

State Bar of Michigan ANNUAL MEETING

Solo & Small Firm INSTITUTE

COSPONSORS State Bar of Michigan

General Practice Section (Founding Sponsor)

Law Practice Management Section

Business Law Section

Practice Management Resource Center

Register at www.michbar.org/annualmeeting.cfm

CLE for the New Economy at Your Annual Meeting

In times of economic crisis you need strategies that WORK! Get CLE to pull you through and help you survive, PLUS updates and advice from your sections all in one place, at one time. Attend the *Solo & Small Firm Institute* and hear tried-and-true ways to market your practice and expand your revenue; get practical suggestions to cut overhead and save time; and learn technological, easy to implement solutions that streamline your operation at a reasonable cost. This year a star-studded faculty helps you meet your economic challenges head-on with realistic strategies tailored for the solo and small firm practitioner. Take home sound solutions you CAN implement immediately. Weather the economic storm with help from the *Solo & Small Firm Institute!*

Increase Your Revenue—Strategies that Work Even in a Down Economy

If others can do it, so can you! Learn what practices are succeeding in Michigan today.

- Market yourself, leverage specialties, and increase referrals with INEXPENSIVE techniques proven successful by others
- Reduce your taxes? You bet! Taking deductions and credits your practice is entitled to can add up—a tax expert shows you how
- Collect the fees you've earned with advice from the presenter who "wrote the book" on collection cases in Michigan

Reduce Your Costs—Find Efficiencies that Lower Your Expenses

There has never been a better time to reevaluate your business practices and learn to do things differently. Even small tweaks can save you money and headaches!

- Do more with less—take control of your workload with project management techniques for you and your staff
- Eliminate wasted time, rushed jobs, stress, and frustration—get the essentials of good communication
- Increase your productivity diagnose your "style" of procrastination and what to do about it



DON'T MISS Friday's Keynote Presentation— How to Survive the Crash! Critical Tools for Succeeding in Crisis Times

Dustin A. Cole explains how to focus on efficiencies and innovation in order to survive the current economic environment.

- Explore outsourcing your business needs to cut overhead
- Go virtual and run your practice on hundreds of dollars a month

This seminar improves every year—and it's hard to choose which session to attend!

Judith Pfeiffer, Adkison Need & Allen, Bloomfield Hills

NATIONAL SPEAKERS AT THE Solo & Small Firm INSTITUTE



Irwin D. Karp Productive Time Sacramento, CA

Mr. Karp is a productivity consultant, founder of Productive Time in Sacramento, California, and an attorney with over 30 years of experience, so he knows the obstacles that can get in the way of staying organized and focused. He presents seminars to bar associations and law firms

around the country in the areas of time management, personal and team productivity, organization, overcoming procrastination, e-mail management, communications, and workflow.



Dustin A. Cole Attorneys Master Class Longwood, FL

Mr. Cole has trained over 10,000 attorneys across the United States in how to build more successful practices and has more than 35 years of experience in every phase of marketing, advertising, public relations, and management. In 2002 he founded

his own organization, Attorneys Master Class, to focus on supporting larger firms in increasing attorney revenues. Mr. Cole is a frequent keynote and guest speaker at legal organizations nationwide.

The information provided by speakers and materials can greatly improve my practice. Jana Hewitt, Flannery & Hewitt PLC, Troy

Improve Your Bottom Line with Technology— No Tech Guru Required

Embracing technology may be the single best way to improve your bottom line. Approachable tech experts share easy to understand advice to get you started or move you to the next level.

- Increase productivity—get the most out of your word processor
- Improve efficiency while you're on the road—take advantage of AFFORDABLE remote access
- Save money by reducing paper! Get a complete road map for taking your office paperless
- PDFs are becoming the practice standard—make the most of Adobe Acrobat to save time and money
- Learn to harness the power of Google and see what this free tool can do for you
- Stop wasting money—make sure you're taking full advantage of applications and functions on the Blackberry you already own
- Put your whole office on your iPhone and learn which Apps work best for a law practice

Energize Your Client Representation— Build Trust and Enhance Your Reputation

You increase business through client satisfaction and referrals. Meet all your client needs, make your clients happy, and maximize your representation by staying on top of critical issues.

