pm BALLROOM A (DeVos Place) Representative Assembly |
| 9:40am | KEYNOTE PRESENTATION: Law Practice Management for Real Lawyers GRAND GALLERY AB (DeVos Place) Larry Rice, Rice Amundsen & Caperton PLLC, Memphis, TN | 9:00am–10:00am RIVER OVERLOOK EF (DeVos Place) Family Law Section Business Meeting |
| 10:40am | Vendor Showcase Break BALLROOM CD (DeVos Place) | 9:00am–12:00pm GRAND GALLERY OVERLOOK A (DeVos Place) Young Lawyers Section Business Meeting |
| 11:00am | SUBSTANTIVE LAW Discovery: An Ounce of Discovery is Worth a Pound of Gold GRAND GALLERY AB (DeVos Place) Larry Rice, Rice Amundsen & Caperton PLLC, Memphis, TN | 9:30am–11:30am GRAND GALLERY OVERLOOK B (DeVos Place) Litigation Section Business Meeting |
| | LAW PRACTICE MANAGEMENT Maximizing the Value of Your Practice and Assuring a Worry-Free Retirement GRAND GALLERY C (DeVos Place) John E. Bos, Chalgian & Tripp Law Offices PLLC, East Lansing; John A. Scott, John A. Scott PC, Traverse City | 10:00am–12:00pm GRAND GALLERY OVERLOOK G (DeVos Place) State Bar of Michigan Past Presidents' Advisory Council Business Meeting |
| | TECHNOLOGY Getting the Most Out of Microsoft Word 2007 and 2010 GRAND GALLERY D (DeVos Place) Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH | 10:00am–10:30am GRAND GALLERY OVERLOOK C (DeVos Place) Administrative Law Section Business Meeting |
| | MARKETING Convert Your Website into a Marketing Tool GRAND GALLERY E (DeVos Place) William A. McNeil, McNeil Law Office PLC, Portage; JoAnn L. Hathaway, Practice Management Advisor, State Bar of Michigan, Lansing | 10:00am–11:30am GRAND GALLERY OVERLOOK H (DeVos Place) Casemaker Training |
| | | 10:00am–11:30am RIVER OVERLOOK EF (DeVos Place) Family Law Section Program |

SCHEDULE AT A GLANCE

Thursday, September 30, 2010

LEVEL: BASIC/INTER/ADVANCED CLE: 10 PARALEGAL: 12*

| Solo & Small Firm INSTITUTE | | SBM ANNUAL MEETING |
|-----------------------------|---|---|
| 12:00pm | Lunch and Annual Meeting Functions | |
| 2:00pm | SUBSTANTIVE LAW | 10:00am–11:30am GRAND GALLERY OVERLOOK F (DeVos Place) Insurance & Indemnity Law Section Business Meeting |
| | LAW PRACTICE MANAGEMENT | 10:30am–12:00pm GRAND GALLERY OVERLOOK C (DeVos Place) Administrative Law Section Program |
| | TECHNOLOGY | 11:30am–12:00pm GRAND GALLERY OVERLOOK F (DeVos Place) Insurance & Indemnity Law Section Program |
| | MARKETING | 12:00pm–2:00pm BALLROOM B (DeVos Place) State Bar of Michigan Inaugural Luncheon |
| 2:50pm | SUBSTANTIVE LAW | 1:00pm–2:00pm GRAND GALLERY OVERLOOK B (DeVos Place) General Practice Section Business Meeting |
| | LAW PRACTICE MANAGEMENT | 1:00pm–2:00pm GRAND GALLERY OVERLOOK C (DeVos Place) American Indian Law Section Business Meeting |
| | TECHNOLOGY | 1:00pm–4:00pm RIVER OVERLOOK B (DeVos Place) Appellate Practice Section Program |
| | MARKETING | 2:00pm–4:00pm GRAND GALLERY OVERLOOK C (DeVos Place) American Indian Law Section Program |
| 3:40pm | Vendor Showcase Break BALLROOM CD (DeVos Place) | |
| | SUBSTANTIVE LAW | 1:00pm–2:00pm RIVER OVERLOOK EF (DeVos Place) NLRB Region 7 Practice & Procedure Committee Meeting |
| | LAW PRACTICE MANAGEMENT | 2:00pm–2:15pm RIVER OVERLOOK EF (DeVos Place) Labor & Employment Law Section Business Meeting |
| | TECHNOLOGY | 2:15pm–4:30pm RIVER OVERLOOK EF (DeVos Place) Labor & Employment Law Section Program |
| 4:00pm | SUBSTANTIVE LAW | 2:00pm–5:00pm RIVER OVERLOOK CD (DeVos Place) Environmental Law Section Business Meeting & Program |
| | LAW PRACTICE MANAGEMENT | 2:00pm–5:00pm GRAND GALLERY OVERLOOK D (DeVos Place) Consumer Law Section Business Meeting & Program |
| | TECHNOLOGY | 2:00pm–4:00pm GRAND GALLERY OVERLOOK F (DeVos Place) Criminal Issues Initiative Program |
| | MARKETING | 2:00pm–4:00pm GRAND GALLERY OVERLOOK G (DeVos Place) Retired Judges Association Business Meeting |
| 4:50pm | SUBSTANTIVE LAW | 2:00pm–3:30pm GRAND GALLERY OVERLOOK H (DeVos Place) Casemaker Training |
| | LAW PRACTICE MANAGEMENT | 4:00pm–5:00pm RIVER OVERLOOK AB (DeVos Place) Appellate Practice Section Business Meeting |
| | TECHNOLOGY | 4:30pm–6:00pm (AMWAY) Law School Receptions Michigan State University CASCADE ROOM Thomas M. Cooley ATRIUM University of Detroit Mercy RUBY ROOM University of Michigan PEARL ROOM Wayne State University EMERALD ROOM |
| | MARKETING | 6:30pm–8:30pm THE BOB Celebrating Diversity Reception |

