



Together Delivering More
to Bar Members

Hyatt Regency, Dearborn

September 16-18

2009

State Bar of Michigan
ANNUAL MEETING



Solo & Small Firm
INSTITUTE

COSPONSORS State Bar of Michigan
General Practice Section (Founding Sponsor)
Law Practice Management Section
Business Law Section
Practice Management Resource Center

Register at www.michbar.org/annualmeeting.cfm

CLE for the New Economy at Your Annual Meeting

In times of economic crisis you need strategies that WORK! Get CLE to pull you through and help you survive, PLUS updates and advice from your sections all in one place, at one time. Attend the *Solo & Small Firm Institute* and hear tried-and-true ways to market your practice and expand your revenue; get practical suggestions to cut overhead and save time; and learn technological, easy to implement solutions that streamline your operation at a reasonable cost. This year a star-studded faculty helps you meet your economic challenges head-on with realistic strategies tailored for the solo and small firm practitioner. Take home sound solutions you CAN implement immediately. Weather the economic storm with help from the *Solo & Small Firm Institute!*

Increase Your Revenue—Strategies that Work Even in a Down Economy

If others can do it, so can you! Learn what practices are succeeding in Michigan today.

- Market yourself, leverage specialties, and increase referrals with INEXPENSIVE techniques proven successful by others
- Reduce your taxes? You bet! Taking deductions and credits your practice is entitled to can add up—a tax expert shows you how
- Collect the fees you've earned with advice from the presenter who "wrote the book" on collection cases in Michigan

Reduce Your Costs—Find Efficiencies that Lower Your Expenses

There has never been a better time to reevaluate your business practices and learn to do things differently. Even small tweaks can save you money and headaches!

- Do more with less—take control of your workload with project management techniques for you and your staff
- Eliminate wasted time, rushed jobs, stress, and frustration—get the essentials of good communication
- Increase your productivity—diagnose your "style" of procrastination and what to do about it
- Explore outsourcing your business needs to cut overhead
- Go virtual and run your practice on hundreds of dollars a month



DON'T MISS Friday's Keynote Presentation—How to Survive the Crash! Critical Tools for Succeeding in Crisis Times

Dustin A. Cole explains how to focus on efficiencies and innovation in order to survive the current economic environment.

“This seminar improves every year—and it's hard to choose which session to attend!”

Judith Pfeiffer, Adkison Need & Allen, Bloomfield Hills

NATIONAL SPEAKERS AT THE Solo & Small Firm INSTITUTE



Irwin D. Karp
Productive Time
Sacramento, CA

Mr. Karp is a productivity consultant, founder of Productive Time in Sacramento, California, and an attorney with over 30 years of experience, so he knows the obstacles that can get in the way of staying organized and focused. He presents seminars to bar associations and law firms around the country in the areas of time management, personal and team productivity, organization, overcoming procrastination, e-mail management, communications, and workflow.



Dustin A. Cole
Attorneys Master Class
Longwood, FL

Mr. Cole has trained over 10,000 attorneys across the United States in how to build more successful practices and has more than 35 years of experience in every phase of marketing, advertising, public relations, and management. In 2002 he founded his own organization, Attorneys Master Class, to focus on supporting larger firms in increasing attorney revenues. Mr. Cole is a frequent keynote and guest speaker at legal organizations nationwide.

“The information provided by speakers and materials can greatly improve my practice.”

Jana Hewitt, Flannery & Hewitt PLC, Troy

Improve Your Bottom Line with Technology— No Tech Guru Required

Embracing technology may be the single best way to improve your bottom line. Approachable tech experts share easy to understand advice to get you started or move you to the next level.

- Increase productivity—get the most out of your word processor
- Improve efficiency while you're on the road—take advantage of AFFORDABLE remote access
- Save money by reducing paper! Get a complete road map for taking your office paperless
- PDFs are becoming the practice standard—make the most of Adobe Acrobat to save time and money
- Learn to harness the power of Google and see what this free tool can do for you
- Stop wasting money—make sure you're taking full advantage of applications and functions on the Blackberry you already own
- Put your whole office on your iPhone and learn which Apps work best for a law practice

Energize Your Client Representation— Build Trust and Enhance Your Reputation

You increase business through client satisfaction and referrals. Meet all your client needs, make your clients happy, and maximize your representation by staying on top of critical issues.

- Help clients fight off foreclosure and hang onto the family home by taking charge of the process with negotiation strategies and new approaches to loss mitigation
- Draft financial durable powers of attorney that meet the needs of an aging population
- Defend your clients effectively when charged with drunk driving or misdemeanors
- Understand the nuances of Medicaid—and help clients plan for an uncertain future

Network with Hundreds of Colleagues

Take advantage of opportunities to network with your peers at one of these many functions throughout the event.

Wednesday, September 16

State Bar of Michigan Awards Banquet

Thursday, September 17

State Bar of Michigan Inaugural Luncheon

Celebrating Common Ground Reception

Friday, September 18

State Bar of Michigan Luncheon



Barron K. Henley

Henley March & Unger Consulting Inc.
Columbus, OH

Mr. Henley is an attorney, a “legal technologist,” with 14 years of experience, and a founding member of Henley March & Unger Consulting, Inc. (HMU), a firm specializing in law office automation and technology.

He is a frequent speaker on legal-specific technology issues throughout the United States for state and local bar associations and CLE providers.



Randall F. Dean

Randall Dean Consulting & Training LLC
East Lansing

Mr. Dean is a professional speaker, author, and expert on time and e-mail management, effective organization, and the related use of technology. His speaking and training programs leave audience members with applicable tools, strategies, and skills on

how to better manage their time, technology, e-mail, and office clutter immediately following their program experience.