- Help clients fight off foreclosure and hang onto the family home by taking charge of the process with negotiation strategies and new approaches to loss mitigation
- Draft financial durable powers of attorney that meet the needs of an aging population
- Defend your clients effectively when charged with drunk driving or misdemeanors
- Understand the nuances of Medicaid—and help clients plan for an uncertain future

Network with Hundreds of Colleagues

Take advantage of opportunities to network with your peers at one of these many functions throughout the event.

Wednesday, September 16 State Bar of Michigan Awards Banquet

Thursday, September 17 State Bar of Michigan Inaugural Luncheon Celebrating Common Ground Reception

Friday, September 18 State Bar of Michigan Luncheon



Barron K. Henley Henley March & Unger Consulting Inc. Columbus, OH

Mr. Henley is an attorney, a "legal technologist," with 14 years of experience, and a founding member of Henley March & Unger Consulting, Inc. (HMU), a firm specializing in law office automation and technology. He is a frequent speaker on legal-specific

technology issues throughout the United States for state and local bar associations and CLE providers.



Randall F. Dean
Randall Dean Consulting & Training LLC
East Lansing

Mr. Dean is a professional speaker, author, and expert on time and e-mail management, effective organization, and the related use of technology. His speaking and training programs leave audience members with applicable tools, strategies, and skills on

how to better manage their time, technology, e-mail, and office clutter immediately following their program experience.

State Bar of Michigan Events (Separate registration required)

State Bar of Michigan Awards Banquet

Wednesday, September 16 6:30pm-9:30pm

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

State Bar of Michigan Inaugural Luncheon

Thursday, September 17 12:00pm-2:00pm

Share in the celebration with the swearing-in of the 75th State Bar president, Charles R. Toy, along with other State Bar officers.

Celebrating Common Ground Reception

Thursday, September 17 6:30pm-8:30pm

From access to justice to continuing legal education, the State Bar works in partnership with over 100 affinity bar associations to achieve improvements in the administration of justice. This social event informally showcases the work of several bar associations in Michigan and encourages continuing partnerships with the State Bar of Michigan.

State Bar of Michigan Luncheon

Friday, September 18 12:00pm-2:00pm

Take this opportunity to network with fellow colleagues and help celebrate the 75th anniversary of the State Bar of Michigan.

Wednesday, September 16, 2009

SBM ANNUAL MEETING

12:00pm-1:00pm

State Bar of Michigan Commissioner Committees Meetings

12:00pm-2:00pm

Real Property Law Section Council Meeting & Lunch

12:00pm-4:30pm

Law Practice Management Section Business Meeting & Program

1:00pm-2:00pm

Administrative Law Section Business Meeting

1:30pm-3:30pm

State Bar of Michigan Board of Commissioners Meeting

2:00pm-4:00pm

Michigan State Bar Foundation Members/ Trustees Annual Business Meeting

2:00pm-4:30pm

Environmental Law Section Program

2:30pm-4:00pm

Administrative Law Section Program

4:00pm-5:00pm

New Board of Commissioners Meeting

4:15pm-4:30pm

Fellows of the Michigan State Bar Foundation Annual Business Meeting

Environmental Law Section Business Meeting

4:30pm-6:00pm

Fellows of the Michigan State Bar Foundation Annual Reception (by invitation)

6:30pm-9:30pm State Bar of Michigan Awards Banquet

Thursday, September 17, 2009

LEVEL: BASIC/INTER/ADVANCED CLE: 10.5 PARALEGAL: 11* (Actual CLE awarded may vary by state.)