SCHEDULE AT A GLANCE

Friday, October 1, 2010

| Solo & Small Firm INSTITUTE | | SBM ANNUAL MEETING |
|-----------------------------|--|---|
| 8:00am | Continental Breakfast, Vendor Showcase, and Registration BALLROOM CD (DeVos Place) | 8:00am–2:00pm BALLROOM CD (DeVos Place) Registration |
| 8:15am | Getting the Most Out of Your ICLE Partnership and Online Library GRAND GALLERY AB (DeVos Place) ICLE Staff | 8:00am–2:00pm BALLROOM CD (DeVos Place) Vendor Showcase |
| 9:00am | KEYNOTE PRESENTATION: Keeping Them Satisfied—Exceeding Client Expectations Every Day! GRAND GALLERY AB (DeVos Place) Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK | 8:00am–9:30am BALLROOM CD (DeVos Place) Continental Breakfast |
| 10:05am | SUBSTANTIVE LAW Mergers and Acquisitions for the Small Business GRAND GALLERY AB (DeVos Place) Tania E. (Dee Dee) Fuller, Fuller Law and Counseling PC, Grand Rapids | 9:00am–10:00am GRAND GALLERY OVERLOOK F (DeVos Place) Criminal Law Section Business Meeting |
| | LAW PRACTICE MANAGEMENT WORKSHOP: Keeping Them Satisfied—Exceeding Client Expectations Every Day! GRAND GALLERY C (DeVos Place) Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK | 9:30am–12:00pm GRAND GALLERY OVERLOOK A (DeVos Place) Michigan Lawyers Auxiliary Business Meeting |
| | TECHNOLOGY iPhone + iPad = iPractice GRAND GALLERY D (DeVos Place) Randy Arden Musbach, Musbach Ritter, Chelsea; Diane Ebersole, Practice Management Advisor, State Bar of Michigan, Lansing | 9:30am–10:00am GRAND GALLERY OVERLOOK B (DeVos Place) Senior Lawyers Council Meeting |
| | STARTING A LAW PRACTICE Suddenly Solo—What You Need to Hit the Ground Running GRAND GALLERY E (DeVos Place) Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH | 10:00am–11:30am GRAND GALLERY OVERLOOK CD (DeVos Place) Master Lawyer Section Program |
| 10:50am | Vendor Showcase Break BALLROOM CD (DeVos Place) | |
| 11:10am | SUBSTANTIVE LAW Satisfying Bankruptcy Trustees and Getting Your Reorganization Plan Approved GRAND GALLERY AB (DeVos Place) Brett N. Rodgers, Chapter 13 Bankruptcy Trustee, Grand Rapids; Janet S. Thomas, Reddy Thomas & Associates, Muskegon | 10:00am–11:30am GRAND GALLERY OVERLOOK G (DeVos Place) Casemaker Training |
| | LAW PRACTICE MANAGEMENT How Good Lawyers Survive Bad Times GRAND GALLERY C (DeVos Place) Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK | 10:00am–12:00pm GRAND GALLERY OVERLOOK H (DeVos Place) Children's Law Section Business Meeting & Program |
| | TECHNOLOGY Smartphones: Blackberries, iPhones, Windows Mobile, Android, and Palm GRAND GALLERY D (DeVos Place) Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH | 10:00am–12:00pm GRAND GALLERY OVERLOOK F (DeVos Place) Criminal Law Section Program |
| | STARTING A LAW PRACTICE Business and Financial Planning for the New Solo and Small Firm Practitioner GRAND GALLERY E (DeVos Place) John J. Conway, John J. Conway PC, Royal Oak; Elizabeth Welch Lykins, The Lykins Law Firm PLC, Grand Rapids | 10:30am–12:00pm RIVER OVERLOOK C (DeVos Place) Arts, Communication, Entertainment & Sports Section Business Meeting & Program |
| 12:00pm | Lunch and Annual Meeting Functions BALLROOM CD (DeVos Place) | 11:00am–1:00pm RIVER OVERLOOK D (DeVos Place) Aviation Law Section Business Meeting |
| 2:00pm | SUBSTANTIVE LAW Family Law Update GRAND GALLERY AB (DeVos Place) Jennie Boldish Bryan, RizzoBryan PC, Grand Rapids | 12:00pm–2:00pm BALLROOM B (DeVos Place) State Bar of Michigan 50-Year Golden Celebration Luncheon |
| | LAW PRACTICE MANAGEMENT Winning Alternatives to the Billable Hour GRAND GALLERY C (DeVos Place) Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK | 12:00pm–2:00pm RIVER OVERLOOK AB (DeVos Place) Law Practice Management & Legal Administrators Section Business Meeting, Lunch & Program |
| | TECHNOLOGY Web Conferencing for Lawyers—What It Is, How It Works, and Why You Should Be Using It GRAND GALLERY D (DeVos Place) Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH | |
| | QUALITY OF LIFE Light Up with Self Care: Stress Management Tips and Techniques for Lawyers GRAND GALLERY E (DeVos Place) Martha D. Burkett, MPA, LPC, NCC, CAAC, BRI-II, ACS, Lawyers & Judges Assistance Program—State Bar of Michigan, Lansing | 12:30pm–4:00pm GRAND GALLERY OVERLOOK G (DeVos Place) Paralegal/Legal Assistant Section Business Meeting, Lunch & Program |