SCHEDULE AT A GLANCE

State Bar of Michigan Events (Separate registration required)

State Bar of Michigan Awards Banquet

Wednesday, Sept. 16 6:30pm–9:30pm

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

State Bar of Michigan Inaugural Luncheon

Thursday, Sept. 17 12:00pm–2:00pm

Share in the celebration with the swearing-in of the 75th State Bar president, Charles R. Toy, along with other State Bar officers.

Celebrating Common Ground Reception

Thursday, Sept. 17 6:30pm–8:30pm

Successful Bench and Bar Partnerships—Judges set the standards for the way law is practiced in a community and have a special place in bar associations, where they stay connected to lawyers and maintain a dialogue on professionalism, continuing legal education, access to justice, and community service. Meaningful judicial involvement with bar associations helps assure a concerted emphasis on ethical conduct in the practice of law and helps bar associations succeed in attracting members and conducting popular events. This reception will showcase bar associations that have partnered with the bench to increase professionalism and engage members toward success in the practice of law.

State Bar of Michigan Luncheon

Friday, Sept. 18 12:00pm–2:00pm

United States Supreme Court: The Stories Behind the Stories—Featuring:

Tim O'Brien. If you watched *ABC World News* during the '80s and '90s, you are familiar with attorney and award-winning journalist Tim O'Brien. Mr. O'Brien covered the United States Supreme Court for more than 20 years and he knows the stories behind the stories. Join Tim O'Brien as he discusses the Court, the cases, and the impact that President Obama will have on the Court.

Thursday, September 17, 2009

LEVEL: BASIC/INTER/ADVANCED CLE: 10.5

Wednesday, September 16, 2009

SBM ANNUAL MEETING

12:00pm–1:00pm
State Bar of Michigan Commissioner Committees Meetings

12:00pm–2:00pm
Real Property Law Section Council Meeting & Lunch

12:00pm–12:30pm
Law Practice Management Section Business Meeting

12:35pm–4:00pm
Law Practice Management Section Program

1:00pm–2:00pm
Administrative Law Section Business Meeting

1:00pm–2:00pm
Senior Lawyers Section Business Meeting

1:30pm–3:30pm
State Bar of Michigan Board of Commissioners Meeting

2:00pm–4:00pm
Michigan State Bar Foundation Members/ Trustees Annual Business Meeting

2:00pm–4:30pm
Environmental Law Section Program

2:30pm–4:00pm
Administrative Law Section Program

4:00pm–5:00pm
New Board of Commissioners Meeting

4:15pm–4:30pm
Fellows of the Michigan State Bar Foundation Annual Business Meeting

4:30pm–5:00pm
Environmental Law Section Business Meeting

4:30pm–6:00pm
Fellows of the Michigan State Bar Foundation Annual Reception (by invitation)

6:30pm–9:30pm
State Bar of Michigan Awards Banquet

Solo & Small Firm INSTITUTE		SBM ANNUAL MEETING
7:30am	Registration	7:30am–5:30pm Registration
7:30am	Starting a Law Practice—Hanging Out Your Shingle** <i>John J. Conway, John J. Conway PC, Detroit; Heidi L. Salter-Ferris, Ferris & Salter PC, Ann Arbor</i>	7:30am–9:00am Starting a Law Practice—Hanging Out Your Shingle**
8:00am	Continental Breakfast and Vendor Showcase	8:00am–9:30am Continental Breakfast
9:00am	Introduction and Welcome <i>Clark S. Davis, Chair, General Practice Section of the State Bar of Michigan, Pontiac</i>	8:00am–5:30pm Vendor Showcase
9:20am	Report from the Executive Director <i>Janet K. Welch, Executive Director, State Bar of Michigan, Lansing</i>	8:30am–9:30am International Law Section Business Meeting
9:30am	KEYNOTE PRESENTATION: Project Management—Take Control of Your Workload and Find Relief! <i>Irwin D. Karp, Productive Time, Sacramento, CA</i>	9:00am–10:00am Family Law Section Business Meeting
10:10am	Vendor Showcase Break	9:00am–11:30am Young Lawyers Section Business Meeting
10:30am	SUBSTANTIVE LAW Turning Out the Lights: Succession Planning for Your Retirement, Disability, or Worse <i>Robert E. Kass, Barris Sott Denn & Driker PLLC, Detroit</i>	9:30am–11:30am Litigation Section Business Meeting
	LAW PRACTICE MANAGEMENT Effective Communication with Clients, Associates, and Staff <i>Irwin D. Karp, Productive Time, Sacramento, CA</i>	9:30am–12:00pm International Law Section Program
	TECHNOLOGY Don't Get Caught in a Blackberry Jam: Time Management and Productivity Strategies for Blackberry Users, Part One of Two <i>Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing</i>	9:30am–5:00pm Representative Assembly Business Meeting
	PAPERLESS OFFICE Is Your Office Drowning in Paper? Now There's a Way Out! <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	10:00am–11:00am Insurance & Indemnity Law Section Program
		10:00am–11:30am Family Law Section Program
		**Separate Registration Required