	Solo & Small Fir	m INSTITUTE	SBM ANNUAL MEETING		
7:30am	Registration		7:30am-5:30pm Registration 7:30am-9:00am Starting a Law Practice—Hanging Out		
7:30am	•	ractice—Hanging Out Your Shingle** I. Conway PC, Detroit; Heidi L. Salter-Ferris, Ferris & Salter PC, Ann Arbor			
8:00am	Continental Brea	kfast and Vendor Showcase	Your Shingle**		
9:00am		Welcome General Practice Section of the State Bar of Michigan, Pontiac	8:00am-9:30am Continental Breakfast 8:00am-5:30pm Vendor Showcase 8:30am-9:30am		
9:20am		Executive Director ive Director, State Bar of Michigan, Lansing			
9:30am	Workload and F	NTATION: Project Management—Take Control of Your ind Relief! ctive Time, Sacramento, CA	International Law Section Business Meeting 9:00am-10:00am Family Law Section Business Meeting 9:00am-11:30am		
10:10am	Vendor Showcas	se Break	Young Lawyers Section Business Meeting		
10:30am	SUBSTANTIVE LAW	Top 10 Things You Absolutely Must Know About Medicaid Dustin S. Foster, Visiting Professor, Thomas M. Cooley Law School, Auburn Hills	9:30am-11:30am Litigation Section Business Meeting		
	LAW PRACTICE MANAGEMENT	Effective Communication with Clients, Associates, and Staff Irwin D. Karp, Productive Time, Sacramento, CA	9:30am-12:00pm International Law Section Program 9:30am-5:00pm Representative Assembly Business Meeting 10:00am-11:00am Insurance & Indemnity Law Section Program 10:00am-11:30am Family Law Section Program		
	TECHNOLOGY	Don't Get Caught in a Blackberry Jam: Time Management and Productivity Strategies for Blackberry Users, Part One of Two Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing			
	Paperless Office	Is Your Office Drowning in Paper? Now There's a Way Out! Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH			