SCHEDULE AT A GLANCE

Friday, October 1, 2010

| Solo & Small Firm INSTITUTE | | | SBM ANNUAL MEETING |
|-----------------------------|---|--|---|
| 2:55pm | SUBSTANTIVE LAW | Representing Injured Clients and Finding Value in Car Accident Claims GRAND GALLERY AB (DeVos Place) <i>Steven M. Gursten, Gursten Koltonow Gursten Christensen & Raitt PC, Farmington Hills</i> | 12:30pm–2:00pm GRAND GALLERY OVERLOOK B (DeVos Place) Antitrust, Franchising & Trade Regulation Section Business Meeting & Lunch |
| | LAW PRACTICE MANAGEMENT | Collecting Your Judgment—You Won the Case; Now Get Paid! GRAND GALLERY C (DeVos Place) <i>David C. Myers, Muller Muller Richmond Harms & Myers PC, Grand Rapids</i> | 1:00pm–3:00pm GRAND GALLERY OVERLOOK H (DeVos Place) Negligence Law Section Business Meeting & Program |
| | TECHNOLOGY | 50 Tips in 50 Minutes GRAND GALLERY D (DeVos Place) <i>Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK; Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH; Hon. Donald H. Passenger, 61st District Court, Grand Rapids</i> | 2:00pm–4:00pm GRAND GALLERY OVERLOOK A (DeVos Place) Animal Law Section Business Meeting |
| | QUALITY OF LIFE | Why Would a Lawyer Do Yoga? GRAND GALLERY E (DeVos Place) <i>Sally Rutzky, Sally Rutzky & Naomi J. Woloshin, Ann Arbor</i> | |
| 3:45pm | Networking Break GRAND GALLERY (DeVos Place) | | |
| 4:00pm | SUBSTANTIVE LAW | Sentencing Advocacy in State and Federal Court GRAND GALLERY AB (DeVos Place) <i>Charles E. Chamberlain Jr., Willey & Chamberlain LLP, Grand Rapids</i> | |
| | LAW PRACTICE MANAGEMENT | Social Networking in Your Law Practice GRAND GALLERY C (DeVos Place) <i>Priya Marwah Doornbos, PMD Legal PLLC, Plymouth; Timothy P. Flynn, Karlstrom Cooney LLP, Clarkston; Hon. Donald H. Passenger, 61st District Court, Grand Rapids</i> | |
| | TECHNOLOGY | How Not to Commit Malpractice with Your PC GRAND GALLERY D (DeVos Place) <i>Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK</i> | |
| | QUALITY OF LIFE | Hassle-Free Vacation Planning for the Busy Lawyer GRAND GALLERY E (DeVos Place) <i>Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH; Lynn P. Chard, Executive Director, Institute of Continuing Legal Education, Ann Arbor</i> | |

What is Fair?

Don't you deserve a greater voice in your professional liability protection? Now you can choose what is best for you and your firm, while gaining more control over the risk associated with the practice of law. ProAssurance companies' LawyerCare® program provides:

- **Individual “tail” coverage**—giving you the option to gain more control over the risk your practice history presents.
- **PracticeGuard® disability coverage**—ensuring your firm is reimbursed in the event a member becomes disabled.
- **Employment practice liability defense**—providing enhanced defense coverage, to include alleged employee acts or omissions in the workplace.

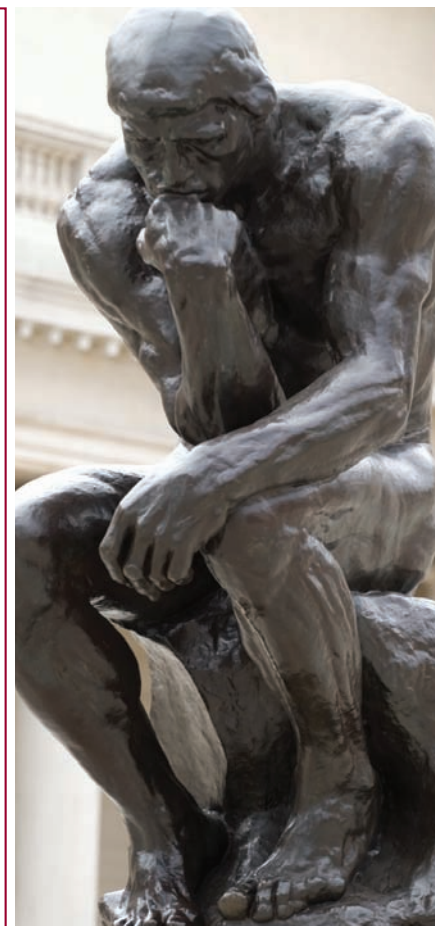
It's only fair your insurer provide you with the knowledge and support you need. Rated **A (Excellent)** by A.M. Best, ProAssurance Group has a long history of financial stability—meaning we will be there for you every step of the way.

Think about it.