Thursday, September 17, 2009 continued

Solo & Small Firm INSTITUTE			SBM ANNUAL MEETING
11:15am	SUBSTANTIVE LAW	Family Law Update <i>Elizabeth A. Silverman, Elizabeth A. Silverman PC, Farmington Hills</i>	11:00am–11:30am Insurance & Indemnity Law Section Business Meeting
	LAW PRACTICE MANAGEMENT	Overcoming Procrastination—How to Kick the Habit <i>Irwin D. Karp, Productive Time, Sacramento, CA</i>	12:00pm–2:00pm State Bar of Michigan Inaugural Luncheon
	TECHNOLOGY	Don't Get Caught in a Blackberry Jam: Time Management and Productivity Strategies for Blackberry Users, Part Two of Two <i>Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing</i>	1:00pm–2:00pm American Indian Law Section Business Meeting
	PAPERLESS OFFICE	PDFing for Lawyers Using Adobe Acrobat <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	2:00pm–2:15pm Labor & Employment Law Section Business Meeting
12:00pm	Lunch and Annual Meeting Functions		
2:00pm	SUBSTANTIVE LAW	Drafting a Financial Durable Power of Attorney—The 10 Essentials Revealed <i>Michele C. Marquardt, DeMent and Marquardt PLC, Kalamazoo</i>	2:00pm–2:30pm Consumer Law Section Business Meeting
	LAW PRACTICE MANAGEMENT	Overcoming Procrastination—How to Kick the Habit (Repeat Session) <i>Irwin D. Karp, Productive Time, Sacramento, CA</i>	2:00pm–3:00pm General Practice Section Business Meeting
	TECHNOLOGY	Taming the E-mail and Information Overload Beasts! Part One of Two <i>Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing</i>	Information Technology Law Section Business Meeting
	PAPERLESS OFFICE	Essential Hardware and Software for the Paperless Office <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	2:00pm–4:00pm American Indian Law Section Program Appellate Practice Section Program Michigan Retired Judges Association Business Meeting
2:50pm	SUBSTANTIVE LAW	10 Tips for Successfully Defending the Misdemeanor Case <i>Catherine D. Hoort, Law Office of Catherine D. Hoort, Portland</i>	2:15pm–5:00pm Labor & Employment Law Section Program
	LAW PRACTICE MANAGEMENT	You've Earned Those Fees—You Should Be Able to Collect Them! <i>Steven A. Harms, Muller Muller Richmond Harms & Myers PC, Birmingham</i>	2:30pm–4:00pm Consumer Law Section Program
	TECHNOLOGY	Taming the E-mail and Information Overload Beasts! Part Two of Two <i>Randall F. Dean, Randall Dean Consulting & Training LLC, East Lansing</i>	2:30pm–4:30pm Taxation Section Council Meeting
	PAPERLESS OFFICE	My Office, My iPhone <i>Randy Arden Musbach, Musbach & Ritter, Chelsea</i>	3:00pm–4:00pm Information Technology Law Section Business Program
3:40pm	Vendor Showcase Break		
4:00pm	SUBSTANTIVE LAW	A Practitioner's Guide to Tax Deductions and Tax Credits for Small Law Firms <i>George W. Gregory, George W. Gregory PLLC, Birmingham</i>	3:00pm–5:00pm Constitutional Right to Defense Program
	LAW PRACTICE MANAGEMENT	A Practitioner's Guide to Marketing Your Services: Tips from the Field <i>Shelley A. Kester, Wilson Kester PLC, Traverse City; Julie I. Fershtman, Zausmer Kaufman August Caldwell & Tayler PC, Farmington Hills; Vincent A. Romano, Attorney Services Marketing, Grosse Pointe Park</i>	4:00pm–5:00pm Appellate Practice Section Business Meeting
	TECHNOLOGY	The \$6,000 Law Office—Champagne Technology on a Beer Budget <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	4:30pm–6:00pm Law School Receptions Michigan State University Thomas M. Cooley University of Detroit Mercy University of Michigan University of Toledo Wayne State University
	PAPERLESS OFFICE	The Perils of Going Paperless—There's Always a Catch! <i>JoAnn L. Hathaway, Practice Management Advisor, State Bar of Michigan, Lansing</i>	5:00pm–5:30pm Taxation Section Annual Meeting
4:50pm	SUBSTANTIVE LAW	Operating in an Economic Downturn: Reducing the Size of Your Office Staff Without Getting Sued! <i>Rebecca Simkins, Barris Sott Denn & Driker PLLC, Detroit</i>	5:30pm–7:30pm Taxation Section Dinner and Program*
	LAW PRACTICE MANAGEMENT	Starting a Virtual Law Practice in 2009 <i>William A. McNeil, McNeil Law Office PLC, Portage</i>	6:30pm–8:30pm Celebrating Common Ground Reception
	TECHNOLOGY	Remote Access—Working from Home or On the Road <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	*Additional Registration Required
	PAPERLESS OFFICE	E-Filing in the Bankruptcy Court <i>Katherine B. Gullo, Clerk of the Court, United States Bankruptcy Court Eastern District of Michigan, Detroit</i>	