Thursday, September 17, 2009 continued

	Solo & Small Fir		CDM ANINI IAI MEETING		
11.15			SBM ANNUAL MEETING		
11:15am	SUBSTANTIVE LAW	Family Law Update Elizabeth A. Silverman, Elizabeth A. Silverman PC, Farmington Hills	11:00am-11:30am Insurance & Indemnity Law Section Business Meeting		
	LAW PRACTICE MANAGEMENT	Overcoming Procrastination—How to Kick the Habit Irwin D. Karp, Productive Time, Sacramento, CA	12:00pm-2:00pm		
	TECHNOLOGY	Don't Get Caught in a Blackberry Jam: Time Management and Productivity Strategies for Blackberry Users, Part Two of Two Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing	State Bar of Michigan Inaugural Luncheon 1:00pm-2:00pm American Indian Law Section		
	Paperless Office	PDFing for Lawyers Using Adobe Acrobat Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH	Business Meeting 2:00pm-2:15pm		
12:00pm	Lunch and Annu	al Meeting Functions	Labor & Employment Law Section		
2:00pm	SUBSTANTIVE LAW	Drafting a Financial Durable Power of Attorney— The 10 Essentials Revealed Michele C. Marquardt, DeMent and Marquardt PLC, Kalamazoo	Business Meeting 2:00pm-2:30pm Consumer Law Section Business Meeting 2:00pm-3:00pm General Practice Section Business Meeting Information Technology Law Section Business Meeting		
	LAW PRACTICE MANAGEMENT	Overcoming Procrastination—How to Kick the Habit (Repeat Session) Irwin D. Karp, Productive Time, Sacramento, CA			
	TECHNOLOGY	Taming the E-mail and Information Overload Beasts! Part One of Two Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing			
	Paperless Office	Essential Hardware and Software for the Paperless Office Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH	2:00pm-4:00pm American Indian Law Section Program		
2:50pm	SUBSTANTIVE LAW	10 Tips for Successfully Defending the Misdemeanor Case Catherine D. Hoort, Law Office of Catherine D. Hoort, Portland	Appellate Practice Section Program Michigan Retired Judges Association		
	LAW PRACTICE MANAGEMENT	You've Earned Those Fees—You Should Be Able to Collect Them! Steven A. Harms, Muller Muller Richmond Harms & Myers PC, Birmingham	Business Meeting 2:15pm-5:00pm		
	TECHNOLOGY	Taming the E-mail and Information Overload Beasts! Part Two of Two Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing	Labor & Employment Law Section Program 2:30pm-4:00pm Consumer Law Section Program Taxation Section Business Meeting 3:00pm-4:00pm Information Technology Law Section		
	Paperless Office	My Office, My iPhone Randy Arden Musbach, Musbach & Ritter, Chelsea			
3:40pm	Vendor Showca	se Break			
4:00pm	SUBSTANTIVE LAW	A Practitioner's Guide to Tax Deductions and Tax Credits for Small Law Firms George W. Gregory, George W. Gregory PLLC, Birmingham	Business Program 4:00pm-5:00pm		
	LAW PRACTICE MANAGEMENT	A Practitioner's Guide to Marketing Your Services: Tips from the Field Shelley A. Kester, Wilson Kester PLC, Traverse City; Julie I. Fershtman, Zausmer Kaufman August Caldwell & Tayler PC, Farmington Hills; Vincent A. Romano, Attorney Services Marketing, Grosse Pointe Park	Appellate Practice Section Business Meeting 4:30pm-6:00pm Law School Receptions Michigan State University		
	TECHNOLOGY	The \$6,000 Law Office—Champagne Technology on a Beer Budget Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH	Thomas M. Cooley		
	Paperless Office	The Perils of Going Paperless—There's Always a Catch! JoAnn L. Hathaway, Practice Management Advisor, State Bar of Michigan, Lansing	University of Detroit Mercy University of Michigan		
4:50pm	SUBSTANTIVE LAW	Operating in an Economic Downturn: Reducing the Size of Your Office Staff Without Getting Sued! Rebecca Simkins, Barris Sott Denn & Driker PLLC, Detroit	University of Toledo Wayne State University		
	LAW PRACTICE MANAGEMENT	Starting a Virtual Law Practice in 2009 William A. McNeil, McNeil Law Office PLC, Portage	6:30pm-8:30pm Celebrating Common Ground Reception		
	TECHNOLOGY	Remote Access—Working from Home or On the Road Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH			
	Paperless Office	E-Filing in the Bankruptcy Court Katherine B. Gullo, Clerk of the Court, United States Bankruptcy Court Eastern District of Michigan, Detroit			

