

Economics of **LAW PRACTICE**

The State Bar of Michigan Law Practice Management Section is pleased to present excerpts of the 2003 survey, entitled *The Economics of Law Practice in Michigan*, as the focus of this issue of the *Michigan Bar Journal*. The section has conducted the survey every three years since 1982, making it one of the longest uninterrupted projects among all State Bar section activities.

This survey represents a unique opportunity for the section to better pursue our primary goal of helping Michigan lawyers improve the management of their practices both economically and professionally. In addition to the development and dissemination of information to assist lawyers in understanding the economics of law practice, the section regularly produces other programs and materials for Michigan lawyers regarding law practice management topics and issues.

Since its inception, the survey has been conducted by Dr. Lawrence H. Stiffman of Applied Statistics Laboratory in Ann Arbor. Dr. Stiffman conducts numerous similar surveys for state and local bar associations throughout

the United States and is generally considered to be a leading expert in the economics of legal practice.

Vincent A. Romano, President of Attorney Services Marketing in Grosse Pointe Park, served as the section's Survey Coordinator. Mr. Romano, a long-time member of the section and its treasurer, also coordinated the 2000 survey.

The section wishes to thank the Board of Commissioners of the State Bar of Michigan for their financial support of the survey and the many State Bar staff members who helped bring the project to fruition.

We believe the information presented here will be informative and helpful to Michigan lawyers.

Beginning this year, the survey in its entirety will be available for purchase. Please see the order form on page 30 of this issue if you are interested.

Cordially,
Reginald G. Dozier, *Immediate Past Chair, LPMS*
Barry L. Brickner, *Chairperson, LPMS*