SCHEDULE AT A GLANCE

Friday, September 18, 2009

Solo & Small Firm INSTITUTE		SBM ANNUAL MEETING
7:30am	Registration	7:30am-4:30pm Registration
7:30am	Starting a Law Practice—Hanging Out Your Shingle (Repeat Session)** <i>John J. Conway, John J. Conway PC, Detroit; Heidi L. Salter-Ferris, Ferris & Salter PC, Ann Arbor</i>	7:30am-9:00am Starting a Law Practice—Hanging Out Your Shingle (Repeat Session)**
8:00am	Continental Breakfast and Vendor Showcase	8:00am-9:30am Continental Breakfast
9:00am	KEYNOTE PRESENTATION: How to Survive the Crash! Critical Tools for Succeeding in Crisis Times <i>Dustin A. Cole, Attorneys Master Class, Longwood, FL</i>	8:00am-4:00pm Vendor Showcase
10:05am	SUBSTANTIVE LAW 10 Things Every Lawyer Should Know About Defending Foreclosure Procedures <i>Lorray S.C. Brown, Michigan Foreclosure Prevention Project Director, Michigan Poverty Law Program, Ann Arbor; Tracie Coffman, Home Repair Services, Grand Rapids</i>	9:00am-10:00am Criminal Law Section Business Meeting
	ECONOMIC SURVIVAL Critical Tools for Succeeding in Crisis Times: Firm Operations, Focusing, Right Sizing and Innovating, Part One of Three <i>Dustin A. Cole, Attorneys Master Class, Longwood, FL</i>	9:00am-11:00am Negligence Law Section Business Meeting & Program
	TECHNOLOGY Time Billing and Accounting Software for the Small Firm <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	9:00am-12:00pm Michigan Association of Bar Executives Business Meeting
10:50am	Vendor Showcase Break	Michigan Lawyers Auxiliary Business Meeting
11:10am	SUBSTANTIVE LAW Drunk Driving Update <i>David G. Butler, Butler Durham & Toweson PLLC, Parchment</i>	10:00am-10:30am Children's Law Section Business Meeting
	ECONOMIC SURVIVAL Critical Tools for Succeeding in Crisis Times: Firm Operations, Focusing, Right Sizing and Innovating, Part Two of Three <i>Dustin A. Cole, Attorneys Master Class, Longwood, FL</i>	10:00am-11:00am Antitrust, Franchising and Trade Regulation Section Business Meeting
	TECHNOLOGY Anatomy of a Google-fied Law Practice <i>Jeffrey E. Kirkey, Institute of Continuing Legal Education, Ann Arbor</i>	10:00am-12:00pm Criminal Law Section Program
12:00pm	Lunch and Annual Meeting Functions	Law Student Section Business Meeting
2:00pm	SUBSTANTIVE LAW 10 Top Tips for Dealing with a Family Business in Transition <i>Cynthia L. Umphrey, Kemp Klein Law Firm, Troy</i>	10:30am-12:00pm Children's Law Section Program
	ECONOMIC SURVIVAL Critical Tools for Succeeding in Crisis Times: Firm Operations, Focusing, Right Sizing and Innovating, Part Three of Three <i>Dustin A. Cole, Attorneys Master Class, Longwood, FL</i>	12:00pm-2:00pm State Bar of Michigan Luncheon
	TECHNOLOGY Legal Technology Tips, Tricks, Gadgets and Cool Stuff <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	1:30pm-2:30pm Paralegal & Legal Assistants Section Luncheon*
2:50pm	SUBSTANTIVE LAW Top 10 Things You Absolutely Must Know About Medicaid <i>Dustin S. Foster, Visiting Professor, Thomas M. Cooley Law School, Auburn Hills</i>	1:30pm-3:30pm Michigan District Judges Association Business Meeting
	ECONOMIC SURVIVAL Critical Tools for Succeeding in Crisis Times: Maximizing Your Income Stream, Part One of Two <i>Dustin A. Cole, Attorneys Master Class, Longwood, FL</i>	1:30pm-4:00pm Animal Law Section Business Meeting
	TECHNOLOGY Web Sites Are Wonderful <i>Brendan B. Chard, The Modern Firm LLC, Brighton</i>	2:00pm-4:00pm Aviation Law Section Business Meeting
3:40pm	Networking and Telephone Break	Justice Initiatives Open House
4:00pm	LAW PRACTICE MANAGEMENT Dealing with Clients Who Make You Crazy <i>Sharon R. Hobbs, Ph.D., Abbott Road Center for the Family, East Lansing</i>	2:30pm-3:30pm Paralegal & Legal Assistants Section Business Meeting
	ECONOMIC SURVIVAL Critical Tools for Succeeding in Crisis Times: Maximizing Your Income Stream, Part Two of Two <i>Dustin A. Cole, Attorneys Master Class, Longwood, FL</i>	3:00pm-4:30pm Paralegal & Legal Assistants Section Program
	TECHNOLOGY 25 Ways to Make Your Word Processor More Productive <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	
4:50pm	LAW PRACTICE MANAGEMENT 15 Tips for Marketing Your Practice on a "Shoestring" Budget <i>Timothy P. Flynn, Karlstrom Cooney LLP, Clarkston</i>	
	ECONOMIC SURVIVAL Outsourcing Your Business Practice Needs <i>Diane Ebersole, Practice Management Advisor, State Bar of Michigan, Lansing; J.R. Maddox, Director of Intellectual Property Services, Lexadigm Solutions LLC, Minneapolis, MN</i>	
	TECHNOLOGY Disaster Planning and Recovery—Surviving Digital Tech Meltdowns <i>Barron K. Henley, Henley March & Unger Consulting Inc, Columbus, OH</i>	

*Additional Registration Required
**Separate Registration Required

State Bar of Michigan— Working to Help You Weather the Economic Storm

Starting your own practice? Get time-tested advice when you attend *Starting a Law Practice—Hanging Out Your Shingle*.** FREE whether you sign up for the *Solo & Small Firm Institute* or not. When times are tough, your *State Bar of Michigan Annual Meeting* is the perfect place to be. Take advantage of numerous networking

opportunities and accessibility to potential employers; and don't miss the FREE session offered both Thursday and Friday. Whatever your needs, count on the State Bar of Michigan to provide you with access to the tools you need to run your practice during tough economic times.



NEW THIS YEAR! EXPANDED NEED-BASED SCHOLARSHIPS

Scholarships made possible by the generous support of the State Bar of Michigan, The Institute of Continuing Legal Education, and the General Practice Section of the State Bar of Michigan.

Financially strapped? The State Bar of Michigan and ICLE are here to help you! This year we are increasing the number of need-based scholarships we offer for Michigan attorneys. Scholarships cover the registration fee for the *Solo & Small Firm Institute* and are offered on a first-come-first-served basis. Previous scholarship recipients will not be excluded. Don't wait—apply today!

To apply, send a statement of need to:

ICLE, Attn: Joyce Gates
1020 Greene Street
Ann Arbor, MI 48109-1444

**Separate registration required.

SPECIAL THANKS TO OUR GENEROUS SPONSORS

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of the State Bar of Michigan

Law Practice Management Section
of the State Bar of Michigan

Practice Management Resource Center
of the State Bar of Michigan



Nonprofit corporations and independent licensees
of the Blue Cross and Blue Shield Association



ANNUAL MEETING SCHEDULE DETAILS

Wednesday, September 16, 2009

12:00pm–12:30pm

Law Practice Management Section Business Meeting

12:35pm–4:00pm

Law Practice Management Section Program

Lawyers Must Learn to Keep the Firm Profitable in a Down Market

Featuring presentations on Skill and Strategies of Lawyers in Law Firms to Cope with the Downturn and Achieve Ongoing Success; Successful E-Filing; A “Road Map” for Positive Billings; Recruiting, Interviewing, and Selecting Employees; and Five Powerful Tools for Your Personal Marketing Plan.