Friday, September 18, 2009

	Solo & Small Fir	rm INSTITUTE	SBM ANNUAL MEETING		
7:30am	Registration		7:30am-4:30pm		
7:30am	Starting a Law P	ractice—Hanging Out Your Shingle (Repeat Session)** J. Conway PC, Detroit; Heidi L. Salter-Ferris, Ferris & Salter PC, Ann Arbor	Registration 7:30am-9:00am		
8:00am	Continental Brea	ıkfast and Vendor Showcase	Starting a Law Practice—Hanging Out Your Shingle (Repeat Session)** 7:30am-9:30am Continental Breakfast		
9:00am	Succeeding in C	ENTATION: How to Survive the Crash! Critical Tools for risis Times neys Master Class, Longwood, FL			
10:05am	SUBSTANTIVE LAW	10 Things Every Lawyer Should Know About Defending Foreclosure Procedures Lorray S.C. Brown, Michigan Foreclosure Prevention Project Director, Michigan Poverty Law Program, Ann Arbor; Tracie Coffman, Home Repair Services, Grand Rapids	7:30am-4:00pm Vendor Showcase 9:00am-10:00am		
	ECONOMIC SURVIVAL	Critical Tools for Succeeding in Crisis Times: Firm Operations, Focusing, Right Sizing and Innovating, Part One of Three Dustin A. Cole, Attorneys Master Class, Longwood, FL	Criminal Law Section Business Meeting 9:00am-11:00am		
	TECHNOLOGY	Time Billing and Accounting Software for the Small Firm Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH	Negligence Law Section Business Meeting & Program		
10:50am	Vendor Showcas	se Break	9:00am-12:00pm		
11:10am	SUBSTANTIVE LAW	Drunk Driving Update David G. Butler, Butler Durham & Toweson PLLC, Parchment	Michigan Association of Bar Executives Business Meeting		
	ECONOMIC SURVIVAL	Critical Tools for Succeeding in Crisis Times: Firm Operations, Focusing, Right Sizing and Innovating, Part Two of Three Dustin A. Cole, Attorneys Master Class, Longwood, FL	Michigan Lawyers Auxiliary Business Meeting		
	TECHNOLOGY	Anatomy of a Google-fied Law Practice Jeffrey E. Kirkey, Institute of Continuing Legal Education, Ann Arbor	10:00am-10:30am Children's Law Section Business Meeting		
12:00pm	Lunch and Annu	al Meeting Functions	10:00am-11:00am		
2:00pm	SUBSTANTIVE LAW	10 Top Tips for Dealing with a Family Business in Transition Cynthia L. Umphrey, Kemp Klein Law Firm, Troy	Antitrust, Franchising and Trade Regulation Section Business Meeting		
	ECONOMIC SURVIVAL	Critical Tools for Succeeding in Crisis Times: Firm Operations, Focusing, Right Sizing and Innovating, Part Three of Three Dustin A. Cole, Attorneys Master Class, Longwood, FL	10:00am-12:00pm Criminal Law Section Program Law Student Section Business Meeting		
	TECHNOLOGY	Legal Technology Tips, Tricks, Gadgets and Cool Stuff Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH	10:30am-12:00pm		
2:50pm	SUBSTANTIVE LAW	Turning Out the Lights: Succession Planning for Your Retirement, Disability, or Worse Robert E. Kass, Barris Sott Denn & Driker PLLC, Detroit	Children's Law Section Program 12:00pm-2:00pm State Bar of Michigan Luncheon		
	ECONOMIC SURVIVAL	Critical Tools for Succeeding in Crisis Times: Maximizing Your Income Stream, Part One of Two Dustin A. Cole, Attorneys Master Class, Longwood, FL	1:30pm-2:00pm Paralegal & Legal Assistants Section		
	TECHNOLOGY	Web Sites Are Wonderful Brendan B. Chard, The Modern Firm LLC, Brighton	Business Meeting 1:30pm-4:00pm		
3:40pm	_	Telephone Break	Animal Law Section Business Meeting		
4:00pm	LAW PRACTICE MANAGEMENT	Dealing with Clients Who Make You Crazy Sharon R. Hobbs, Ph.D., Abbott Road Center for the Family, East Lansing	2:00pm-4:00pm Aviation Law Section Business Meeting		
	ECONOMIC SURVIVAL	Critical Tools for Succeeding in Crisis Times: Maximizing Your Income Stream, Part Two of Two Dustin A. Cole, Attorneys Master Class, Longwood, FL	Justice Initiatives Open House		
	TECHNOLOGY	25 Ways to Make Your Word Processor More Productive Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH			
4:50pm	LAW PRACTICE MANAGEMENT	15 Tips for Marketing Your Practice on a "Shoestring" Budget Timothy P. Flynn, Karlstrom Cooney LLP, Clarkston			
	ECONOMIC SURVIVAL	Outsourcing Your Business Practice Needs Diane Ebersole, Practice Management Advisor, State Bar of Michigan, Lansing: J.R. Maddox, Director of Intellectual Property Services, Lexadigm Solutions LLC, Minneapolis, MN			
	TECHNOLOGY	Disaster Planning and Recovery—Surviving Digital Tech Meltdowns Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH			

State Bar of Michigan— Working to Help You Weather the Economic Storm

Starting your own practice? Get time-tested advice when you attend *Starting a Law Practice—Hanging Out Your Shingle.*** FREE whether you sign up for the *Solo & Small Firm Institute* or not. When times are tough, your *State Bar of Michigan Annual Meeting* is the perfect place to be. Take advantage of numerous networking

opportunities and accessibility to potential employers; and don't miss the FREE session offered both Thursday and Friday. Whatever your needs, count on the State Bar of Michigan to provide you with access to the tools you need to run your practice during tough economic times.