LawyerCare®
PROASSURANCE
Treated Fairly

WARD'S
50
2007-2010
4 Years Running
CONSISTENCY • PERFORMANCE

Professional Liability Insurance for Lawyers & Law Firms
Rated A (Excellent) by A.M. Best • ProAssurance.com • 800.292.1036



Solo & Small Firm INSTITUTE SCHEDULE DETAILS

Thursday, September 30, 2010

MODERATORS:

Substantive Law Track

Richard T. White Jr., Law Office of Richard T. White Jr., Rochester Hills

Law Practice Management Track

Rebecca Simkins, Barris Sott Denn & Driker PLLC, Detroit

Technology Track

Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

Marketing Track

Sally Babbitt VanDenBerg, Vice President, Sr. Relationship Manager, PNC Wealth Management, Lansing

8:00am BALLROOM CD (DEVOS PLACE)

Continental Breakfast, Vendor Showcase, and Registration

8:15am GRAND GALLERY AB (DEVOS PLACE)

Getting the Most Out of Your ICLE Partnership and Online Library

ICLE Staff

9:00am GRAND GALLERY AB (DEVOS PLACE)

Welcome and Introduction

Richard T. White Jr., Chair, General Practice Section of the State Bar of Michigan, Law Office of Richard T. White Jr., Rochester Hills

9:20am GRAND GALLERY AB (DEVOS PLACE)

Report from the Executive Director

Greetings from the State Bar's executive director with an update of Bar activities of special interest to solo and small firm practitioners.

Janet K. Welch, Executive Director, State Bar of Michigan, Lansing

9:40am GRAND GALLERY AB (DEVOS PLACE)

KEYNOTE PRESENTATION: Law Practice Management for Real Lawyers

Manage your practice to produce better results for your clients and your bottom line. Using humor and high energy, Larry reveals the secrets to a successful law practice drawn from his own experience and the practices of thousands of lawyers from across the nation. Lower your stress, improve your bottom line, and bring happiness to yourself and those who work for you!

Larry Rice, Rice Amundsen & Caperton PLLC, Memphis, TN

11:00am

Substantive Law Track: Discovery: An Ounce of Discovery is Worth a Pound of Gold

GRAND GALLERY AB (DEVOS PLACE)

Join Larry for an exploration of the joys and tragedies of the discovery process. Bringing years of experience in the trenches to the table, he will divulge deposition techniques and approaches to written discovery to make you the envy of those who did not attend!

Larry Rice, Rice Amundsen & Caperton PLLC, Memphis, TN

11:00am continued

Law Practice Management Track: Maximizing the Value of Your Practice and Assuring a Worry-Free Retirement

GRAND GALLERY C (DEVOS PLACE)

Get prepared for the next stage in your life. Phasing out of practice takes planning and consideration. From selling your practice to grooming a successor to take over your practice, from merging with another firm to transitioning to something new using your legal skills, start your plan now with two of Michigan's most experienced and distinguished lawyers.

John E. Bos, Chalgian & Tripp Law Offices PLLC, East Lansing; John A. Scott, John A. Scott PC, Traverse City

Technology Track: Getting the Most Out of Microsoft Word 2007 and 2010

GRAND GALLERY D (DEVOS PLACE)

From fixing default settings to using styles, you can save enormous amounts of time and energy by tapping the full potential of Word. Maximize your use in the law office with Barron's most practical solutions and time-saving tips for the two most recent versions of Word.

Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

Marketing Track: Convert Your Website into a Marketing Tool

GRAND GALLERY E (DEVOS PLACE)

Your firm probably has a website already, but are you making the best use of it to draw clients with new business? Convert your website into a powerful marketing tool that attracts new clients and helps current clients better understand and appreciate all the services you offer! Increase the bottom line by enhancing revenue with a powerful, more focused website.

William A. McNeil, McNeil Law Office PLC, Portage; JoAnn L. Hathaway, Practice Management Advisor, State Bar of Michigan, Lansing

2:00pm

Substantive Law Track: Everything You Need to Know About the Uncapping of Real Estate Taxes

GRAND GALLERY AB (DEVOS PLACE)

Is one of your clients planning to transfer property to an LLC as part of a new business relationship? Are you talking to clients about placing real estate parcels in their estate planning trust? Have clients asked about the best way to transfer real estate to their children? If your clients have real estate questions, this session is for you. Done wrong, real estate transfers can uncap client property taxes and lead to significant increases in tax liability. Learn the perils and pitfalls, but do it right. Take home best practices and an array of scary stories to better serve your practice.

William R. VanderSluis, McShane & Bowie PLC, Grand Rapids

2:00pm continued

Law Practice Management Track: Managing and Leading Great Staff and Team Meetings

GRAND GALLERY C (DEVOS PLACE)

Your time is precious and frivolous meetings are simply not an option. Too many unproductive and wasteful meetings create a major drag on staff morale, motivation, and the bottom line. Well-managed meetings are highly effective tools to keep people and teams productive, effective, and consistently creating value. Take home strategies to be the best leader you can be and plan, manage, start, and end effective, efficient meetings.

Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing

Technology Track: Power PDF Tips and Tricks

GRAND GALLERY D (DEVOS PLACE)

Redaction, portfolios, fillable forms, oh my! Get the most out of Acrobat 9 and its many incredibly useful features for lawyers. Redact in batches using word lists and patterns to find Social Security numbers, e-mails, and more. Avoid errors and save time with fillable forms. Discover new ways to combine files to create trial notebooks, document binders, and deal books.

Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

Marketing Track: Clients: Getting, Keeping, and Sometimes Controlling the Pesky People Who Pay the Bills

GRAND GALLERY E (DEVOS PLACE)

Clients make your practice a success or a nightmare. Larry will lead you through the psychology, marketing, ethics, and management you need to upgrade your clients. As a real practicing lawyer, Larry will share his day-to-day experience to provide insight, tips, techniques, and forms to work for you in your practice.

Larry Rice, Rice Amundsen & Caperton PLLC, Memphis, TN

2:50pm

Substantive Law Track: What's Happening with Commercial Foreclosures

GRAND GALLERY AB (DEVOS PLACE)

Is the commercial real estate market next? Are analyst predictions coming true? Get help with your commercial real estate mortgage foreclosure practice from the experts, including the guy who "wrote the book!" Get up to speed and successfully make the best of every stage in the process.

John G. Cameron Jr., Dickinson Wright PLLC, Grand Rapids; Monica J. Labe, Dickinson Wright PLLC, Bloomfield Hills

Law Practice Management Track: Does Your Law Firm Need an Employee Handbook?

GRAND GALLERY C (DEVOS PLACE)

No matter the size of your law firm, employee handbooks can boost morale, increase productivity, and manage employee expectations. Handbooks also provide managers and lawyers with a consistent way to enforce rules and measure performance. Handbooks limit your liability, reduce potential litigation expenses, and keep business costs under control. If you don't have one, learn why this is an essential tool for running your business. If you DO have an employee handbook, make certain it's up to date and doesn't contain hidden land mines!

Rebecca Simkins, Barris Sott Denn & Driker PLLC, Detroit

Solo & Small Firm INSTITUTE SCHEDULE DETAILS

Thursday, September 30, 2010 continued

2:50pm continued

Technology Track: Negotiating and Revising Documents: Solving the Key Issues Using Word and AcrobatGRAND GALLERY D
(DEVOS PLACE)

Lawyers frequently trade electronic documents with opposing counsel and clients to indicate changes and propose modifications. Learn the tools available in Word and Acrobat for safely e-mailing documents, comparing versions, tracking changes, and adding comments and other annotations. Avoid metadata, know when PDFs should be used instead of word processor files, and more.
Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

Marketing Track: Clients: Getting, Keeping, and Sometimes Controlling the Pesky People Who Pay the Bills—Continued

GRAND GALLERY E (DEVOS PLACE)

Clients make your practice a success or a nightmare. Larry will lead you through the psychology, marketing, ethics, and management you need to upgrade your clients. As a real practicing lawyer, Larry will share his day-to-day experience to provide insight, tips, techniques, and forms to work for you in your practice.
Larry Rice, Rice Amundsen & Caperton PLLC, Memphis, TN

4:00pm

Substantive Law Track: Drafting a Patient Advocate DesignationGRAND GALLERY AB
(DEVOS PLACE)

The patient advocate designation is a critical component of every well-prepared estate plan. Help your clients be ready for incapacity to ensure their health-related preferences are met. Answer your client's questions with confidence. Can she designate her own funeral arrangements? Understand the client's rights under the Michigan statute and the impact of HIPAA regulations. Plus, avoid drafting errors and ensure that PADs are honored.
Michele C. Marquardt, DeMent and Marquardt PLC, Kalamazoo

Law Practice Management Track: Taming the E-mail and Info Overload Beast

GRAND GALLERY C (DEVOS PLACE)

More and more professionals find themselves buried deeper and deeper under a continuous stream of useful and useless e-mail. Develop a proven system for maintaining the flow of information and avoid spinning your wheels or feeling overwhelmed. Learn successful strategies to keep your e-mail inbox efficient and under control. Reduce the inbox mess with "natural" places for e-mails to go. Take charge of your account, get on top of your e-mail, and move your practice forward!

*Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing***Technology Track: Basic Excel for Lawyers**

GRAND GALLERY D (DEVOS PLACE)

If you're like most lawyers, you own Excel as part of Microsoft Office but you're either under-using it or not using it at all. Learn powerful ways to produce flawless estate and guardianship accountings, amortization schedules, real estate closing statements, disbursement schedules, medical bill summaries, date calculations, and graphical representations of data you feed into it (pie charts, bar graphs, etc.).

Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

4:00pm continued

Marketing Track: Powerful Persuasive Writing Techniques for Your Marketing Materials and BriefsGRAND GALLERY E
(DEVOS PLACE)

Learn to write more persuasively using the same powerful techniques that copywriters have relied on for years. Discover how to apply concepts such as "message to market match" and the "foot in the door" strategy, and to use tools like storytelling, social proof, and calls to action to more effectively sell your services to potential clients and your arguments to judges.
Lisa Solomon, Lisa Solomon Esq—Legal Research & Writing, Legal Research & Writing Pro, Ardsley, NY

4:50pm

Substantive Law Track: Top 10 Medicaid Planning Tips

GRAND GALLERY AB (DEVOS PLACE)

To many, Medicaid seems like a morass. Bring clarity to the planning process with this fast-paced tour of some of the best Medicaid planning tips from one of the top elder law specialists in Michigan.