Speakers: Austin G. Anderson, Austin Anderson Consulting, LLC, Ann Arbor, MI; John J. Peterburs, executive director of Quarles Brady, Milwaukee, WI; Barry L. Brickner, Law Office of Barry L. Brickner, Bingham Farms, MI; Wesley P. Hackett, Jr., Law Office of Wesley P. Hackett, Jr., Saranac, MI; Rebecca Simkins, Detroit, MI; Elizabeth Jolliffe, Ann Arbor, MI

12:00pm–1:00pm

State Bar of Michigan Commissioner Committees Meetings & Lunch

12:00pm–2:00pm

Real Property Law Section Business Meeting & Lunch

1:00pm–2:00pm

Administrative Law Section Business Meeting

2:30pm–4:00pm

Administrative Law Section Program

The Golden Minute and a Half: Arguing to the Bench

Speaker: Judge William C. Whitbeck, Michigan Court of Appeals Chief Judge, Lansing, MI

Moderator: Michael J. Watz, Kitch Drutchas Wagner Valitutti & Sherbrook, Detroit, MI

1:00pm–2:00pm

Senior Lawyers Section Business Meeting

1:30pm–3:30pm

State Bar of Michigan Board of Commissioners Meeting

2:00pm–4:00pm

Michigan State Bar Foundation Members/Trustees Annual Business Meeting

2:00pm–4:30pm

Environmental Law Section Program

State of the Law

The program will address timely environmental law matters.

Moderator: Kurt M. Brauer

4:30pm–5:00pm

Environmental Law Section Business Meeting

4:00pm–5:00pm

State Bar of Michigan New Board of Commissioners Meeting

4:15pm–4:30pm

Fellows of the Michigan State Bar Foundation Annual Business Meeting

4:30pm–6:00pm

Fellows of the Michigan State Bar Foundation Annual Reception (by invitation)

6:30pm–9:30pm

State Bar of Michigan Awards Banquet

Join us as we pay tribute to our members who have achieved the highest honors in areas of leadership, professional integrity, and community service.

Roberts P. Hudson Award

No winner

Frank J. Kelley Distinguished Public Service Award

Dennis P. Grenkowitz

Lloyd E. Powell

Champion of Justice Award

Hon. Robert A. Benson

E. Christopher Johnson

Hon. Leonia J. Lloyd

Paul D. Reingold

Kimberly M. Cahill Bar Leadership Award

Fair Housing Center of Metropolitan Detroit

John W. Cummiskey Pro Bono Award

Joseph Basta

Liberty Bell Award

Edna Kinsey, Monroe County Bar Association

Michigan State Bar Foundation Founders Award

Hon. Avern L. Cohn

Michigan Defense Trial Counsel—

Respected Advocate Award

William F. Mills

Michigan Association for Justice—

Respected Advocate Award

William W. Jack, Jr.

Thursday, September 17, 2009

7:30am–5:30pm

Registration

7:30am–9:00am

Starting a Law Practice— Hanging Out Your Shingle

In this tough economic climate, more and more lawyers—new and experienced—are starting their own law practices. Now you can hang out your shingle confidently with time-tested advice! From developing a written business plan to setting up the administrative nuts and bolts, from seeking professional services to marketing your practice to generate new business, and from building your reputation to purchasing the right equipment and insurance, this session provides the tools you need to be successful.

Speakers: John J. Conway, John J. Conway PC, Detroit, MI; Heidi L. Salter-Ferris, Ferris & Salter PC, Ann Arbor, MI

8:00am–9:30am

Continental Breakfast

8:00am–5:30pm

Vendor Showcase

8:30am–9:30am

International Law Section Business Meeting

9:30am–12:00pm

International Law Section Program

International Legal Repercussions of the Financial Crisis

Speakers will discuss government and private-sector handling of the crisis, its effect on legal compliance, and the outlook for the future.

Moderator: Richard G. Goetz, Dykema Gossett PLLC, Detroit, MI

9:00am–10:00am

Family Law Section Business Meeting

9:00am–11:30am

Young Lawyers Section Business Meeting

Litigation Section Business Meeting

9:30am–5:00pm

Representative Assembly Business Meeting

The Representative Assembly will present the Michael Franck Award to Daniel F. Bonner and the Unsung Hero Award to Brian M. Barkey and Kelly K. Burris.

10:00am–11:00am

**Insurance & Indemnity Law Section
Program****Risk Management Using Indemnity
and Additional Insured Provisions**

Speakers include a director of risk management from a construction company and insurance brokers from Marsh.

Moderator: Tim Casey, Kelley Casey & Moyer PC, Saint Clair Shores, MI

11:00am–11:30am

**Insurance & Indemnity Law Section
Business Meeting**

10:00am–11:30am

**Family Law Section
Program**

12:00pm–2:00pm

**State Bar of Michigan
Inaugural Luncheon**

Share in the celebration with the swearing-in of State Bar President Charles R. Toy and other State Bar officers.



Edward H. Pappas
SBM President,
2008–2009



Charles R. Toy
SBM President,
2009–2010

1:00pm–2:00pm

**American Indian Law Section
Business Meeting**

2:00pm–4:00pm

**American Indian Law Section
Program****Panel Discussion on the Implementation
of the Indian Child Welfare Act
in Michigan**

Panelists: Matthew L. M. Fletcher, professor of law at Michigan State University College of Law and co-director of the Indigenous Law Program; Maribeth Preston, staff liaison, Indian Child Welfare Act Committee of the Supreme Court Administrative Office; Honorable Angela K. Sherigan, associate judge, Little River Band of Ottawa Indians' Tribal Court

Professor Fletcher will provide a litigation update on recent cases involving the Indian Child Welfare Act, including the Michigan Supreme Court's July 14, 2009 opinion in *In re J.L. Lee* (No. 137653). Maribeth Preston will provide an update on the work of the Supreme Court Administrative Office Indian Child Welfare Act Committee, including the development of proposals to amend the Michigan Court Rules and development of an Indian Child Welfare Act Guidebook for judges. Judge Sherigan will provide an overview of one tribal court's experiences and practices handling Indian child welfare cases transferred from state courts to the tribal court.