NEW THIS YEAR!EXPANDED NEED-BASED SCHOLARSHIPS

Scholarships made possible by the generous support of the State Bar of Michigan, The Institute of Continuing Legal Education, and the General Practice Section of the State Bar of Michigan.

Financially strapped? The State Bar of Michigan and ICLE are here to help you! This year we are increasing the number of need-based scholarships we offer for Michigan attorneys. Scholarships cover the registration fee for the *Solo & Small Firm Institute* and are offered on a first-come-first-served basis. Previous scholarship recipients will not be excluded. Don't wait—apply today!

To apply, send a statement of need to:

ICLE, Attn: Joyce Gates 1020 Greene Street Ann Arbor, MI 48109-1444

 $\hbox{\tt **Separate registration required}.$

SPECIAL THANKS TO OUR GENEROUS SPONSORS

General Practice Section of the State Bar of Michigan Founding Sponsor

Business Law Section of the State Bar of Michigan



Nonprofit corporations and independent licensees of the Blue Cross and Blue Shield Association

Law Practice Management Section of the State Bar of Michigan

Practice Management Resource Center of the State Bar of Michigan





Wednesday, September 16, 2009

12:00pm-12:30pm

Law Practice Management Section Business Meeting

12:35pm-4:00pm

Law Practice Management SectionProgram

Lawyers Must Learn to Keep the Firm Profitable in a Down Market

Speakers: Austin G. Anderson, Austin Anderson Consulting, LLC, Ann Arbor, MI; John J. Peterburs, executive director of Quarles Brady, Milwaukee, WI; Barry L. Brickner, Law Office of Barry L. Brickner, Bingham Farms, MI; Wesley P. Hackett, Jr., Law Office of Wesley P. Hackett, Jr., Saranac, MI; Rebecca Simkins, Detroit, MI; Elizabeth Jolliffee, Ann Arbor, MI

1:00pm-2:00pm

Administrative Law Section Business Meeting

2:00pm-4:30pm

Environmental Law Section Program

State of the Law

The program will address timely environmental law matters.

Moderator: Kurt M. Brauer

2:30pm-4:00pm

Administrative Law Section Program

The Golden Minute and a Half: Arguing to the Bench

Speaker: Judge William C. Whitbeck, Michigan Court of Appeals Chief Judge, Lansing, MI

Moderator: Michael J. Watz, Kitch Drutchas Wagner Valitutti & Sherbrook, Detroit, MI

4:30pm-5:00pm

Environmental Law Section
Business Meeting

Thursday, September 17, 2009

2:00pm-2:15pm

Consumer Law Section
Business Meeting

2:00pm-3:00pm

Information Technology Law SectionBusiness Meeting

2:00pm-4:00pm

Justice Initiatives Open House

Please plan on attending the Justice Initiatives Open House and learn how approximately 100 Justice Initiatives volunteers have contributed their time and legal talent to implement important projects on issues ranging from domestic violence and veterans rights to assigned counsel practices. Enjoy complimentary wine and cheese and enter to win one of numerous door prizes, including a gift certificate redeemable for specified 2010 SBM Annual Meeting events, a prize worth up to \$300. Come early—be one of the first 25 attendees and receive a t-shirt!

2:00pm-4:00pm

Appellate Practice SectionProgram

No More Pencils, No More Books: A Practical Guide to E-filing in the Court of Appeals and the Technology You Need to Be on the Cutting Edge A nuts-and-bolts discussion of e-filing and technology for the appellate practitioner.

2:30pm-4:00pm

Consumer Law Section Program

Arbitration Update and Trends

Update of binding mandatory pre-dispute arbitration trends, cases, and the proposed federal arbitration fairness act.

Speaker: F. Paul Bland, Public Justice, Washington, DC Moderator: Terry Adler, Terry Adler PLLC, Grand Blanc, MI

3:00pm-4:00pm

Information Technology Law Section Program

An Introduction to Cloud Computing

Our speakers will explain what cloud computing is and how it works, and will highlight some of the important legal issues practitioners should consider when confronted with cloud computing.