*Amy Rombyer Tripp, Chalgian & Tripp Law Offices PLLC, Jackson***Law Practice Management Track: Productivity Boosters: Key PC Shortcuts and Timesavers**

GRAND GALLERY C (DEVOS PLACE)

Take home a collection of the fastest time-saving shortcuts available on your PC. Obtain a list of simple keystroke combinations to enhance your speed on the most common programs. Find and retrieve documents with speed and ease using Windows Explorer. Speed up your Web browsing without your mouse. Personalize your e-mail account to auto-send common messages, autofile, and delete. Develop a social media strategy to post to multiple sites simultaneously. Be more productive and relaxed at your computer!

*Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing***Technology Track: Microsoft Outlook for Lawyers**

GRAND GALLERY D (DEVOS PLACE)

Learn to use Outlook's core applications including e-mail, calendaring, contact management, and notes. Fix your default settings, set up e-mail signatures, automatically organize your inbox by creating rules and alerts, plus tips and tricks for getting the most out of this widely-used program.

*Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH***Marketing Track: Powerful Persuasive Writing Techniques for Your Marketing Materials and Briefs—Continued**

GRAND GALLERY E (DEVOS PLACE)

Learn to write more persuasively using the same powerful techniques that copywriters have relied on for years. Discover how to apply concepts such as "message to market match" and the "foot in the door" strategy, and to use tools including storytelling, social proof, and calls to action to more effectively sell your services to potential clients and your arguments to judges.

Lisa Solomon, Lisa Solomon Esq—Legal Research & Writing, Legal Research & Writing Pro, Ardsley, NY

Friday, October 1, 2010

MODERATORS:

Substantive Law Track*Jennie Boldish Bryan, RizzoBryan PC, Grand Rapids***Law Practice Management Track***Vincent A. Romano, Attorney Services Marketing, Grosse Pointe Park***Technology Track***Randy Arden Musbach, Musbach Ritter, Chelsea***Starting a Law Practice Track***Elizabeth Welch Lykins, The Lykins Law Firm PLC, Grand Rapids***Quality of Life Track***Elizabeth Welch Lykins, The Lykins Law Firm PLC, Grand Rapids*

8:00am BALLROOM CD (DEVOS PLACE)

Continental Breakfast, Vendor Showcase, and Registration

8:15am GRAND GALLERY AB (DEVOS PLACE)

Getting the Most Out of Your ICLE Partnership and Online Library*ICLE Staff*

9:00am GRAND GALLERY AB (DEVOS PLACE)

KEYNOTE PRESENTATION: Keeping Them Satisfied—Exceeding Client Expectations Every Day

Savvy lawyers set client expectations early in the relationship. They do not "close the deal" by over-promising results they cannot achieve. Clients with unrealistic or violated expectations are the ones who file grievances. Attend this session to learn how to establish realistic goals, manage the relationship, and exceed expectations to establish happy, satisfied, and motivated clients who spread word of your high-quality service and attorney-client relations to their friends, family, and business associates.

Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK

10:05am

Substantive Law Track: Mergers and Acquisitions for the Small Business

GRAND GALLERY AB (DEVOS PLACE)

Small business owners can't afford the full range of activities required in a major M&A transaction. Find out which practices are required and where you can save money. What does due diligence look like in a small business transaction? Find out which documents are required and where to find the forms necessary to save time and still get the job done.

*Tania E. (Dee Dee) Fuller, Fuller Law and Counseling PC, Grand Rapids***Law Practice Management Track: WORKSHOP: Keeping Them Satisfied—Exceeding Client Expectations Every Day!**

GRAND GALLERY C (DEVOS PLACE)

In this interactive session following his keynote address, Jim Calloway provides additional tips and details. Bring your own ideas and share with the group: What has worked for you? What successes have you experienced? What lessons have you learned?

Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK

Solo & Small Firm INSTITUTE SCHEDULE DETAILS

Friday, October 1, 2010 continued

10:05am continued

Technology Track: iPhone + iPad = iPractice

GRAND GALLERY D (DEVOS PLACE)
Got the PC blues? Wondering why Macintosh computers and Apple products have such passionate devotees? Discover the advantages, features, and applications developed for Apple hardware to improve the lives of solo and small firm practitioners. Find out why an iPad is a happy practice!
Randy Arden Musbach, Musbach Ritter, Chelsea; Diane Ebersole, Practice Management Advisor, State Bar of Michigan, Lansing

Starting a Law Practice Track: Suddenly Solo—What You Need to Hit the Ground Running

GRAND GALLERY E (DEVOS PLACE)
Thousands of lawyers find themselves suddenly opening a practice of their own. This session provides a roadmap for getting your practice up and running quickly with computers to phones to research to insurance. Barron will cover all the issues you need to address, help you prioritize, and connect you to resources that will help you get your practice moving.
Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

11:10am

Substantive Law Track: Satisfying Bankruptcy Trustees and Getting Your Reorganization Plan Approved

GRAND GALLERY AB (DEVOS PLACE)
Bankruptcy has grown ever more complicated. You want to get your plans right and approved the first time or you're going to lose money. Discover what Chapter 13 trustees are looking for and hear from a successful debtor attorney on how you can make the process go as smoothly as possible with the fewest objections!
Brett N. Rodgers, Chapter 13 Bankruptcy Trustee, Grand Rapids; Janet S. Thomas, Reddy Thomas & Associates, Muskegon

Law Practice Management Track: How Good Lawyers Survive Bad Times

GRAND GALLERY C (DEVOS PLACE)
Get a wealth of practical tips, resources, and tools to survive and thrive in a down economy by better managing your operation, strategically marketing your firm, and carefully leveraging technology to reduce overhead and maximize profitability. Based on his acclaimed book of the same title, Jim Calloway provides you with a road map to success despite a bleak economic picture. Gain an immeasurable advantage and shelter from the storm!
Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK

Technology Track: Smartphones: Blackberries, iPhones, Windows Mobile, Android, and Palm

GRAND GALLERY D (DEVOS PLACE)
The smartphone boom is on! Understand options for remote e-mail, synchronizing calendars, contacts, and tasks, reading (or even drafting) documents, browsing the Web, and "tethering" your phone to a notebook computer. Get Barron's advice on which options a lawyer should consider, how they can be used in the practice of law, and the pros and cons of the five major smartphone operating systems.
Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

11:10am continued

Starting a Law Practice Track: Business and Financial Planning for the New Solo and Small Firm Practitioner

GRAND GALLERY E (DEVOS PLACE)
Lawyers starting a new practice must develop careful business and financial plans. Where are your clients coming from? How will you build your business? What will be your sources of revenue? Have you developed a relationship with your bank? Do you have a line of credit? Have you considered your insurance needs? How will you pay your bills? Get answers to these questions and more in a dynamic session led by two successful solo practitioners.
John J. Conway, John J. Conway PC, Royal Oak; Elizabeth Welch Lykins, The Lykins Law Firm PLC, Grand Rapids

2:00pm

Substantive Law Track: Family Law Update

GRAND GALLERY AB (DEVOS PLACE)
Family practice continues to change rapidly. Stay on top of all the latest developments and be as current as you can be with an analysis of the most important cases during the last year.
Jennie Boldish Bryan, RizzoBryan PC, Grand Rapids

Law Practice Management Track: Winning Alternatives to the Billable Hour

GRAND GALLERY C (DEVOS PLACE)
Solo and small firm attorneys are well-positioned to embrace alternative billing. Their business clients want greater predictability and their consumer clients want to know "the bottom line." Dispel the myths! Task-based billing and flat fees don't mean working for free. Learn the many alternatives and circumstances available for alternative billing and make them work for you. Learn to explain the possibility of additional charges for win-win billing solutions.
Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK

Technology Track: Web Conferencing for Lawyers—What It Is, How It Works, and Why You Should Be Using It

GRAND GALLERY D (DEVOS PLACE)
Web meetings and Web conferences are inexpensive and easy to set up and participate in. They are often far less expensive than meeting in person, they're less disruptive, and they allow you to share documents and collaborate in real time. This session provides an overview and demonstration of four leading Web meeting services including GoToMeeting, WebEx, Adobe Acrobat Connect and MS Office Live Meeting.
Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH

Quality of Life Track: Light Up with Self Care: Stress Management Tips and Techniques for Lawyers

GRAND GALLERY E (DEVOS PLACE)
A quality of life expert and long time mental health counselor examines life stress in the legal profession and culture. No practitioner is immune but it can be controlled. You've worked hard and deserve a break. Join this session and take home concrete, specific and do-able techniques for managing stress while maintaining a busy and productive lifestyle.
Martha D. Burkett, MPA, LPC, NCC, CAAC, BRI-II, ACS, Lawyers & Judges Assistance Program, State Bar of Michigan, Lansing

2:55pm

Substantive Law Track: Representing Injured Clients and Finding Value in Car Accident Claims

GRAND GALLERY AB (DEVOS PLACE)
This fast-paced session addresses ways to work up claims for injuries and benefits resulting from automobile accident cases. Learn the value of claims for replacement services or attendant care. Earn interest and attorney fees while enforcing client rights. Take home tips on working up third-party claims. Develop a fresh approach to settlement negotiations. Turn those calls from injured clients into a revenue stream!
Steven M. Gursten, Gursten Koltonow Gursten Christensen & Raitt PC, Southfield

Law Practice Management Track: Collecting Your Judgment—You Won the Case; Now Get Paid!

GRAND GALLERY C (DEVOS PLACE)
Most lawyers know how to win their cases, but can they collect on their judgment? A premier Michigan collections lawyer shares the basic secrets of collecting on judgments from garnishment tips, how to sell "stuff," and where to find resources.
David C. Myers, Muller Muller Richmond Harms & Myers PC, Grand Rapids

Technology Track: 50 Tips in 50 Minutes

GRAND GALLERY D (DEVOS PLACE)
Fast-paced and fun, covering everything under the technology sun! From cool websites to software to gadgets and utilities, attend the fastest 50 minutes in CLE to learn the technology that will let you work smarter, faster, and more efficiently.
Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK; Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH; Hon. Donald H. Passenger, 61st District Court, Grand Rapids

Quality of Life Track: Why Would a Lawyer Do Yoga?

GRAND GALLERY E (DEVOS PLACE)
Can yoga practice and philosophy improve the quality of your life and practice? Learn techniques and exercises to keep you sane, centered, and focused. Experience the energy and relief that flows from simple chair exercises during the session. Participation optional. Learn an exercise to help your clients on the witness stand. Join a family law practitioner/yoga teacher for a session that could change your life!
Sally Rutzky, Sally Rutzky & Naomi J. Woloshin, Ann Arbor

4:00pm

Substantive Law Track: Sentencing Advocacy in State and Federal Court

GRAND GALLERY AB (DEVOS PLACE)
What persuades judges when sentencing one of your clients? What do judges want to hear? From gathering letters of support to making and preserving objections to pre-sentence reports, from marshalling evidence for a sentencing hearing to working with sentencing guidelines, this session compares and contrasts the challenges of advocacy in state and federal proceedings.
Charles E. Chamberlain Jr., Willey & Chamberlain LLP, Grand Rapids

Solo & Small Firm INSTITUTE SCHEDULE DETAILS

Friday, October 1, 2010 continued

4:00pm continued

Law Practice Management Track:

Social Networking in Your Law Practice

GRAND GALLERY C (DeVOS PLACE)

Add social networking to your marketing plan. Will clients really find you on Facebook, Buzz, and Twitter? Can LinkedIn actually bring more referrals? How can the law-related social media sites enhance your practice? Effectively and ethically incorporate social networking into your practice with advice from Michigan's most tech savvy judge and two lawyers who have taken social networking to new heights.