2:00pm–2:15pm

**Labor & Employment Law Section
Business Meeting**

2:15pm–5:00pm

**Labor & Employment Law Section
Program****Navigating Treacherous Labor
and Employment Waters in the
Economic Downturn**

A panel of labor and employment lawyers will discuss advising employers about their options during an economic downturn, advising employees who have been terminated and evaluating collectability, negotiating collective bargaining agreements in today's hard times, and protecting retiree benefits.

2:00pm–3:00pm

**General Practice Section
Business Meeting**

2:00pm–2:30pm

**Consumer Law Section
Business Meeting**

2:30pm–4:00pm

**Consumer Law Section
Program****Arbitration Update and Trends**

Update of binding mandatory pre-dispute arbitration trends, cases, and the proposed federal arbitration fairness act.

Speaker: F. Paul Bland, Public Justice, Washington, DC

Moderator: Terry Adler, Terry Adler PLLC, Grand Blanc, MI

2:00pm–3:00pm

**Information Technology Law Section
Business Meeting**

3:00pm–4:00pm

**Information Technology Law Section
Program****An Introduction to Cloud Computing**

Our speakers will explain what cloud computing is and how it works, and will highlight some of the important legal issues practitioners should consider when confronted with cloud computing.

Speakers: Charles A. Bieneman, Rader Fishman & Grauer PLLC, Bloomfield Hills, MI; Christopher J. Falkowski, Falkowski PLLC, Novi, MI

2:00pm–4:00pm

**Michigan Retired Judges Association
Business Meeting**

2:00pm–4:00pm

**Appellate Practice Section
Program****No More Pencils, No More Books:
A Practical Guide to E-filing in
the Court of Appeals and the Technology
You Need to Be on the Cutting Edge**

A nuts-and-bolts discussion of e-filing and technology for the appellate practitioner.

4:00pm–5:00pm

**Appellate Practice Section
Business Meeting**

2:30pm–4:30pm

**Taxation Section
Council Meeting**

5:00pm–5:30pm

**Taxation Section
Annual Meeting**

5:30pm–7:30pm

**Taxation Section
Dinner and Program**

Speaker: Sean Carter, humorist at law. Mr. Carter is a lawyer and popular legal humorist who has spoken extensively around the United States to law firms and bar associations.

3:00pm–5:00pm

**The Constitutional Right to Defense
Program**

A panel of constitutional experts will discuss the fundamental constitutional right to counsel in criminal proceedings, including the history of United States Supreme Court opinions and current work both in-state and nationally on how this important right is delivered.

4:30pm–6:00pm

Law School Receptions

Michigan State University
Thomas M. Cooley
University of Detroit Mercy
University of Michigan
University of Toledo
Wayne State University

6:30pm–8:30pm

Celebrating Common Ground Reception**Successful Bench and Bar Partnerships**

Judges set the standards for the way law is practiced in a community and have a special place in bar associations, where they stay connected to lawyers and maintain a dialogue on professionalism, continuing legal education, access to justice, and community service. Meaningful judicial involvement with bar associations helps assure a concerted emphasis on ethical conduct in the practice of law and helps bar associations succeed in attracting members and conducting popular events. This reception will showcase bar associations that have partnered with the bench to increase professionalism and engage members toward success in the practice of law.

ANNUAL MEETING SCHEDULE DETAILS

Friday, September 18, 2009

7:30am–4:30pm
Registration

7:30am–9:00am
**Starting a Law Practice—
Hanging Out Your Shingle**

In this tough economic climate, more and more lawyers—new and experienced—are starting their own law practices. Now you can hang out your shingle confidently with time-tested advice! From developing a written business plan to setting up the administrative nuts and bolts, from seeking professional services to marketing your practice to generate new business, and from building your reputation to purchasing the right equipment and insurance, this session provides the tools you need to be successful.

Speakers: John J. Conway, John J. Conway PC, Detroit, MI; Heidi L. Salter-Ferris, Ferris & Salter PC, Ann Arbor, MI

8:00am–9:30am
Continental Breakfast

8:00am–4:00pm
Vendor Showcase

9:00am–10:00am
**Criminal Law Section
Business Meeting**

9:00am–11:00am
**Negligence Law Section
Business Meeting & Program**

Hot Topics in Negligence Practice

Topics include strategies and pitfalls associated with notices of fault, handling tort claims in bankruptcy court, the care and feeding of experts in the modern era, and the Supreme Court landscape.

9:00am–12:00pm
**Michigan Association of Bar Executives
Business Meeting**

**Michigan Lawyers Auxiliary
Business Meeting**

10:00am–10:30am
**Children's Law Section
Business Meeting**

10:30am–12:00pm
**Children's Law Section
Program**

**Children's Law in 2009—
Statute & Case Law Update**

Speakers: Hon. Donald S. Owens, Michigan Court of Appeals, Lansing, MI; R. William Schooley, Office of Children's Ombudsman, Lansing, MI
Moderator: John H. McKaig, Mancelona, MI

10:00am–11:00am
**Antitrust, Franchising and
Trade Regulation Section
Business Meeting**

10:00am–12:00pm
**Criminal Law Section
Program**

**Law Student Section
Business Meeting**

12:00pm–2:00pm
**State Bar of Michigan
Keynote Luncheon**

**United States Supreme Court:
The Stories Behind the Stories**

Featuring: Tim O'Brien
If you watched *ABC World News* during the '80s and '90s, you are familiar with attorney and award-winning journalist Tim O'Brien. Mr. O'Brien covered the United States Supreme Court for more than 20 years and he knows the stories behind the stories.