Speakers: Charles A. Bieneman, Rader Fishman & Grauer PLLC, Bloomfield Hills, MI; Christopher J. Falkowski, Falkowski PLLC, Novi, MI

4:00pm-5:00pm

Appellate Practice SectionBusiness Meeting



You expect it. You deserve it. With ProNational's professional liability protection, you get it.

With ProNational's LawyerCare® coverage, you receive years of experience, unwavering support and tough defense. Combined with LawyerCare's unique features and customizable options, it adds up to a comprehensive solution.

- Generous limits of liability
- PracticeGuard® (extra value at no additional cost)
- Prior Acts Coverage
- Three-year "tail" at no additional cost

ProNational has over twenty years of experience in professional liability coverage. With an A- (Excellent) A.M. Best rating, financial strength and stability, you're choosing a company you can count on when it matters most.

For more information, call a ProNational sales representative at 800/292-1036, or contact your local ProNational agent.





Register me for the following FREE Annual Meetin	Register me for the Solo & Small Firm Institute:			
SECTION AND ANCILLARY GROUP MEETINGS	TIMES	(Includes materials on CD-RO	· ·	
WEDNESDAY, SEPTEMBER 16, 2009		DATES	_	STITUTE FEES
O ADMINISTRATIVE LAW SECTION BUSINESS MEETING & PROGRAM	1:00PM-4:00PM	BOTH DAYS 09/17–18,	· · · · · · · · · · · · · · · · · · ·) \$145 EARLY BIRD* () \$195 REGULAF) \$80 EARLY BIRD* () \$105 REGULAF
O ENVIRONMENTAL LAW SECTION BUSINESS MEETING & PROGRAM	2:00PM-5:00PM	THURSDAY ONLY 09/17/09 FRIDAY ONLY 09/18/09		\$80 EARLY BIRD* \$105 REGULAR
O LAW PRACTICE MANAGEMENT SECTION BUSINESS MEETING & PROGRAM	12:00PM-4:30PM			TOO EAREI BIRD O TIOO RECOLAI
REAL PROPERTY LAW SECTION COUNCIL MEETING & LUNCH	12:00PM-2:00PM	THURSDAY, SEPTEMBER 17, STARTING A LAW PRACTICE		FREE
THURSDAY, SEPTEMBER 17, 2009 STARTING A LAW PRACTICE—HANGING OUT YOUR SHINGLE	7:30AM-9:00AM	FRIDAY, SEPTEMBER 18, 20 STARTING A LAW PRACTICE		FREE
AMERICAN INDIAN LAW SECTION BUSINESS MEETING & PROGRAM	1:00PM-4:00PM			
		Attending AND wo	<u> </u>	
O APPELLATE PRACTICE SECTION BUSINESS MEETING & PROGRAM	2:00PM-5:00PM	PRINTED HANDBOOK TITLE		NTED HANDBOOK FEE
CONSUMER LAW SECTION BUSINESS MEETING & PROGRAM	2:00PM-4:00PM	2009 SOLO & SMALL FIRM	INSTITUTE	\$55
GENERAL PRACTICE SECTION BUSINESS MEETING	2:00PM-3:00PM	Can't attend? Order the printed handho		dbook!
FAMILY LAW SECTION BUSINESS MEETING & PROGRAM	9:00AM-11:30AM	(Price includes tax, shipping, and handling.)		
INFORMATION TECHNOLOGY LAW SECTION BUSINESS MEETING & PROGRAM	2:00PM-4:00PM	PRINTED HANDBOOK TITLE		NTED HANDBOOK FEE
O INSURANCE & INDEMNITY LAW SECTION BUSINESS MEETING & PROGRAM	10:00AM-11:30AM	2009 SOLO & SMALL FIRM	NINSTITUTE O	\$232