Priya Marwah Doornbos, PMD Legal PLLC, Plymouth;

Timothy P. Flynn, Karlstrom Cooney LLP, Clarkston;

Hon. Donald H. Passenger, 61st District Court,

Grand Rapids

Technology Track: How Not to Commit Malpractice with Your PC

GRAND GALLERY D
(DeVOS PLACE)

From file back up to security systems, from misdirected e-mail to the ethics of metadata, from flash drives to smartphones, the electronic age has ushered in new ways for lawyers to violate ethical obligations, get into discipline trouble, and face malpractice litigation. In this session, Jim Calloway helps you stay on the right side of the line, reduce your exposure, and increase your practice satisfaction.

Jim Calloway, Oklahoma State Bar Association, Oklahoma City, OK

Quality of Life Track: Hassle-Free Vacation Planning for the Busy Lawyer

GRAND GALLERY E (DeVOS PLACE)

Take the stress out of planning your next getaway. Use the best websites to find cheap airline tickets, take advantage of frequent flyer mile programs, and leverage your business acumen and Web savvy into better, more economic and more relaxing vacations! *Barron K. Henley, Affinity Consulting Group LLC, Columbus, OH; Lynn P. Chard, Director, Institute of Continuing Legal Education, Ann Arbor*

SAVE THE DATE!

State Bar of Michigan 2011 Annual Meeting
Sept. 14-16, 2011
Hyatt Regency, Dearborn



Congratulations to these Fellows of the Michigan State Bar Foundation on their

50 years of dedicated service as attorneys:

| | |
|-----------------------|---------------------------|
| Bruce A. Barnhart | George A. Googasian |
| Raymond R. Behan | Miles A. Hurwitz |
| Hon. Robert A. Benson | Edwin W. Jakeway |
| Hon. Thomas Leo Brown | George H. Lennon |
| Anthony C. Buesser | Norman L. Lippitt |
| David J. Cooper | Richard H. May |
| Calvin R. Danhof | Richard J. McClear |
| Daniel C. Devine | Russell A. McNair Jr. |
| Paul E. Dufault | Robert W. Siegel |
| John L. Etter | Hon. Charles W. Simon Jr. |
| William S. Farr | Hon. H. David Soet |

The Trustees, Members and Staff of the Michigan State Bar Foundation express our great appreciation to these Foundation Fellows for their significant contributions to the legal profession and for their generous support for the Foundation's program of public service.

Miller Engineering Associates, Inc.

Engineering Research and Consulting Services

Ann Arbor, MI * West Lafayette, IN * Boise, ID * Portland, OR
734-662-6822 Toll Free: 888-206-4394 Fax: 734-747-9712

Corporate Info/Staff**/Fees: millerengineering.com, email: miller@millerengineering.com

Mechanical and Industrial Engineering

Product Design and Analysis
Power Tool Safety
Machine Guarding
Compliance with Standards
Metalworking, Woodworking
Plastic Molding

Warnings, Labels, Instructions & Manuals

Books: Warnings & Instructions
Design of User Manuals & Warnings:
ANSI Z535, ISO Requirements
Health & Chemical Hazard Warnings

Chemical, Environmental and Fire

Fires & Explosions: Vapors/Electrical/Chemical
OSHA Material Safety Data Sheets
Chemical Labeling Requirements: ANSI Z129.1
Environmental Contamination Waste Disposal
Chemical Process Accidents

Vehicles: Auto, Truck, Trailer, Recreational

Auto Crash Data Retrieval System:
Vetronix CDR
Roadway/Traffic Accident Reconstruction
ATV/Jet Ski/Snowmobile/Personal Watercraft
Seat Belts & Air Bags Usage/Warnings

James M. Miller, PE, PhD
Emeritus Professor
University of Michigan

*(Author of Textbook: Human Factors & Ergonomics for Engineers)

**Our 10 staff members have engineering degrees in mechanical, agricultural, chemical, human factors, ergonomics, health & safety, and packaging; and also in nursing and psychology.

Agricultural and Construction

Equipment Accidents:
Construction Trades, Tractor,
Implement, Harvester, Storage
Chemicals:
Pesticides, Herbicides,
Fungicides

Consumer Product Safety

Slips, Falls:
Premise - Vehicle - Ladder
Home: Child, Toys, Tools,
Appliances & Electrical

Human Factors and Ergonomics

Visibility / Perception
Human performance analysis
Exercise equipment

Hospital Engineering & Nursing

Patient Safety and Accidents
Biomedical Devices
Bioengineering
Patient Care & Nursing Practices
Prosthetic, Orthotic &
Implant Reliability
Work and Process Flow Analysis
and Scheduling

Mark R. Lehto, PhD*
Associate Professor
Purdue University