Join Tim O'Brien as he discusses the Court, the cases, and the impact that President Obama will have on the Court.

Mr. O'Brien is a member of the District of Columbia Bar and the Bar of the United States Supreme Court. He is an elected member of the American Law Institute, a former director of the American Judicature Society, and sits on the Advisory Board of the National Legal Center for the Public Interest. He is a "Distinguished Alumnus" of Michigan State University and a member of the Board of Visitors of the Loyola University School of Law in New Orleans. Mr. O'Brien is currently Distinguished Visiting Professor of Law at the Shepard-Broad Law Center at Nova Southeastern University in Ft. Lauderdale.

1:30pm–2:30pm
**Paralegal/Legal Assistants Section
Luncheon**

2:30pm–3:00pm
**Paralegal/Legal Assistants Section
Business Meeting**

3:00pm–4:30pm
**Paralegal/Legal Assistants Section
Program**

Paralegals and Computers

Speaker: Suzanne K. Schultz, Miller Canfield, Ann Arbor, MI

Suzanne is experienced in all aspects of commercial litigation in areas of contracts, real estate and land use, professional malpractice, securities, mortgage and banking, general counsel engagements, creditor rights, and intellectual property. She concentrates in litigation management, investigations, and trial assistance. Suzanne also provides a full range of support for attorneys in all areas of intellectual property practice, including patents, trademarks, copyrights, and Internet issues. Suzanne is active in many professional associations and currently teaches at Henry Ford Community College.

1:30pm–3:30pm
**Michigan District Judges Association
Business Meeting**

1:30pm–4:00pm
**Animal Law Section
Business Meeting**

2:00pm–4:00pm
**Aviation Law Section
Business Meeting**

2:00pm–4:00pm
Justice Initiatives Open House
Please plan on attending the Justice Initiatives Open House and learn how approximately 100 Justice Initiatives volunteers have contributed their time and legal talent to implement important projects on issues ranging from domestic violence and veterans rights to assigned counsel practices. Enjoy complimentary wine and cheese and enter to win one of numerous door prizes, including a gift certificate redeemable for specified 2010 SBM Annual Meeting events, a prize worth up to \$300. Come early—be one of the first 25 attendees and receive a t-shirt!

Accommodations: Discounted rates are available at the Hyatt Regency, Dearborn.

**See www.michbar.org/annualmeeting.cfm for details
or call (800) 233-1234.**

Reservations must be made by August 15, 2009.



More options. For members only.

There's power in numbers. That's why your association membership gives your business access to broader health plan options with Blue Cross Blue Shield of Michigan. You have the flexibility to match the best plan with your budget, giving you more for your health care investment.

Why do we choose to partner with the Blues? Because no one knows your industry better than your association — and no one knows health care better than the Blues. They've been Michigan's most trusted name in health care for 70 years.

Take full advantage of our partnership to protect your most valuable asset — your employees. Because healthy employees make for a healthier bottom line.

For more information, please contact
888-SBM-ForU (888-726-3678)
www.michbar.org

Your Association Exclusively Endorses



**Blue Cross
Blue Shield
Blue Care Network**
of Michigan

Nonprofit corporations and independent licensees
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bcbsm.com MiBCN.com

Register me for the following FREE Annual Meeting Events:

SECTION AND ANCILLARY GROUP MEETINGS TIMES

WEDNESDAY, SEPTEMBER 16, 2009

- ADMINISTRATIVE LAW SECTION BUSINESS MEETING & PROGRAM 1:00PM-4:00PM
- ENVIRONMENTAL LAW SECTION BUSINESS MEETING & PROGRAM 2:00PM-5:00PM
- LAW PRACTICE MANAGEMENT SECTION BUSINESS MEETING & PROGRAM 12:00PM-4:30PM
- REAL PROPERTY LAW SECTION COUNCIL MEETING & LUNCH 12:00PM-2:00PM
- SENIOR LAWYERS SECTION BUSINESS MEETING 1:00PM-2:00PM

THURSDAY, SEPTEMBER 17, 2009

- STARTING A LAW PRACTICE—HANGING OUT YOUR SHINGLE 7:30AM-9:00AM
- AMERICAN INDIAN LAW SECTION BUSINESS MEETING & PROGRAM 1:00PM-4:00PM
- APPELLATE PRACTICE SECTION BUSINESS MEETING & PROGRAM 2:00PM-5:00PM
- CONSTITUTIONAL RIGHT TO DEFENSE PROGRAM 3:00PM-5:00PM
- CONSUMER LAW SECTION BUSINESS MEETING & PROGRAM 2:00PM-4:00PM
- GENERAL PRACTICE SECTION BUSINESS MEETING 2:00PM-3:00PM
- FAMILY LAW SECTION BUSINESS MEETING & PROGRAM 9:00AM-11:30AM
- INFORMATION TECHNOLOGY LAW SECTION BUSINESS MEETING & PROGRAM 2:00PM-4:00PM
- INSURANCE & INDEMNITY LAW SECTION BUSINESS MEETING & PROGRAM 10:00AM-11:30AM
- INTERNATIONAL LAW SECTION BUSINESS MEETING & PROGRAM 8:30AM-12:00PM
- LABOR & EMPLOYMENT LAW SECTION BUSINESS MEETING & PROGRAM 2:00PM-5:00PM
- LITIGATION SECTION BUSINESS MEETING 9:30AM-11:30AM
- MICHIGAN RETIRED JUDGES ASSOCIATION BUSINESS MEETING 2:00PM-4:00PM
- REPRESENTATIVE ASSEMBLY BUSINESS MEETING 9:30AM-5:00PM
- TAXATION SECTION BUSINESS MEETING, PROGRAM & DINNER* 2:30PM-7:30PM
- YOUNG LAWYERS SECTION BUSINESS MEETING 9:00AM-11:30AM