O INTERNATIONAL LAW SECTION BUSINESS MEETING & PROGRAM	8:30AM-12:00PM	Register me for the	e following Netwo	rking Events and Meals:
LABOR & EMPLOYMENT LAW SECTION BUSINESS MEETING	2:00PM-5:00PM	_		-346-6322 or acastner@mail.michbar.org)
& PROGRAM UTIGATION SECTION BUSINESS MEETING	9:30AM-11:30AM	EVENT TITLE	# OF TKTS EVE	
MICHIGAN RETIRED JUDGES ASSOCIATION BUSINESS MEETING	2:00PM-4:00PM	WEDNESDAY, SEPTEMBER	_	
O REPRESENTATIVE ASSEMBLY BUSINESS MEETING	9:30AM-5:00PM	STATE BAR AWARDS BANQU	JET <u>x</u> O	\$66 EARLY BIRD* \$70 REGULAR
TAXATION SECTION BUSINESS MEETING	2:30PM-4:00PM	THURSDAY, SEPTEMBER 17, CONTINENTAL BREAKFAST	7, 2009 × ○	CDEE
		STATE BAR INAUGURAL LUN		\$44 EARLY BIRD* \$48 REGULAR
YOUNG LAWYERS SECTION BUSINESS MEETING	9:00AM-11:30AM	STATE BAR RECEPTION	<u>x</u> ŏ	
FRIDAY, SEPTEMBER 18, 2009		FRIDAY, SEPTEMBER 18, 20		
STARTING A LAW PRACTICE—HANGING OUT YOUR SHINGLE (REPEAT SESSION)	7:30AM-9:00AM	CONTINENTAL BREAKFAST	x O) free) \$44 Early Bird* () \$48 Regular
ANIMAL LAW SECTION BUSINESS MEETING	1:30PM-4:00PM	STATE BAR LUNCHEON	<u>x</u>	344 EARLY BIRD. 346 REGULAR
ANTITRUST, FRANCHISING AND TRADE REGULATION SECTION BUSINESS MEETING	10:00AM-11:00AM	NAME		MIP#
O AVIATION LAW SECTION BUSINESS MEETING	2:00PM-4:00PM	FIRM		
O CHILDREN'S LAW SECTION BUSINESS MEETING & PROGRAM	10:00AM-12:00PM	ADDRESS		
O CRIMINAL LAW SECTION BUSINESS MEETING & PROGRAM	9:00AM-12:00PM		CTATE	710
JUSTICE INITIATIVES OPEN HOUSE	2:00PM-4:00PM	CITY	STATE	ZIP
LAW STUDENT SECTION BUSINESS MEETING	10:00AM-12:00PM	PHONE	FAX	
MICHIGAN ASSOCIATION OF BAR EXECUTIVES BUSINESS MEETING	9:00AM-12:00PM	E-MAIL		
MICHIGAN LAWYERS AUXILIARY BUSINESS MEETING	9:00AM-12:00PM			
NEGLIGENCE LAW SECTION BUSINESS MEETING & PROGRAM	9:00AM-11:00AM	SPECIAL AND DIETARY NE	EDS	
PARALEGAL & LEGAL ASSISTANTS SECTION BUSINESS MEETING	1:30PM-2:00PM	PAYMENT INFORMATION		
		2009 SOLO & SMALL FIRM	1 INSTITUTE REGISTRATION	SUBTOTAL \$
		2009 SOLO & SMALL FIRM	N INSTITUTE PRINTED HAND	DBOOK SUBTOTAL \$
		EVENTS REGISTRATION SUB	STOTAL	\$
		TOTAL AMOUNT DUE		\$
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. .⊒. FAX 517-346-6365	*Early bird pricing guaranteed through August 31, 2009.			
AAIL		Cancellation Policy: Cancellation requests must be made in writing to the State Bar of Michigan before August 31, 2009 for a full refund. After August 31 a \$25 fee applies. No refunds will be made after September 4, 2009. Accommodations: Discounted rates are available at the Hyatt Regency, Dearborn. See www.michbar.org/annualmeeting.cfm for details or call 800-233-1234.		
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Reservations must be made by August 15, 2009.

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