FRIDAY, SEPTEMBER 18, 2009

- STARTING A LAW PRACTICE—HANGING OUT YOUR SHINGLE (REPEAT SESSION) 7:30AM-9:00AM
 - ANIMAL LAW SECTION BUSINESS MEETING 1:30PM-4:00PM
 - ANTITRUST, FRANCHISING AND TRADE REGULATION SECTION BUSINESS MEETING 10:00AM-11:00AM
 - AVIATION LAW SECTION BUSINESS MEETING 2:00PM-4:00PM
 - CHILDREN'S LAW SECTION BUSINESS MEETING & PROGRAM 10:00AM-12:00PM
 - CRIMINAL LAW SECTION BUSINESS MEETING & PROGRAM 9:00AM-12:00PM
 - MICHIGAN DISTRICT JUDGES ASSOCIATION 1:30PM-3:30PM
 - JUSTICE INITIATIVES OPEN HOUSE 2:00PM-4:00PM
 - LAW STUDENT SECTION BUSINESS MEETING 10:00AM-12:00PM
 - MICHIGAN ASSOCIATION OF BAR EXECUTIVES BUSINESS MEETING 9:00AM-12:00PM
 - MICHIGAN LAWYERS AUXILIARY BUSINESS MEETING 9:00AM-12:00PM
 - NEGLIGENCE LAW SECTION BUSINESS MEETING & PROGRAM 9:00AM-11:00AM
 - PARALEGAL & LEGAL ASSISTANTS SECTION LUNCH,* BUSINESS MEETING & PROGRAM 1:30PM-4:30 PM
- *ADDITIONAL REGISTRATION REQUIRED AT WWW.MICHBAR.ORG/LEGALASSISTANTS/ANNUALMEETING.CFM

Register me for the Solo & Small Firm Institute:

(Includes materials on CD-ROM. Register for printed handbook and meals separately.)

DATES	INSTITUTE FEES
BOTH DAYS 09/17-18/09	<input type="radio"/> \$145 EARLY BIRD* <input type="radio"/> \$195 REGULAR
THURSDAY ONLY 09/17/09	<input type="radio"/> \$80 EARLY BIRD* <input type="radio"/> \$105 REGULAR
FRIDAY ONLY 09/18/09	<input type="radio"/> \$80 EARLY BIRD* <input type="radio"/> \$105 REGULAR

THURSDAY, SEPTEMBER 17, 2009

STARTING A LAW PRACTICE SESSION FREE

FRIDAY, SEPTEMBER 18, 2009

STARTING A LAW PRACTICE REPEAT SESSION FREE

Attending AND want the printed handbook?

PRINTED HANDBOOK TITLE	PRINTED HANDBOOK FEE
2009 SOLO & SMALL FIRM INSTITUTE	<input type="radio"/> \$55

Can't attend? Order the printed handbook!

(Price includes tax, shipping, and handling.)

PRINTED HANDBOOK TITLE	PRINTED HANDBOOK FEE
2009 SOLO & SMALL FIRM INSTITUTE	<input type="radio"/> \$232

Register me for the following Networking Events and Meals:

(Contact Amy Casner to reserve tables at meal events. 517-346-6322 or acasner@mail.michbar.org)

EVENT TITLE	# OF TKTS	EVENT FEES
WEDNESDAY, SEPTEMBER 16, 2009		
STATE BAR AWARDS BANQUET	_____ x	<input type="radio"/> \$66 EARLY BIRD* <input type="radio"/> \$70 REGULAR
THURSDAY, SEPTEMBER 17, 2009		
CONTINENTAL BREAKFAST	_____ x	<input type="radio"/> FREE
STATE BAR INAUGURAL LUNCHEON	_____ x	<input type="radio"/> \$44 EARLY BIRD* <input type="radio"/> \$48 REGULAR
STATE BAR RECEPTION	_____ x	<input type="radio"/> \$10
FRIDAY, SEPTEMBER 18, 2009		
CONTINENTAL BREAKFAST	_____ x	<input type="radio"/> FREE
STATE BAR LUNCHEON	_____ x	<input type="radio"/> \$44 EARLY BIRD* <input type="radio"/> \$48 REGULAR

NAME _____ MI P # _____

FIRM _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

PHONE _____ FAX _____

E-MAIL _____

SPECIAL AND DIETARY NEEDS _____

PAYMENT INFORMATION	
2009 SOLO & SMALL FIRM INSTITUTE REGISTRATION SUBTOTAL	\$ _____
2009 SOLO & SMALL FIRM INSTITUTE PRINTED HANDBOOK SUBTOTAL	\$ _____
EVENTS REGISTRATION SUBTOTAL	\$ _____
TOTAL AMOUNT DUE	\$ _____
CHECK # _____	CHARGE MY: <input type="radio"/> VISA
CHECKS PAYABLE TO: STATE BAR OF MICHIGAN	<input type="radio"/> MASTERCARD

CREDIT CARD # _____ EXP DATE _____ SIGNATURE FOR CREDIT CARD _____

***Early bird pricing guaranteed through August 31, 2009.**
Cancellation Policy: Cancellation requests must be made in writing to the State Bar of Michigan before August 31, 2009 for a full refund. After August 31 a \$25 fee applies. No refunds will be made after September 4, 2009.
Accommodations: Discounted rates are available at the Hyatt Regency, Dearborn.
 See www.michbar.org/annualmeeting.cfm for details or call (800) 233-1234.
Reservations must be made by August 15, 2009.

Register Today! Early Bird Savings End Aug. 31, 2009

3 Convenient Ways to Register with the State Bar of Michigan

 REGISTER ONLINE
www.michbar.org/annualmeeting.cfm

 FAX
 (517) 346-6365

 MAIL
 State Bar of Michigan, Attn: Annual Meeting Registration
 306 Townsend St., Lansing, MI 48933-2012

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